# AGENDA ROCKY POINT PUBLIC SCHOOLS BOARD OF EDUCATION MEETING December 13, 2021

#### **Reminder Regarding Public Comment:**

- Public comment at meetings of the Board shall be restricted to civil discourse, free from disparaging remarks or inferences toward any person or organization. Speakers who fail to observe this protocol will be ruled out of order.
- A period of time not to exceed fifteen (15) minutes, unless extended at any given meeting by resolution of the Board, shall be provided prior to Board action on the agenda. Each speaker shall be limited to a maximum of three minutes. Speakers may not share, defer, or otherwise reallocate any or all of the three minutes afforded them.
- A period of time not to exceed thirty (30) minutes, unless extended at any given meeting by resolution of the Board, shall be provided subsequent to the completion of Board action on the agenda. Each speaker shall be limited to a maximum of three minutes. Speakers may not share, defer, or otherwise reallocate any or all of the three minutes afforded them.
- Speakers shall be ruled out of order if they attempt to speak about any specific student or employee, by name or title.

I Me	eting called to Order:			
Present:	Susan Sullivan, Preside Edward Casswell, Vice Michael Lisa, Trustee Jessica Ward, Trustee Scott O'Brien, Ed.D., S Susann Crossan Assista Christopher Van Cott, A Kelly White, District C	Presiden uperinter unt Superi	ndent of Schools	
Absent:				
II Exe	ecutive Session			
At	PM motion made by		and seconded by	to go
into Execut	tive Session in order to disc	uss		
	Motion	2 <sup>nd</sup>	Vote	
The Board	l returned to Open Session	ı at	•	
Pledge of A	Allegiance			
Superinter	ndent's Report			

#### **CONSENT AGENDA**

The items listed below are presented as part of the Consent Agenda which can be adopted by the Board of Education under a single motion followed by a second and then a formal vote. The Consent Agenda items are listed below in their regular order within a group. Before an actual vote is taken, any Consent Agenda item may be removed by a Board member without a formal motion or second. If this occurs, the indicated resolution will be discussed during its regular order on the agenda and voted on individually.

				and voted on individuate	
III-IX	CONS	SENT AGENDA	ITEMS		
BE IT one iter		LVED, that the l	Board of Education	n accepts the followin	g agenda items as
	III: IV: V: VI:	Budget Transfo Treasurer's Re Extra-Classroo 2021 Financials – No Internal Claim Committees on B recommended	ovember 2021 s Audit Report – Special Educati	ovember 2021 er 2021 unt Treasurer's Report November 2021 on Schedules 12-13-2 ndent of Schools, to an	1-A and 12-13-21
		Motion	2 <sup>nd</sup>	Vote	
X		Surplus Equip	ment		
		, I		ntion of the Superinten following lists of equi	· · · · · · · · · · · · · · · · · · ·
		Motion	2 <sup>nd</sup>	Vote	
XI		Surplus Equip	ment - Technolog	зу	
				tion of the Superinten	

 $2^{nd}$ 

Vote

### XII Granting of Town of Brookhaven Exemptions for 2022-23

<b>BE IT RESOLVED,</b> that upon the recommendation of the Superintendent of Schools, the Board of Education grants any/all of the following exemptions:						
RP 467 Partial	Exemption for Seniors	- (Local option	as 1, 2 & 3)			
RP 459C Limi	ted Income Disability I	Exemption - (Lo	ocal options 1, 2 & 3)			
RP 458A Alter	rnative Veterans Exemp	otion - (Local o	otions 1, 2, 3 & 4)			
RP 458B Cold	War Veterans Exempt	ion - (Local opt	ions 1, 2 & 3)			
RP 466C Fire/	Ambulance Workers E	xemption - (Loc	cal options 1, 2, 3, 4 & 5)			
	Motion	_2 <sup>nd</sup>	_Vote			
XIII	Use of Liability Reser from 11/15/21)	rve / Budget Ac	ljustment 2021-22 (REVISED			
maintains a res		•	oint Union Free School District utilized to cover losses associated			
WHEREAS, 1 Rocky Point M		ability to remed	liate condensation issued at the			
Schools, the B appropriations this liability. S	oard of Education herel budget in an amount n	by approves a root-to-exceed \$2 funded by the D	dation of the Superintendent of evised adjustment to the 2021-22 3,000 for the purposes of funding district's Liability Reserve and the agly.			
	1.0000 \$12,000 1.0000 \$11,000					
	Motion	_2 <sup>nd</sup>	_Vote			
XIV	Award – RFQ #IT22- Voter Approved Capita		de Phone System Replacement – ded Project			
the Board of E	ducation awards RFQ # "Best Value with Tech	#IT22-03 Distri	of the Superintendent of Schools, ct-Wide Phone System to CORE, <i>ial Score</i> ", at a cost of \$312,613.59,			
	Motion	$2^{\rm nd}$	Vote			

#### XV Use of Property Loss Reserve / Budget Adjustment 2021-22

**WHEREAS**, the Board of Education of the Rocky Point Union Free School District maintains a Reserve for Property Loss which may be utilized to cover losses associated with property damaged beyond its insurable value;

WHEREAS, the District experienced damage to a security vehicle which exceeded its insurable value. Said vehicle is in need of replacement;

**NOW BE IT RESOLVED,** that upon the recommendation of the Superintendent of Schools, the Board of Education hereby approves an adjustment to the 2021-22 appropriations budget in an amount not-to-exceed \$30,000 for the purposes of funding this purchase. Said adjustment will be funded by the District's Property Loss Reserve and the following budgetary codes will be increased accordingly.

	e. Said adjustment will be budgetary codes will be		District's Property Loss Reserve an ordingly.
A 1621.200.0	04.0000		
	Motion	2 <sup>nd</sup>	Vote
XVI	Center Moriches UI	FSD 2021-22 Sp	ecial Education Contract
the Board of contract with instructional	Education authorizes the Center Moriches Union	ne President of the n Free School D 022 school year,	n of the Superintendent of Schools, he Board of Education to enter into a histrict for special education students , as required under applicable d/or District Policy.
	Motion	2 <sup>nd</sup>	Vote
that the Boar BOCES Coo	OLVED, that upon the red of Education approve perative Bid for Compu	recommendation s the resolution ater Hardware, S	f Nassau County BOCES  of the Superintendent of Schools, to participate in the Nassau County oftware, Supplies and Parts #21/22-
036 through	the bid expiration date of		
	Motion	2 <sup>na</sup>	Vote

#### XVIII **Special Education Services Contracts – Rocky Point UFSD as District** of Residence 2021-22

WHEREAS, Education Law 3602-c states that the Board of Education shall provide special education services to students with disabilities when such students attend schools located outside the Rocky Point UFSD but reside within the Rocky Point UFSD; and

WHEREAS, a request for such special education services had been made by the educating district (District of Location) set forth in student IEP(s); and

NOW, THEREFORE, BE IT RESOLVED, that Rocky Point UFSD as the District of es

special edu	shall pay the Distric cation services and chools subject to ve	facilities for the n	umber of children a	ttending the
South Hunt West Islip V	ington UFSD UFSD			
	Motion	2 <sup>nd</sup>	Vote	
XIX	Modification to	the Employmer	nt Agreement – Sco	tt O'Brien
of Education dated December 2	SOLVED, that the Ison to execute the Seconder 13, 2021, between I District and Dr. Sc	cond Amended an veen the Board of	d Restated Employr Education of the Ro	ment Agreement, ocky Point Union
	Motion	2 <sup>nd</sup>	Vote	
XX	Modification to	o the Employmer	nt Agreement – Chi	ristopher Van Cot

#### t

BE IT RESOLVED, that the Board of Education authorizes the President of the Board of Education to execute the Second Amended and Restated Employment Agreement, dated December 13, 2021, between the Board of Education of the Rocky Point Union Free School District and Mr. Christopher Van Cott, Assistant Superintendent for Business.

Motion	$2^{\rm nd}$	Vote
VICTOR	_	, o.e.

#### XXI Modification to the Employment Agreement – Susann Crossan

of Education dated Decem	to execute the Secuter 13, 2021, between	cond Amended ar veen the Board of	on authorizes the President of the Board and Restated Employment Agreement, f Education of the Rocky Point Union Assistant Superintendent.
		2 <sup>nd</sup>	Vote
XXII	Personnel		
			ation of the Superintendent of Schools, sonnel changes.
	OLVED, that upor		1

#### XXIII New Business

XXIV	Executive Session (if necessary)					
At	PM moti	on made and seco	onded to go into Ex	ecutive Session to		
discuss						
	Motion	2 <sup>nd</sup>	Vote			
The Board	l returned to Open	Session at				

#### XXV Adjournment

I move that the Board of Education adjourns the meeting at					
Motion	$2^{\rm nd}$	Vote			

# MINUTES ROCKY POINT PUBLIC SCHOOLS BOARD OF EDUCATION MEETING November 15, 2021

Mrs. Sullivan called the meeting to order at 5:30 p.m. in the auditorium of Rocky Point High School.

Present: Susan Sullivan, President

Edward Casswell, Vice President

Michael Lisa, Trustee Jessica Ward, Trustee

Scott O'Brien Ed.D., Superintendent of Schools Susann Crossan, Assistant Superintendent

Christopher Van Cott, Assistant Superintendent for Business

Kelly White, District Clerk

Absent:

#### **EXECUTIVE SESSION**

At 5:30 p.m. a motion made by Jessica Ward, and seconded by Ed Casswell, to go into Executive Session in order to discuss legal, contractual and personnel matters.

All in favor – Motion carried 4-0

The Board returned to Open Session at 7:02 p.m.

#### PLEDGE OF ALLEGIANCE

Mrs. Sullivan reminded the meeting attendees of the public comment procedures.

#### SUPERINTENDENT'S REPORT

Dr. O'Brien invited Mr. Hart to the podium to speak about the upcoming retirement of High School Head Custodian Chris Mirabile.

Mr. Hart shared that he had mixed emotions when thinking of Chris Mirabile's upcoming retirement. He stressed how instrumental he and his custodial staff have been throughout the past few years. Mr. Hart noted the immediate impact Mr. Mirabile made when he transferred to the high school in the summer of 2019. He cleaned, sanitized and organized every area of the building and quickly earned the respect of the staff. Mr. Mirabile was enthusiastic, led by example and took pride in his work. When the pandemic hit he took every new challenge in stride and led with a much needed calmness and determination. Mr. Mirabile and his team faced an unimaginable amount of work in keeping the building safe. He never complained through the constantly changing demands and always remained focused. His co-workers described him as hard working, always willing to lend a hand, easy to approach, always smiling, as well as a leader with a great work ethic who will be sorely missed. Mr. Hart shared that Mr. Mirabile will be spending more time with his family and enjoying time between Long Island and Florida in the coming years. He congratulated him on retirement and wished him well.

#### **CONSENT AGENDA**

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#### III-IX CONSENT AGENDA ITEMS

Upon a motion made by Ed Casswell, and seconded by Jessica Ward, the following resolution was offered:

**BE IT RESOLVED,** that the Board of Education accepts the following agenda items as one item.

III: Minutes – Regular Meeting, October 18, 2021

IV: Budget Transfer Summary – October 2021

V: Treasurer's Reports – October 2021

VI Extra-Classroom Activity Account Treasurer's Report – October 2021

VII: Financials – October 2021

VIII: Internal Claims Audit Report – October 20

IX: Committees on Special Education Schedules 11-15-21-A and 11-15-21-

B recommended by the Superintendent of Schools, to arrange for appropriate services, as indicated.

All in favor – Motion carried 4-0

#### X DONATION OF CUISINART COFFEEMAKER

Upon a motion made by Jessica Ward and seconded by Michael Lisa, the following resolution was offered:

**BE IT RESOLVED,** that upon the recommendation of the Superintendent of Schools, the Board of Education accepts the donation of a Cuisinart Coffee 12-cup Programmable Coffeemaker and Hot Water System, Model #CHW-12, from Middle School employee Katelyn Carbone, valued at approximately \$100.

All in favor – Motion carried 4-0

Mrs. Sullivan thanked Ms. Carbone for her donation.

#### XI DONATION FROM OHIOPYLE PRINTS, INC.

Upon a motion made by Michael Lisa, and seconded by Ed Casswell, the following resolution was offered:

**BE IT RESOLVED,** that upon the recommendation of the Superintendent of Schools, the Board of Education approves and accepts the donation from Ohiopyle Prints. Inc.

**BE IT RESOLVED,** that the Rocky Point Union Free School District hereby approves, upon the recommendation of the Superintendent of Schools, to increase the general fund budget by \$94.91 as a result of the donation from Ohiopyle Prints, Inc.

**BE IT FURTHER RESOLVED,** that the following budget code be adjusted to reflect that increase

A2110500030000 \$94.91

All in favor – Motion carried 4-0

Mrs. Sullivan thanked Ohiopyle for their donation.

#### XII SURPLUS BOOKS

Upon a motion made by Ed Casswell, and seconded by Jessica Ward, the following resolution was offered:

**BE IT RESOLVED,** that upon the recommendation of the Superintendent of Schools, the Board of Education approves for surplus the books on the following attached list.

All in favor – Motion carried 4-0

## XIII BID AWARD #22-05 MINIVAN / MINIBUS TRANSPORTATION SERVICES – DEVELOPMENTAL DISABILITIES, INC.

Upon a motion made by Jessica Ward and seconded by Michael Lisa, the following resolution was offered:

**BE IT RESOLVED,** that upon the recommendation of the Superintendent of Schools, the Board of Education awards Bid #22-05 Minivan / Minibus Transportation Services to Developmental Disabilities, Inc. (DDI), the overall lowest responsible bidder meeting bid specifications, as per the attached.

All in favor – Motion carried 4-0

## XIV ACCEPTANCE OF CORRECTIVE ACTION PLAN FOR CYBERSECURITY AUDIT REPORT, JUNE 2021

Upon a motion made by Michael Lisa, and seconded by Ed Casswell, the following resolution was offered:

**BE IT RESOLVED,** that upon the recommendation of the Superintendent of Schools, the Board of Education hereby accepts the District's Corrective Action Plan in connection with *Report on the Internal Controls of the Cybersecurity Cycle, June 2021* as prepared by Nawrocki Smith, LLP.

All in favor – Motion carried 4-0

#### XV GENERAL EDUCATION TUITION CONTRACT – SHOREHAM-WADING RIVER CENTRAL SCHOOL DISTRICT

Upon a motion made by Ed Casswell, and seconded by Jessica Ward, the following resolution was offered:

**BE IT RESOLVED,** that upon the recommendation of the Superintendent of Schools, the Board of Education approves a tuition contract with the Shoreham-Wading River School District whereby the Rocky Point Union Free School District shall provide requested general education instruction services to Shoreham-Wading Rover resident student(s) for the 2021-22 school year.

**BE IT FURTHER RESOLVED,** the Board of Education authorizes the President of the Board to execute said 2021-22 tuition contract, as attached.

All in favor – Motion carried 4-0

## XVI MULTI-YEAR CONTRACT BETWEEN THE ROCKY POINT UFSD BOARD OF EDUCATION AND HOUGHTON MIFFLIN HARCOURT

Upon a motion made by Jessica Ward and seconded by Michael Lisa, the following resolution was offered:

**BE IT RESOLVED,** the United States federal government enacted the American Rescue Plan (ARP) of 2021, Public Law 117-2 on March 11, 2021;

WHEREAS, the ARP provides financial assistance to States and school districts to sustain the safe operation of schools and address the impact of the coronavirus pandemic on the nation's students;

WHERAS, the ARP has been expanded to include increased allocations to the district's Individuals with Disabilities Education Act grants (IDEA 611/619);

WHEREAS, the District has developed a multi-year plan reflecting initiatives in accordance with requirements of ARP which will provide evidence-based interventions to address literacy needs within its special education student population;

**WHEREAS**, the District has identified the *Read 180 Stage B* resource by Houghton Mifflin Harcourt to support the above initiative;

**BE IT FURTHER RESOLVED**, the attached three-year proposal will be funded by utilizing a portion of the ARP IDEA allocations.

All in favor – Motion carried 4-0

Upon a motion made by Michael Lisa, and seconded by Ed Casswell, the following resolution was offered:

WHEREAS, the Board of Education of the Rocky Point Union Free School District maintains a reserve for liability claims which may be utilized to cover losses associated with uninsured expenditures;

**WHEREAS**, the District incurred a liability to remediate condensation issues at the Rocky Point Middle School;

**NOW BE IT RESOLVED,** that upon the recommendation of the Superintendent of Schools, the Board of Education hereby approves an adjustment to the 2021-22 appropriations budget in an amount not-to-exceed \$12,000 for the purposes of funding this liability. Said adjustment will be funded by the District's Liability Reserve and the following budgetary code will be increased by an equal amount.

A1621408040000

All in favor – Motion carried 4-0

## XVIII REVIEW AND ADOPTION OF BOARD OF EDUCATION POLICY NUMBER 5513 (SECOND READING)

Upon a motion made by Ed Casswell, and seconded by Jessica Ward, the following resolution was offered:

**BE IT RESOLVED,** that upon the recommendation of the Superintendent of Schools, the Board of Education reviews and adopts the following policy (second reading):

• 5513 – Fund Balance

All in favor – Motion carried 4-0

## XIX BOARD OF EDUCATION REVIEW AND RE-ADOPTION OF BOARD OF EDUCATION POLICY NUMBER 5661 (SECOND READING)

Upon a motion made by Jessica Ward and seconded by Michael Lisa, the following resolution was offered:

**BE IT RESOLVED**, that upon the recommendation of the Superintendent of Schools, the Board of Education reviews and re-adopts the following policy (second reading):

• 5661 – District Wellness Policy

All in favor – Motion carried 4-0

#### XX PERSONNEL

Upon a motion made by Michael Lisa, and seconded by Ed Casswell, the following resolution was offered:

**BE IT RESOLVED,** that upon the recommendation of the Superintendent of Schools, the Board of Education accepts the attached Personnel changes.

All in favor - Motion carried 4-0

#### XXI NEW BUSINESS

Mrs. Sullivan inquired of the trustees if there was any new business they wished to discuss.

There was no new business.

Mrs. Sullivan congratulated the following newly appointed employees:

- Ms. Mallory Damadeo Teaching Assistant
- Ms. Nenagh Kent Speech Language Teacher
- Ms. Brianna Mascia Speech Language Teacher

Once again Mrs. Sullivan invited the meeting attendees for questions/comments.

- Ms. Hyne spoke regarding the risks of mask wearing during physical education class. She shared that many community members will pull their children from school if the COVID vaccine is mandated. She continued that empty classrooms would result in many staff members without jobs.
- Ms. Walsh noted the low number of total deaths as a result of COVID-19 for children under 19 since January 2020. She pushed for action against mandates.
- Ms. Angelette advocated for medical freedom and reiterated the impending outcome of empty classrooms.
- Mr. Contes thanked the Board and Superintendent for their letter to the Governor against immunization centers on school grounds. He urged the Board to evaluate the risks of the vaccine on children.
- Ms. Baldi asked the Board to do more and ensure that the community be given a choice.
- Ms. Dowling spoke about health issues stemming from the COVID vaccine and stressed the need for a choice pertaining to children.

- Ms. Weisman inquired regarding the live streaming of Board meetings to allow more of the community with busy schedules to attend virtually.
- Ms. Borella expressed her feelings that these mandates go against the constitution. She announced that the community would no longer remain complacent.
- Dr. Pinkenburg commented on the wait time for the student bathrooms in the high school due to a vandalism incident. Mrs. Sullivan advised she would look into it.
- Ms. Kelly asked if any DEI initiatives had been implemented. She stated
  her support of the State's power to put mandates in place for the good of
  the community.

There were no further questions/comments.

#### XXII ADJOURNMENT

At 7:47 p.m. a motion was made by Jessica Ward, and seconded by Ed Casswell, to adjourn the meeting.

All in favor – Motion carried 4-0

Respectfully submitted,

Kelly White District Clerk

#### Budget Transfer Summary Report November 2021

From Account				<u>To Account</u>				
From Account #	Description	Arr	ount	To Account #	Description	Amo	ount	Reason
A1621408040000 A1621462040000	Emerg. & Unforseen Rep.	\$	1,447.00 13.831.00	A1621400040000	Contractual	\$	45,918.00	MS Dishwasher Exhaust Ventilator, HS Replace
A1621462040000 A1621461040000	Services Service Contracts	\$	30,640.00					Ductless Unit, FJC Sensory Rm. Carpet on Risers, HS Omnitech Printer, MS Mold Remediation.
A2810400060000	Contractual	\$	624.00	A2810500060000	Supplies	\$	624.00	Counseling Ctr Storage
A9060808954000	Health	\$	18,500.00	A1430161040000	Non Inst. Overtime	\$	6,500.00	Cover Negative Balances
				A1040160040000	Salaries	\$	1,000.00	
				A2820150030000	Salaries	\$	5,000.00	
				A2820150060000	Salaries	\$	6,000.00	

#### ROCKY POINT UNION FREE SCHOOL DISTRICT FINANCE REPORTS FOR THE MONTH ENDED NOVEMBER 2021

#### **BOARD MEETING BOOK**

TREASURER'S REPORT

#### REPORTS FILED IN DISTRICT CLERKS OFFICE:

CASH REPORTS
CASH FLOW REPORT.

#### GENERAL FUND -A FUND

TRIAL BALANCE
REVENUE STATUS REPORT
APPROPRIATION BUDGET STATUS REPORT

#### **CAFETERIA FUND**

TRIAL BALANCE
REVENUE STATUS REPORT
APPROPRIATION BUDGET STATUS REPORT

#### FEDERAL FUND

TRIAL BALANCE
REVENUE STATUS REPORT
APPROPRIATION BUDGET STATUS REPORT

#### CAPITAL FUND

TRIAL BALANCE
REVENUE STATUS REPORT
APPROPRIATION BUDGET STATUS REPORT

#### **SCHOLARSHIP FUND**

TRIAL BALANCE
REVENUE STATUS REPORT
APPROPRIATION BUDGET STATUS REPORT

#### DEBT SERVICE FUND

TRIAL BALANCE
REVENUE STATUS REPORT
APPROPRIATION BUDGET STATUS REPORT

#### EXTRACLASS FUND

TRIAL BALANCE REVENUE STATUS REPORT APPROPRIATION BUDGET STATUS REPORT

## ROCKY POINT UNION FREE SCHOOL DISTRICT TRESURER'S REPORT

### FOR THE MONTH ENDED NOVEMBER 2021

#### Rocky Point Union Free School District Treasurer's Report Trust and Agency Checking - A204 As of November, 2021

Reconciled Balance as	s of: 10/31/2021			871,710.51
Receipts:				2
	Payroll Deductions	1,418,747.92		1,418,747.92
Disbursements:	ERS Cash Disbursements		16,422.66 1,267,519.67	(1,283,942.33)
Total available balance	per General Ledger as of:	11/30/2021	_	1,006,516.10
Bank Balance as of:	11/30/2021			1,033,400.44
Less:	Outstanding Checks		-	(26,884.34)
Adjusted Bank Balance	as of : 11/30/2021	w.	_	1,006,516.10
	k,			

Reviewed by: Date:

Virginia Holloway

#### Cash Account Transactions Report From 11/1/2021 To 11/30/2021



Account Date	Account Name Ref Number Invoice #	Vendor ID	Explanation	Schedule	Debits	Credits	Balance
A 204	TRUST & AGENC	<del></del>		Concadic			Bulance
			BALANCE 07/01/2021 - 10/31/2021		0.00	0.00	871,710.51
11/03/2021	•		See Cash Disbursement Schedule 42	CD-42	0:00	23,322.03	848,388.48
11/09/2021	1028881		Trust & Agency Deductions 11/12/21	CR-5	711,176.53	0.00	1,559,565.01
11/10/2021			See Cash Disbursement Schedule 45	CD-45	0.00	9,036.42	1,550,528.59
11/12/2021	110		Non Elective Contribution	JE-11	0.00	4,500.00	1,546,028.59
11/16/2021	114		October ERSAR ERSAR414 ERS transfer	JE-11	0.00	16,422.66	1,529,605.93
11/17/2021			See Cash Disbursement Schedule 49	CD-49	0.00	3,869.00	1,525,736.93
11/23/2021	1028909	***	Trust & Agency Deductions 11/26/21	CR-5	707,571.39	0.00	2,233,308.32
11/30/2021			See Cash Disbursement Schedule 47	CD-47	0.00	603,546.31	1,629,762.01
11/30/2021			See Cash Disbursement Schedule 53	CD-53	0.00	623,245.91	1,006,516.10
			<del>.</del>	Grand Totals:	1,418,747.92	1,283,942.33	1,006,516.10

1/1

#### Bank Reconciliation for period ending on 11/30/2021



Account: Capital One Trust & Agency Checking

Cash Account(s): A 204

Ending Bank Balance:		0.00
Outstanding Checks (See listing below):	-	26,884.34
Deposits in Transit:	+	0:00
Other Credits:	+	0.00
Other Debits:	-	0.00

Adjusted Ending Bank Balance: -26,884.34

Cash Account Balance: 1,006,516.10

#### **Outstanding Check Listing**

Check Date	Check Number	Payee	Amount ,	, ,
11/09/2021	13221	VOTE COPE	196.50	
11/23/2021	13223	N.Y.S.TEACHERS RETIRE.SYS	23,014.00	
11/23/2021	13224	NYS CHILD SUPPORT PROCESSING	1,228.12	
11/23/2021	13225	NYSUT MEMBER BENEFITS TRUST	1,465.55	•
11/23/2021	13226	ROCKY POINT ADMIN ASSOCIATION	555.00	
11/23/2021	13229	SHERIFF OF SUFFOLK COUNTY	229.67	
11/23/2021	13230	VOTE COPE	195.50	
·		Outstanding Check Total:	26,884.34	

Prepared By Approved By



## **MANAGE YOUR CASH**

CASH MANAGEMENT CHECKING MONEY MARKET CDs LOANS

ROCKY POINT UFSD TRUST AND AGENCY ACCOUNT 90 ROCKY POINT YAPHANK RD ROCKY POINT NY 11778-8423  Contact your Relationship Manager to discuss targeted solutions for your evolving business needs.

ACCOUNT SUMMARY

FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

Govt Banking Blended Chki	ing .		ROCKY POINT UFSD
Previous Balance 10/31/21	\$929,203.82	Number of Days in Cycle	30
2 Deposits/Credits	\$1,418,747.92	Minimum Balance This Cycle	\$874,575.93
37 Checks/Debits	(\$1,314,551.30)	Average Collected Balance	\$1,076,727.53
Service Charges	\$0.00	<b>3</b>	V., v. v,
Ending Balance 11/30/21	\$1,033,400,44		

ACCOUNT DETAIL FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

**Govt Banking Blended Chking** 

**ROCKY POINT UFSD** 

Date	Description	Deposits/Credits	Withdrawals/Debits	Resulting Balance
11/01	Check 13205		\$16,210.52	\$912,993.30
11/01	Check 13201		\$1,228.12	\$911,765.18
11/02	Check 13199		\$1,613.70	\$910,151.48
11/03	Check 13188		\$24.00	\$910,127,48
11/04	Check 13202		\$1,465.55	\$908,661.93
11/05	Check 13200		\$34,086.00	\$874,575.93
11/09	Book transfer credit FROM	\$711,176.53	·	\$1,585,752.46
11/09	Check 13208		\$8,841.68	\$1,576,910.78
11/09	Check 13209		\$8,787.80	\$1,568,122.98
11/09	Check 13210		\$1,568.34	\$1,566,554.64
11/10	Check 13206		\$250.42	\$1,566,304.22
11/12	Wire transfer withdrawal The OMNI Group 111221 USD0009013056		\$4,500.00	\$1,561,804.22
11/12	Wire transfer withdrawal The OMNI Group 111221 USD0009012914		\$97,214.40	\$1,464,589.82
11/12	ACH Withdrawal IRS USATAXPYMT 111221 ROCKY POINT SCHOOL DIS 270171XXXXX0097		\$408,263.43	\$1,056,326.39

Thank you for banking with us.

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#### Rocky Point Union Free School District Treasurer's Report Net Payroll Checking - A205 As of November, 2021

Reconciled Balance as	of: 10/31/202	1			50,541.60
Receipts:	Funding Transfer	_	3,721,597.51		3,721,597.51
Disbursements:	Disburse Net Payroll			3,721,528.25	(3,721,528.25)
Total available balance	per General Ledger as	s of: 1	1/30/2021		50,610.86
Bank Balance as of:	11/30/2021				79,748.52
Less:	Outstanding Checks				(29,137.66)
Adjusted Bank Balance	as of:	11/30/2021			<u>50,610.86</u> (0.00)

Prepared by: Vicaria Hollowa Date: 19/1/2021

\_Reviewed by: Date:

12/1/2021

#### Cash Account Transactions Report From 11/1/2021 To 11/30/2021



Account Date	Account Name Ref Number Invoice #	Vendor ID	Explanation	Schedule	Debits	Credits	Balance
A 205	PAYROLL	Vendor ID	- LAPIGITUDO!!		Depits	Oleulis	Palance
			BALANCE 07/01/2021 - 10/31/2021		0.00	0.00	50,541.60
11/09/2021	1028880		Funding Net Rayroll 11/12/21	CR-5	1,036,002.27	0.00	1,086,543.87
11/12/2021	109	•	Release Net Payroll 11/12/21	JE-11 <sup>'</sup>	. 0.00	1,036,002,27	50,541.60
11/23/2021	1028906		Funding Transfer	CR-5	1,659,552.39	0.00	1,710,093.99
11/23/2021	1028907		Funding Transfer	CR-5	0.00	1,659,552.39	50,541.60
11/23/2021	1028908,		Funding Net Payroll 11/26/21	CR-5	1,025,973.59	0.00	1,076,515.19
11/26/2021	125		Release Net Payroll 11/26/21	JE-11	0.00	1,025,973.59	50,541.60
11/30/2021	130		ACH return	JE-11	69.26	0.00	50,610.86
	_		<del>.</del>	Grand Totals:	3,721,597.51	3,721,528.25	50,610.86

ROCKY POINT	UFSD	<del>-</del>	
	G CHECK LIST		
	IBER 30, 2021		<del></del> _,
	1521( 00, 2021		
Check #	Check Date	Check Amt.	
			·
99769	10/29/2021	4,844.25	
99781	10/29/2021	2,635.74	
99788	10/29/2021	4,789.71	
99791	10/29/2021	3,716.84	
99795	10/29/2021	3,334.95	
99797	10/29/2021	3,675.94	
99799	10/29/2021	4,975.26	
99807	11/26/2021	617.69	
99808	11/26/2021	547.28	· · · · · · · · · · · · · · · · · · ·
		29,137.66	
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ROCKY POINT UFSD PAYROLL ACCOUNT 90 ROCKY POINT YAPHANK RD ROCKY POINT NY 11778-8423

➤ Contact your Relationship Manager to discuss targeted solutions for your evolving business needs.

ACCOUNT SUMMARY

FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

Govt Banking Blended Chkir	ng or		ROCKY POINT UFSD
Previous Balance 10/31/21 4 Deposits/Credits 26 Checks/Debits Service Charges Ending Balance 11/30/21	\$161,786.93 \$3,721,597.51 (\$3,803,635.92) \$0.00 \$79,748.52	Number of Days in Cycle Minimum Balance This Cycle Average Collected Balance	30 \$79,679.26 \$309,139.44

ACCOUNT DETAIL FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

Govt	<u>Banking</u>	Blended Chking ^ -	_		ROCKY POINT UFSD
Date	Descrip	tion	Deposits/Credits	Withdrawals/Debits	Resulting Balance
11/01	Check	99776			
11/03	Check	99798		\$4,968.95	\$156,817.98
11/03	Check	99782		\$3,063.08	\$153,754.90
11/04	Check	99800		\$2,686.63	\$151,068.27
11/04				\$4,272.03	\$146,796.24
	Check	99789		\$3,248.74	\$143,547.50
11/05	Check	99773		\$5,136.21	\$138,411,29
11/05	Check	99772		\$3,438.96	\$134,972.33
11/05	Check	99784		\$2,740.20	<del>-</del>
11/05	Check	99792			\$132,232.13
11/05	Check	99794	4	\$1,574.26	\$130,657.87
11/08	Check	99780		\$1,463.64	\$129,194.23
11/08	Check	99767	·	\$3,759.81	\$125,434.42
11/08				\$3,571.23	\$121,863.19
	Check	99793		\$3,307.47	\$118,555.72
11/09		nsfer credit FROM	\$1,036,002,27		\$1,154,557.99
11/09	Check	99785		\$4,190.13	\$1,150,367.86
11/09	Check	99786		\$4,018.14	\$1,146,349.72
11/09	Check	99778		\$3,516.29	•
11/09	Check	99774			\$1,142,833.43
11/10	Check	99787		\$2,960.50	\$1,139,872.93
		00.0.		\$2,976.77	\$1,136,896.16
			Thank you for banking with a	ıc	

Thank you for banking with us.

PAGE 1 OF 2



#### Rocky Point Union Free School District Treasurer's Report General Fund - Investment A2008 As of November, 2021

Reconciled Balance as of:

10/31/2021

14,673,235.78

Receipts:

School Lunch 1,704.00 Workers Comp Recovery 47,579.49 Title IIIA ELL Revenue 3,891.00 VLT Lotter Grant Revenue 101,666.83 Workers Comp Recovery 6,827.08 ACH 125,850.00 Funding Transfer 1,659,552.39 Interest Revenue 479.52

1,947,550.31

Disbursements:

Funding Transfer: Debt Service
Funding Transfer: AP Warrants
Funding Transfer: Net Payroll
Funding Transfer: Payroll Deductions

213,015.63 5,954,273.52 2,061,975.86 1,418,747.92

(9,648,012.93)

Total available balance per General Ledger as of:

11/30/2021

6,972,773.16

Bank Balance as of:

11/30/2021

6,972,773.16

Prepared by VICQuie Holling
Date: 12/1/2021

Reviewed by:

12/1/2021

#### Cash Account Transactions Report From 11/1/2021 To 11/30/2021



Account Date	Account Name Ref Number Invoice #	Vendor ID	Explanation	Schedule	Debits	Credits	Balance
A 2008	CAPITAL ONE IN	IVESTMENT					
			BALANCE 07/01/2021 - 10/31/2021		0.00	0.00	14,673,235.78
11/01/2021	. 1028877	•.	State Lunch Revenue SepL 2021	CR-5	1,180.00	0.00	14,674,415.78
11/01/2021	1028878	•	State B'fast Revenue Sept. 2021	CR-5	524.00	0.00	14,674,939.78
11/09/2021	1028880		Funding Net Payroll 11/12/21	CR-5	0.00	1,036,002.27	13,638,937,51
11/09/2021	1028881		Trust & Agency Deductions 11/12/21	CR-5	0.00	711,176.53	12,927,760.98
11/09/2021	1028882		Funding Warrant #43	CR-5	0,00	1,585,403.19	11,342,357.79
11/10/2021	1028890		Workers Comp. Prior Year Insurance Recovery	CR-5	47,579.49	. 0.00	11,389,937.28
11/15/2021	1028891		VLT Lottery Grant Revenue 2021-2022	CR-5	101,666.83	0.00	11,491,604.11
11/18/2021	1028898		Funding Warrant #48	CR-5	0.00	1,049,765.55	10,441,838.56
11/19/2021	1028899	•	Title IIIA ELL Revenue 2021-2022	. CR-5	3,891,00	0.00	10,445,729.56
11/22/2021	1028904		Worker's Comp. Prior-Year Insurance Recovery	CR-5	6,827.08	0.00	10,452,556.64
11/23/2021	1028905		Funding Warrant #50	CR-5	0.00	1,659,552.39	8,793,004.25
11/23/2021	1028906		Funding Transfer	CR-5	0.00	1,659,552.39	7,133,451.86
11/23/2021	1028907		Reverse Funding Transfer	CR-5	1,659,552.39	- 0.00	8,793,004.25
11/23/2021	1028908	•	Funding Net Payroll 11/26/21	CR-5	0.00	1,025,973:59	7,767,030.66
11/23/2021	1028909		Trust & Agency Deductions 11/26/21	CR-5	0.00	707,571.39	7,059,459.27
11/30/2021	127		Funding Transfer Debt Serv. Int. P'ment	JE-11	0.00	213,015.63	6,846,443.64
11/30/2021	128		ACH Nov	JE-11	125,850.00	0.00	6,972,293.64
11/30/2021	129	•	Interest A2008	-JE-11	479.52	0.00	6,972,773.16
			G	rand Totals:	1,947,550.31	9,648,012.93	6,972,773.16

ROCKY PÖINT UFSD GENERAL FUND INVESTMENT ACCOUNT 90 ROCKY POINT YAPHANK RD ROCKY POINT NY 11778-8423 ▶ Contact your Relationship Manager to discuss targeted solutions for your evolving business needs.

ACCOUNT SUMMARY

FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

<b>Govt Banking Blended Chki</b>	ng		ROCKY POINT UFSD
Previous Balance 10/31/21	\$14,673,235.78	Number of Days in Cycle	30
9 Deposits/Credits	\$1,947,550.31	Minimum Balance This Cycle	\$6,972,773.16
Interest Paid	\$0.00	Average Collected Balance	\$10,976,264.93
9 Checks/Debits	(\$9,648,012.93)	Interest Earned During this Cycle	
Service Charges	\$0.00	Interest Paid Year-To-Date	\$10,095.31
Ending Balance 11/30/21	\$6.972.773.16	miorost falls four-fo-bate	φ10,095.51

ACCOUNT DETAIL FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

_Govt Banking Blended Chking ^	-
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ROCKY	POINT	UFSD
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Date	Description	Deposits/Credits	Withdrawals/Debits	Resulting Balance
11/01	ACH deposit NYS OSC ACH 110121 ROCKY POINT SCHOOL DIS AP00061670012	\$1,704.00		\$14,674,939.78
11/09	Book transfer debit TO9596		\$1,585,403,19	\$13,089,536.59
11/09	Book transfer debit TO3946		\$1,036,002.27	\$12,053,534.32
11/09	Book transfer debit TO3954		\$711,176.53	\$11,342,357.79
11/10	ACH deposit NYS OSC ACH 111021 ROCKY POINT SCHOOL DIS AP00061699361	\$47,579.49	*****	\$11,389,937,28
11/15	ACH deposit NYS OSC ACH 111521 ROCKY POINT SCHOOL DIS AP00061710201	\$101,666.83		\$11,491,604.11
11/16	Blended Checking Interest XSECR BAL INT	\$479.52		\$11,492,083.63
11/18	Book transfer debit TO9596		\$1,049,765.55	\$10,442,318.08
11/19	ACH deposit NYS OSC ACH 111921 ROCKY POINT SCHOOL DIS AP00061730164	\$3,891.00	ψ 1 <sub>1</sub> 0+3,1 00.33	\$10,446,209.08

Thank you for banking with us.

PAGE 1 OF 2



#### Rocky Point Union Free School District Treasurer's Report General Fund - AP Checking A2010 As of November, 2021

Reconciled Balance	as of: 10/31/2021			2,355,170.72
Receipts:				
Neceipts.	PSAT	0.000.00		
	Recycling	2,926.98 140.40		
	Health, Dental, Life	8,759.49		
	Pocket Theater	1,240.00		
	Chromebook Repairs	400.59		
	Field Trips	798.34		
	Community Ed	600.00		27 (#1)
	Refund	3,118.08		
	Donations	94.91		
	NYS DOH			
	Funding Transfer	4,294,721.13		
				4,312,799.92
Disbursements:				
Disbursements.	Cash Disbursements		0.00	
	Cash Disbursements		4,388,542.46	
			-	(4,388,542.46)
Total available balance	ce per General Ledger as of:	11/30/2021		0.070.400.40
	7	1110012021	9	2,279,428.18
Bank Balance as of:	11/30/2021			2,312,857.25
				2,012,007.20
Less:	0.1.1.11.01.1.1			
Less.	Outstanding Checks			(33,429.07)
Adjusted Bank Baland	ce as of: 11/30/2021			2 270 420 40
			=	2,279,428.18

Prepared by: Vightie Hollang Reviewed by: Date: Date:

12/6/2021

### Cash Account Transactions Report From 11/1/2021 To 11/30/2021



Account	Account Name						
Date	Ref Number Invoice #	Vendor ID	Explanation	Schedule	Debits	Credits	Balance
A 2010	CAPITAL ONE A	P CHECKING					
44.00.00.0		-	BALANCE 07/01/2021 - 10/31/2021		0.00	0.00	2,355,170.72
11/03/2021			See Cash Disbursement Schedule 43	CD-43-	0.00	1,585,403.19	769,767.53
11/03/2021	1028867	-	HEALTH	CR-5	2,842.01	0.00	772,609.54
11/03/2021	1028868		PSAT	CR-5	2,926.98	0.00	775,536.52
11/03/2021	1028869		PARRISH ART MUSEUM FIELD TRIP	CR-5	722.76	0.00	776,259.28
11/05/2021	1028875		Scrap Metal Recycling	CR-5	140,40	0.00	776,399,68
11/05/2021	1028876		PARRISH ART MUSEUM TRIP	CR-5	76.08	0.00	776,475.76
11/08/2021	112		NSF Bounced Check	JE-11	0.00	38.04	776,437.72
11/09/2021	1028882		Funding Warrant #43	CR-5	1,585,403.19	0.00	2,361,840.91
11/10/2021	-		See Cash Disbursement Schedule 44	CD-44	0.00	93,783.29	2,268,057.62
11/12/2021	1028883		7/18/21 DAMAGED TV & DVD PLAYER / INSURANCE	CR-5	563.08	0.00	2,268,620.70
11/12/2021	1028884		7/18/2021 JC BRODERICK INVOICE	CR-5	2,555.00	0.00	2,271,175.70
11/12/2021	1028885		HEALTH, LIFE	CR-5	1,163.34	0.00	2,272,339.04
11/16/2021	1028892		FALL POCKET THEATER FUNDS	CR÷5	1,240.00	0:00	2,273,579.04
11/16/2021	1028893		DONATION FROM OHIOPYLE PRINTS INC.	CR-5	94.91	0.00	2,273,673.95
11/17/2021			See Cash Disbursement Schedule 48	CD-48	0,00	1,049,765.55	1,223,908.40
11/18/2021	1028898		Funding Warrant #48	CR-5	1,049,765.55	0.00	2,273,673.95
11/22/2021			See Cash Disbursement Schedule 50	CD-50	0.00	1,659,552.39	614,121.56
11/22/2021	1028902		RP CHEER CAMP/ LIVCC PARENT CLUB INC	CR-5	600,00	0.00	614,721.56
11/22/2021	1028903	-	HEALTH, DENTAL	CR-5	1,361.13	0.00	616,082.69
11/23/2021	1028905		Funding Warrant #50	CR-5	1,659,552.39	0.00	2,275,635.08
11/30/2021	131		Chromebook Repairs	JE-11	400.09	0.00	2,276,035.17
11/30/2021	1028910		HEALTH	CR-5	551.00	0.00	2,276,035.17
11/30/2021	1028911		HEALTH	CR-5	2,842.01	0.00	2,276,586.17
			Gran	id Totals:	4,312,799.92	4,388,542.46	2,279,428.18

DOCKY DO	INT LICOR	<del>  -</del>	<del></del>
ROCKY PO			
	ING CHECK LIST		
AS OF NOV	EMBER 30, 2021		
OUTOK	A112016 - 122		
CHECK#	CHECK DATE	CHECK AMOUNT	
116132	07/15/2021	195.00	<del></del>
116404	09/14/2021	140.00	
116633	10/19/2021	756.93	
116654	10/19/2021	100.00	
116666 .	10/19/2021	900.00	
116677	10/19/2021	200.00	
116687	10/19/2021	1,212.14	
116789	11/03/2021	1,019.29	
116802	11/09/2021	1,083.60	
116803	11/09/2021	690.00	
116809	11/09/2021	400.00	<u></u>
116821	11/09/2021	175.00	
116845	11/09/2021	437.00	
116859	11/16/2021	179.94	
116877	11/16/2021	175.00	
116879	11/16/2021	500.00	
116882	11/16/2021	1,347.56	
116890	11/16/2021	1,350.00	
116897	11/16/2021		<b>-</b>
116898	11/16/2021	40.00	<u> </u>
116899	11/16/2021	753.14	
116914	11/19/2021	37.51	
116919	11/19/2021	1,434.88	
116921	11/19/2021	2,233.40	<del>_</del>
116922 116923	11/19/2021	480.00	
116925	11/19/2021	55.50	
116930	11/19/2021	76.31	
116934	11/19/2021	10,061.56	<u> </u>
116938	11/19/2021	151.90	
116939	11/19/2021	85.00	
116940	11/19/2021 11/19/2021	11.74	
116941	11/19/2021	246.67	<del>_</del>
	11/13/2021	960.00	
		33,429.07	<del>_</del>
		33,423.07	<del></del>
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## **MANAGE YOUR CASH**

CASH MANAGEMENT + CHECKING \* MONEY MARKET & CDs : LOANS

ROCKY POINT UFSD GENERAL FUND CHECKING 90 ROCKY POINT YAPHANK RD ROCKY POINT NY 11778-8423 ➤ Contact your Relationship Manager to discuss targeted solutions for your evolving business needs.

ACCOUNT SUMMARY

FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

Govt Banking Blended Chki	ng		<b>ROCKY POINT UFSD</b>
Previous Balance 10/31/21	\$2,507,113,97	Number of Days in Cycle	30
21 Deposits/Credits	\$4,312,799.92	Minimum Balance This Cycle	\$873,157.15
244 Checks/Debits	(\$4,507,056.64)	Average Collected Balance	\$2,794,441.55
Service Charges	\$0.00	-	,
Ending Balance 11/30/21	\$2,312,857.25		

ACCOUNT DETAIL FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

#### **Govt Banking Blended Chking**

**ROCKY POINT UFSD** 

<u>Date</u>	Descrip	tion	Deposits/Credits Withdrawals/Debits	Resulting Balance
11/01	Check	116751	\$18,802.60	\$2,488,311.37
11/01	Check	116699	\$12,808.83	\$2,475,502.54
11/01	Check	116705	\$3,500.00	\$2,472,002.54
11/01	Check	116733	\$3,108.00	\$2,468,894.54
11/01	Check	116750	\$3,106.51	\$2,465,788.03
11/01	Check	116722	\$2,835.00	\$2,462,953.03
11/01	Check	116702	\$2,320.69	\$2,460,632.34
11/01	Check	116748	\$2,268.32	\$2,458,364.02
11/01	Check	116714	\$2,245.55	\$2,456,118.47
11/01	Check	116720	\$1,887.19	\$2,454,231.28
11/01	Check	116758	\$1,327.89	\$2,452,903.39
11/01	Check	116695	\$1,147.50	\$2,451,755.89
11/01	Check	116731	\$990.97	\$2,450,764.92
11/01	Check	116737	\$885.00	\$2,449,879.92
11/01	Check	116746	\$845.75	\$2,449,034,17
11/01	Check	116756	\$750.50	\$2,448,283.67
11/01	Check	116755	\$671.64	\$2,447,612.03
11/01	Check	116729	\$597.76	\$2,447,014,27
11/01	Check	116724	\$480.00	\$2,446,534.27
				•

Thank you for banking with us.

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#### Rocky Point Union Free School District Treasurer's Report General Fund - Investment A2011 As of November, 2021

Reconciled Balance as of:	10/31/2021		2,119,873.38
Receipts:			
	Interest Revenue	17.17	
			17.17
Disbursements:			0.00
Total available balance per 0	General Ledger as of:	11/30/2021	2,119,890.55
Bank Balance as of: 11/30/	/2021		2,119,890.55
			0.00

Prepared by: 12/6/2021 Polling

\_Reviewed by: Date:

12/6/2021

### Cash Account Transactions Report From 11/1/2021 To 11/30/2021



Account	Account Name	<u></u>					
Date	Ref Number Invoice #	Vendor ID	Explanation	Schedule	Debits	Credits	Balance
A 2011	CHASE GENERA	L FUND MM			·		
	-		BALANCE 07/01/2021 - 10/31/2021	,	0.00	0.00	2,119,873.38
11/30/2021 134	Interest	JE-11	17.17	.00,00	2,119,890.55		
			<del></del> -	Grand Totals:	17.17	0.00	2.119.890.55



JPMorgan Chase Bank, N.A. P O Box 182051 Columbus, OH 43218 -2051 October 30, 2021 through November 30, 2021
Account Number:

#### **Customer Service Information**

If you have any questions about your statement, please contact your Customer Service Professional.

00061659 WBS 802211 33521 NNNNNNNNNN 1 000000000 C2 0000 ROCKY POINT UFSD GENERAL FUND MONEY MARKET A/C 90 ROCKY POINT YAPHANK RD ROCKY POINT NY 11778



## Commercial Checking With Interest Summary

Opening Ledger E	Balance	1	Number Market Value/Amount \$2,119,873.38		Shares
Deposits and Cre	dits	1 \$17.17		\$17.17	·
Withdrawals and	Debits		0	\$0.00	
Checks Paid			0	\$0,00	
Ending Ledger B	laiance			\$2,119,890.55	
Average Ledger B	alance	\$2,119,873	Annual Perce	intage Yield Earned*	0,01%
Interest Credited 1	This Period	\$17.17	Interest Credited Year-to-Date		\$185.87
Rate(s):	11/01 to 11/	30 at 0.01%			·
Deposits and	l Credits	,			
Ledger ( Date	Description				Amount
11/30	nterest Payment				\$17.17
Total					\$17.17
Daily Balance	e				
Dale	· · · · · · · · · · · · · · · · · · ·	Ledger	D-4-		Ledger
11/30		Balance \$2,119,890.55	Date		Balance

Your service charges, fees and earnings credit have been calculated through account analysis.

Please examine this statement of account at once. By continuing to use the account, you agree that: (1) the account is subject to the Bank's deposit account agreement, and (2) the Bank has no responsibility for any error in or improper charge to the account (including any unauthorized or altered check) unless you notify us in writing of this error or charge within sixty days of the mailing or availability of the first statement on which the error or charge appears.

<sup>\*</sup> Annual Percentage Yield Earned - the percentage rate earned if balances remain on deposit for a full year with compounding, no change in the interest rate and all interest rate and all interest is left in the account.

# Rocky Point Union Free School District Treasurer's Report Cafeteria Checking - C207 As of November, 2021

Reconciled Balance as of:	10/31/2021			369,728.48
Receipts:	Interfund Transfer			
Disbursements:	Cash Disbursements		31,703.13	0.00
Total available balance per Ger	neral Ledger as of:	11/30/2021		338,025.35
Bank Balance as of: 11/30/20	021			338,860.55
Less:	Outstanding Checks			(835.20)
Adjusted Bank Balance as of:	11/30/2021			338,025.35

Prepared by: 12/6/2021 )

Reviewed by: Date:

12/6/2021

#### Cash Account Transactions Report From 11/1/2021 To 11/30/2021



Account Date	Account Name Ref Number Invoice #	VondID	Purlaneti-				
	Ket Mutiliber misoice #	Vendor ID	Explanation	Schedule Schedule	Debits	Credits	Balance
C 207	CAPITAL ONE CH	HECKING					
			BALANCE 07/01/2021 - 10/31/2021		0.00	0.00	369,728.48
11/03/2021		.•	See Cash Disbursement Schedule 12	CD-12	0.00	7,546.25	362,182.23
11/10/2021			See Cash Disbursement Schedule 13	CD-13	0.00	20,429.41	341,752.82
11/22/2021			See Cash Disbursement Schedule 14	CD-14	0.00	3,727.47	338,025.35
			<del></del>	Grand Totals:	0.00	31,703.13	338,025.35

## Bank Reconciliation for period ending on 11/30/2021



Account:

Capital One Cafeteria Checking

Cash Account(s): C 207

Prepared By

 Ending Bank Balance:
 338,860.55

 Outstanding Checks (See listing below):
 835.20

 Deposits in Transit;
 +
 0.00

 Other Credits:
 +
 0.00

 Other Debits:
 0.00

Adjusted Ending Bank Balance: 338,025.35

Cash Account Balance:

338,025.35

Approved By

## **Outstanding Check Listing**

Check Date	Check Number	Payee	Amount
10/26/2021	12368	MEADOW PROVISIONS CORP	811.28
11/09/2021	12382	MAUREEN BRANAGAN	23.92
*		Outstanding Check Total:	835.20
		<u> </u>	



# **MANAGE YOUR CASH**

CASH MANAGEMENT & CHECKING & MONEY MARKET CDs , LOANS

**ROCKY POINT UFSD** CAFETERIA CHECKING 90 ROCKY POINT YAPHANK RD **ROCKY POINT NY 11778-8423** 

> Contact your Relationship Manager to discuss targeted solutions for your evolving business needs.

\$2,813.09

\$1,246.29

\$2,570.00

\$6,089.97

\$3,636.35

\$3,378.51

\$2,575.43

\$272.13

\$644.74

ACCOUNT SUMMARY

Govt Banking Blended Chking 0

Check

Check

Check

Check

11/08

11/08

11/09

11/10

11/12 Check

11/12 Check

11/12 Check

11/12 Check

12378

12376

12375

12377

12379

12388

12392

12383

FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

Govt Banking Blended Chking			ROCKY POINT UFSD
Previous Balance 10/31/21 0 Deposits/Credits 34 Checks/Debits Service Charges Ending Balance 11/30/21	\$380,508,76 \$0.00 (\$41,648.21) \$0.00 \$338,860.55	Number of Days in Cycle Minimum Balance This Cycle Average Collected Balance	30 \$338,860.55 \$351,907.57

ACCOUNT DETAIL FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

Date	Descrip	tion	Deposits/Credits	Withdrawals/Debits	Resulting Balance
11/01	Check	12372		\$6,217.77	\$374,290.99
11/01	Check	12363		\$866.33	\$373,424.66
11/01	Check	12369		\$742.88	\$372,681.78
11/01	Check	12366		\$441.36	\$372,240,42
11/01	Check	12370		\$274.56	\$371,965.86
11/02	Check	12373		\$489.40	\$371,476.46
11/02	Check	12371		\$464.86	\$371,011.60
11/02	Check	12364		\$259.20	•
11/02	Check	1236		\$188.39	\$370,752.40 \$370,564.04
11/03	Check	12365			\$370,564.01
11/08	Check	12374		\$24.25 \$2.843.00	\$370,539.76

Thank you for banking with us.

PAGE 1 OF 2

\$367,726.67

\$366,480.38

\$366,208.25

\$363,638.25

\$362,993.51

\$356,903.54

\$353,267.19

\$349,888.68

\$347,313.25

**ROCKY POINT UFSD** 



#### Rocky Point Union Free School District Treasurer's Report Cafeteria Fund ACH C208 As of November, 2021

Reconciled Balance as of:	10/31/2021				377,161.63
Receipts:					
	Café ACH Deposits Cafeteria Deposits Interest		14,262.50 10,617.01 3.16		
			0.10		24,882.67
Dishuraamanta					
Disbursements:	Cash Disbursements			1,19	
					0.00
Total available balance per G	eneral Ledger as of:	11/30/2021			402,044.30
Bank Balance as of:	11/30/2021				400,936.05
Add: Deposit in Transit					1,108.25
Adjusted Bank Balance as of:	11/30/2021				402,044.30
					0.00
				11/11	7

Reviewed by: Date:

#### **KUCKY POINT UFSD**

## Cash Account Transactions Report From 11/1/2021 To 11/30/2021



Account	Account Name				<del></del>		<u> </u>
Date	Ref Number Invoice #	Vendor ID	Explanation	Schedule	Debits	Credits	Balance
C 208	CHASE ACH RE	VENUE					
	•		BALANCE 07/01/2021 - 10/31/2021		0.00	0.00	377,161.63
11/01/2021	1028886		CAF'T RECEIPTS	CR-3	433.15	0.00	377,594.78
11/03/2021	1028887		CAFT RECEIPTS	CR-3	1,052.21	0.00	378,646.99
11/04/2021	1028888		CAF'T RECEIPTS	CR-3	861.55	0.00	379,508.54
11/05/2021	1028889		CAFT RECEIPTS	CR-3	408.42	0.00	
11/08/2021	1028894		CAFT RECEIPTS	CR-3	665.75	0.00	379,916.96
11/09/2021	1028895		CAFIT RECEIPTS	CR-3	474.02	0.00	380,582.71
11/10/2021	1028896		CAFT RECEIPTS	CR-3	507.41		381,056.73
11/12/2021	1028897		CAFT RECEIPTS	CR-3	511.75	0.00	381,564.14
11/15/2021	1028912		CAFT RECEIPTS	CR-3	2,148.83	0.00	382,075.89
11/16/2021	1028913		CAFT RECEIPTS	CR-3	657.97	0.00	384,224.72
11/17/2021	1028914	•	CAF'T RECEIPTS	CR-3	606.32	0.00	384,882.69
11/18/2021	1028915		CAFT RECEIPTS	CR-3	560.90	0.00	385,489.01
11/19/2021	1028916		CAFT RECEIPTS	CR-3	484.76	0.00	386,049.91
11/22/2021	1028917		CAFT RECEIPTS	CR-3	404.76 607.72	0.00	386,534.67
11/23/2021	1028918		CAF'T RECEIPTS	CR-3		0.00	387,142.39
11/30/2021	1028919		chase interest	CR-3	636.25	0.00	387,778.64
11/30/2021	1028922		ACH November		3.16	0.00	387,781.80
	· -•	•		CR-3	14,262.50	0.00	402,044.30
	•	-		Grand Totals:	24,882.67	0.00	402,044.30

1/1



JPMorgan Chase Bank, N.A. P O Box 182051 Columbus, OH 43218 - 2051

00047846 DDA 802 212 33521 ÑNNNNNNNNN 1 000000000 C1 0000 **ROCKY POINT UFSD** SCHOOL LUNCH ACH 90 ROCKY POINT YAPHANK RD **ROCKY POINT NY 11778** 

October 30, 2021 through November 30, 2021 Account Number:

#### **CUSTOMER SERVICE INFORMATION**

If you have any questions about your statement, please contact your **Customer Service Professional.** 



CHECKING SUMMARY Commercial Checking With Interest

	` • <del>  </del>		
Beginning Balance	INSTANCES	AMOUNT \$374,993.83	
Deposits and Additions	241	25,942.22	:
Ending Balance	241	\$400,936.05	
Annual Percentage Yield Earned 1	his Period	0.01%	
Interest Paid This Period		\$3.16	
Interest Paid Year-to-Date		\$26.53	

**DEPOSITS AND ADDITIONS** 

	- · · · · · · · · · · · · · · · · · · ·	
OATE	DESCRIPTION	AMOUNT
11/01	Deposit	\$134,10
1 1/01	Daposit	111.00
11/01	Deposit	69.75
11/01	Deposit	52.00
11/01	Deposit	48.00
11/01	Deposit	41.50
11/01	Deposit	34.00
11/01	Deposit	18,15
11/01	Deposit	10.00
11/01	Deposit	9.00
11/01	Deposit	3.00
11/01	Deposit	2.25
11/01	Orig CO Name:Hrtland Pmt Sys Orig ID:Wibehps001 Desc Date: CO Entry Descr:Txns/Fees Sec:CCD Trace#:091000012790241 Eed:211101 Ind ID:650000007830113 Ind Name:Rocky Point Uisd Tm: 3052790241Tc	620.00

#### Rocky Point Union Free School District Treasurer's Report Federal Fund Checking - F205 As of November, 2021

Reconciled Balance as	of: 10/31/2021			328,502.34
Receipts:				
	Interfund Transfer	Marie Commence of the Commence		
				0.00
Disbursements:				
Disbursements.	Cash Disbursements		93,139.56	
				(93,139.56)
Total available balance	per General Ledger as of:	11/30/2021		225 222 72
	por Concrat Louger as or.	11/30/2021		235,362.78
Bank Balance as of:	11/30/2021			274,569.58
Less:	Outstanding Checks			(39,206.80)
Adjusted Bank Balance	as of: 11/30/2021			235,362.78
				0.00
			N	70
				1//

Reviewed by: Date:

Prepared by: Date:

## Cash Account Transactions Report From 11/1/2021 To 11/30/2021



Account	Account Name				<del>_</del> -	-
Date	Ref Number Invoice # Vendor ID	Explanation	Schedule	Debits	Credits	Balance
F 205	CAPITAL ONE CHECKING					
		BALANCE 07/01/2021 - 10/31/2021		0.00	0.00	328,502.34
11/03/2021		See Cash Disbursement Schedule 8	CD-8	0.00	2,158.15	326,344.19
11/10/2021		See Cash Disbursement Schedule 9	CD-9	0.00	52,844.56	273,499.63
11/17/2021		See Cash Disbursement Schedule 10	CD-10	0.00	897.00	272,602.63
11/22/2021		See Cash Disbursement Schedule 11	CD-11	0,00	37,239.85	235,362.78
		<del></del>	Grand Totals:	0.00	93,139.56	235,362.78

## Bank Reconciliation for period ending on 11/30/2021



Account: Capital One Federal Checking

Cash Account(s): F 205

Ending Bank Balance:		274,569.58
Outstanding Checks (See listing below):	-	39,206.80
Deposits in Transit:	+	0.00
Other Credits:	+	0.00
Other Debits:	-	0.00
······································		• _
Adjusted Ending Bank Balance:		235.362.78

235,362.78 Cash Account Balance:

## **Outstanding Check Listing**

11/09/2021 4623 TRINITY EVANGELICAL LUTHERAN	11,346.80
44/40/2004 4005 OAM HELD ENTERDRICES INC	
11/19/2021 4625 CAM-HELD ENTERPRISES INC.	13,930.00
11/19/2021 4629 THE NEW INTERDISCIPLINARY SCHOOL	. 13,930.00
Outstanding Ch	eck Total: 39,206.80

Prepared By Approved By



# **MANAGE YOUR CASH**

CASH MANAGEMENT ! CHECKING . MONEY MARKET · CDs ! LOANS

ROCKY POINT UFSD FEDERAL CHECKING 90 ROCKY POINT YAPHANK RD ROCKY POINT NY 11778-8423 ➤ Contact your Relationship Manager to discuss targeted solutions for your evolving business needs.

**ACCOUNT SUMMARY** 

FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

Govt Banking Blended Chkin	g 0*		<b>ROCKY POINT UFSD</b>
Previous Balance 10/31/21	\$445,687.88	Number of Days in Cycle	30
0 Deposits/Credits	\$0.00	Minimum Balance This Cycle	\$274,569.58
11 Checks/Debits	(\$171,118.30)	Average Collected Balance	\$301,793.84
Service Charges	\$0.00	•	,
Ending Balance 11/30/21	\$274,569.58		

ACCOUNT DETAIL FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

#### Govt Banking Blended Chking (

**ROCKY POINT UFSD** 

Date	Descript	tion_	Deposits/Credits Withdrawals/Debits	Resulting Balance
11/01	Check	4617	\$115,985.54	\$329,702.34
11/01	Check	4616	\$1,200.00	\$328,502.34
11/09	Check	4618	\$2,158.15	\$326,344.19
11/12	Check	4622	\$17,317.50	\$309,026.69
11/12	Check	4620	\$4,025.00	\$305,001.69
11/15	Check	4621	\$19,395,60	\$285,606.09
11/17	Check	4619	\$759.66	\$284,846.43
11/23	Check	4624	\$897.00	\$283,949.43
11/26	Check	4627	\$877.85	\$283,071,58
11/29	Check	4626	\$7,236.00	\$275,835.58
11/30	Check	4628	<u> </u>	\$274,569.58
Total			\$0.00 \$171,118.30	

#### Govt Banking Blended Chking (

**ROCKY POINT UFSD** 

Checks * de	Checks * designates gap in check sequence									
Check No.	Date	Amount	Check No.	Date	Amount	Check No.	Date	Amount		
4616	11/01	\$1,200.00	4618	11/09	\$2,158.15	4620	11/12	\$4,025.00		
4617	11/01	\$115,985.54	4619	11/17	\$759.66	4621	11/15	\$19,395.60		

Thank you for banking with us.

PAGE 1 OF 2



#### Rocky Point Union Free School District Treasurer's Report Capital Fund Checking - H205 As of November, 2021

Reconciled Balance a	as of: 10/31/2021			824,723.52
Receipts:				
				0.00
Disbursements:				
	Cash Disbursements		44,415.18	(44,415.18)
				(44,415.16)
Total available balance	e per General Ledger as of:	11/30/2021		780,308.34
Bank Balance as of:	11/30/2021			780,308.34
Less:	Outstanding Checks			
Adjusted Bank Balanc	e as of:	11/30/2021	- 4 1 ± <u>-</u>	780,308.34
				0.00
			15	)_
_ 1/	(· · 10.		16	
Prepared by: 12/1/202	give Holling	Reviewed by: Date:	12/1/2021	-C1





Account	Account Name				•	-	
Date	Ref Number Invoice #	Vendor ID	Explanation	Schedule	Debits	Credits	Balance
H 205	CAPITAL ONE CH	HECKING					
	•		BALANCE 07/01/2021 - 10/31/2021		0.00	0.00	824,723.52
11/22/2021	r v		See Cash Disbursement Schedule 10	CD-10	0.00	44,415.18	780,308.34
•	,	*		Grand Totals:	0.00	44.415.18	780.308.34



# **MANAGE YOUR CASH**

CASH MANAGEMENT CHECKING, MONEY MARKET CDs LOANS

**ROCKY POINT UFSD** CAPITAL FUND CHECKING 90 ROCKY POINT YAPHANK RD **ROCKY POINT NY 11778-8423** 

▶ Contact your Relationship Manager to discuss targeted solutions for your evolving business needs.

ACCOUNT SUMMARY

FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

<b>Govt Banking Blended Chkir</b>	ng 00		ROCKY POINT UFSD
Previous Balance 10/31/21	\$900,054,25	Number of Days in Cycle	30
0 Deposits/Credits	\$0.00	Minimum Balance This Cycle	\$780,308.34
3 Checks/Debits	(\$119,745.91)	Average Collected Balance	\$821,440.18
Service Charges	\$0.00	•	Ψ==,,
Ending Balance 11/30/21	\$780,308.34	•	

ACCOUNT DETAIL FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

Govt Banking Blended Chking	

**ROCKY POINT UFSD** 

			<del></del>		MOCK! FORM! OFSD
Date	Descrip	tion	Deposits/Credits	Withdrawals/Debits	Resulting Balance
11/01	Check	1137	· · · · · · · · · · · · · · · · · · ·	\$75,330.73	\$824,723.52
11/26	Check	1138		\$3,223.28	\$821,500.24
11/29	_Check	1139		\$41,191.90	\$780,308.34
Total			\$0.00	\$119,745.91	<del>_</del>

#### Govt Banking Blended Chking (

#### **ROCKY POINT UFSD**

Checks * de	esignates gaj	p in check sequence						
Check No.	Date	Amount	Check No.	Date	Amount	Check No.	Date	Amount
1137	11/01	\$75,330.73	1138	11/26	\$3,223.28	1139	11/29	\$41,191.90

Thank you for banking with us.

PAGE 1 OF 2



## Rocky Point Union Free School District Treasurer's Report Scholarship Fund Checking - CM200 As of November, 2021

Reconciled Balance as of:	10/31/2021			48,610.34
Receipts:				
				0.00
Disbursements:				0.00
Total available belongs nor Com		44/00/0004		
Total available balance per Gen	eral Ledger as of:	11/30/2021		48,610.34
Bank Balance as of: 11/30/2	021			49,060.34
Less: Outstar	adinar Obsesta			
Cuistar Outstar	nding Checks			450.00
Adjusted Bank Balance as of:		11/30/2021		48,610.34
		1170072021		40,010.34
0 walk			1	n
Prepared by:	He Union		a Col	an
Prepared by: // // // // Date: 12/1/2021	Tio Chining	Review Date:	red by: 12/1/2021	





Account	Account Name			=			
Date	Ref Number Invoice #	Vendor ID	Explanation	Schedule	Debits	Credits	Balance
CM 200	Scholarship Cash			<u> </u>			
			BALANCE 07/01/2021 - 10/31/2021		0.00	0.00	48,610.34
					<u> </u>		· · · · · · · · · · · · · · · · · · ·
				Grand Totals:	0.00	0.00	48,610.34

## Bank Reconciliation for period ending on 11/30/2021



Account: Capital One Scholarship Checking Cash Account(s): CM 200

Ending Bank Balance: Outstanding Checks (See listing below): Deposits in Transit; Other Credits: Other Debits:	- + +	49,060.34 450.00 0.00 0.00 0.00
Adjusted Ending Bank Balance:		48,610.34
Cash Account Balance:		48,610.34

## **Outstanding Check Listing**

Check Date	Check Number	Payee		Amount
06/15/2021	410	SEAN MCCABE		200.00
06/15/2021	417	KATHLEEN SEDA		250.00
·		•	Outstanding Check Total:	450.00
	epared By	- <del>-</del>	Approved By	<del>,                                    </del>



# **MANAGE YOUR CASH**

CASH MANAGEMENT & CHECKING & MONEY MARKET & CDS & LOANS

**ROCKY POINT UFSD** SCHOLARSHIP CHECKING 90 ROCKY POINT YAPHANK RD **ROCKY POINT NY 11778-8423** 

▶ Contact your Relationship Manager to discuss targeted solutions for your evolving business needs.

**ACCOUNT SUMMARY** 

FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

<b>Govt Banking Blended Chking</b>	٠-		ROCKÝ POINT UFSD
Previous Balance 10/31/21	\$49,560.34	Number of Days in Cycle	30
0 Deposits/Credits	\$0.00	Minimum Balance This Cycle	\$49,060.34
1 Checks/Debits	(\$500.00)	Average Collected Balance	\$49,177.00
Service Charges	\$0.00	•	4,10,11100
Ending Balance 11/30/21	\$49,060.34		

ACCOUNT DETAIL FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

Govt	Banking Blended Chking		ROCKY POIN			
Date	Description	Deposits/Credits	Withdrawals/Debits	Resulting Balance		
11/08	Check 403		\$500.00	\$49,060.34		
Total		\$0.00	\$500.00	_		

# **Govt Banking Blended Chking ROCKY POINT UFSD**

CHECKS OF	esignates ga	p in check sequence						
Check No.	Date	Amount	Check No.	Date	Amount	Check No.	Date	Amount
403	11/08	\$500.00			<del>-</del>			·

Thank you for banking with us.

PAGE 1 OF 2





#### Rocky Point Union Free School District Treasurer's Report Debt Service Fund Checking - V200 As of November, 2021

Reconciled Balance as of:	10/31/2021		117,464.23
Receipts:	Debt Service Funding213,015.63		
Disbursements:		<u>-</u>	213,015.63
Total available balance per Gene	eral Ledger as of: 11/30/2021		330,479.86
Bank Balance as of: 11	/30/2021		330,479.86

Prepared by: Vicaria Holloway
Date: 1271/2021

Reviewed by: Date:

12/1/2021

#### Cash Account Transactions Report From 11/1/2021 To 11/30/2021



Account	Account Name					
Date	Ref Number Invoice #	Vendor ID	Explanation Sche	dule Debits	Credits	Balance
V 200	CASH					
			BALANCE 07/01/2021 - 10/31/2021	0.00	0.00	117,464.23
11/30/2021	127	er in in de la communicación d La composition de la communicación	Funding Transfer Debt Serv. Int. P'ment JE-11	213,015.63	0.00	330,479.86
	•	+ 5,	Grand Totals	213,015.63	0.00	330,479.86



# **MANAGE YOUR CASH**

CASH MANAGEMENT - CHECKING - MONEY MARKET CDs LOANS

**ROCKY POINT UFSD DEBT SERVICE FUND** 90 ROCKY POINT YAPHANK RD **ROCKY POINT NY 11778-8423** 

➤ Contact your Relationship Manager to discuss targeted solutions for your evolving business needs.

ACCOUNT SUMMARY

FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

<b>Govt Banking Blended Chkin</b>	g ·		ROCKY POINT UFSD
Previous Balance 10/31/21	\$117,464.23	Number of Days in Cycle	30
1 Deposits/Credits	\$213,015.63	Minimum Balance This Cycle	\$117,464.23
0 Checks/Debits	\$0.00	Average Collected Balance	\$124,564.75
Service Charges	\$0.00	, worde concolor balance	Ψ124 <sub>1</sub> 304.73
Ending Balance 11/30/21	\$330,479.86		

ACCOUNT DETAIL FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

Govt	Banking Blended Chking		·	<b>ROCKY POINT UFSD</b>
Date	Description	Deposits/Credits	Withdrawals/Debits	Resulting Balance
11/30	Book transfer credit FROM5277	\$213,015.63		\$330,479.86
Total		\$213,015.63	\$0.00	

Thank you for banking with us.

PAGE 1 OF 2



#### Rocky Point Union Free School District Treasurer's Report Extra Class Checking - CM3200 As of November, 2021

Reconciled Balance as of:	10/31/2021			53,491.20
Receipts:	HS Yearbook Club Deposits Volleyball Fundraiser Varsity Club	6,155.00 1,145.00 1,540.00 500.00		9,340.00
Disbursements:				0,010.00
	Check Disbursements		1,833.57	(1,833.57)
Total available balance per Ge	eneral Ledger as of:	11/30/2021		60,997.63
Bank Balance as of: 11/30	/2021			61,997.63
Less:	Outstanding Checks			(1,000.00)
Adjusted Bank Balance as of:	11/30/2021			60,997.63
			1	
Prepared by: Virginia Date: 12/6/2021	Holloy	Reviewed by: Date:	12/6/2021	Ke

## Cash Account Transactions Report From 11/1/2021 To 11/30/2021



Account Date	Account Name Ref Number Invoice #	Vendor ID	Explanation	Schedule	Debits	Credits	Balance
CM3 200	Extraclass Check	ting		<u> </u>			
			BALANCE 07/01/2021 - 10/31/2021		0.00	0.00	53,491.20
11/08/2021	1028879		HS Yearbook ADS	CR-5	6,155.00	0.00	59,646.20
11/18/2021	1028900	<i>,</i>	Strovink Voiley Ball Fundraiser	CR-5	1,540,00	0.00	61,186.20
11/18/2021	1028901		Varsity Club VFW Donation	CR-5	500.00	0.00	61,686.20
11/30/2021			See Cash Disbursement Schedule 5	CD-5	0.00	833.57	60,852.63
11/30/2021			See Cash Disbursement Schedule 6	CD-6	0.00	1,000.00	59,852.63
11/30/2021	132		Club Deposits	JE-11	1,145.00	0.00	60,997.63
			_	Grand Totals:	9,340.00	1,833.57	60,997.63

# **MANAGE YOUR CASH**

CASH MANAGEMENT; CHECKING + MONEY MARKET CDs. LOANS

ROCKY POINT UFSD EXTRA CLASS CHECKING 90 ROCKY POINT YAPHANK RD ROCKY POINT NY 11778-8423  Contact your Relationship Manager to discuss targeted solutions for your evolving business needs.

ACCOUNT SUMMARY

FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

Govt Banking Blended Chking			ROCKY POINT UFSD
Previous Balance 10/31/21	\$53,827.38	Number of Days in Cycle	30
5 Deposits/Credits	\$9,340.00	Minimum Balance This Cycle	\$53,491.20
4 Checks/Debits	(\$1,169.75)	Average Collected Balance	\$58,821.59
Service Charges	\$0.00	· ·	
Ending Balance 11/30/21	\$61,997.63		

ACCOUNT DETAIL FOR PERIOD NOVEMBER 01, 2021 - NOVEMBER 30, 2021

Govt	Banking	Blended	Chking (
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**ROCKY POINT UFSD** 

Date	Description	Deposits/Credits	Withdrawals/Debits	Resulting Balance
11/04	Adjustment debit 100621		\$336.18	\$53,491.20
11/08	Customer Deposit	\$6,155.00		\$59,646.20
11/15	Check 11382		\$83.07	\$59,563.13
11/16	Check 11380	-	\$650.50	\$58,912.63
11/18	V Vault Customer Deposit	\$1,540.00		\$60,452.63
11/18	Customer Deposit	\$500.00		\$60,952.63
11/22	Customer Deposit	\$945.00		\$61,897.63
11/23	Check 11381		\$100.00	\$61,797.63
11/24	Customer Deposit	\$200.00		\$61,997.63
Total		\$9,340.00	\$1,169.75	

#### Govt Banking Blended Chking (\_

ROCKY POINT UFSD

Checks * de	esignates gap i	n check sequence						
Check No.	Date	Amount	Check No.	Date	Amount	Check No.	Date	Amount
11380	11/16	\$650.50	11381	11/23	\$100.00	11382	11/15	\$83.07

Thank you for banking with us.

PAGE 1 OF 2



#### CASH REPORT FOR THE MONTH ENDED November 30, 2021

GENERA	L FUND			
	A204	Capital One Trust & Agency	\$	1,006,516.10
	A205	Capital One Payroll	\$	50,610.86
	A210	Petty Cash	\$	600,00
	A2008	Capital One Investment	\$	6,972,773.16
	A2010	Capital One AP Checking	\$	2,279,428.18
	A2011	JP Morgan Chase-Money Market	<u>\$.</u>	2,119,890.55
	Total General	Fund:	\$	12,429,818.85
SCHOOL	LUNCH FUN	D		
	C207	Capital One Lunch Fund Checking	\$	338,025.35
	C208	JP Morgan Chase-Lunch ACH	\$	402,044.30
	Total School I	unch Fund:	<u>\$</u>	740,069.65
SBECIAL	AID FUND			
	F205	Capital One Federal Checking	\$	225 262 79
	1 203	Capital Offe Federal Checking	_Ф	235,362.78
	Total Special	Aid Fund:	\$	235,362.78
<u>CAPITAL</u>				
	H205	Capital One - Checking	<u> \$                                   </u>	780,308.34
	Total Capital I	· Fund:	\$	780,308.34
	Total Ouplier		<del></del>	100,000.04
SCHOLA	RSHIP FUND			
	CM200	Capital One - Checking	\$	48,610.34
	Total Scholars	ship Fund	\$	48,610.34
DEBT SE	RVICE FUND			
	V200	Capital One - Money Market	\$	<b>3</b> 30,479.86
	1200	Capital Offe - Wolfey Market	Ψ_	330,475.00
	Total Debt Se	rvice Fund	\$	330,479.86
	LASS FUND		_	
	CM3200	Capital One - Checking	_\$	60,997.63
	Total Extra Cl	ass Fund	\$	60,997.63
				,
	T-4-1 A " F '		_	44
	Total All Fund	s:	<u>\$.</u>	14,625,647.45

	JŲLY	AUGUST	SEPŢ	OCT	NOV	DEC	JAN	FEB	MARCH	APRIL	MAY	JUNE
BEGINNING BALANCE	25,550	24,336	22,780	24,590	19,148	11,372	11,372	11,372	11,372	11,372	11,372	11,372
RECEIPTS:	XXXXXXXX	xxxxxxxxx :	xxxxxx	xxxxxx	XXXXXXX	XXXXXXXX	xxxxxxxx	xxxxxxx	CXXXXXXXXX	XXXXXXXX	XXXXXXXXX	(XXXXXXXX
PROPERTY TAXES	0	0	0	0	0							
STAR AID	0	0	0	0	0							
STATE AID	783	715	4,109	1,034	102							
OTHER	1,172	51	32	31	199							
TRF FR OTHER FUNDS	0	0	0	0	0.							
DUE TO OTH FDS	0	387	143	48	:6							
NYS AID DUE TO OTHER FUNDS	1,381	.0	0	0	0.							
TAN PROCEEDS	0	0	3,521	0	.0							
TOTAL RECEIPTS:	3,336	1,153	7,805	1,113	307	0	0	. 0	0	0	0	0
DISBURSEMENTS:	'YYYYYYY'	······································	~~~~~~~	~~~~~~		· · · · · · · · · · · · · · · · · · ·	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	**********		40. 40. 40. 40. 40. 40. 40. 40. 4
	·	^^^^^										
SALARY	704					^^^	*****	*****	WWW.	XXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	XXXXXXXXX
SALARY ODERATING EXPENSES	704	883	4,314	3,666	3,481	*******	******	***********	· ·		XXXXXXX: X	XXXXXXXX
OPERATING EXPENSES	704 3,846		4,314 1,681	3,666 1,438	3,481 4,389	*********	******	**********	· · · · · · · · · · · · · · · · · · ·		xxxxxxxxx	XXXXXXXX
OPERATING EXPENSES OTHER	704	883 1,826 0	4,314 1,681 0	3,666 1,438 0	3,481 4,389 0	********	******	**********		*****	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	XXXXXXXX
OPERATING EXPENSES OTHER DUE TO OTHER FUNDS	704	883	4,314 1,681 0 0	3,666 1,438 0 851	3,481 4,389 0 0	********	*******	************	cxxxxxxx		, ,	XXXXXXXX
OPERATING EXPENSES OTHER DUE TO OTHER FUNDS DEBT SERVICE	704	883 1,826 0 0	4,314 1,681 0 0 0	3,666 1,438 0 851	3,481 4,389 0 0 213	*******	*******	***************************************	· · · · · · · · · · · · · · · · · · ·			XXXXXXXX
OPERATING EXPENSES OTHER DUE TO OTHER FUNDS DEBT SERVICE LOAN TO OTH FDS	704	883 1,826 0	4,314 1,681 0 0	3,666 1,438 0 851 0 600	3,481 4,389 0 0 213	*******	*******	********			, ,	XXXXXXXX
OPERATING EXPENSES OTHER DUE TO OTHER FUNDS DEBT SERVICE LOAN TO OTH FDS REPYMT OF LOANS	704	883 1,826 0 0	4,314 1,681 0 0 0	3,666 1,438 0 851 0 600	3,481 4,389 0 0 213	*******	*******	********	,		, ,	XXXXXXXX
OPERATING EXPENSES OTHER DUE TO OTHER FUNDS DEBT SERVICE LOAN TO OTH FDS REPYMT OF LOANS REPYMT OF TAN	704 3,846 0 0 0 0 0	883 1,826 0 0	4,314 1,681 0 0 0 0 0 0	3,666 1,438 0 851 0 600	3,481 4,389 0 0 213 0 0	*******			,			XXXXXXXX
OPERATING EXPENSES OTHER DUE TO OTHER FUNDS DEBT SERVICE LOAN TO OTH FDS REPYMT OF LOANS REPYMT OF TAN INTEREST PAYMENT	704 3,846 0 0 0 0 0 0	883 1,826 0 0	4,314 1,681 0 0 0	3,666 1,438 0 851 0 600 0	3,481 4,389 0 0 213	*******			,	***************************************		XXXXXXX
OPERATING EXPENSES OTHER DUE TO OTHER FUNDS DEBT SERVICE LOAN TO OTH FDS REPYMT OF LOANS REPYMT OF TAN INTEREST PAYMENT INT REPAY	704 3,846 0 0 0 0 0 0	883 1,826 0 0 0 0 0 0	4,314 1,681 0 0 0 0 0 0	3,666 1,438 0 851 0 600 0 0	3,481 4,389 0 0 213 0 0 0						•	
OPERATING EXPENSES OTHER DUE TO OTHER FUNDS DEBT SERVICE LOAN TO OTH FDS REPYMT OF LOANS REPYMT OF TAN INTEREST PAYMENT	704 3,846 0 0 0 0 0 0	883 1,826 0 0	4,314 1,681 0 0 0 0 0 0	3,666 1,438 0 851 0 600 0	3,481 4,389 0 0 213 0 0	0	0			0	0	0
OPERATING EXPENSES OTHER DUE TO OTHER FUNDS DEBT SERVICE LOAN TO OTH FDS REPYMT OF LOANS REPYMT OF TAN INTEREST PAYMENT INT REPAY	704 3,846 0 0 0 0 0 0	883 1,826 0 0 0 0 0 0	4,314 1,681 0 0 0 0 0 0	3,666 1,438 0 851 0 600 0 0	3,481 4,389 0 0 213 0 0 0					0	•	0 0 11,371

## ROCKY POINT UNION FREE SCHOOL DISTRICT FOR THE MONTH ENDED NOVEMBER 2021

**GENERAL FUND** 

Trial Balance Report From 7/1/2021 - 11/30/2021



Account	Description	Debits	Credits
A 2008	CAPITAL ONE INVESTMENT	6,972,773.16	0.00
A 2010	CAPITAL ONE AP CHECKING	2,279,428.18	0.00
A 2011	CHASE GENERAL FUND MM	2,119,890.55	0.00
N 204	TRUST & AGENCY DEDUCTIONS	, 1,006,516.10	0.00
205	PAYROLL	50,610.86	0.00
210	PETTY CASH	600.00	0.00
A 380	ÁCCOUNTS RECEIVABLE	5,569.07	0.00
<b>\</b> 391	DUE FROM FEDERAL FUND	248,022.00	0.00
N 3912	DUE FROM SCHOOL LUNCH	750,331.40	0.00
3912C ·	DUE FROM SCHOOL LUNCH PAYROLL	156,307.88	0.00
\ 391F	DUE FROM FEDERAL FUND PAYROLL	467,495.13	0.00
N 410	STATE & FEDERAL AID RECEIVABLE	68,252.00	0.00
4805	PREPAID INSURANCE	60,000.00	0.00
510	ESTIMATED REVENUES	83,852,758.14	0.00
A 521	ENCUMBRANCES	46,654,572.01	0.00
522	EXPENDITURES	22,363,036.32	0.00
X 599	APPROPRIATED FUND BALANCE	2,575,094.69	0.00
N 600	ACCOUNTS PAYABLE	0.00	206,460.54
A 620	TAX ANTICIP NOTES PAYABLE	0.00	3,500,000.00
630	DUE TO OTHER FUNDS	0.00	8.73
x 6301	DUE TO SCHOOL LUNCH FUND	0.00	1,715.30
k 6305	DUE TO DEBT SERVICE	0.00	111.63
6306	DUE TO SCHOLARSHIP FUND	0.00	2,05
632	DUE TO STATE TEACHERS' RETIREMENT	0.00	40,901.12
687	ACCRUED COMPENSATED ABSENCES	0.00	20,986.06
690	OVER PAYMENT & COLLECTION	0.00	411,772.00
729	TAX SHELTER ANNUITY	0.00	788.28
738A	SCHOOL ACTIVITES FJC	0.00	1,431.64
738B	SCHOOL ACTIVITES JAE	0.00	894.99
738C	SCHOOL ACTIVITES MS	0.00	812.76
738D	TESTING HS	0.00	11,744.80
755	ADMIN KEN EDWARDS SCHOLARSHIP	0.00	415.00
761	VISION	0.00	1,589.02
762	ERS	0.00	7,929.19
763	ERS LOANS	0.00	5,849.53
764	ERSAR and ERSAR414 ERS ARREARS	0.00	1,268.58
771	OTHER-TEA. RETIRE.	0.00	21.40
777	MUSIC DEPT HIGH SCHOOL	0.00	313,54
778	MARK TWAIN DINNER	0.00	3,198.00
779	AP TEST DEPOSITS	0.00	18,540.00
780	NYSSMA	0.00	201.00
781	FLEX PLAN HEALTH CARE	0.00	2,710.00
782	FLEX PLAN DEPENDENT CARE	0.00	1,159.00
787	LONG TERM DISABILITY	1,531.26	0.00
789	OTHER VOTE COPE	0.00	564.00
790	AFLAC -CPP	0.00	4,593,79
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## Trial Balance Report From 7/1/2021 - 11/30/2021



Account	Description	Debits	Credits
A 791	AFLAC - STD	0.00	2,934.72
A 792	AFLAC - ACC	0.00	714.20
A 793	AFLAC - HSP	0.00	1,507.34
A 797	SCHOOL ACTIVITES HS	0.00	13,067.30
A 806	NONSPENDABLE FUND BALANCE	0.00	60,000.00
A 814	WORKER'S COMPENSATION RESERVE	0.00	2,046,298.17
A 815	UNEMPLOYMENT INSURANCE RESERVE	0.00	466,017.97
A 821	RESERVE FOR ENCUMBRANCES	0.00	46,654,572.01
A 825	ERS RESERVE	0.00	4,807,202.06
A 826	TRS SUB FUND RESERVE	0.00	1,915,854.91
\ 861	PROPERTY LOSS RESERVE	0.00	54,353.00
862	LIABILITY LOSS RESERVE	0.00	54,353.00
867	RESERVE FOR EMPLOYEE BENEFITS	0.00	4,165,015.02
N 878	CAPITAL RESERVE	0.00	4,508,031.11
<b>4</b> 909	FUND BALANCE	<sup>2</sup> 0.00	3,923,384.75
910	APPROPRIATED FUND BALANCE	0.00	2,079,419.00
960	APPROPRIATIONS	0.00	86,427,852.83
<del>\</del> 980	REVENUES	0.00	8,206,229.41
9	A Fund Totals:	169,632,788.75	169,632,788.75
	Grand Totals:	169,632,788.75	169,632,788.75

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#### Revenue Status Report From 7/1/2021 To 11/30/2021



Account	Description	Budget	Adjustments	Revised Budget	Revenue Earned	Unearned Revenue
A 1001	REAL PROPERTY TAX	47,583,059.00	0.00	47,583,059.00	0.00	47,583,059.00
<u>A 1081</u>	PILOT	25,891.00	0.00	25,891.00	0.00	25,891.00
A 1085	STAR REIMBURSEMENT	4,900,000.00	0.00	4,900,000.00	0.00	4,900,000.00
<u>A 1315</u>	CONTINUING ED-SUMMER	20,000.00	0.00	20,000.00	835.00	19,165.00
A 1315. A	CONTINUING ED-FALL	2,500.00	0.00	2,500.00	12,855.00	-10,355.00
<u>A 1315B</u>	CONTINUING ED-SPRING	2,500.00	0.00	2,500.00	0.00	2,500.00
<u>A 1316</u>	DRIVER EDUCATION-SUMMER	25,000.00	0.00	25,000.00	12,800.00	12,200.00
<u>A 1316A</u>	DRIVERS ED-FALL	25,000.00	0.00	25,000.00	200.00	24,800.00
<u>A 1316B</u>	DRIVERS ED-SPRING	25,000.00	0.00	25,000.00	155.62	24,844.38
<u>A 1489</u>	OTHER CHARGES-PROM, YEARBOOK	69,000.00	0.00	69,000.00	1,840.00	67,160.00
<u>A 2401</u>	INTEREST AND EARNINGS	90,000.00	0.00	90,000.00	3,587.21	86,412.79
A 2655	MINOR SALES, OTHER	. 0.00	0,00	0.00	525.55	-525.55
<u>A 2680</u>	INSURANCE RECOVERIES	0.00	0.00	0.00	13,557.49	-13,557.49
<u>A 2703</u>	PRIOR YEAR REFUNDS-OTHER (NOT TRANS)	350,000.00	0.00	350,000.00	167,629.89	182,370.11
<u>A 2705</u>	GIFTS AND DONATIONS	0.00	5,739.14	5,739.14	5,739.14	0.00
A 271 <u>0</u>	PREMIUM ON OBLIGATIONS	0.00	0.00	0.00	21,350.00	-21,350.00
<u>A.2770</u>	OTHER UNCLASSIFIED	0.00	0.00	0,00	131,911.27	-131,911.27
A 2772	E-RATE REVUENE	1,000.00	0.00	1,000.00	20,700.00	-19,700.00
A 3100	PRIOR YEAR STATE AID	0.00	0.00	0.00	5,613.76	-5,613.76
<u>A 3101</u>	GROSS STATE AID - BASIC	16,905,998.00	0.00	16,905,998.00	4,042,893:56	12,863,104.44
<u>A 3101.E</u>	STATE AID EXCESS COST	6,000,000.00	0.00	6,000,000.00	0.00	6,000,000.00
<u>A 3102</u>	STATE AID LOTTERY	4,500,000.00	0.00	4,500,000.00	3,755,955.02	744,044.98
<u>A 3103</u>	STATE AID BOCES	1,868,896.00	0.00	1,868,896.00	0.00	1,868,896.00
<u>A 3260</u>	STATE AID TEXTBOOKS	175,000.00	0.00	175,000.00	0.00	175,000.00
<u>A 3262</u>	STATE AID COMPUTER SOFTWARE	80,000.00	0.00	80,000.00	0.00	80,000.00
<u>A 3263</u>	STATE AID LIBRARY LOAN PROGRAM	16,463.00	0.00	16,463.00	0.00	16,463.00
<u>A 3285</u>	STATE AID MEDICAID	75,000.00	0.00	75,000:00	0.00	75,000.00
A <u>4285</u>	MEDICAID MANAGEMENT REIMBURSEMENT	0.00	0.00	0.00	8,080.90	-8,080.90
<u> 4 5999</u>	FUND BALANCE APPLIED	873,000.00	233,712.00	1,106,712.00	0.00	1,106,712.00
,	A Totals:	83,613,307.00	239,451.14	83,852,758.14	8,206,229.41	75,646,528.73
	Grand Totals:	83,613,307.00	239,451.14	83,852,758.14	8,206,229.41	75,646,528.73

## Appropriation Status Summary Report By Function From 7/1/2021 To 11/30/2021



Account	Description		Budget	Adjustments	Adj. Budget	Expensed	Encumbered	Available
1010	BOARD OF EDUCATION	*	12,150.00	0.00	12,150.00	7,621.50	962.50	3,566.00
1,040	DISTRICT CLERK	*	17,712.00	1,000.00	18,712.00	7,360.82	10,525.18	826.00
1060	DISTRICT MEETING		10,900.00	0.00	10,900.00	0.00	0.00	.10,900.00
1240	CHIEF SCHOOL ADMINISTRATOR		328,834.00	· 0.00	328,834.00	135,961.78	184,557.76	8,314.46
1310	BUSINESS ADMINISTRATION	•	769,485.00	0.00	769,485.00	300,338.95	429,067.74	40,078.31
1320	AUDITING	•	73,200.00	0.00	73,200.00	22,000.00	47,700.00	3,500.00
1325	TREASURER		8,000.00	3,097,50	11,097.50	8,597.50	0.00	2,500.00
1345	PURCHASING		44,121.00	0.00	44,121.00	24,277.58	19,812.42	31.00
1380	FISCAL AGENT FEE	*	10,000.00	0.00	10,000.00	0.00	9,000.00	1,000.00
1420	LEGAL		75,000.00	0.00	75,000.00	28,133.13	46,866.87	0.00
1430	PERSONNEL	•	488,404.00	6,500.00	494,904.00	185,122.99	305,798.86	3,982.15
1480	PUBLIC INFORMATION AND SERVICES	S .	39,278.00	0.00	39,278.00	7,796.40	31,481.60	0.00
1620	OPERATION OF PLANT	•	4,766,532.00	83,656.92	4,850,188.92	1,719,259.75	2,218,877.31	912,051.86
1621	MAINTENANCE OF PLANT	*	934,938.00	332,997.74	1,267,935.74	455,151.84	672,943.04	139,840.86
1670	CENTRAL PRINTING AND MAILING		73,500.00	0.00	73,500.00	35,252.35	32,241.05	6,006.60
1680	CENTRAL DATA PROCESSING		941,401.00	-37,000.00	904,401.00	333,768.54	- 570,632.46	0.00
1910	UNALLOCATED INSURANCE	•	527,783.00	0.00	527,783.00	501,194.59	6,903.32	19,685.09
1981	ADMINISTRATIVE CHARGE-BOCES	* ,	336,574.00	0.00	336,574.00	111,872.36	224,701.64	0.00
2010	CURRICULUM DEVELOPMENT AND		406,824.00	0.00	406,824.00	112,625.51	248,328.26	45,870.23
	To SUPERVISION	مع المالية . مع المالية .	artina de la composición dela composición de la composición de la composición de la composición dela composición de la composición de la composición de la composición dela composición de la composición de la composición dela composición de la composición de la composición de la composición dela composición de la composición de la composición dela compo					
2020	SUPERVISION - ADMINISTRATION	•	2,040,563.00	0.00	2,040,563.00	774,078.21	1,127,910.30	138,574.49
2060	RESEARCH, PLANNING AND EVALUATION		25,000.00	0.00	25,000.00	1,078.00	.0.00	23,922.00
2070	INSERVICE TRAINING - INSTRUCTION		22,300.00	0.00	22,300.00	3,138.75	· ` ` ,	10,161.25
2110	TEACHING - REGULAR SCHOOL		25,062,236.00	35,239.53	25,097,475.53	5,959,940.49	15,646,460.31	3,491,074.73
2138	MUSIC & FINE ARTS	•	66,608.00	- 0.00	66,608.00	14,590.63	3,722.71	48,294.66
2250	PROGRAMS FOR HANDICAPPED CHILDREN		14,404,730.00	3,690.60	14,408,420.60	2,892,674.31	9,652,404.14	1,863,342.15
2280	OCCUPATIONAL EDUCATION		1,344,440.00	0.00	1,344,440.00	223,427.82	1,119,162.30	1,849.88
2330	COMMUNITY EDUCATION		126,700.00	0.00	126,700.00	10,337.93	15,551.99	100,810.08
2610	SCHOOL LIBRARY AND AUDIOVISUAL		622,432.00	17.10	622,449.10	181,675.26	388,159.27	52,614.57
2620	EDUCATIONAL TELEVISION	- • <sub>5. *</sub>	18,097.00	<b>0.00</b> .	18,097.00	2,027.44	16,069.56	0.00
2630	COMPUTER ASSISTED INSTRUCTION		306,805.00	42,233,40	349,038.40	89,073.43	65,195.89	194,769.08
2805	ATTENDÂNCE - REGULAR SCHOOL		51,228.00	0.00	51,228.00	19,007.89	24,244.11	7,976.00
2810	GUIDANCE - REGULAR SCHOOL	*	1,446,549.00	104.36	1,446,653.36	463,831.52	974,337.03	8,484.81
			-,,			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		

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Account	Description		Budget	Adjustments	Adj. Budget	Expensed	Encumbered	Available
2815	HEALTH SERVICES - REGULAR SCHOOL	•	542,371.00	7,700.00	550,071.00	132,245.23	316,949.72	100,876.05
2820	PSYCHOLOGICAL SERVICES - REGULAR	•	270,927.00	11,000.00	281,927.00	67,148.28	205,641.72	9,137.00
2825	SCHOOL SOCIAL WORK SERVICES - REGULAR	*	332,872,00	0.00	332,872.00	84,976.99	253,681.01	-5,786.00
2850	SCHOOL CO-CURRICULAR ACTIVITIES - REG.	•	425,371.00	410.01	425,781.01	40,797.89	8,016.49	376,966.63
2855	SCHOOL INTERSCHOLASTIC ATHLETICS - REG		955,927.00	20,208.17	976,135,17	363,374.79	215,791.50	396,968.88
5510	SCHOOL  DISTRICT TRANSPORTATION SERVICES		41,583.00	0.00	41,583.00	16,866.09	24,716.91	0.00
5540	CONTRACT TRANSPORTATION	*	5,395,935.00	9,059.50	5,404,994.50	635,955.71	4,759,032.00	10,006.79
9010	NYS EMPLOYEES RETIREMENT;	<b>*</b> !.	1,128,530.00	0.00 ~	1,128,530.00	733,640.83	0.00	394,889.17
9020	NYS TEACHERS RETIREMENT	*	3,404,838.00	0.00	3,404,838.00	0.00	0.00	3,404,838.00
9030	SOCIAL SECURITY		3,116,364.00	0.00	3,116,364.00	848,284.95	0.00	2,268,079.05
9040	WORKERS' COMPENSATION	*	600,000.00	0.00	600,000.00	52,959.19	329,785.79	217,255.02
9045	LIFE INSURANCE	*	48,000.00	0.00	48,000.00	10,676.75	′31,350.59°	5,972.66
9050	UNEMPLOYMENT INSURANCE	•	50,000.00	0.00	50,000.00	2,150.00	47,150.00	700.00
9060	HEALTH INSURANCE	` <b>*</b>	11,473,309.00	-18,500.00	11,454,809.00	4,296,014.72	6,359,838.66	798,955.62
9760	TAX ANTICIPATION NOTES	•	112,500.00	0.00	112,500.00	0.00	0.00	112,500.00
9785	Installment Purchase Debt- State Aided Computer		86,132.00	0.00 - 7	86,132.00	0.00	(0.00	86,132.00
9901	TRANSFER TO SPECIAL AID	er Maria	2,072,031.00	0.00	2,072,031.00	213,015.63	0.00	1,859,015.37
9950	CAPITAL IMPROVEMENTS	•	233,712.00	233,712.00	467,424.00	233,712.00	0.00	233,712.00
	Fund ATotals:		85,692,726.00	735,126.83	86,427,852.83	22,363,036.32	46,654,572.01	17,410,244.50
	Grand Totals:		85,692,726.00	735,126.83	86,427,852.83	22,363,036.32	46,654,572.01	17,410,244.50

## ROCKY POINT UNION FREE SCHOOL DISTRICT FOR THE MONTH ENDED NOVEMBER 2021

CAFETERIA FUND

## Trial Balance Report From 7/1/2021 - 11/30/2021



Account	Description	Debits	Credits
207	CAPITAL ONE CHECKING	338,025.35	0.00
C 208	CHASE ACH REVENUE	402,044.30	0.00
380	ACCOUNTS RECEIVABLE	233.00	0.00
391	DUE FROM GENERAL FUND	1,715.30	0:00
445	SUPPLY INVENTORY	11,671.93	0.00
446	GOVT FOOD INVENTORY	19,720.79	0.00
447	PURCHASED FOOD INVENTORY	15,960.09	0.00
510	ESTIMATED REVENUES	1,115,300,00	0.00
521	ENCUMBRANCES	469,704.45	0.00
522	EXPENDITURES	326,401.39	0.00
599	APPRORIATED FUND BALANCE	138,200.00	0:00
600	ACCOUNTS PAYABLE	0,00	83.55
630	DUE TO GENERAL FUND	0.00	750,331.40
630A	DUE TO GENERAL FUND PAYROLL	0.00	156,307.88
631	DUE TO OTHER GOVT.	0.00	83.87
691	DEFERRED REVENUE	0.00	47,087.77
821	RESERVE FOR ENCUMBRANCES	0.00	469,704.45
845	FUND BALANCE RESERVE FOR INVENTORY	0.00	47,352.81
909	FUND BALANCE	.0,00	51,446.46
960.	APPROPRIATIONS	0,00	1,253,500.00
980	REVENUES	0.00	63,078.41
1	C Fund Totals:	2,838,976.60	2,838,976.60
•	Grand Totals:	2,838,976.60	2,838,976.60

## Revenue Status Report From 7/1/2021 To 11/30/2021



Account	Description	Budget	Adjustments	Revised Budget	Revenue Earned	Unearned Revenue
C 1440	SALE OF TYPE A LUNCHES	50,000.00	0.00	50,000.00	6,574.16	43,425.84
<u>C 1441</u>	ADULT ALA CARTE	6,000.00	0,00	6,000.00	3,897.28	2,102.72
C 1445	OTHER CAFETERIA SALES	305,800.00	0.00	305,800.00	50,069.48	255,730.52
<u>C 2401</u>	INTEREST AND EARNINGS	- 1,000.00	0.00	1,000.00	36.99	963.01
C 2770	MISCELLANEOUS REVENUES	2,000.00	0.00	2,000.00	796.50	1,203.50
C 2771	REBATES	1,500.00	0.00	1,500.00	0.00	1,500.00
<u>C 3190</u>	GOVERNMENT REIMB-STATE	17,000,00	.00,0	17,000.00 &	1,704.00	15,296.00
C:4109	SURPLUS FOOD	75,000.00	0.00	75,000.00	0.00	75,000.00
<u>C 4191</u>	GOVERNMENT REIMB-FEDERAL	610,000.00	0.00	610,000.00	0.00	610,000.00
<u>C 5031</u>	Interfund Revenue	47,000.00	0.00	47,000.00	0.00	47,000.00
	C Totals:	1,115,300.00	0.00	1,115,300.00	63,078.41	1,052,221.59
•		•	* r	<u> </u>	<u> </u>	r
	Grand Totals:	1,115,300.00	0.00	1,115,300.00	63,078.41	1,052,221.59





Acco	ount	Description		Budget	Adjustments	Adj. Budget	Expensed	Encumbered	Available
	2860		*	1,153,500.00	0.00	1,153,500.00	310,196.90	469,704.45	373,598.65
	9030		*	100,000.00	0.00	100,000.00	16,204.49	0.00	83,795.51
	To the second	Fund CTotals:		1,253,500.00	0.00	1,253,500.00	326,401.39	469,704:45	457,394.16
								and the second of the	
		Grand Totals:	-	1,253,500.00	0.00	1,253,500.00	326,401.39	469,704.45	457,394.16

## ROCKY POINT UNION FREE SCHOOL DISTRICT FOR THE MONTH ENDED NOVEMBER 2021

## FEDERAL FUND

#### Trial Balance Report From 7/1/2021 - 11/30/2021



Account	Description	Debits	Credits
F 205	CAPITAL ONE CHECKING	235,362.78	0.00
F 410	STATE AND FEDERAL AID REC	262,265.81	0.00
F 510	ESTIMATED RÉVENUES	7,952,452.98	.0.00,
F 521	ENCUMBRANCES	2,341,204.19	0.00
F 522	EXPENDITURES	927,195.54	0.00
F 599	APPROPRIATED FUND BALANCE	0.00	88,139.00
630	DUE TO GENERAL FUND		248,022.00
630A	DUE TO GENERAL FUND PAYROLL	0:00	467,495.13
821	RESERVE FOR ENCUMBRANCES	0.00	2,341,204.19
960	APPROPRIATIONS	0.00	7,864,313.98
980	REVENUES	0.00	709,307.00
	F Fund Totals:	11,718,481.30	11,718,481.30
	Grand Totals:	11,718,481.30	11,718,481.30

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Available	Encumbered	Expensed	Adj. Budget	Adjustments	Budget	-	Description	Account
118,429.48	510,120.27	157,062.25	785,612.00	0.00	785,612.00	•		1620
2,209,936.20	1,046,086.44	422,678.46	3,678,701.10	4,793.63	3,673,907.47	*	_	2110
170,358.88	512,129.16	289,712.84	972,200.88	0.00	972,200.88	*	•	2250
1,351,396.49	17,854.40	21,997.11	1,391,248.00	0.00	1,391,248.00	•	• •	2630
25,800.00	0.00	7,410.00	33,210.00	0.00	33,210.00	*		2810
316,651.20	255,013.92	28,334.88	600,000.00	0.00	600,000.00	•		2825
1:00	0.00	0.00	1.00	. 0.00	1.00			5540
124,006.00	0.00	0.00	124,006.00	0.00	124,006.00	•		9020
96,799.00	0.00	0.00	96,799.00	0.00	96,799.00	•		9030
182,536.00	0.00	0.00	182,536.00	0.00	182,536.00	•		9060
4,595,914.25	2,341,204.19	927,195.54	7,864,313.98	4,793.63	7,859,520.35		Fund FTotals:	
,	2					٠	-	
4,595,914.25	2,341,204.19	927,195.54	7,864,313.98	4,793.63	7,859,520.35	<u> </u>	Grand Totals:	

#### Revenue Status Report From 7/1/2021 To 11/30/2021



Account	Description	Budget	Adjustments	Revised Budget	Revenue Earned	Unearned Revenue
<u>F_3289.DEA.F</u>	Schools for Blind & Deaf Students	21,413.84	0.00	21,413.84	0.00	21,413.84
F 3289.SSH.21	REVENUE-SUMMER-HCP 2020-2021	70,364.00	0.00	70,364.00	0.00	70,364.00
F 3289.UPK.21	UPK REVENUE 2021	2,361.00	0.00	2,361.00	0.00	2,361.00
F 3289 UPK 22	UPK REVENUE 2021 2022	197,136.00	.00 o	197,136.00	0.00	197,136.00
F 3289.UPK.22,2	UPK REVENUE 2021 2022	380,985.00	0.00	380,985.00	0.00	380,985.00
F 4126.TLL20	REVENUE TITLE I	3,598.28	0.00	3,598.28	0.00	3,598.28
F 4126 TLI.21	REVENUE:TITLE I	3,038.00	0.00	3,038.00	0.00	3,038.00
F 4256 PRE 22	REVENUÈ PRE	44,337.00	0.00	44,337.00	8,867.00	35,470.00
F 4256.PTB.21	REVENUE PTB	2,699.04	0.00	2,699.04	0.00	2,699.04
F 4256.PTB.22	REVENUE PTB	717,230.00	0.00	717,230.00	143,187.00	574,043.00
F 4286,ARP.A	ARP PLAN ARPA	1,807,893.00	1,308.00	1,809,201.00	0.00	1,809,201.00
F 4286.ARP.S	ARP SED ARPS	1,859,130.00	0.00	1,859,130.00	0.00	1,859,130.00
F 4286.ESS.ER	CRRSA ESSER 2	2,461,685.00	0.00	2,461,685.00	492,337.00	1,969,348.00
F 4286,GEE.R2	CRRSA GEER 2	305,129.00	0.00	305,129.00	61,025.00	244,104.00
F 4289 ELL 20	REVENUÉ ELL	7,466.47	0.00	7,466.47	0.00	7,466.47
F 4289.ELL,21	REVENUE ELL	6,561.15	0.00	6,561.15	0.00	6,561.15
F 4289.ELL.22	REVENUE ELL	0.00	0.00	0.00	3,891.00	-3,891.00
F 4289.TII.20	REVENUE TITLE IIA	10,974.00	0.00	10,974.00	0.00	10,974.00
F.4289.TII.21	REVENUE TITLE IIA	49,144.20	0.00	49,144.20	0.00	49,144.20
	FI	otals: 7,951,144.98	1,308.00	7,952,452.98	709,307.00	7,243,145.98
	Grand T	otals: 7,951,144.98	1,308.00	7,952,452.98	709,307.00	- 7,243,145.98

### ROCKY POINT UNION FREE SCHOOL DISTRICT FOR THE MONTH ENDED NOVEMBER 2021

#### **CAPITAL FUND**





Account	Description	-	Debits	Credits
H 205	CAPITAL ONE CHECKING	·	780,308.34	0.00
H 510	ESTIMATED REVENUES		1,322,123.24	0.00
H 521	ENCUMBRANCES		510,138.97	0.00
1 522	EXPENDITURES		348,777.39	0.00
ł 599	APPROPRIATED FUND BALANCE		1,253,531.80	0.00
1 600	ACCOUNTS PAYABLE		0.00	39,319.88
l 821	RESERVE FOR ENCUMBRANCES	•	0.00	510,138,97
l 909	FUND BALANCE		161,372.09	0.00
1 960	APPROPRIATIONS (		0.00	2,575,655.04
∃ 980	REVENUES		0.00	1,251,137.94
	HF	und Totals:	4,376,251.83	4,376,251.83
	Gra	and Totals:	4,376,251.83	4,376,251.83





Account	Description		Budget	Adjustments	Revised Budget	Revenue Earned	Unearned Revenue
H 3297	SMART SCHOOLS		70,985.30	1,017,425.94	1,088,411.24	1,017,425.94	70,985.30
<u>H 5031</u>	TRANFERS GENERAL FUND		0.00	233,712.00	233,712.00	233,712.00	0.00
		H Totals:	70,985.30	1,251,137.94	1,322,123.24	1,251,137.94	70,985.30
		Grand Totals:	70,985.30	1,251,137.94	1,322,123.24	1,251,137.94	70,985.30





Account	Descripti	on	-	Budget	Adjustments	Adj. Budget	Expensed	Encumbered	Available
1620			•	-488.32	87,689.00	87,200.68	85,625.26	2,024.68	-449.26
1625		2	*	1,774,016.48	714,437.88	2,488,454.36	263,152.13	508,114.29	1,717,187.94
		Fund HTotals:	-	1,773,528.16	802,126.88	2,575,655.04	348,777.39	510,138.97	1,716,738.68
						-			
	Grand Totals:			1,773,528.16	802,126.88	2,575,655.04	348,777.39	510,138.97	1,716,738.68

### ROCKY POINT UNION FREE SCHOOL DISTRICT FOR THE MONTH ENDED NOVEMBER 2021

### **SCHOLARSHIP FUND**





Account	Description	Debits	Credits
CM 200	Scholarship Cash	48,610.34	0.00
CM 200.1	DUE FROM GENERAL	2.05	0.00
CM 2000	ALLISON FISCH VERADO SCHOLARSHIP	0.00	0,51
CM 2001	RITA SULLIVAN SCHOLARSHIP	0.00	431.96
CM 2002	RYAN CAUFIELD SCHOLARSHIP	0.00	24,20
CM 2003	K EDWARDS ADMIN SCHOLARSHIP	0.00	2,102.47
CM 2004	KMART SCHOLARSHIP	0.00	83,44
CM 2005	TARGET SCHOLARSHIP HS JR	0.00	44.38
CM 2006	TARGET SCHOLARSHIP JAE	0.00	272.88
CM 2007	TARGET SCHOLARSHIP	0.00	110,65
CM 2008	FRANCIS RYAN SCHOLARSHIP	0.00	258.71
M 2009	GENERAL SCHOLARSHIP	0.00	63.94
M 2010	AL MAIN SCHOLARSHIP	0.00	3,922.08
M 2011	JOSEPH FALLICA SCHOLARSHIP	0.00	853.73
M 2012	FJC RUTH SPIEGEL MEMORIAL	0.00	100.00
M 2015	SUFFOLK ASBO SCHOLARSHIP	0.00	0.95
M 2016	SOUND BEACH MUSIC SCHOLARSHIP	0.00	0.95
M 2018	LIVE LIKE SUSIE SCHOLARSHIP	0.00	27,847.20
M 2020	INTERDIST COUNCIL OF SUP. SR SCHOLARSHIP	, 0.00	261.13
CM 2021	PETER MADDALENA MEMORIAL SCHOLARSHIP	0.00	8,532.09
CM 2022	JOHN HAGGERTY MEMORIAL SCHOLARSHIP	0.00	3,548.93
M 2023	TEAM SCHOLARSHIP	0.00	46.00
M 510	Estimated Revenue	6,800.00	0:00
M 960	Appropriations .	0.00	6,800:00
CM 980	Revenues	0.00	106.19
	CM Fund Totals:	55,412.39	55,412.39
9	Grand Totals:	55,412.39	55,412.39

### Revenue Status Report From 7/1/2021 To 11/30/2021



Account	Description	Budget	Adjustments	Revised Budget	Revenue Earned	Unearned Revenue
CM 2000.000	RITA SULLIVAN	1,000.00	0.00	1,000.00	0.00	1,000.00
CM 2003.001	K EDWARDS ADMIN	2,000.00	0.00	2,000.00	0.00	2,000.00
CM 2009.001	GENERAL	250,00	0:00	250.00	0.00	250.00
CM 2010,001	AL MAIN	500.00	0.00	500:00	0.00	500.00
CM 2016.001	SOUND BEACH MUSIC SCHOLARSHIP	500,00	0.00	500.00	0.00	500.00
CM 2018.001	LIVE LIKE SUSIE	1,000.00	0.00	1,000.00	100.00	900.00
CM 2020,001	INTERDIS COUNCIL OF SUPERINTENDENTS	300.00	0.00	300.00	0.00	300.00
CM 2022:001	JOHN HAGGERTY	1,000.00	0.00	1,000.00	0.00	1,000,00
CM 2023.001	TEAM	250.00	0.00	250.00	0.00	250.00
CM 2401.000	INTEREST	0.00	0.00	0.00	6.19	-6.19
*	CM Totals:	6,800.00	, 0.00	6,800.00	106.19	6,693.81
	· · · · · · · · · · · · · · · · · · ·	•				
	Grand Totals:	6,800.00	0.00	6,800.00	106.19	6,693.81

## ROCKY POINT UNION FREE SCHOOL DISTRICT FOR THE MONTH ENDED NOVEMBER 2021

## **DEBT SERVICE FUND**

#### Trial Balance Report From 7/1/2021 - 11/30/2021



Account	Description			Debits	Credits
V 200	CASH	<del></del> -		330,479.86	0.00
V 3911	DUE FROM GENERAL			111.63	, 0.00
V 510	<b>ESTIMATED REVENUE</b>	1	;	1,951,031.25	0.00
√ 909	FUND BALANCE, UNRESERVED	į	e -	0.00	117,520.06
<b>√</b> 960	APPROPRIATIONS .	•	•	0.00	1,951,031,25
<b>√</b> 980	REVENUES			0.00	213,071.43
	v i	V Fund Totals:	1 7 72	2,281,622.74	2,281,622.74
		Grand Totals:	<del>*</del> ·- ·	2 2R1 622 74	2 284 622 74

#### Appropriation Status Summary Report By Function From 7/1/2021 To 11/30/2021



Account	Description	•		Budget	Adjustments	Adj. Budget	Expensed	Encumbered	Available
9711			*	1,951,031.25	0:00	1,951,031.25	0.00	0.00	1,951,031.25
•		Fund VTotals:		1,951,031.25	0.00	1,951,031.25	0.00	0.00	1,951,031.25
				•			*		1
Gra	nd Totals:	•	<del></del>	1,951,031.25	0.00	1,951,031.25	0.00	0.00	1,951,031.25

#### Revenue Status Report From 7/1/2021 To 11/30/2021



Account	Description	-	Budget	Adjustments	Revised Budget	Revenue Earned	Unearned Revenue
<u>V 2401</u>	INTEREST EARNINGS		0.00	0.00	0.00	55.80	-55.80
<u>V 5031</u>	INTERFUND TRANSFERS		1,951,031.25	0.00	1,951,031.25	213,015.63	1,738,015.62
	<u> </u>	V Totals:	1,951,031.25	0.00	1,951,031.25	213,071.43	1,737,959.82
•	·	Grand Totals:	1,951,031.25	0.00	1,951,031.25	213,071.43	1,737,959.82

## ROCKY POINT UNION FREE SCHOOL DISTRICT STUDENT ACTIVITY ACCOUNTS FOR THE MONTH ENDED NOVEMBER 2021

#### Trial Balance Report From 7/1/2021 - 11/30/2021



Account	Description	Debits	Credits
CM3 200	Extraclass Checking	60,997.63	0.00
CM3 291	Due From Other Funds	8.73	0.00
CM3 301	LEADERS CLUB	0.00	43.78
M3 302	MATH HONOR SOCIETY	0.00	57.22
CM3 303	VARSITY CLUB	0.00	876.09
M3 304	SCIENCE CLUB	0.00	327.38
M3 305	SPACE CLUB	0.00	748.39
M3 306	STUDENT COUNCIL MS	0.00	3,415.84
M3 307	YEARBOOK MS	0.00	8,215.62
M3 308	BUSINESS CLUB	0.00	823.77
M3 309	MS ROBOTICS CLUB	0.00	153.44
M3 310	BE A NICER NEIGHBOR CLUB	0.00	3,070,63
M3 311	INTERACT COMMUNITY SERVICE CLUB	0.00	4,155.04
M3 312	SKILLS USA HS COSMOTOLOGY	0.00	953.84
M3 313	GAY STRAIGHT ALLIANCE CLUB	0.00	0.01
M3 314	HUMAN RIGHTS CLUB	0.00	161.68
M3 315	S.A.D.D	0.00	1,284.26
M3 316	THESPIAN TROUPE #696	0.00	35.69
M3 317	YEARBOOK HS	0.00	13,630.69
M3 318	STUDENT COUNCIL	Ó0.0	12,335.24
M3 319	ART CLUB ,	0.00	1,400.84
M3 321	JAE STUDENT COUNCIL	0.00	2,056.09
M3 322	ROBOTICS CLUB HS	0.00	506.48
M3 323	HISTORY HONOR SOCIETY	0.00	175.19
M3 324	MATH TEAM	0.00	602.73
M3 510	Estimated Revenue	29,400.00	0.00
M3 522	Expenditures	4,466.80	0.00
M3 960	Appropriations	0.00	29,400.00
M3 980	Revenues	0.00	10,443.22
	CM3 Fund Totals:	94,873.16	94,873.16
	Grand Totals:	94,873.16	94,873.16





Account	Description		Budget	Adjustments	Adj. Budget	Expensed	Encumbered	Available
3000		•	29,400.00	0.00	29,400.00	4,466.80	0.00	24,933.20
	Fund CM3Totals:		29,400.00	0.00	29,400.00	4,466.80	0.00	24,933.20
	Grand Totals:		29,400.00	0.00	29,400.00	4,466.80	0.00	24,933.20





Account	Description	Budget	Adjustments	Revised Budget	Revenue Earned	Unearned Revenue
CM3 1000.101	LEADERS CLUB	3,000.00	0.00	3,000.00	0.00	3,000.00
CM3 1000.103	VARSITY CLUB	2,500.00	0.00	2,500.00	2,040.00	460.00
CM3 1000.106	STUDENT COUNCIL MS	1,500.00 ·	0.00	1,500.00	0.00	1,500.00
CM3 1000.107	YEARBOOK MS	8,000.00	0.00	8,000.00	955.00	7,045.00
CM3 1000,110	BE A NICER NEIGHBOR CLUB	500.00	0.00	500.00	0.00	500.00
CM3 1000,111	INTERACT COMMUNITY SERVICE CLUB	1,000.00	0.00	1,000.00	0.00	1,000.00
CM3 1000.112	SKILLS USA HS COSMOTOLOGY	800.00	0.00	800.00	0.00	800:00
CM3 1000.113	GAY STRAIGHT ALLIANCE CLUB	300.00	0.00	300.00	0.00	300.00
CM3 1000,114	HUMAN RIGHTS CLUB	3,000.00	0.00	3,000.00	141.00	2,859.00
CM3 1000.116	THESPIAN TROUPE #696	1,500.00	0.00	1,500.00	0.00	1,500.00
CM3 1000.117	YEARBOOK HS	3,800.00	0.00	3,800.00	6,155.00	-2,355.00
CM3 1000.118	STUDENT COUNCIL	3,000.00	0.00	3,000.00	1,145.00	1,855.00
CM3 1000.121	JAE STUDENT COUNCIL	500.00	0.00	500.00	0.00	500.00
CM3 2401.000	INTEREST	0.00	0.00	0.00	7.22	-7.22
	CM3 Totals:	29,400.00 ू	0.00:	29,400.00	10,443.22	18,956.78
	Grand Totals:	29,400.00	0.00	29,400.00	10,443.22	18,956.78

December 3, 2021

Board of Education Rocky Point School District 90 Rocky Point-Yaphank Road Rocky Point, NY 11778

> Re: Internal Claims Audit Report for the period November 1, 2021 through November 30, 2021

#### Board of Education:

I have completed my internal claims auditing services for the Rocky Point School District covering the period November 1, 2021 through November 30, 2021. The services I performed, as outlined within my proposal, include reviewing all claims against the District. The purpose of this report is to update the Board of Education on work performed to date, my findings, and recommendations.

For ease of reference I have categorized the remainder of this report as follow:

#### Internal Claims Audit Services

#### **Exhibits**

#### INTERNAL CLAIMS AUDIT SERVICES

The internal claims audit services performed on each claim against the District consisted of:

- 1. Verification of the accuracy of invoices and claim forms
- 2. Ensuring proper approval of all purchases; checking that purchases constitute legal expenses of the school district
- Determining that purchase orders have been issued in accordance with Board of Education policy, and applicable state laws

Board of Education Rocky Point School District December 3, 2021

Page 2

#### Re: Internal Claims Audit Report for the time period of November 1, 2021 through November 30, 2021

- 4. Comparison of invoices or claims with previously approved contracts
- 5. Reviewing price extensions, claiming of applicable discounts, inclusion of shipping and freight charges
- 6. Approving all charges that are presented for payment which are supported with documentary evidence indicating compliance with all pertinent laws, policies and regulations

Over the time period of November 1, 2021 through November 30, 2021 I have audited 292 claims against the District in the amount of \$5,822,615.53. (See attached Exhibit I) I made inquiries and/or observations into 48 claims in the amount of \$191,477.68. I have summarized the inquiries and/or observations as well as the resolutions within Exhibit II. It should be noted that currently, there are 0 outstanding inquiries in regards to the audit of the claims made against the District for the period of November 1, 2021 through November 30, 2021. I have summarized all voided checks and notable exceptions in Exhibit III.

\*

I trust that the foregoing comments are clear. If you have any questions or you would like to discuss this matter further, please contact me at 631-928-5406.

Very truly yours,

John F. Dennehy, Jr. Certified Public Accountant

## Rocky Point School District Internal Claims Audit By Fund Exhibit I

Warrant Date	Audit Date	Warrant#	Fund	# of Checks	\$ Value of Checks	# of Inquiries	\$ Value of Inquiries	# of Resolved Inquiries	# of Outstanding Inquiries	Check Sequence
11/3/2021	11/3/2021	42	A	5	23,322.03	-	•	•	-	13208-13212
11/3/2021	11/3/2021	43	A	36	1,585,403.19	8	6,650.16	8	-	116759-116794
11/10/2021	•	44	A	60	93,783.29	12	41,773.94	12	-	116795-116853
	11/10/2021	45	A	2	9,036.42	1	8,736.42	1	-	13213-13214
11/10/2021	11/10/2021	47	A	26	603,546.31	-	-	-	-	1321 <i>5</i> -13221, 5116161-5116179
11/17/2021	11/17/2021	48	A	60	1,049,765.55	13	31,072.22	13	-	116854-16913
11/17/2021	11/17/2021	49	A	1	3,869.00	-		•	_	13222
11/22/2021	1·1/22/2021	<i>5</i> 0	A	32	1,659,552.39	3	14,362.76	3	_	116914-116945
11/23/2021	11/23/2021	<i>5</i> 3	A	27	623,245.91	-	-	-	-	13223-13230,
11/3/2021	11/3/2021	12	С	5	7,546.25	-	-	-	•	5116180-5116198 12374-12378
11/10/2021	11/10/2021	13	С	15	20,429.41	-	-	•	•	12379-12393
11/22/2021	11/22/2021	14	С	5	3,727.47	1	240.00	1		12394-12398
11/10/2021	11/10/2021	5	CM	3	833.57	1	100.00	1	-	11380-11382
11/22/2021	11/22/2021	6	CM	1	1,000.00	-	•	-	_	11383
11/3/2021	11/3/2021	8	F	1	2,158.15	-	•	•	-	4618
	11/10/2021	9	F	5	52,844.56	3	48,059.90	3	-	4619-4623
	11/17/2021	10	F	1	897.00	1	897.00	1	•	4624
11/22/2021		11	F	5	37,239.85	4	36,362.00	4	-	4625-4629
	11/22/2021	10	H	2	44,415.18	1	3,223.28	1	•	1138-1139
TO	ral	end:		292	\$ 5,822,615.58	48 \$	191,477.68	48	*	

Legend:

A - General P (A) - Chase General
C - Cafeteria T - Trust & Agency
F - Federal HB - Bond 2003
H - Capital CM- Misc Spec Revenue
HCP - Capital Projects TE-Expendable Trust

John F. Dennehy, Jr. Certified Public Accountant, PC

# Rocky Point School District Claims Audit - Analysis by Number of Inquiries & Dollar Value Summary of Inquiries / Resolutions and Percentage of Total Claims & Dollar Value of Claims Exhibit II

#### 2021 / 2022 YTD

Analysis by Number of Inquiries			2021 2022 112				
Reason For Inquiry	Resolution	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
All invoices not reflected on check	Pay unpaid invoice(s) next warrant	1 24%	- 0.00%	1 0.82%	5 1.40%	- 0.00%	• #DIN/0!
Check amount not equal to invoices	Difference<\$1; Immaterial, claim paid	- 0.00x	- 0.00x	- 0.09%	0.00%	- 0.00%	- IDIV/01
Check amount not equal to invoices	Will pay balance with next invoice	. 0.00%	0.00%	. 0.00%	0.00%	. Q.00 <del>,1</del> 6	- #DF\70!
Check amount not equal to invoices	Void & reissue	1 049%	- 0.00%	- 0.00%	1 0.28%	0.00%	• #DT1/0!
Check does not reflect all invoices paid	Void & reissue check to reflect all invoices			•	-	-	-
•	paid as separate line items	0.00%	0.00%	0.00 <del>7</del> 6	0.00%	0.00%	#D1190!
Current year expense paid prior year P.O.	P.O. Funds carried over	1 0.49%	8 4.69%	5 1.62%	5 1.40%	2 0.63%	*D11701
Duplicate payment	Void check	· 0.00%	- 400%	0.00%	- 0.00%	- 0.00%	*DIV/01
Incorrect vendor name	Name misspelled; name corrected in system,	. 0.00%	a00%	0.00%	0.00%	- 0.00%	. #DR70/
more remoralment	claim paid						
Insufficient supporting backup	Hold for missing information	- 0.00%	. 0.00%	1 039%	2 0.55%	· 0.00%	#DF\70t
Insufficient supporting backup	Backup Provided	. 0.00%	· 0.00%	0.00%	2 0.58%	- 0.00 <del>x</del>	#D1\%0!
Insufficient supporting backup	Void check	. 0.00%	- 0.00%	- 400%	0.00%	- 0.00%	#D/\/0!
Invoice date precedes PO date	Noted by Business Office	35 16.99%	15 <i>8.72</i> %	31 10,00%	23 6.466	28 2.88%	IDIV/0:
Invoice over 90 days outstanding/undated	Verified no duplicate payment	7 3.40%	1 0.58%	9 291%	6 1.68%	8 2.766	ימקרוקמי
Invoice previously stamped by claims auditor	Confirmed original check word	- 0.00%	5 2.91%	- 0.00%	4 1.19×	- 0.00x	#D1\70!
Missing administrator approval signature	Received proper authorization	- 0.00%	· 0.90%	- 0.00%	- 0.00%	- 0.00%	#DN/0:
Missing receiving signature on invoice or PO	Verified receipt of goods/services	- 0.00%	. aoos	- 0,00 <del>:</del> 5	- 0.00%	- 0.00%	#DIT701
Missing second signature on check	Hold for approval of second check signer	0.00%	- 0.00%	. a.oos	- 0.00%	- 0.00%	- #DF\70f
Not an original invoice	Copy, fax or statement accepted	6 291%	8 <i>1.74</i> %	8 2.19%	7 1.96%	10 &∢256	- <i>#DN70!</i>
Paid sales tax	Void & reissue	0.00%	- 0.00%	1 0.39%	- a.oo;s	0.00%	*D11701
PO insufficient funds	PO funds increased post invoice/paid direct from budget code	3 1.46%	1 0.58%	_ 0.00%	. 0.0%	2 0.69%	- ארווייטי
Prior year invoice paid current year funds	Noted by Business Office	14 6.80%	16 <i>930</i> %	7 <i>2.27</i> %	4 1.12%	3 1.00%	- ADIVO
Pre-dated Invoice	Hold until service date	0.00x	- a00%	- 0.00%	1 0.28%	0.00%	- WDITYO!
Separation of Duties	Same individual signed P.O. and authorized payment; additional admin approval provided	. <i>0,00</i> %	. 0.00%	. а.00%	_ 0.00%	. a.oox	. אירתמי
	Utilizing recipient verification procedure						
Xtra Class club jourchased gift cards for needy far	mily through school social worker	- 0.00%	- 0.00%	- 0.00%	- 0.00%	- 0.00%	NDTV/0:
Total Number (#) of Inquiries		68 33.01%	49 28.49%	63 Pal9:	60 16.81%	48 16.45%	- ADTVO:
Total Claims Audited		206 100.00%	172 100.00%	809 100.00%	857 100.00%	292 100.00%	- #DIV/0!
Total Outstanding Inquiries		O 0.00%	0 0.00%	0 0.00%	0.00%	0 0.00%	0 #DN

# Rocky Point School District Claims Audit - Analysis by Number of Inquiries & Dollar Value Summary of Inquiries / Resolutions and Percentage of Total Claims & Dollar Value of Claims Exhibit II

#### 2021 / 2022 YTD

Analysis by Dollar Value				2021 / 2022	XID								
Reason For Inquiry	Resolution	Jul-21		Aug-21		Sep-21		Oct-21		Nov-21	······································	Dcc-21	
All invoices not reflected on check	Pay unpaid invoice(s) next warrant	7,436.82	0.18%		0.00%	918.00	0.03%	17,721,27	0.49e	NOTAL	0.00%	TYCO-XI	
Theck amount not equal to invoices	Difference \$1; Immaterial, claim paid		0.00%		0.00%	21000	0.00%		0.00%		0.00% 0.00%		#DIV/0
Check amount not equal to invoices	Will pay balance with next invoice	•	0.00%		0.00%		0.00%	•	0.00,6		0.00%		//DIV/0! //DIV/0!
Theck amount not equal to invoices	Void & reissue	10,307.14	0.25%		0.00%		0.00%	2.167.59	0.06E		0.00%	-	#DIV/O
Check does not reflect all invoices paid	Void & reissue check to reflect all invoices paid as separate line items	•	0.00%		0.00%	•	Q.00%	•	0.00%		0.00%	•	#DT\70!
Current year expense paid prior year P.O.	P.O. Funds carried over	5,020,42	0.12%	48,824,07	2.20%	213.283.35	A GOK	25.143.09	A 7900	998.10			4DT1/01
Duplicate payment	Void check		0.00%	•	0.00%	210,200.00	0.00%	20,140.03	600%	330.10	0.00%		#DIV/O
Incorrect vendor name	Name misspelled; name corrected in system, claim paid	•	0.00%	•	0.00%	*	0.00%	-	0.00%	•	0.00%		*DTV:01
Insufficient supporting backup	Hold for missing information		0.00%		0.00%	3,866.12	0.1.5%	4.250.00	0.19%	_	0.00%		¢DIV/0!
Insufficient supporting backup	Backup Provided		0.00 <del>.</del> 5		0.00%		0.00%	31,383,75		-	0.00%		
Insufficient supporting backup	Void check		200%		0.00%		0.00%	02,000110	0.00%	•	0.00%		#DIV/01
Invoice date precedes PO date	Noted by Business Office	133,236,57	A 91 G	71,437,60		804,384.57		132,279,28		124.493.47			#DIV/0
Invoice over 90 days outstanding/undated	Verified no duplicate payment	50,100.39		260.00			7.49%	2,652,47		11,598.77			4DI\$70!
Invoice previously stamped by claims auditor	Confirmed original check world	00,,000,000	0.00%	93,186.84		130,221.31	0.00%	5,671.03		11,598.77			#DIV:0!
Missing administrator approval endorsement	Received proper authorization	_	0.00%	30,100.04	0.00%	-	0.00%	3,071.08	0.00%	•	0.00%		#DTV/0!
Missing receiving signature on invoice or PO	Verified receipt of goods/services	_	0.00%		0.00%		0.00%	•	0.00%	-	0.00%		#DTYN
Missing second signature on check	Hold for approval of second check signer		0.00%	_	0.00%	_	0.00%	•	0.00% 0.00%	•	0.00%	•	#DIT/O
Not an original invoice	Copy, fax or statement accepted	20,417,28		6.492.54		219.812.09		14,817.05		49,881,59	0.00%	•	#DIV/0!
Paid sales tax	Void & reissue		0.00%	-	0.00%	400.14			0.00%	49,881.39		•	#DT/O
PO insufficient funds	PO funds increased post invoice/paid direct from budget code	46,924.67		68,438.20		•	0.00%	:	0.00%	985.81	0.00% 0.02%		PDIV/OI PDIV/O:
Prior year invoice paid current year funds	Noted by Business Office	35,699.16	0.80%	45,602.66	2.00%	26,582.98	1.00%	2,804,27	0.07%	3,519,94	0.00%	_	#DTV/0!
Pre-dated Invoice	Hold until service date	•	0.00%		0.00%		0.00ss	2.084.00	0.00%	-,	0.00%	•	*DIV/O:
Separation of Duties	Same individual signed P.O. and authorized payment; additional admin approval provided	•	0.00%	•	a.00%	•	0.00%	•	0.00%		0.00%		#DIV/O
Vin Class disk associated at and for and for	Utilizing recipient verification procedure												
Xtra Class club purchased pit cards for needy far	miy turotiga school social worker		0.00%		0.00%	<u>.</u>	0.00%		0.00%		0.00%		#DTI/OI
Total Value (\$) of Inquiries		309,141.95	7.4.9%	334,241.51	15.07%	967,775.11	36.53%	240,478.74	7.00%	191,477.68	3.29%	-	₹DIT701
Total Claims Audited		4,147,621.08	100.00%	2,217,547.66	100.00%	2,649,306.78	100.00%	8,434,260.18	100.00:s	5,822,615.53	100.00%		#DJV/01
Total Outstanding Inquiries		•	0.00%	•	0.00%		0.009	ş <u>.</u>	0.00%		0.00%		#D1

#### Rocky Point School District Internal Claim Audit Notable Exceptions Exhibit III

#### Void Checks - November 2021

					Warrant			
Fund	Ck#	Amount \$	Vendor	Warrant#	Date	Reason For Inquiry	Resolution	
None		-						***************************************
1		-						
Total	0 Voids	-	· · · · · · · · · · · · · · · · · · ·					

#### Other Notable Exceptions - November 2021

					Warrant			
Fund	Ck#	Amount \$	Vendor	Warrant #	Date	Reason For Inquiry	Resolution	
None		-						
		-						
Total	0 Inquiries	-				······································		

#### Rocky Point School District Internal Claims Audit Payroll Audit Exhibit IV

#### Audited Payroll Checks - November 2021

und	Ck#	Amount \$	Employee	Payroll Date	Exceptions	
PR	307400	173.99	Bambie L Madurski	11/12/2021	None	
PR	307457	415.20	Windys C Weeks	11/12/2021	None	
PR	307525	470.29	Carrieanne Nunziata	11/12/2021	None	
PR	307548	400.98	Malgorzata A Alabi	11/12/2021	None	
PR	307666	674.54	Tyanne E Newcomb	11/12/2021	None	
		2,135.00				·

<sup>\*</sup>Please note all checks have been selected at random using a random number generator.

<sup>\*\*</sup>A result of no exceptions means that the the payroll check is accurate when compared against employee contracts and renewal letters.

## Interoffice Memorandum

TO: Dr. Scott O'Brien, Ed.D

FROM: Kristen White, Executive Director of Pupil Personnel

DATE: December 13, 2021

RE: Board Action Sheets

Below please find the schedule to be approved at the December 13, 2021 Board of Education meeting:

	SCHEDULE-	A 12/13/2021
Year	Date	Location
2021-2022	October 29, 2021 November 23, 2021	CSE & SCSE meetings conducted for students attending in-district and out of district placements
2021-2022	October 29, 2021 November 23, 2021	CSE District Wide Amendments without meetings

CMA BOE Date	CR Doc Committee Responsible		Decision/Status	s CMA Date	CR Expected Grade	CR Next Recommended School (>2010-11	Program	Program Start	Program End	Program Ratio	Program Program Frequency Period	Program Program Duration Location	Related Service	RS Start	RS End	RS Ratio Freque	RS RS ency Period	RS Duration
12/13/202	1 CSE	Transfer Student - Agreement No Meeting	Classified	10/08/202	1 0 1	<u>sy)</u>	Special Class	10/12/2021	06/24/2022	15:1	6 Daily	40 Separate	Speech/Language Therapy	10/12/202	1 06/16/202	2 Individual	5 Weekly	5
		Transfer Student - Agreement No Meeting	Classified		01		Special Class	10/12/2021	06/24/2022	15:1	6 Daily	40 Separate	Speech/Language Therapy	10/12/202	1 06/16/202	2 Small Group (5:1)	1 Weekly	30
		Transfer Student - Agreement No Meeting	Classified		01		Special Class	10/12/2021	06/24/2022	15:1	6 Daily	40 Separate	Occupational Therapy	10/12/202	1 06/16/202	2 Small Group (5:1)	1 Weekly	30
		Transfer Student - Agreement No Meeting	Classified		03		Special Class	10/12/2021	06/24/2022	15:1	6 Daily	40 Separate	Speech/Language Therapy	10/12/202	1 06/16/202	2 Small Group (5:1)	2 Weekly	30
		Program Review	Classified	10/27/202	L 03		Integrated Co- teaching Services	09/01/2021	06/24/2022		6 Daily	40 Classroom	Counseling	09/09/202	1 06/16/202	2 Individual	1 Weekly	30
		Program Review	Classified		03		Integrated Co- teaching Services	09/01/2021	06/24/2022		6 Daily	40 Classroom	Counseling-Social Skills	09/09/202	1 06/16/202	2 Small Group (5:1)	1 Weekly	30
		Program Review	Classified		03			09/01/2021	06/24/2022		6 Daily	40 Classroom	Behavior Intervention Services	09/09/202	1 06/16/202	2 Individual	1 Weekly	30
		Program Review	Classified		03			09/01/2021	06/24/2022		6 Daily	40 Classroom	Parent Counseling and Training	09/09/202	1 06/16/202	2 Small Group	4 Yearly	60
		Program Review	Classified		04			09/01/2021	06/24/2022		6 Dally	40 Classroom	Counseling-Social Skills	09/09/202	1 06/16/202	2 Small Group (5:1)	1 Weekly	30
		Program Review	Classified	10/28/2021	03			09/01/2021	06/24/2022	12:1+1	1 Dally	210 Separate	Speech/Language Therapy	09/01/202	1 06/24/202	2 Individual	3 Weekly	30
		Program Review	Classified		03			09/01/2021	06/24/2022	12:1+1	1 Daily	210 Separate	• •	09/01/202	1 06/24/202	2 Individual	2 Weekly	30
		Program Review	Classified		03			09/01/2021	06/24/2022	12:1+1	1 Daily	210 Separate	Physical Therapy	09/01/202	1 06/24/202	2 Individual	2 Weekly	30
		Program Review	Classified		03			09/01/2021	06/24/2022	12:1+1	1 Daily	210 Separate	Itinerant Hearing Teacher	09/01/202	1 06/24/202	2 Individual	2 Weekly	30
		Program Review	Classified		03			09/01/2021	06/24/2022	12:1+1	1 Daily	210 Separate	Parent Counseling and Training	09/01/202	1 06/24/202	2 Smail Group	2 Monthly	30
		Program Review	Classified		03		Special Class	09/01/2021	06/24/2022	12:1+1	1 Daily	210 Separate	Behavior Intervention Services	09/01/202	1 06/24/202	2 Individual	2 Weekly	30
		Program Review	Classified		03		Special Class	09/01/2021	06/24/2022	12:1+1	1 Daily	210 Separate	Parent AAC Training	10/28/202	1 06/24/202	2 Individual	2 Yearly	60
		Transfer Student - Agreement No Meeting	Classified	11/04/2021	10		Resource Room Program	11/05/2021	06/24/2022	5:1	5 Weekly	42 Separate						
		-	Classified	11/05/2021	12		Integrated Co- teaching Services	09/01/2021	06/24/2022		5 Weekly	42 English / Language Arts Class						
		Amendment - Agreement No Meeting	Classified		12			09/01/2021	06/24/2022		S Weekly	42 Social Studies Class						
		Program Review	Classified		10			09/01/2021	06/24/2022		5 Weekly	42 English / Language Arts Class	Counseling	11/05/202	1 06/16/202	2 Individual	1 Weekly	30
		Program Review	Classified		10			09/01/2021	06/24/2022		5 Weekly	42 Math Class	Counseling	11/05/202	1 06/16/202	2 Individual	1 Weekly	30
		Program	Classified		10			09/01/2021	06/24/2022		S Weekly	42 Science	Counseling	11/05/202	06/16/202	2 Individual	1 Weekly	30

Review			Co- teaching Services		Class					
Program Review	Classified	10	Integrated 09/01/2021 06/24/2022 Co- teaching	5 Weekly	42 Social Co Studies Class	ounseling 1	1/05/2021 06/16/2022	Individual	1 Weekly	30
Program Review	Classified	10	Services Integrated 09/01/2021 06/24/2022 Co- teaching	5 Every 2 weeks	42 Math Class Co	ounseling 1	1/05/2021 06/16/2022	Individual	1 Weekly	30
Program Review	Classified	10	Services Integrated 09/01/2021 06/24/2022 Co- teaching	5 Every 2 weeks	42 Science Co Class	ounseling 1	1/05/2021 06/16/2022	Individual	1 Weekly	30
Program Review	Classified	10	Services Resource 09/01/2021 06/24/2022 5:1 Room Program	5 Weekly	42 Resource Co Room	ounseling 1	1/05/2021 06/16/2022	Individual	1 Weekly	30
Amendment - Agreement No Meeting	Classified	05	Special 09/09/2021 06/24/2022 8:1+1 Class	5 Weekly	330 Classroom Ph	hysical Therapy 0	9/09/2021 06/24/2022	Individual	2 Weekly	30
Amendment - Agreement No Meeting	Classified	05	Special 09/09/2021 06/24/2022 8:1+1 Class	5 Weekly		peech/Language 0 herapy	9/09/2021 06/24/2022	Individual	4 Weekly	30
Amendment - Agreement No Meeting	Classified	05	Special 09/09/2021 06/24/2022 8:1+1 Class	5 Weekly		ccupational 0 herapy	9/09/2021 06/24/2022	Individual	2 Weekly	30
Amendment - Agreement No Meeting	Classified	05	Special 09/09/2021 06/24/2022 8:1+1 Class	5 Weekly	Co	sychological 0 ounseling ervices	9/09/2021 06/24/2022	Small Group	1 Weekly	30
Amendment - Agreement No Meeting	Classified	08	Special 09/09/2021 06/24/2022 8:1+1 Class	5 Weekly	Be	pplied 0 ehavioral nalysis Services	9/09/2021 06/24/2022	Individual	4 Weekly	60
Amendment - Agreement No Meeting	Classified	08	Special 09/09/2021 06/24/2022 8:1+1 Class	5 Weekly	330 Classroom Sp	•	9/09/2021 06/24/2022	Individual	3 Weekly	30
Amendment - Agreement No Meeting	Classified	11/08/2021 04	Special 09/09/2021 06/24/2022 8:1+1 Class	5 Weekly	Be	pplied 0 ehavioral nalysis Services	9/09/2021 06/24/2022 1	Individual	3 Weekly	60
Amendment - Agreement No Meeting	Classified	04	Special 09/09/2021 06/24/2022 8:1+1 Class	5 Weekly		peech/Language 0 herapy	9/09/2021 06/24/2022 1	Individual	4 Weekly	30
Amendment - Agreement No Meeting	Classified	04	Special 09/09/2021 06/24/2022 8:1+1 Class	5 Weekly		ccupational 0 herapy	9/09/2021 06/24/2022 1	Individual	1 Weekly	30
Amendment - Agreement No Meeting	Classified	04	Special 09/09/2021 06/24/2022 8:1+1 Class	5 Weekly	Co	sychological 0 ounseling ervices	9/09/2021 06/24/2022 9	Small Group	1 Weekly	30
Amendment - Agreement No Meeting	Classified	04	Special 09/09/2021 06/24/2022 8:1+1 Class	5 Weekly	Co	arent 0 ounseling and raining	9/09/2021 06/24/2022 1	Individual	2 Monthly	60
Amendment - Agreement No Meeting	Classified	11	Special 09/01/2021 06/24/2022 12:1+1 Class - Reading	5 Weekly		ccupational 0 herapy	9/09/2021 06/16/2022 1	Individual	1 Weekly	30
Amendment - Agreement No Meeting	Classified	11	Special 09/01/2021 06/24/2022 12:1+1 Class - Reading	5 Weekly		peech/Language 0 herapy	9/09/2021 06/16/2022 1	Individual	3 Weekly	30
Amendment - Agreement No Meeting	Classified	11	Special 09/01/2021 06/24/2022 12:1+1 Class - Reading	5 Weekly	Language Co	arent 0 ounseling and raining	9/09/2021 06/16/2022 9	Small Group	4 Yearly	60
Amendment - Agreement No Meeting	Classified	11	Special 09/01/2021 06/24/2022 12:1+1 Class - Reading	5 Weekly		peech/Language 0 herapy		Small Group (5:1)	1 Weekly	30
Amendment - Agreement No Meeting	Classified	11	Special 09/01/2021 06/24/2022 12:1+1 Class - English	5 Weekly		ccupational 0 herapy	9/09/2021 06/16/2022 1	Individual	1 Weekly	30
Amendment - Agreement No Meeting	Classified	11	Special 09/01/2021 06/24/2022 12:1+1 Class - English	5 Weekly	Language Th Arts Class	herapy	9/09/2021 06/16/2022 1		3 Weekly	30
Amendment - Agreement No Meeting	Classified	11	Special 09/01/2021 06/24/2022 12:1+1 Class - English	, 5 Weekly	Language Co Arts Class Tra	ounseling and raining		Group	4 Yearly	60
Amendment - Agreement No Meeting	Classified	11	Special 09/01/2021 06/24/2022 12:1+1 Class - English	5 Weekly	Language Th Arts Class	herapy	(	Group (5:1)	1 Weekly	30
Amendment - Agreement No Meeting	Classified	11	Special 09/01/2021 06/24/2022 12:1+1 Class - Math	5 Weekly		herapy	9/09/2021 06/16/2022 1		1 Weekly	30
Amendment - Agreement No Meeting	Classified	11	Special 09/01/2021 06/24/2022 12:1+1 Class - Math	5 Weekly		peech/Language 0 herapy	9/09/2021 06/16/2022 I	Individual	3 Weekly	30

Amendment - Classified Agreement No Meeting	11	Special 09/01/2021 06/24/2022 12:1+1 Class - Math	5 Weekly		Parent 09/09/2021 06/16/2022 Small Counseling and Group Training	4 Yearly	60
Amendment - Classified Agreement No Meeting	11	Special 09/01/2021 06/24/2022 12:1+1 Class - Math	5 Weekly	42 Math Class S	Speech/Language 09/09/2021 06/16/2022 Small Therapy Group (5:1)	1 Weekly	30
Amendment - Classified Agreement No Meeting	11	Special 09/01/2021 06/24/2022 12:1+1 Class - Social Studies	5 Weekly		Occupational 09/09/2021 06/16/2022 Individual Therapy	1 Weekly	30
Amendment - Classified Agreement No Meeting	11	Special 09/01/2021 06/24/2022 12:1+1 Class - Social Studies	5 Weekly		Speech/Language 09/09/2021 06/16/2022 Individual Therapy	3 Weekly	30
Amendment - Classified Agreement No Meeting	11	Special 09/01/2021 06/24/2022 12:1+1 Class - Social Studies	5 Weekly	Studies C	Parent 09/09/2021 06/16/2022 Small Counseling and Group Training	4 Yearly	60
Amendment - Classified Agreement No Meeting	11	Special 09/01/2021 06/24/2022 12:1+1 Class - Social Studies	5 Weekly		Speech/Language 09/09/2021 06/16/2022 Small Fherapy (5:1)	1 Weekly	30
Amendment - Classified Agreement No Meeting	11	Special 09/01/2021 06/24/2022 12:1+1 Class - Science	5 Weekly		Occupational 09/09/2021 06/16/2022 Individual Therapy	1 Weekly	30
Amendment - Classified Agreement No Meeting	11	Special 09/01/2021 06/24/2022 12:1+1 Class - Science	5 Weekly		Speech/Language 09/09/2021 06/16/2022 Individual Therapy	3 Weekly	30
Amendment - Classified Agreement No Meeting	11	Special 09/01/2021 06/24/2022 12:1+1 Class - Science	S Weekly	Class C	Parent 09/09/2021 06/16/2022 Small Counseling and Group Training	4 Yearly	60
Amendment - Classified Agreement No Meeting	11	Special 09/01/2021 06/24/2022 12:1+1 Class - Science	5 Weekly	42 Science S	Speech/Language 09/09/2021 06/16/2022 Small Therapy Group (5:1)	1 Weekly	30
Amendment - Classified Agreement No Meeting	11	Special 09/01/2021 06/24/2022 12:1+1 Class	S Weekly		Occupational 09/09/2021 06/16/2022 Individual Therapy	1 Weekly	30
Amendment - Classified Agreement No Meeting	11	Speciał 09/01/2021 06/24/2022 12:1+1 Class	5 Weekly		Speech/Language 09/09/2021 06/16/2022 Individual Therapy	3 Weekly	30
Amendment - Classified Agreement No Meeting	11	Special 09/01/2021 06/24/2022 12:1+1 Class	5 Weekly	· c	Parent 09/09/2021 06/16/2022 Small Counseling and Group Fraining	4 Yearly	60
Amendment - Classified Agreement No Meeting	11	Special 09/01/2021 06/24/2022 12:1+1 Class	5 Weekly		Speech/Language 09/09/2021 06/16/2022 Small Therapy Group (5:1)	1 Weekly	30
Amendment - Classified Agreement No Meeting	11/09/2021 08	Integrated 09/01/2021 06/24/2022 Co- teaching Services	5 Weekly	42 English / Language Arts Class			
Amendment - Classified Agreement No Meeting	08	Integrated 09/01/2021 06/24/2022 Co- teaching Services	5 Weekly	42 Math Class			
Amendment - Classified Agreement No Meeting	08	Integrated 09/01/2021 06/24/2022 Co- teaching Services	5 Weekly	42 Science Class			
Amendment - Classified Agreement No Meeting	08	Integrated 09/01/2021 06/24/2022 Co- teaching Services	5 Weekly	42 Social Studies Class			
Amendment - Classified Agreement No Meeting	08	Resource 09/01/2021 06/24/2022 5:1 Room Program	5 Weekly	42 Resource Room			
Transfer Classified Student - Agreement No Meeting	11/10/2021 05	Special 09/10/2021 06/24/2022 8:1:1 Class	5 Weekly		speech/Language 09/10/2021 06/24/2022 Individual Therapy	3 Weekly	30
Transfer Classified Student - Agreement No Meeting	05	Special 09/10/2021 06/24/2022 8:1:1 Class	5 Weekly	C	Parent 09/10/2021 06/24/2022 Small Counseling and Group Fraining	1 Quarterly	60
Transfer Classified Student - Agreement No Meeting	. 05	Special 09/10/2021 06/24/2022 8:1:1 Class	5 Weekly	330 Separate C	O9/10/2021 06/24/2022 Individual	1 Weekly	30
Amendment - Classified Agreement No Meeting	02	Resource 09/01/2021 06/24/2022 5:1 Room Program	1 Daily	40 Resource Room			
Reevaluation Classified	07	Special 09/01/2021 06/24/2022 15:1	S Weekly	42 English / S	Speech/Language 09/09/2021 06/16/2022 Small	2 Weekly	30

Companies   Comp	Review			Class -			Language	Therapy		Group			
Cartical Cast				English			Arts Class	• •		(5:1)			
Paper   Pape		Classified	07	Class -	09/01/2021 06/24/2022 15:1	5 Weekly	Language	Counseling	09/09/2021 06/1	Group	1	l Weekly	30
Serviciation   Casaffied   C		Classified	07	Special Class -	09/01/2021 06/24/2022 15:1	5 Weekly	42 English / Language	Counseling	11/10/2021 06/1	6/2022 Individ	lual 1		30
New Note		Classified	07	Special Class -	09/01/2021 06/24/2022 15:1	5 Weekly	42 English / Language		09/09/2021 06/1	Group	;	? Weekly	30
Review   Classified   Parker   Classified   Parker   Pa		Classified	07	Special Class -	09/01/2021 06/24/2022 15:1	5 Weekly	Language	Counseling	09/09/2021 06/1	Group	1	l Weekly	30
Reverbulation Classified   07		Classified	07	Special Class -	09/01/2021 06/24/2022 15:1	5 Weekly	Language	Counseling	11/10/2021 06/1	6/2022 Individ	lual 1		30
Reverbuation   Classified   Graph   Class		Classified	07	Class -	09/01/2021 06/24/2022 15:1	5 Weekly	42 Math Class		09/09/2021 06/1	Group	2	! Weekly	30
Reverbulation   Classified   07   Class   Special   Class   Special   Class   Special   Class   Special   Class   Special   Class		Classified	07	Class -	09/01/2021 06/24/2022 15:1	5 Weekly	42 Math Class	Counseling	09/09/2021 06/1	Group	1	Weekly	30
Class		Classified	07	Class -	09/01/2021 06/24/2022 15:1	S Weekly	42 Math Class	Counseling	11/10/2021 06/1	6/2022 Individ	lual 1		30
Class		Classified	07	Class - Social	09/01/2021 06/24/2022 15:1	5 Weekly	Studies		09/09/2021 06/1	Group	2	! Weekly	30
Reverbustion Classified Review   Class   Cla		Classified	07	Class - Social	09/01/2021 06/24/2022 15:1	5 Weekly	Studies	Counseling	09/09/2021 06/1	Group	1	Weekly	30
Review   Classified Review   Classified Review   Class   Special Review   Class   Special Review   Class   Special Review   Science   Special Review   Special Review   Special Review   Special Review   Special Class   Special Review		Classified	07	Class - Social	09/01/2021 06/24/2022 15:1	5 Weekly	Studles	Counseling	11/10/2021 06/1	6/2022 Individ	lual 1		30
Review   Class   Cla		Classified	07	Special Class -	09/01/2021 06/24/2022 15:1	5 Weekly			09/09/2021 06/1	Group	2	! Weekly	30
Class		Classified	07	Class -	09/01/2021 06/24/2022 15:1	5 Weekly		Counseling	09/09/2021 06/10	Group	1	Weekly	30
Agreement No Meeting		Classified	07	Class -	09/01/2021 06/24/2022 15:1	5 Weekly		Counseling	11/10/2021 06/10	6/2022 Individ	lual 1		30
Agreement No Meeting	Agreement	Classified	06	Class -	09/01/2021 06/24/2022 15:1	S Weekly	42 Math Class		11/10/2021 06/10	Group	1	Weekly	30
Agreement No Meeting	Agreement No Meeting			Class - Math	09/01/2021 06/24/2022 15:1	,		Therapy				ŕ	30
Agreement No Meeting Amendment - Classified No Meeting No Meetin	Agreement No Meeting			Class - Math		,		Therapy		Group (5:1)		ŕ	30
Agreement No Meeting   Class -   Class -   Class   Therapy   Group (5:1)	Agreement No Meeting			Class - Math				-					30
Agreement No Meeting  Amendment - Classified	Agreement No Meeting			Class - Science		•	Class	Therapy		Group (5:1)			30
Agreement No Meeting  Amendment - Classified O6 Special Special O9/01/2021 06/24/2022 15:1  Amendment - Classified O6 Special	Agreement No Meeting			Class - Science		•	Class	Therapy				-	30
Agreement No Meeting   Class   Science   Sci	Agreement No Meeting			Class - Science			Class	Therapy		Group (5:1)			30
Agreement Class - Studies Therapy Group (5:1)  No Meeting Social (5:1)  Studies (5:1)  Amendment - Classified 06 Special 09/01/2021 06/24/2022 15:1 5 Weekly 42 Social Speech/Language 09/09/2021 06/16/2022 Individual 1 Weekly Agreement Class - Social Studies Therapy  No Meeting Social Class - Social Studies Therapy  Amendment - Classified 06 Special 09/01/2021 06/24/2022 15:1 5 Weekly 42 Social Occupational 09/09/2021 06/16/2022 Small 1 Weekly	Agreement No Meeting			Class - Science		•	Class	-				•	30
Agreement Class - Studies Therapy No Meeting Social Class Studies  Amendment - Classified 06 Special 09/01/2021 06/24/2022 15:1 5 Weekly 42 Social Occupational 09/09/2021 06/16/2022 Small 1 Weekly	Agreement			Class - Social	09/01/2021 06/24/2022 15:1	5 Weekly	Studies Class		11/10/2021 06/16	Group	1	Weekly	30
	Agreement	Classified	06	Class - Social	09/01/2021 06/24/2022 15:1	5 Weekly	Studies		09/09/2021 06/16	6/2022 Individ	ual 1	Weekly	30
- Grand Control of the Control of th	Amendment - Agreement	Classified	06	Special Class -	09/01/2021 06/24/2022 15:1	5 Weekly	42 Social Studies	Occupational Therapy	09/09/2021 06/16	6/2022 Small Group	1	Weekly	30

No Meeting		Social	Class	(5:1)	
Amendment - Classified Agreement No Meeting	06	Studies  Special 09/01/2021 06/24/2022 15:1  Class - Social  Studies	5 Weekly 42 Social Studies Class	Counseling 09/09/2021 06/16/2022 Individual	1 Weekly 30
Amendment - Classified Agreement No Meeting	06	Special 09/01/2021 06/24/2022 15:1 Class - English	5 Weekly 42 English / Language Arts Class	Speech/Language 11/10/2021 06/16/2022 Small Therapy Group (5:1)	1 Weekly 30
Amendment - Classified Agreement No Meeting	06	Special 09/01/2021 06/24/2022 15:1 Class - English	5 Weekly 42 English / Language Arts Class	Speech/Language 09/09/2021 06/16/2022 Individual Therapy	1 Weekly 30
Amendment - Classified Agreement No Meeting	06	Special 09/01/2021 06/24/2022 15:1 Class - English	5 Weekly 42 English / Language Arts Class	Occupational 09/09/2021 06/16/2022 Small Group (5:1)	1 Weekly 30
Amendment - Classified Agreement No Meeting	06	Special 09/01/2021 06/24/2022 15:1 Class - English	5 Weekly 42 English / Language Arts Class	Counseling 09/09/2021 06/16/2022 Individual	1 Weekly 30
Amendment - Classified Agreement No Meeting	06	Special 09/01/2021 06/24/2022 15:1 Class - Reading	5 Weekly 42 English / Language Arts Class	Speech/Language 11/10/2021 06/16/2022 Small Therapy Group (5:1)	1 Weekly 30
Amendment - Classified Agreement No Meeting	06	Special 09/01/2021 06/24/2022 15:1 Class - Reading	5 Weekly 42 English / Language Arts Class	Speech/Language 09/09/2021 06/16/2022 Individual	1 Weekly 30
Amendment - Classified Agreement No Meeting	06	Special 09/01/2021 06/24/2022 15:1 Class - Reading	5 Weekly 42 English / Language Arts Class	Occupational 09/09/2021 06/16/2022 Small Therapy Group (5:1)	1 Weekly 30
Amendment - Classified Agreement No Meeting	06	Special 09/01/2021 06/24/2022 15:1 Class - Reading	5 Weekly 42 English / Language Arts Class	Counseling 09/09/2021 06/16/2022 Individual	1 Weekly 30
Amendment - Classified Agreement No Meeting	11/12/2021 11	Special 09/01/2021 06/24/2022 15:1 Class - Social Studies	5 Weekly 42 Social Studies Class		
Amendment - Classified Agreement No Meeting	11	Special 09/01/2021 06/24/2022 15:1 Class - English	5 Weekly 42 English / Language Arts Class		
Program Classified Review	01	Special 09/01/2021 06/24/2022 15:1 Class	6 Daily 40 Classroom	Occupational 09/09/2021 06/16/2022 Small Therapy Group (5:1)	2 Weekly 30
Program Classified Review	01	Special 09/01/2021 06/24/2022 15:1 Class	6 Daily 40 Classroom	Speech/Language 09/09/2021 06/16/2022 Small Therapy Group (5:1)	2 Weekly 30
Program Classified Review	01	Special 09/01/2021 06/24/2022 15:1 Class	6 Daily 40 Classroom	Speech/Language 09/09/2021 06/16/2022 Individual Therapy	5 Weekly 5
Program Classified Review	01	Special 09/01/2021 06/24/2022 15:1 Class	6 Daily 40 Classroom	Physical Therapy 11/15/2021 06/16/2022 Individual	2 Weekly 30
Amendment - Classified Agreement No Meeting	11/15/2021 09	Integrated 09/01/2021 06/24/2022 Co- teaching Services	5 Weekly 42 English / Language Arts Class		
Amendment - Classified Agreement No Meeting	09	Integrated 09/01/2021 06/24/2022 Co- teaching	5 Weekly 42 Math Class		
Amendment - Classified Agreement No Meeting	09	Services Integrated 09/01/2021 06/24/2022 Co- teaching Services	5 Weekly 42 Science Class		
Amendment - Classified Agreement No Meeting	09	Integrated 09/01/2021 06/24/2022 Co- teaching Services	5 Weekly 42 Social Studies Class		
Amendment - Classified Agreement No Meeting	09	Integrated 09/01/2021 06/24/2022 Co- teaching Services	5 Every 2 42 Science weeks Class		
Amendment - Classified Agreement No Meeting	09	Integrated 09/01/2021 06/24/2022 Co- teaching Services	5 Weekly 42 Math Class	Counseling-Social 09/09/2021 06/16/2022 Small Skills Counseling Group (5:1)	1 Weekly 30
Amendment - Classified Agreement No Meeting	09	Integrated 09/01/2021 06/24/2022 Co- Leaching Services	5 Weekly 42 Math Class	09/09/2021 06/16/2022 Individual	2 Monthly 30
Amendment - Classified Agreement No Meeting	09	Integrated 09/01/2021 06/24/2022 Co- teaching Services	5 Weekly 42 English / Language Arts Class	Counseling-Social 09/09/2021 06/16/2022 Small Skills Counseling Group (5:1)	1 Weekly 30
Amendment - Classified Agreement	09	Integrated 09/01/2021 06/24/2022 Co-	5 Weekly 42 English / Language	Counseling 09/09/2021 06/16/2022 Individual	2 Monthly 30
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No Meeting			teaching		Arts Class					
Amendment ·	- Classified	09	Services Integrated 09/01/2021 06/24/2022	5 Weekly	42 Science	Counseling-Social	09/09/2021 06/16/2022	: Small	1 Weekly	30
Agreement No Meeting			Co- teaching	,	Class	Skills Counseling		Group (5:1)	•	
Amendment -	- Classified	09	Services Integrated 09/01/2021 06/24/2022	5 Weekly	42 Science	Counseling	09/09/2021 06/16/2022	Individual	2 Monthly	30
Agreement No Meeting	Clossifico	u,	Co- teaching Services	JWCCKIY	Class	Counselling	03,03,2022 00, 20, 2022		2	50
Amendment - Agreement No Meeting	· Classified	09	Integrated 09/01/2021 06/24/2022 Co- teaching Services	S Weekly	42 Social Studies Class	Counseling-Social Skills Counseling	09/09/2021 06/16/2022	Small Group (5:1)	1 Weekly	30
Amendment - Agreement No Meeting	· Classifled	09	Integrated 09/01/2021 06/24/2022 Co- teaching Services	S Weekly	42 Social Studies Class	Counseling	09/09/2021 06/16/2022	Individual	2 Monthly	30
Amendment - Agreement No Meeting	Classified	09	Integrated 09/01/2021 06/24/2022 Co- teaching Services	5 Every 2 weeks	42 Science Class	Counseling-Social Skills Counseling	09/09/2021 06/16/2022	Small Group (5:1)	1 Weekly	30
Amendment - Agreement	Classified	09	Integrated 09/01/2021 06/24/2022 Co-	5 Every 2 weeks	42 Science Class	Counseling	09/09/2021 06/16/2022	Individual	2 Monthly	30
No Meeting			teaching Services							
Amendment - Agreement No Meeting	Classified	09	Special 09/01/2021 06/24/2022 15:1 Class - Math	5 Weekly	42 Math Class	Counseling	09/09/2021 06/16/2022	Individual	1 Monthly	30
Amendment - Agreement	Classified	09	Special 09/01/2021 06/24/2022 15:1 Class -	5 Weekly	42 Math Class	Counseling	09/09/2021 06/16/2022	Individual	1 Monthly	30
No Meeting Amendment -	Classified	09	English Special 09/01/2021 06/24/2022 15:1	S Weekly	42 Classroom	Counseling	09/09/2021 06/16/2022	Individual	1 Monthly	30
Agreement No Meeting			Class - Social Studies	·		•			•	
Amendment - Agreement No Meeting	Classified	09	Special 09/01/2021 06/24/2022 15:1 Class - Science	S Weekly	42 Science Class	Counseling	09/09/2021 06/16/2022	Individual	1 Monthly	30
Amendment - Agreement No Meeting	Classifled	09	Special 09/01/2021 06/24/2022 15:1 Class - Science	5 Every 2 weeks	42 Science Class	Counseling	09/09/2021 06/16/2022	Individual	1 Monthly	30
Amendment - Agreement No Meeting	Classified	02	Resource 09/01/2021 06/24/2022 5:1 Room Program	5 Weekly	40 Resource Room	Speech/Language Therapy	09/09/2021 06/16/2022	Small Group (5:1)	2 Weekly	30
Amendment - Agreement No Meeting	Classified	02	Resource 09/01/2021 06/24/2022 5:1 Room Program	5 Weekly	40 Resource Room	Counseling-Social Skills	09/09/2021 06/16/2022		1 Weekly	30
Amendment - Agreement No Meeting	Classified	02	Resource 09/01/2021 06/24/2022 5:1 Room Program	5 Weekly	40 Resource Room	Occupational Therapy	09/09/2021 06/16/2022	Small Group (5:1)	2 Weekly	30
Transfer Student - Agreement	Classified	11	Special 11/15/2021 06/24/2022 8:1:1 Class	5 Weekly	300 Across School Setting	Psychological Counseling Services	11/15/2021 06/24/2022	Individual	2 Weekly	30
No Meeting Transfer Student - Agreement	Classified	11	Special 11/15/2021 06/24/2022 8:1:1 Class	5 Weekly	300 Across School Setting	Psychological Counseling Services	11/15/2021 06/24/2022	Small Group	1 Weekly	30
No Meeting Transfer Student - Agreement	Classified	11	Special 11/15/2021 06/24/2022 8:1:1 Class	5 Weekly	300 Across School Setting	Speech/Language Therapy	11/15/2021 06/24/2022	Small Group	2 Weekly	30
No Meeting Amendment - Agreement No Meeting	Classified	12	Integrated 09/01/2021 06/24/2022 Co- teaching	5 Weekly	42 Social Studies Class					
Program Review	Classified	11/17/2021 11	Services Integrated 09/01/2021 06/24/2022 Co- teaching	5 Weekly	42 English / Language Arts Class	Counseling	11/17/2021 06/16/2022	Individual	1 Weekly	30
Program Review	Classified	11	Services Integrated 09/01/2021 06/24/2022 Co- teaching	5 Weekly	42 Social Studies Class	Counseling	11/17/2021 06/16/2022	Individual	1 Weekly	30
Droorem	Classified	01	Services	6 Daile		Speech/Language	11/22/2021 06/16/2022	Small	2 Weekly	30
Program Review	CIASSIIIEO	01	Integrated 11/22/2021 06/24/2022 Co- teaching Services	6 Daily	40 Classroom	Therapy		Group (5:1)	a weekly	30
Program Review	Classified	01	Integrated 11/22/2021 06/24/2022 Co- teaching	6 Daily	40 Classroom	Counseling		Small Group (5:1)	1 Weekly	30

Program Review	Classified	(	01	Co-	11/22/2021 06/24/2022		6 Daily	40 Classroom	Occupational Therapy	11/22/2021	06/16/2022	Individual	2 Weekly	30
Program	Classified		01	teaching Services	11/22/2021 06/24/2022		6 Daily	40 Classmom	Physical Therapy	11/22/2021	06/16/2022	Individual	2 Weekly	30
Review	0.030.1100	·	•	Co- teaching Services	22,24,2022 00,24,2022		0 00,		,		00, 00, 000		,	
Reevaluation Review	Classified	1	<dg.< td=""><td>Integrated Co- teaching Services</td><td>11/22/2021 06/24/2022</td><td></td><td>6 Daily</td><td>40 Classroom</td><td>Speech/Language Therapy</td><td>09/09/2021</td><td></td><td>Smali Group (5:1)</td><td>1 Weekly</td><td>30</td></dg.<>	Integrated Co- teaching Services	11/22/2021 06/24/2022		6 Daily	40 Classroom	Speech/Language Therapy	09/09/2021		Smali Group (5:1)	1 Weekly	30
Reevaluation Review	Classified	•	Kdg.		11/22/2021 06/24/2022		6 Daily	40 Classroom	Occupational Therapy	09/09/2021	06/16/2022	Individual	1 Weekly	30
Reevaluation Review	Classified	,	Kdg.		11/22/2021 06/24/2022		6 Daily	40 Classroom	Physical Therapy	09/09/2021	06/16/2022	Individual	2 Weekly	30
Reevaluation Review	Classified	•	Kdg.		11/22/2021 06/24/2022		6 Daily	40 Classroom	Speech/Language Therapy	09/09/2021	06/16/2022	Individual	2 Weekly	30
Reevaluation Review	Classified	١	Kdg.		11/22/2021 06/24/2022		6 Daily	40 Classroom	Occupational Therapy	09/09/2021		Small Group (5:1)	1 Weekly	30
Reevaluation Review	Classified	C	01		11/22/2021 06/24/2022 1	5:1	6 Daily	40 Classroom	Occupational Therapy	11/22/2021		Small Group (5:1)	2 Weekly	30
Reevaluation Review			01	Special Class	11/22/2021 06/24/2022 1	5:1	6 Daily		Counseling-Social Skills	09/09/2021	06/16/2022	•	1 Weekly	30
Amendment - Agreement No Meeting	Classified	C	9	Special Class	09/09/2021 06/24/2022 8	:1+1	5 Weekly	330 Across All Educational Settings						
Amendment - Agreement No Meeting	Classified	11/19/2021 0	)7	Special Class	09/01/2021 06/24/2022 8	:1+1	5 Weekly	330 Classroom	Psychological Counseling Services	09/09/2021		Small Group (5:1)	1 Weekly	30
Amendment - Agreement No Meeting	Classified	O	17	Special Class	09/01/2021 06/24/2022 8	:1+1	5 Weekly	330 Classroom	Psychological Counseling Services	09/09/2021	•	Small Group (5:1)	1 Weekly	30
Amendment - Agreement No Meeting	Classified	11/22/2021 0	7	Integrated Co- teaching Services	09/01/2021 06/24/2022		5 Weekly	42 English / Language Arts Class	Occupational Therapy	09/09/2021		Small Group (5:1)	1 Weekly	30
Amendment - Agreement No Meeting	Classified	0	7	Integrated Co- teaching Services	09/01/2021 06/24/2022		5 Weekly	42 English / Language Arts Class	Physical Therapy	09/09/2021	06/16/2022	Individual	1 Weekly	30
Amendment - Agreement No Meeting	Classified	0	7	Integrated Co- teaching Services	09/01/2021 06/24/2022		5 Weekly		Counseling-Social Skills	09/09/2021 (		Small Group (5:1)	1 Weekly	30
Amendment - Agreement No Meeting	Classified	0	7	Integrated Co- teaching Services	09/01/2021 06/24/2022		5 Weekly	42 Math Class	Occupational Therapy	09/09/2021 (		Smail Group (5:1)	1 Weekly	30
Amendment - Agreement No Meeting	Classified	0	7	Integrated Co- teaching Services	09/01/2021 06/24/2022		5 Weekly	42 Math Class	Physical Therapy	09/09/2021	06/16/2022	Individual	1 Weekly	30
Amendment - Agreement No Meeting	Classified	0	7	Integrated Co- teaching Services	09/01/2021 06/24/2022		5 Weekly		Counseling-Social Skills	09/09/2021		Small Group (5:1)	1 Weekly	30
Amendment - Agreement No Meeting	Classified	0	7	Integrated Co- teaching Services	09/01/2021 06/24/2022		5 Weekly		Occupational Therapy	09/09/2021		Small Group (5:1)	1 Weekly	30
Amendment - Agreement No Meeting	Classified	0	7		09/01/2021 06/24/2022		5 Weekly	42 Science Class	Physical Therapy	09/09/2021 (	06/16/2022	Individual	1 Weekly	30
Amendment - Agreement No Meeting	Classified	0	7		09/01/2021 06/24/2022		S Weekly	42 Science Class	Counseling-Social Skills	09/09/2021 (		Small Group (5:1)	1 Weekly	30
Amendment - Agreement	Classified	0	7		09/01/2021 06/24/2022		5 Weekly		Occupational Therapy	09/09/2021		Small Group	1 Weekly	30

No Meeting				teaching			Class			(5:1)		
Amendment Agreement No Meeting	- Classified		07	Services Integrated Co- teaching Services	d 09/01/2021 06/24/2022	5 Weekly	42 Social Studies Class	Physical Therapy	09/09/2021 06/16/2022	Individual	1 Weekly	30
Amendment Agreement No Meeting	- Classified		07		d 09/01/2021 06/24/2022	5 Weekly	42 Social Studies Class	Counseling-Social Skills		Small Group (5:1)	1 Weekly	30
Parent Request	Classified		04	Special Class	09/09/2021 06/24/2022 8:1+1	5 Weekly	330 Classroom	Speech/Language Therapy	09/09/2021 06/24/2022	Individual	5 Weekly	30
Parent Request	Classified	I	04	Special Class	09/09/2021 06/24/2022 8:1+1	5 Weekly	330 Classroom	Occupational Therapy	09/09/2021 06/24/2022	Individual	2 Weekly	30
Parent	Classified	1	04	Special Class	09/09/2021 06/24/2022 8:1+1	5 Weekly	330 Classroom		09/09/2021 06/24/2022	Individual	3 Weekly	60
Request Parent Paguest	Classified	1	04	Special Class	09/09/2021 06/24/2022 8:1+1	5 Weekly	330 Classroom	Parent Training	11/22/2021 06/24/2022	Individual	2 Monthly	60
Request Amendment Agreement No Meeting	- Classified	I	Kdg.	Special Class	09/01/2021 06/24/2022 8:1+1	5 Weekly	330 Classroom	Speech/Language Therapy	09/01/2021 06/24/2022	Individual	3 Weekly	30
Amendment Agreement No Meeting	- Classified	1	Kdg.	Special Class	09/01/2021 06/24/2022 8:1+1	5 Weekly	330 Classroom	Occupational Therapy	09/01/2021 06/24/2022	Individual	2 Weekly	30
Amendment Agreement No Meeting	- Classified	(	06	Integrated Co- teaching Services	1 09/01/2021 06/24/2022	5 Weekly	42 Math Class	Counseling-Social Skills		Small Group (5:1)	1 Weekly	30
Amendment Agreement No Meeting	- Classified	(	06		1 09/01/2021 06/24/2022	5 Weekly	42 Science Class	Counseling-Social Skills		Small Group (5:1)	1 Weekly	30
Amendment Agreement No Meeting	- Classified	(	06	Integrated Co- teaching	1 09/01/2021 06/24/2022	5 Weekly	42 Social Studies Class	Counseling-Social Skills		Small Group (5:1)	1 Weekly	30
Amendment - Agreement No Meeting	- Classified	•	06	Services Integrated Co- teaching Services	1 09/01/2021 06/24/2022	5 Weekly	42 English / Language Arts Class	Counseling-Social Skills		Small Group (5:1)	1 Weekly	30
Amendment Agreement No Meeting	Classified	11/23/2021	11		09/01/2021 06/24/2022 5:1	5 Weekly	42 Resource Room	Counseling	09/09/2021 06/16/2022	Individual	2 Monthly	30
Amendment Agreement No Meeting	Classified	1	10	-	1 09/01/2021 06/24/2022	5 Weekly	42 English / Language Arts Class	Occupational Therapy	09/09/2021 06/16/2022	Individual	2 Weekly	30
Amendment - Agreement No Meeting	Classified	1	10		0 09/01/2021 06/24/2022	5 Weekly	42 English / Language Arts Class	Physical Therapy	09/09/2021 06/16/2022	Individual	4 Weekly	30
Amendment - Agreement No Meeting	Classified	1	0	Integrated Co- teaching Services	09/01/2021 06/24/2022	5 Weekly	42 English / Language Arts Class	Counseling	09/09/2021 06/16/2022	Individual	1 Weekly	30
Amendment - Agreement No Meeting	Classified	1	.0	Integrated Co- teaching Services	09/01/2021 06/24/2022	5 Weekly	42 Social Studies Class	Occupational Therapy	09/09/2021 06/16/2022	Individual	2 Weekly	30
Amendment - Agreement No Meeting	Classified	1	.0		09/01/2021 06/24/2022	5 Weekly	42 Social Studies Class	Physical Therapy	09/09/2021 06/16/2022	Individual	4 Weekly	30
Amendment - Agreement No Meeting	Classified	1	.0		09/01/2021 06/24/2022	5 Weekly	42 Social Studies Class	Counseling	09/09/2021 06/16/2022	Individual	1 Weekly	30
Amendment - Agreement No Meeting	Classified	1	.0	Special Class - Math	09/01/2021 06/24/2022 15:1	5 Weekly	42 Math Class	Occupational Therapy	09/09/2021 06/16/2022	Individual	2 Weekly	30
Amendment - Agreement No Meeting	Classified	1	0	Special Class - Math	09/01/2021 06/24/2022 15:1	5 Weekly	42 Math Class	Physical Therapy	09/09/2021 06/16/2022	Individual	4 Weekly	30
· Amendment - Agreement No Meeting	Classified	1	0	Special Class - Math	09/01/2021 06/24/2022 15:1	5 Weekly	42 Math Class	Counseling	09/09/2021 06/16/2022		1 Weekly	30
Amendment - Agreement No Meeting	Classified	1	0	Special Class - Science	09/01/2021 06/24/2022 15:1	5 Weekly	42 Science Class	Occupational Therapy	09/09/2021 06/16/2022		2 Weekly	30
Amendment - Agreement	Classified	1	0	Special Class -	09/01/2021 06/24/2022 15:1	5 Weekly	42 Science Class	Physical Therapy	09/09/2021 06/16/2022	Individual	4 Weekly	30

No Meeting Amendment - Agreement No Meeting	Classified	10	Science Special Class - Science	09/01/2021 06/24/2022 15:1	5 Weekly	42 Science Class	Counseling	09/09/2021 06/16/2022 Individual	1 Weekly	30
Amendment - Agreement No Meeting	Classified	02	Resource Room Program	09/01/2021 06/24/2022 5:1	5 Weekly	40 Resource Room	Speech/Langua Therapy	ge 09/09/2021 06/16/2022 Small Group (5:1)	3 Weekly	30
Initlal Eligibility Determination Meeting	Ineligible 1	11/03/2021 03					Counseling-Soc Skills	ial 09/09/2021 06/16/2022 Small Group (5:1)	1 Weekly	30
Initial Eligibility Determinatior Meeting	Ineligible	03					Occupational Therapy	09/09/2021 06/16/2022 Small Group (5:1)	2 Weekly	30
Doc Committee Resno	neible Sub Tot	al· 192								

Total Records: 192 Total Students: 40

## Interoffice Memorandum

TO: Dr. Scott T. O'Brien, Superintendent

FROM: Kristen White, Executive Director of Pupil Personnel Services

DATE: 12/13/2021

RE: Board Action Sheets

Below please find the schedule to be approved at the 12/13/2021 Board of Education meeting:

SCHEDULE- B 12/13/2021										
Date	Location									
11/5/2021	CPSE Committee									
11/9/2021	CPSE Committee									
11/9/2021	CPSE Amendment									
11/18/2021	CPSE Committee									

CMA BOE Date	CR Doc Committee Responsible	CMA Reason	Decision/Status	CMA Date	Expected Grade	CR Next Recommended School (>2010-11 SY)	Program	Program Start	Program End	Program Ratio	Program Program Frequency Period	Program Program Duration Location	Related Service	RS Start	RS End	RS Ratio	RS RS Frequency Period D	RS uration
12/13/202	CPSE		Classified Preschool	11/05/202		_	Special Class	11/22/2021	06/24/202	2 6:1+1	5 Weekly	180 Classroom	Speech/Language Therapy	11/22/202	1 06/24/202	12 Individual	4 Weekly	30
			Classified Preschool		Preschool	ı	Special Class	11/22/2021	06/24/202	2 6:1+1	5 Weekly	180 Classroom	Parent Counseling and Training	11/22/202	1 06/24/202	22 Individual	1 Monthly	60
			Classified Preschool	11/09/2021	l Preschool	Į.	Special Class	09/13/2021	06/24/2022	2 6:1+1	\$ Weekly	300 Classroom	Speech/Language Therapy	09/13/202	1 06/24/202	22 Individual	4 Weekly	30
			Classified Preschool		Preschool	•	Special Class	09/13/2021	06/24/202	2 6:1+1	5 Weekly	300 Classroom	Occupational Therapy	09/13/202	1 06/24/202	22 Individue	3 Weekly	30
			Classified Preschool	•	Preschool	l	Special Class	09/13/2021	06/24/202	26:1+1	5 Weekly	300 Classroom	Parent Counseling and Training	12/06/202	1 06/24/202	12 Individual	1 Monthly	60
		Amendment	Classified Preschool		Preschool	l	Special Class	09/01/2021	06/24/2022	2 12:1+1	5 Weekly	300 Classroom	Speech/Language Therapy	09/01/202	1 06/24/202	2 Individual	2 Weekly	30
		Amendment	Classified Preschool		Prescheel	l .	Special Class	09/01/2021	06/24/202	2 12:1+1	5 Weekly	300 Classroom	Physical Therapy	09/01/202	1 06/24/202	22 Individual	2 Weekiy	30
		Amendment	Classified Preschool		Preschool	l	Special Class	09/01/2021	06/24/202	2 12:1+1	5 Weekly	300 Classroom	Speech/Language Therapy	11/15/202	1 06/24/202	22 Small Group	1 Weekly	30
		Amendment	Classified Preschool		Preschool	1	Special Class	09/01/2021	06/24/202	2 12:1+1	5 Weekly	300 Classroom	Parent Counseling and Training	09/01/202	1 06/24/202	22 Individual	1 Monthly	60
		Amendment	Classified Preschool		Preschool	<b>!</b>	Special Class	09/01/2021	06/24/2022	2 12:1+1	5 Weekly	300 Classroom	Occupational Therapy	09/08/202	1 06/24/202	22 Individual	2 Weekly	30
		Amendment	Classified Preschool		Preschool		Special Class	09/01/2021	06/24/202	2 12:1+1	5 Weekly	300 Classroom	Psychological Counseling Services	11/15/202	1 06/24/202	22 Individual	1 Weekly	30
			Classified Preschool	11/18/2021	t Preschool	ı	Special Class	12/06/2021	05/24/202	2 6:1+1	\$ Weekly	240 Classroom	Speech/Language Therapy	09/01/202	1 06/24/202	22 Individual	3 Weekly	30
			Classified Preschool		Preschool	!	Special Class	12/06/2021	06/24/202	2 6:1+1	5 Weekly	240 Classroom	Occupational Therapy	09/01/202	1 06/24/202	2 Individual	2 Weekly	30
			Classified Preschool		Preschool	l	Special Class	12/06/2021	06/24/2022	2 6:1+1	5 Weekly	240 Classroom	Physical Therapy	09/01/202	1 06/24/202	2 Individual	3 Weekly	30
•			Classified Preschool		Preschool		Special Class	12/06/2021	06/24/2022	6:1+1	5 Weekly	240 Classroom	Occupational Therapy	09/01/202	1 06/24/202	2 Individual	1 Weekly	30
	CR Doc Com	mittee Resp	onsible Sub Tota	d: 15														

Total Records: 15 Total Students: 4

# SURPLUS EQUIPMENT DISPOSAL

School: FJC Department: Special Ed Name: Sue Artura

Description	Model#/Serial#	Property Tag #	Quantity	Reason for Disposal
iPad	DMPQC9NRFK10	4972	1	Broken
Rubber Case for iPad	Adaptive Tech Solution	N/A	1	Broken
iPad	DYTKRKUEDFHW	4765	1	No longer working
iPad	DYTKRJ5DDFHW	4755	1	No longer working
iPad	DYTJ6M2GDFHW	N/A	1	No longer working
iPad	DYTKRKG4DRHW	4759	1	No longer working
iPad	DYTKRM7NDFHW	4764	1	No longer working
iPad	F6QQC00PDFHW	4950	1	No longer working
iPad	DYTKRJNRDFHW	4758	1	No longer working
iPad	DYTLXW8QDFHW	3629	1	No longer working
iPad	DYTLXSVRDFHW	3630	`1	No longer working

Assistant Superintendent Signature	Coll	Date:	11/24	u	

## SURPLUS EQUIPMENT DISPOSAL

School: FJC Department: Special Ed Name: Sue Artura

Description	Model#/Serial#	Property Tag #	Quantity	Reason for Disposal
iPad	DYTKRKBWDFHW	4753	1	No longer working
iPad	DYTKRKFSDFHW	4757	1	No longer working
AlphaSmart	NEO	n/a	1	No longer working

Assistant Superintendent Signature_	All	Date: (1(22)	fel

## SURPLUS EQUIPMENT DISPOSAL

Assistant Superintendent Signature

## SURPLUS EQUIPMENT DISPOSAL

School: 4-5-	Department:	Athletic	ن	Name: C Delagy
Description	Model#/Serial#	Property Tag #	Quantity	Reason for Disposal
Scorer's Table (High School)	N/A	N/A	1	Damaged; Old
High Jump Mats (4 pcs)	N/A	N/A	1	Damaged; Old
Assistant Superintendent Signature_	John			Date: /2/c/21

## **RPUFSD Excess December 2021**

DESCRIPTION	MODEL#	SERIAL#	PROPERTY TAG	QUANTITY	REASON FOR DISPOSAL	LOCATION (Optional)
Lexmark MS 810 Printer	MS810	4063369907HZM	N/A	1	past useful life	FJC Conference Rm
Lexmark MS 810 Printer	MS810	4063369907HXK	N/A	1	past useful life	FJC Rm 120
Lexmark MS 810 Printer	MS810	4063369907HVL	N/A	1	past useful life	FJC Room 116
Lexmark MS 810 Printer	MS810	4063369907HVH	N/A	1	past useful life	FJC Rm 120
Lexmark MS 810 Printer	MS810	4063369907HR7	N/A	1	past useful life	Cathy O's Office
Lexmark MS 810 Printer	MS810	4063369907HPW	N/A	1	past useful life	MS Library
Lexmark MS 810 Printer	MS810	4063369907HPP	N/A	1	past useful life	MS Main Office
Lexmark MS 810 Printer	MS810	4063369907HVF	N/A	1	past useful life	Main Office
Lexmark MS 810 Printer	MS810	4063369907HW5	N/A	1	past useful life	HS Rm 202
Lexmark MS 810 Printer	MS810	4063369907HVP	N/A	1	past useful life	HS Library
Smart Board	600 Series	N/A	N/A	1	past useful life	HS 215
Smart Board	600 Series	N/A	N/A	1	past useful life	HS 207
Smart Board	600 Series	N/A	N/A	1	past useful life	HS 208
Smart Board	600 Series	N/A	N/A	1	past useful life	HS 223
Smart Board	600 Series	N/A	N/A	1	past useful life	HS 118
Smart Board	600 Series	N/A	N/A	1	past useful life	HS 213
Smart Board	600 Series	N/A	N/A	1	past useful life	FJC 114
Lexmark X364 DN		N/A	N/A	1	past useful life	HS Network Closet
HP Laserjet Pro M451 DN		N/A	N/A	2	past useful life	HS Network Closet
HP Laserjet P4014		N/A	N/A	1	past useful life	HS Network Closet
Acer Tower	4661	N/A	N/A	1	past useful life	HS Network Closet
HP Laserjet Pro M45N1		N/A	N/A	1	past useful life	HS Network Closet
UF65 Projector		N/A	N/A	1	past useful life	HS Network Closet
HP Color Laserjet CP2025		N/A	N/A	1	past useful life	HS Network Closet
Acer Monitor		N/A	N/A	2	past useful life	HS Network Closet
HP Monitor		N/A	N/A	2	past useful life	HS Network Closet
Avermedia Document Camera		N/A	N/A	1	past useful life	HS Network Closet
Old Telephone		N/A	N/A	1	past useful life	HS Network Closet
Logitech Speakers		N/A	N/A	1	past useful life	HS Network Closet
Old Laptop Charge Cart		N/A	4083		past useful life	JAE 110
Old Laptop Charge Cart		N/A	4082	1	past useful life	JAE 110

## **GRANTING OF TOWN OF BROOKHAVEN EXEMPTIONS FOR 2022-23**

J.C. BRODERICK & ASSOCIATES, INC. 1775 Expressway Drive North Hauppauge, New York 11788

631-584-5492 Fax: 631-584-3395

Invoice No. 21-49826



INVOICE

Customer						
Company Name Name Address City Phone	Eastern Suffolk BOCE Ms. Kristen Nannini Eastern Suffolk BOCE 100 Barton Avenue Patchogue 631-472-8785		ZIP 11772	Date Contract Divison Rep Tax ID No	Suffo	11-0706 olk han Gwynn
Qty	Rocky Point Union F Environmental Consi Limited Indoor Mold Rocky Point Middle S Room 101, 103, 104, 112, 113, 114, 115, 11	ulting Services Sampling ichool 105, 106, 107, 108,		Unit Price		TOTAL
11 24 38	Consultant Services Project Manager Environmental Scientis  Laboratory Analysis Spore Trap - Total Fun to Genus Level - 3hr Tr	gal Spore Concent	rations in Air	\$ 95.00 \$ 75.00 \$200.00		1,045.00 1,800.00 7,600.00
Mr. Paul Martine	on Free School Distric z: IGN AND RETURN TO EASTERN SUFFOLK	KRISTEN NANNII	NI .	Subtotal	\$	10,445.00
	VIA EMAIL ONI	Υ.		MG	12	10,445.00

if there are any questions or discrepancies with this invoice please contact J.C. Broderick & Associates, Inc. (JCB) at (631) 584-5492 within seven days of your receipt, otherwise it is agreed by all parties that this invoice is accurate for the services rendered and agreed upon. All accounts are payable upon receipt of invoice. Outstanding balances will accrue service charges of 1.5% per month.

Thank you for Your Business.



INVOICE

INVOICE NO. INVOICE DATE

CUSTOMER NO.

1599757 10/22/2021 1683517

60 RAYNOR AVE RONKONKOMA NY 11779 PHONE: (631) 964-8900 FAX: (631) 964-8901

EMAIL: Katherine.OHalloran@us.belfor.com

TAX ID NO: 263526799

BILL TO:

ROCKY POINT MIDDLE SCH-MOLD 17 76 ROCKY POINT YAPHANK RD ROCKY POINT NY 11778 JOB SITE:

ROCKY POINT MIDDLE SCH-MOLD 17 76 ROCKY POINT YAPHANK RD ROCKY POINT NY 11778

JOB NUMBER	ESTIMATOR	CLAIM NO.	INSURANCE CO.	PAYMENT TERMS	PURCHASE/WORK ORDER
106931665	David Grajko	OMONIA# R200101	* No Insurance / Self Pay	Due Upon Receipt	PO#

DESCRIPTION	AM	OUNT
Mold Remediation Services		\$11,428.88
(tax exempt entity)		
Non-Taxable Amount		\$11,428.88
Taxable Amount		\$0.00
Sales Tax - 8.625%		
TOTAL DUE THIS INVOICE	USD	\$11,428.88

Any inquiries regarding this invoice should be submitted to us within 10 days of the receipt of this invoice. Please note contractual interest applies, accrues and is payable in addition to this balance due on this invoice.

Please include the invoice number on your check, make all checks payable to BELFOR Long Island, LLC and remit to: 60 Raynor Avenue Ronkonkoma NY 11779

THANK YOU FOR CHOOSING BELFOR! www.BELFOR.com



# ROCKY POINT UNION FREE SCHOOL DISTRICT OFFICE OF THE SUPERINTENDENT

90 Rocky Point - Yaphank Road Rocky Point, New York 11778

Telephone: (631) 744-1600

Fax: (631) 849-7558

Dr. Scott O'Brien

Christopher A. Van Cott

Superintendent of Schools

Assistant Superintendent for Business

#### a2021-22 RFQ:

District-Wide Phone System Replacement - Voter approved Capital Reserve Funded Project

#### **RFQ Due Date:**

November 12, 2021; RFP-IT 22-03

#### **Summary:**

The District solicited quotations from over 60 approved New York State Cisco-system contractors to furnish, install and configure a new district-wide phone system. RFQs received were reviewed and scored based on the criteria below which was reflected in the RFQ distributed to interested parties. Two vendors provided RFQ packages.

ltem	Maximum Points	Aspire	CORE BTS
Cisco Gold Partner	20 Points	20.00	20.00
Cost of eligible goods and services	20 Points	20.00	19.18
Relationship with District in providing IT professional services *Aspire has not consulted with the District on IT projects in the past; however, their RFQ response did provide an outline of who and how they would work with District representatives on this project. As such, 10 points has been awarded to Aspire in this category.	20 Points	10.00	20.00
Project management expertise including 10+ years of IT planning/implementation of similar projects of scope and size	20 Points	20.00	20.00
Availability to meet project deadlines * Both vendors included disclaimers concerning supply chain delays.	10 Points	10.00	10.00
References (minimum 3)	10 Points	9.00	10.00
Total	100 Points	89.00	99.18

#### Analysis/Review:

Reviewed by Chris Van Cott (Asst Supt for Business), Aaron Factor (Exec Director of IT) and Debra Hoffman (Purchasing Agent). The RFQ review team noted the following from the two proposals received which factored into the recommended project award:

- Questions posed by Aspire during the RFQ process were concerning as many were not applicable in regards to this project.
- Both proposers provided project milestones and timelines.
- Aspire's project cost is lower than CORE BTS's price by \$13k.
  - Aspire's RFQ included a footnote that any wall-mounts needed for certain handsets would be handled as change orders. The specifications as prepared by JAG Architects contain the number of handset models with wall mounting hardware. Those costs were included by CORE BTS in their proposal.
  - Aspire's RFQ contains requirements that must be met by the District during the project; and if not, may result in additional fees & costs to the District. The CORE BTS RFQ does not contain such stringent language. The District understands it has a role in project completion, but flexibility is extremely important especially within a school system which contains many variables.
- Aspire is located in NJ which is relatively close to the District; however, CORE BTS is the District's in-house contracted IT vendor.
- Although not explicitly specified, Aspire did not list a single K-12 public school district as
  one of their three (3) references. Would have expected at least one considering this RFQ was
  issued by a K-12 public school district.

Based on the scores above and the observations/notes identified by the RFQ review team, the District is recommending to award CORE BTS based on "Best Value with Technical & Financial Score" as indicated in the RFQ document received by proposers. There is a tremendous value-add for utilizing the services of the District's existing in-house contractor. They have successfully supported such District projects as the district-wide Wi-Fi implementation, security camera system improvements, upgraded HS firewall and the installation of two core switches at the FJC & JAE schools to name the most recent. They are also intimately familiar with the district's IT network and existing network configurations.

Awarded	Contractor:
---------	-------------

CORE BTS = \$312,613.59

Christopher A. Van Cott

#### Hoffman, Debra

From: Barrington, Christine < Christine.Barrington@COREBTS.com>

Sent: Wednesday, November 10, 2021 9:44 AM

To: Hoffman, Debra

Cc: Van Cott, Christopher A.; Factor, Aaron; Cook, John; Butler, Scott

Subject: Rocky Point UFSD - RFQ IT22-03 District-wide Phone System Replacement

Attachments: RFQ #IT22-03 District-wide Phone System Replacement - Core BTS Inc.pdf; Addendum

#1-RFQ #IT22-03 District-wide Phone Replacement - Core BTS, Inc..pdf; Addendum #2 RFQ #IT22-03 Districtwide Phone System Replacement - Core BTS, Inc..pdf; Quote Q-29128 Rocky Point - Voice Upgrade.pdf; Copy of Copy of Equipment RFQ IT22-03 Spreadsheet Phones 10-15-2021.xlsx; Copy of CORE\_COLLAB\_RPUFSD\_HSMS\_PHONES (003)\_CB.xlsx; Rocky Point UFSD Phone System 2 0.pdf; Rocky Point UFSD Phone System

RFQ Part II-spec.pdf

This email originated from outside of our organization. Do not click links, open attachments or reply, unless you recognize the sender's email address and know the content is safe.

#### ~Rocky Point UFSD Technology Department~

Good Morning Debra- We are pleased to respond to IT22-03 District Wide Phone System Replacement.

Attached please find the following documents:

- RFQ #IT22-03 District Wide Phone System Replacement Appendix G Complex request for quote form signed and dated
- Addendum #1 signed and dated
- Addendum #2 signed and dated
- Quote Q-29128 Rocky Point Voice Upgrade Includes all hardware, software, licenses and installation costs
- Equipment RFQ IT22-03 Spreadsheet Complex RFQ Financial response
- CORE\_COLLAB\_RPUFSD\_HSMS\_PHONES There are 5 tabs. One tab for each building which reflects locations, quantities, cabling, etc.
- Rocky Point UFSD Phone System 2.0 Statement of work This includes vendor qualifications details and the scope of work being performed

Please kindly review the attached documents and let me know if you have any questions or need any additional information.

Thank you-Christine

#### **Christine Barrington**

Account Manager

O 631.982.4761 | F 631.982.4768 | E Christine.Barrington@CoreBTS.com



For immediate support please call 1-855-470-0623 or e-mail support@corebts.com.

From: "Hoffman, Debra" < DHoffman@rockypoint.k12.ny.us>

Date: October 14, 2021 at 4:07:24 PM EDT

Subject: QUOTE REQUEST - RFQ IT22-03 District-wide Phone System Replacement

We look forward to receiving your quote for the attached RFQ #IT22-03. Sincerely,

Debra Hoffman

Purchasing Agent Rocky Point UFSD P: (631)849-7563

dhoffman@rockypoint.k12.ny.us

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## Request for Quote

TO BE COMPL	ETED BY AUTHORIZED USER	
RFQ Title District-wide Phone System Replacemen	t RFQ Number IT 22-03	
Authorized User Information: Rocky Point UFSD 90 Rocky Point-Yaphank Road Rocky Point, NY 11778  Special Delivery Instructions:	Authorized User Delivery Information: Rocky Point UFSD Attention: Aaron Factor, Executive Director 90 Rocky Point-Yaphank Road Rocky Point, NY 11778	30
DESI	GNATED CONTACTS	
Name(s)	E-Mail(s)	
Debra Hoffman, Purchasing Agent	dhoffman@rockypoint.k12.ny.us	
Where Procurement Lobbying Law is deemed applica understands and agrees to comply with the Authorized contacts. Information may be accessed at: Procurement of the Procurement Contacts.	bying Law/Restricted Period is in effect:  Yes  No ble by the Authorized User, by signing, Contractor affirms that it I User's policies and procedures relative to permissible ent Lobbying: Ogs/regulations/defaultAdvisoryCouncil.html)	
QUESTIO	NS AND OTHER EVENTS	
Contract – Manufacturer Based (Statewide):	ots as defined in Award # 22802 – Information Technology Umbre	lla
(where applicable) of Information Technology Umbrell Products. If the RFQ includes Lot 4 – Implementation,	tive quotes from the Contractor (Manufacturer) and their Resellers a Contract – Manufacturer Based Contract(s) for the above-reference Contractor must prior to submitting a response to the RFQ either hide the services under the other Lots included in the RFQ.	ced
Event	Date Time	
RFQ Release Date	10/14/2021 4 PM EST	
Questions Due	10/29/2021 12 PM EST	
Vendor Response Due Date	11/12/2021 12 PM EST	
IS THE RFQ BIDDER POOL LIMITED TO M/WBE, S	B, AND SDVOB VENDORS: Yes No	
BASIS FOR AWARD Lowest Price Meeting Specification Lowest Price Meeting Specification Specification Best Value with Technical and Company Comp	ed Technical Requirements and Mandatory Pass/Fail Requirement	ts
E-RATE ELIGIBLE  Yes (E-Rate Discounts are Re	quired) 🗵 No	
ATTACHMENTS   Basic RFQ Financial Responsible Complex RFQ Financial Responsible Financial Re	Response (Excel)	

The Authorized User will not be held liable for any cost incurred by the Contractor for work performed in the preparation of a response to this RFQ or for any work performed prior to the formal execution of an Authorized User Agreement. Responses to the RFQ must be received by the deadline specified above. Contractors assume all risks for timely, properly submitted deliveries. A Contractor is strongly encouraged to arrange for delivery of RFQ responses prior to the date of the RFQ opening. LATE RFQ responses may be rejected. The received time of a RFQ response will be determined by the Authorized User.

All purchases resulting from this RFQ shall be in accordance with terms and conditions of the OGS Information Technology Umbrella Contract – Manufacturer Based Contract and any additional terms and conditions set forth in this RFQ and its Attachments.

#### **SCOPE/MANDATORY REQUIREMENTS:**

This RFQ is being distributed to the Contractor and Resellers (where applicable) to acquire the following:

Districtwide phone system replacement of a Cisco VoIP Telephone System

The successful vendor must design, document, plan, install (all required wiring) and configure a new Cisco VolP telephone system.

Parts and services required for this project are summarized below. Note that professional services must be quoted as an hourly rate on the financial worksheet submitted.

Qty. BACKEND HARDWARE	Manufacturer Part #	Description
2	BE6M-M5-K9	Cisco Business Edition 6000M (M5) Appliance, Export Restr SW
2	CON-SNT-BE6MM5K9	SNTC-8X5XNBD Cisco Business Edition 6000M (M5) Applia
2	BE6K-PSU	Cisco UCS 770W AC Power Supply for Rack Server
2	BE6K-RAIDCTRLR	Cisco 12G Modular RAID controller with 2GB cache
12	BE6K-DISK	300GB 12G SAS 10K RPM SFF HDD
2	R2XX-RAID5	ENABLE RAID 5 SETTING
6	BE6K-RAM	16GB DDR4-2666-MHz RDIMM/PC4-21300/single rank/x4/1.2v
2	BE6K-CPU	2.2 GHz 4114/85W 10C/13.75MB Cache/DDR4 2400MHz
2	R2XX-DMYMPWRCORD	No power cord option
2	BE6K-VIRTBAS-7X	Cisco BE Embedded Virt. Basic 7x, BE6K only
2	CON-ECMU-BE6KVIRX	SWSS UPGRADES Cisco BE Embedded Virt. Basic 7x, BE6K o
1	ISR4431-V/K9	Cisco ISR 4431 UC Bundle PVDM4-64 UC License CUBE-25
1	CON-SNT-ISR4431V	SMARTNET 8X5XNBD Cisco ISR 4431 UC Bu
1	SL-44-IPB-K9	IP Base License for Cisco ISR 4400 Series
1	PWR-4430-AC	AC Power Supply for Cisco ISR 4430
1	PWR-4430-AC/2	AC Power Supply (Secondary PS) for Cisco ISR 4430
2	CAB-AC	Power Cord,110V
1	SL-44-UC-K9	Unified Communication License for Cisco ISR 4400 Series
1	MEM-44-4G	4G DRAM (1 x 4G) for Cisco ISR 4400
1	MEM-FLSH-8G	8G eUSB Flash Memory for Cisco ISR 4430
1	PVDM4-64	64-channel DSP module
1	MEM-4400-DP-2G	2G DRAM (1 DIMM) for Cisco ISR 4400 Data Plane
1	NiM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400
1	SISR4400UK9-166	Cisco ISR 4400 Series IOS XE Universal
1	NIM-2MFT-T1/E1	2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module
1	PVDM4-64	64-channel DSP module
1	NIM-2MFT-T1/E1	2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module
1	PVDM4-64	64-channel DSP module
2	HX220C-BZL-M5=	HX220C M5 Security Bezel
2	HX-PSU1-770W=	Cisco UCS 770W AC Power Supply for Rack Server
2	CAB-AC-10A-NA=	Power Cord 10A NEMA 5-15P plug for North America

Group 73600 - Award 22802 **RFQ IT 22-03** IT Umbrella Contracts - Manufacturer Based Page 3 of 6 Rocky Point UFSD Appendix G. e. - Complex Request for Quote **District** Office 37 CP-8851-K9= Cisco UC Phone 8851 **CON-SNT-CP8851K9** SMARTNET 8X5XNBD Cisco UC CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR CP-8832-K9 8 **NORTH AMERICA** 8 CON-SNT-CPK8832K SNTC-8X5XNBD 8 CP-8832-POE Cisco IP Conference Phone 8832 POE Accessories for Worldwide 7 ATA191-K9 2-Port Analog Telephone Adapter 7 CON-SNT-ATA191KT SNTC-8X5XNBD 2-Port Analog Telephone Adapter 7 ATA191-CLIP-NA Power Clip for ATA191 and ATA192, North America 8 CP-8800-A-KEM= 8800 Series Audio KEM, 28 Button 8 CON-SNT-CP8800KMA SNTX-8X5XNBD 8800 Series Audio KEM, 28 Button Frank J. Carasiti Elem. School 25 CP-8851-K9= Cisco UC Phone 8851 **CON-SNT-CP8851K9 SMARTNET 8X5XNBD Cisco UC** CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR 4 CP-8832-K9 NORTH AMERICA 4 CON-SNT-CPK8832K SNTC-8X5XNBD 4 CP-8832-POE Cisco IP Conference Phone 8832 POE Accessories for Worldwide 3 ATA191-K9 2-Port Analog Telephone Adapter 3 CON-SNT-ATA191KT SNTC-8X5XNBD 2-Port Analog Telephone Adapter 3 ATA191-CLIP-NA Power Clip for ATA191 and ATA192, North America 59 CP-7841-K9= **UC Phone 7841** 59 CON-SNT-CP7841K9 **SMARTNET 8X5XNBD CISCO UP PHONE 7841** 1 ISR4321-V/K9 **CISCO ISR 4321 BUNDLE W/UC LICENSE** 1 CON-SNT-ISR4321V SMARTNET 8X5XNBD Cisco ISR 4321 UC Bundle PVDM4-32 UC L 1 SL-4320-UC-K9 **Unified Communication License for Cisco ISR 4320 Series** 1 SL-4320-IPB-K9 IP Base License for Cisco ISR 4320 Series 1 PWR-4320-AC **AC Power Supply for Cisco ISR 4320** 1 CAB-AC-C5-C14 AC Power Cord, C5 to C14 converter cable US,CAN,EU,AU,EAC 4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard) 1 MEM-FLSH-4G 1 MEM-4320-4G 4G DRAM for Cisco ISR 4320 (Soldered on motherboard) 1 NIM-BLANK Blank faceplate for NIM slot on Cisco ISR 4400 Cisco ISR 4300 Series IOS XE Universal 1 SISR4300UK9-166 2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module 1 NIM-2FXS/4FXOP 8800 Series Audio KEM, 28 Button 2 CP-8800-A-KEM=

FLEX 3.0

October 24, 2018

2 CON-SNT-CP8800KMA

25 CON-ECMU-SRSTGTEP

1 A-FLEX-3-EDU

25 SRST-EP

Flex 3.0 for Education

SNTX-8X5XNBD 8800 Series Audio KEM, 28 Button

SWSS UPGRADES Cisco SRST-1 SRST Endpoint License

Cisco SRST-1 SRST Endpoint License

Appendix G. e. - Complex Request for Quote

RFQ IT 22-03 Rocky Point U	FSD	Group 73600 – Award 22602 IT Umbrella Contracts – Manufacturer Based Page 4 of 6 Appendix G. e Complex Request for Quote
1	SVS-FLEX-SUPT-BAS	Basic Support for Flex Plan Contact Center
3000	A-FLEX-EA-E-K-STU	EA Students for K-12
1	A-FLEX-SME11	Session Manager v11 (1)
660	A-FLEX-P-EA	On-Premises Smart License - EA (1)
110	A-FLEX-P-ACC	Access Smart License (1)
275	A-FLEX-P-CA	Common Area Smart License (1)
935	A-FLEX-P-UCXN	Unity Connection Smart License (1)
1650	A-FLEX-P-ER	Emergency Responder Smart License (1)
1	A-FLEX-EXP-PAK	Expressway Product Authorization Key (1)
1	A-FLEX-UCM-PAK	UCM Product Authorization Key (1)
1	A-FLEX-SW-12.5-K9	On-Premises & Partner Hosted Calling SW Bundle v12.5 (1)
3660	A-FLEX-MSG-ENT	Messaging Entitlement
550	A-FLEX-EAPL-EDU	EntW On-Premises Calling for Education
660	A-FLEX-SRST-E	SRST Endpoints (1)
660	A-FLEX-C-DEV-ENT	Cloud Device Registration Entitlement
73200	A-FLEX-FILESTG-ENT	File Storage Entitlement
660	A-FLEX-PROPACK-ENT	Pro Pack for Cisco Control Hub Entitlement
110	A-FLEX-EXP-RMS	Expressway Rich Media Session (1)
<b>Rocky Point</b>		• • •
High School	•	
80	CP-8851-K9=	Cisco UC Phone 8851
. 80	CON-SNT-CP8851K9	SMARTNET 8X5XNBD Cisco UC
		CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR
8	CP-8832-K9	NORTH AMERICA
<b>'8</b>	CON-SNT-CPK8832K	SNTC-8X5XNBD
8	CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide
8	ATA191-K9	2-Port Analog Telephone Adapter
.8	CON-SNT-ATA191KT	SNTC-8X5XNBD 2-Port Analog Telephone Adapter
8	ATA191-CLIP-NA	Power Clip for ATA191 and ATA192, North America
71	CP-7841-K9=	UC Phone 7841
71	CON-SNT-CP7841K9	SMARTNET 8X5XNBD CISCO UP PHONE 7841
10	CP-8800-A-KEM=	8800 Series Audio KEM, 28 Button
10	CON-SNT-CP880KMA	SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button
Joseph A.		:
Edgar Interm.		
school		
18	CP-8851-K9=	Cisco UC Phone 8851
18	CON-SNT-CP8851K9	SMARTNET 8X5XNBD Cisco UC
		CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR
· <b>2</b>	CP-8832-K9	NORTH AMERICA
2	CON-SNT-CPK8832K	SNTC-8X5XNBD
2	CP-8832-POE	Cisco IP Conference Phone 8832 POE Accessories for Worldwide
2	ATA191-K9	2-Port Analog Telephone Adapter
2	CON-SNT-ATA191KT	SNTC-8X5XNBD 2-Port Analog Telephone Adapter
October 24, 2016	В	Appendix G. e Complex Request for Quote

Group 73600 - Award 22802 **RFQ IT 22-03** Page 5 of 6 IT Umbreila Contracts - Manufacturer Based **Rocky Point UFSD** Appendix G. e. - Complex Request for Quote 2 ATA191-CLIP-NA Power Clip for ATA191 and ATA192, North America 64 CP-7841-K9= **UC Phone 7841** 64 CON-SNT-CP7841K9 SMARTNET 8X5XNBD CISCO UP PHONE 7841 1 ISR4321-V/K9 **CISCO ISR 4321 BUNDLE W/UC LICENSE** 1 CON-SNT-ISR4321V SMARTNET 8X5XNBD Cisco ISR 4321 UC Bundie PVDM4-32 UC L 1 SL-4320-UC-K9 Unified Communication License for Cisco ISR 4320 Series IP Base License for Cisco ISR 4320 Series 1 SL-4320-IPB-K9 1 PWR-4320-AC **AC Power Supply for Cisco ISR 4320** 1 CAB-AC-C5-C14 AC Power Cord, C5 to C14 converter cable US,CAN,EU,AU,EAC 1 MEM-FLSH-4G 4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard) 1 MEM-4320-4G 4G DRAM for Cisco ISR 4320 (Soldered on motherboard) 1 NIM-BLANK Blank faceplate for NIM slot on Cisco ISR 4400 1 SISR4300UK9-166 Cisco ISR 4300 Series IOS XE Universal 1 NIM-2FXS/4FXOP 2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module 2 CP-8800-A-KEM= 8800 Series Audio KEM, 28 Button 2 CON-SNT-CP8800KMA SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button 25 SRST-EP **Cisco SRST-1 SRST Endpoint License SWSS UPGRADES Cisco SRST-1 SRST Endpoint License** 25 CON-ECMU-SRSTGTEP **Rocky Point** Middle School 26 CP-8851-K9= Cisco UC Phone 8851 26 CON-SNT-CP8851K9 SMARTNET 8X5XNBD Cisco UC CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR I 1 CP-8832-K9 **AMERICA** 1 CON-SNT-CPK8832K SNTC-8X5XNBD 1 CP-8832-POE Cisco IP Conference Phone 8832 POE Accessories for Worldwide 2 ATA191-K9 2-Port Analog Telephone Adapter

2 CON-SNT-ATA191KT **SNTC-8X5XNBD 2-Port Analog Telephone Adapter** 2 ATA191-CLIP-NA Power Clip for ATA191 and ATA192, North America 59 CP-7841-K9= UC Phone 7841 59 CON-SNT-CP7841K9 **SMARTNET 8X5XNBD CISCO UP PHONE 7841** 5 CON-SNT-CP880KMA SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button 5 CP-8800-A-KEM= 8800 Series Audio KEM, 28 Button 462 Professional Services **PS-SNY-ENC Enterprise Network Consultant** 1 Freight No Freight charged to District

**Upon selection**, the successful vendor will perform a detailed review and assessment of the Rocky Point UFSD current phone environment and determine the requirements for the new VoIP phone system implementation aligned with the District's Plan.

Based on the successful vendor's experience and established industry best practices, the successful vendor will implement the new phone system design and configuration.

The chosen implementation team will then work with Rocky Point UFSD IT operations team and District architect to review the design and finalize the Districtwide phone system implementation plan. The chosen vendor understands the goal of this project is to plan and implement the new phone system, verify functionally and provide documentation and administrative training. Additionally, the phone system implementation must adhere to the District's approved plan/budget and must be designed to provide implementation services to install and configure all aspects of the Cisco VoIP telephone solution using the approved models.

#### **VENDOR QUALIFICATIONS:**

- Cisco Gold Partner preferred
- 10+ years of IT project planning/implementation
- Three references for projects of the same scope and size, preferably in a school environment

#### **INSURANCE REQUIREMENTS-CONTRACTOR:**

The Contractor shall purchase and maintain during the life of the contract the following insurance. This insurance must be purchased from a New York State licensed, A.M. Rated "A" or "A+" carrier. The Rocky Point Union Free School District and the Rocky Point Board of Education, with the exception of Workers' Compensation and Employers Liability Insurance, shall be named as additional insured and certificate holder. An original of the certificate shall be malled to the District, with a provision that in the event the policies are either canceled or diminished, at least 30 days prior written notice by certified mail, return receipt requested, thereof shall be given to the District. Any endorsements affecting coverage for additional insured must be attached to the certificate. The Contractor shall not commence work under this contract until they have obtained all insurance as required and such insurance has been approved by the District.

The Contractor shall require any subcontractor(s) to provide all of the requirements of this section before any work is to commence. In addition, all subcontractors must carry statutory Workers' Compensation and Employers Liability Insurance for their employees.

#### i. For Ali Coverages:

Any deductible or self-insured retentions must be declared to and approved by the District. Any failure to comply with reporting provisions of the policies shall not affect coverage provided to the District, its Board of Education, (Board) officers, employees or volunteers.

#### II. Commercial General Liability Insurance:

"Occurrence" form, including Premises-Operations, Products-Completed Operations, Contractual, Personal Injury, Owner-Contractor Protective and Fire Damage Legal Liability. Coverage shall be in, at minimum, the amount of \$1,000,000 per occurrence, \$2,000,000 aggregate.

#### III. Comprehensive Automobile Liability Insurance:

On owned, hired, leased, or non-owned motor vehicles in the amount of \$1,000,000 per occurrence, Combined Single Limit. Policy should include code 1-"any auto" and Insurance Services Office (I.S.O.) endorsement CA 0029 (Ed. 12/88)- Changes in Business Auto and Truckers Coverage.

With regard to Comprehensive Automobile and Commercial General Liability coverages, the policies shall be endorses to contain the following provisions:

- Contractor's insurance coverage shall be primary insurance as respects the District, its Board, officers, employees and volunteers
- The District and its Board shall enjoy all rights and privileges of the policy contract without the responsibility to pay premiums

#### IV. Workers' Compensation and Employers Liability:

Statutory Workers' Compensation and Employers Liability Insurance for all of his employees to be engaged in work under the contract and if such work is sublet, the contract shall require the subcontractor to maintain similar coverage for all of his employees.

#### A. STATEMENT OF WORK

#### VoIP System:

Through interactive meeting(s) and/or conference calls, the selected vendor will plan, implement test/validate, provide full documentation and day one support for the installation of a redundant Districtwide VoIP phone system with fail-over functionality. These recommendations will adhere to the requirements and expectations defined by the customer. This project work will be done during vacations, after school hours (approximately 4 PM) and on weekends ONLY unless prior approval is sought and granted by the District. The deadline for completion of the entire project is no later than 8/30/2022.

- . Installation of DW phone system, including hardware, software and drops as requested by client
- Backup voice gateways at each location (building) in the event that the main phone server fails
- Standardized phone sets
- Built-in phone/data trunk ports
- Phones to work of switching POE for power
- · All devices must be fully compatible with existing Cisco switches and architecture
- All office phones will be desk mounted and classroom phones will be wall mounted near the computer drops at each teacher station
- Voicemail features to include caller menus/call handlers, voicemail box integration and voicemail must be compatible with the VoIP system
- Project oversight and installation/configuration of system by an Enterprise Network Consultant with engineering expertise that is employed, not sub-contracted, by the chosen vendor
- Testing and validation
- Day one Support
- Full documentation
- · Basic administrative training
- Project Deliverables-The following deliverables are included with this service:
  - -Design of new phone system
  - -Tested and validated new phone system
  - -Basic training on new phone system and voicemail operation
  - -Documentation detailing new phone system

#### AUTHORIZED USER TERMS AND CONDITIONS

Prospective vendors must be able to:

- To provide evidence of insurance as required in the "Scope/Mandatory Requirements"
- Be able to supply all products and services as specified in the NYS Smart Schools Plan that are new and not refurbished or from a secondary market
- Provide at least three (3) references for projects of the same scope and size
- Evidence number of years providing integrated services relative to this type of project
- Cisco Gold Partner, preferred
- All items must be new from Cisco and not refurbished or purchased on the secondary market
- . Must follow the New York State Labor Law Prevailing Rate guidelines when submitting the hourly rate for installation
- Must commit to completing the project on or before 8/30/2022.

#### PRICE GUARANTEE

Following project award, the District will issue a Purchase Order.

Please Note: Project is not expected to begin until mid-June 2022; however, Purchase Order is being provided early to allow vendor to procure needed equipment, supplies, etc. Awarded prices must be guaranteed by awarded vendor from inception through project completion.

All submissions received by the deadline will be scored using the following rubric and will be used to evaluate each vendor. The District reserves the right to select the vendor that serves the best interest of the District.

Item	Maximum Points	Points Awarded
Cisco Gold Partner	20 Points	
Cost of eligible goods and services	20 Points	
Relationship with District in providing IT professional services	20 Points	
Project management expertise including 10+ years of IT planning/implementation of similar projects of scope and size	20 Points	
Availability to meet project deadlines	10 Points	
References (minimum 3)	10 Points	
Total	100 Points	

#### B. QUESTIONS

Questions regarding this RFQ must be received in writing and directed to Debra Hoffman at dhoffman@rockypoint.k12.ny.us on or before 10/29/2021, no later than 12:00 p.m. EST.

- Emails must be titled as follows: RFQ No. IT 22-03 Question.
- · District reserves the right to disregard emails with an incorrect title.

Questions and answers will be emailed to all canvassed vendors. Phone calls to the District regarding this RFQ will not be accepted. Contractors are strongly encouraged to submit questions as early as possible. However, all questions must be submitted by the question due date and time listed on the Cover Page of this RFQ.

## C. DOWNSTREAM PROHIBITION (not applicable)

#### D. AUTHORIZED USER DISPUTE RESOLUTION PROCESS

Should a dispute or protest arise regarding this RFQ, the dispute or protest will be considered and decided by the Authorized User.

1.1 Disputes or Controversies Occurring During the Term of the Authorized User Agreement.

In the event there is a dispute or controversy during the term of the Authorized User Agreement resulting from this RFQ, the Contractor and Authorized User agree to exercise their best efforts to resolve the dispute as soon as possible. The Contractor and Authorized User shall, without delay, continue to perform their respective obligations under the resulting Authorized User Agreement and this Centralized Contract which are not affected by the dispute. Primary responsibility for resolving any dispute arising under the Authorized User Agreement shall rest with the persons designated by the Authorized User and the Contract's Contract Administrator and/or Account Manager.

In the event the Authorized User is dissatisfied with the Contractor's Products provided under the Authorized User Agreement, the Authorized User shall notify the Contractor in writing pursuant to the terms of the Contract. In the event the Contractor has any disputes with the Authorized User, the Contractor shall so notify the Authorized User in writing. If either party notifies the other of such dispute or controversy, the other party shall then make good faith efforts to solve the problem or settle the dispute amicably, including meeting with the party's representatives to attempt diligently to reach a satisfactory result.

If negotiation between such persons fails to resolve any such dispute to the satisfaction of the parties within fourteen (14) business days or as otherwise agreed to by the Contractor and Authorized User, of such notice, then the matter shall be submitted to the persons designated by the Authorized User and the Contractor's senior officer of the rank of Vice President or higher as its representative. Such representatives shall meet in person and shall attempt in good faith to resolve the dispute within the next fourteen (14) business days or as otherwise agreed to by the parties. This meeting must be held before either party may seek any other method of dispute resolution, including judicial or governmental resolutions. Notwithstanding the foregoing, nothing in this section shall be construed to prevent either party from seeking and obtaining temporary equitable remedies, including injunctive relief.

The Contractor shall extend the dispute resolution period for so long as the Authorized User continues to make reasonable efforts to cure the breach, except with respect to disputes about the breach of payment of fees or infringement of its or its licensors' intellectual property rights.

# Manufacturer / Authorized Reseller Information

#### This Page is to be Completed By the Manufacturer or Authorized Reseller Responding to the RFQ The RFQ Response must be fully and properly executed by an authorized person. By signing you certify your express authority to sign on behalf of yourself, your company, or other entity and full knowledge and acceptance of this RFQ (including any Questions/Answers or addenda), the OGS Centralized Contract and that all information provided is complete, true and accurate. Quotes received by RFQ due date/time are binding and non-retractable for 120 days or as stipulated in the RFQ. Contract # Manufacturer Name Authorized Reseller Name PM20800 Cisco Systems, Inc. Core BTS, Inc. Manufacturer or Reseller Signature: Phone Number: £X 608-661-7760 John A Cook Mail: john.cook@corebts.com October 15, 2021 Printed or Typed Name: John A. Cook Director If you are not providing a RFQ Response, place an "x" in the box, please explain why you are not responding, and return this page only. WE ARE UNABLE TO RESPOND AT THIS TIME BECAUSE:

After fully completing the information above, please submit this page via e-mail with attached "Complex Financial Response" (Excel) to the Authorized User indicated on the Cover Page. Authorized User reserves the right to request the original executed page of this RFQ.

## Rocky Point Union Free School District

10/20/2021

### District-wide Phone System Replacement

RFQ #IT22-03

#### ADDENDUM #1

We have received the following questions regarding this RFQ. Please see below for clarification:

- 1. Server has no power cords selected.
  - a. Can we assume that when this was put together these options weren't selected? If that is the case, you simply require US power cords. They are included but we want to make sure that we do not leave these off, as they will be required for the design/implementation of the equipment to function.

District Response: Power cables are listed on the BOM as line item #'s 30-31.

- 2. FJC and JAE have an SRST gateway and you are asking for SRST licenses, they are however included in the flex with this BOM. As it is requested, you would be buying 2x what you need and being charged 2x what you should be.
  - a. Can we assume that we can drop the SRST Licenses, as they are already included (in line item 84) and buying them would double the cost with no benefit.

District Response: The (25) SRST licenses are no longer valid.

- 3. Also the gateway sizing here is not going to cover all pones for SRST
  - a. The 2 gateways are 4321's and they can only handle a certain amount of phones (50 for what is spec 'ed) however both schools have over that total coverage in terms of actual phones. You are going to have to choose which phones wont register in the current design, unless the total phones include spares? This is something we would be happy to discuss and explain better if we can jump on a call with you and your team.

District Response: Will only cover main offices, security offices and nurse's offices.

- 4. SOW says wall mounted desk phone although the BOM has no wall mounts.
- a. Would you like us to include wall mounts for the phones, if so what's the total # required? District Response: The District does not require stand-alone mounts as indicated in the original SOW. The District specified a phone handset model which includes a wall-mount plate for any location requiring a wall-mounted phone as indicated in the project drawings.

ADDENDUM #1: _	John A. Cook, Director	John A Cook	November 9, 2021
	Print Name & Signature	0	Date
Company Name:_	Core BTS, Inc.		

This ADDENDUM MUST be signed and included with your RFQ response. If RFP has already been sent, please email ADDENDUM to: dhoffman@rockypoint.k12.ny.us and confirm to Debra Hoffman @ (631) 849-7563

## Rocky Point Union Free School District

10/20/2021

#### District-wide Phone System Replacement

RFQ #IT22-03

#### ADDENDUM #2

We have received the following question regarding this RFQ. Please see below for clarification:

1. Regarding the Cloud related SKU's on the RFQ (i.e. Cisco A-Flex), are they net new sub and not a renewal or modification of an existing one?

District Response: They are net new

ADDENDUM #2: John A. Cook, Director John A Cook November 9, 2021

Print Name & Signature Date

Company Name: Core BTS, Inc.

This ADDENDUM MUST be signed and included with your RFQ response. If RFP has already been sent, please email ADDENDUM to: dhoffman@rockypoint.k12.ny.us and confirm to Debra Hoffman @ (631) 849-7563



Bill To: Rocky Point UFSD 90 Rocky Point Yaphank Rd Rocky Point, New York 11778 United States

Client: Account Number: Payment Terms: Rocky Point UFSD 0007146 Net 30

Primary Contact: Quote Name:

uote Name: Voice Upgrade

Ship To: Rocky Point UFSD 90 Rocky Point Yaphank Rd Rocky Point, New York 11778 United States

Quoted by: Scott Butler P 908-566-0917 | E scott.butler@corebts.com

Account Manager: Christine Barrington
P 631-982-4761 | E christine.barrington@corebts.com

Quote Number: Quote Date: Expiration Date: Q-29128 10/28/2021 11/27/2021

#### FLEX 3.0

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1	A-FLEX-3-EDU	Flex 3.0 for Education	12	Prepaid	\$0.00	\$0.00
1	SVS-FLEX-SUPT-BAS	Basic Support for Flex Plan Contact Center	12	Prepaid	\$0.00	\$0.00
3,000	A-FLEX-EA-E-K-STU	EA Students for K-12	12	Prepaid	\$0.00	\$0.00
1	A-FLEX-SME11	Session Manager v11 (1)	12	Prepaid	\$0.00	\$0.00
660	A-FLEX-P-EA	On-Premises Smart License - EA (1)	12	Prepaid	\$0.00	\$0.00
110	A-FLEX-P-ACC	Access Smart License (1)	12	Prepaid	\$0.00	\$0.00
275	A-FLEX-P-CA	Common Area Smart License (1)	12	Prepaid	\$0.00	\$0.00
935	A-FLEX-P-UCXN	Unity Connection Smart License (1)	12	Prepaid	\$0.00	\$0.00
1,650	A-FLEX-P-ER	Emergency Responder Smart License (1)	12	Prepaid	\$0.00	\$0.00
1	A-FLEX-EXP-PAK	Expressway Product Authorization Key (1)	12	Prepaid	\$0.00	\$0.00
1	A-FLEX-UCM-PAK	UCM Product Authorization Key (1)	12	Prepaid	\$0.00	\$0.00
1	A-FLEX-SW-12.5-K9	On-Premises & Dartner Hosted Calling SW Bundle v12.5 (1)	12	Prepaid	\$0.00	\$0.00
3,660	A-FLEX-MSG-ENT	Messaging Entitlement	12	Prepaid	\$0.00	\$0.00
550	A-FLEX-EAPL-EDU	EntW On-Premises Calling for Education	12	Prepaid	\$59.06	\$32,483.00
660	A-FLEX-SRST-E	SRST Endpoints (1)	12	Prepaid	\$0.00	\$0.00
660	A-FLEX-C-DEV-ENT	Cloud Device Registration Entitlement	12	Prepaid	\$0.00	\$0.00
3,200	A-FLEX-FILESTG-ENT	File Storage Entitlement	12	Prepaid	\$0.00	\$0.00
60	A-FLEX-PROPACK-ENT	Pro Pack for Cisco Control Hub Entitlement	12	Prepaid	\$0.00	\$0.00
10	A-FLEX-EXP-RMS	Expressway Rich Media Session (1)	12	Prepaid	\$0.00	\$0.00
					Subtotal:	\$32,483.00

#### BACKEND HARDWARE

-						
Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
2	BE6M-M5-K9	Cisco Business Edition 6000M (M5) Appliance, Export Restr SW		Prepaid	\$7,173.10	\$14,346.20
2	CON-SNT-BE6MM5K9	SNTC-8X5XNBD Cisco Business Edition 6000M (M5) Applia	12	Prepaid	\$276.03	\$552.06
2	BE6K-PSU	Cisco UCS 770W AC Power Supply for Rack Server		Prepaid	\$0.00	\$0.00
2	BE6K-RAIDCTRLR	Cisco 12G Modular RAID controller with 2GB cache		Prepaid	50.00	\$0.00
12	BE6K-DISK	300GB 12G SAS 10K RPM SFF HDD		Prepaid	\$0.00	\$0.00

Qty	item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
2	R2XX-RAID5	ENABLE RAID 5 SETTING		Prepaid	\$0.00	\$0.00
6	BE6K-RAM	16GB DDR4-2666-MHz RDIMM/PC4-21300/single rank/x4/1,2v		Prepaid	\$0.00	\$0.00
2	BE6K-CPU	2.2 GHz 4114/85W 10C/13.75MB Cache/DDR4 2400MHz		Prepaid	\$0.00	\$0.00
2	R2XX-DMYMPWRCORD	No power cord option		Prepaid	\$0.00	\$0.00
2	BE6K-VIRTBAS-7X	Cisco BE Embedded Virt. Basic 7x, BE6K only		Prepaid	\$0.00	\$0.00
2	CON-ECMU-BE6KVIRX	SWSS UPGRADES Cisco BE Embedded Virt. Basic 7x, BE6K o	12	Prepaid	\$63.00	\$126.00
1	ISR4431-V/K9	Cisco ISR 4431 UC Bundle PVDM4-64 UC License CUBE-25		Prepaid	\$9,515.46	\$9,515.46
1	CON-SNT-ISR4431V	SMARTNET 8X5XNBD Cisco ISR 4431 UC Bu	12	Prepaid	\$1,199.68	\$1,199.68
1	SL-44-IPB-K9	IP Base License for Cisco ISR 4400 Series		Prepaid	\$0.00	\$0.00
1	PWR-4430-AC	AC Power Supply for Cisco ISR 4430		Prepaid	\$0.00	\$0.00
1	PWR-4430-AC/2	AC Power Supply (Secondary PS) for Cisco ISR 4430		Prepaid	\$441.54	\$441.54
2	CAB-AC	Power Cord,110V		Prepaid	\$0.00	\$0.00
1	SL-44-UC-K9	Unified Communication License for Cisco ISR 4400 Series		Prepaid	\$0.00	\$0.00
1	MEM-44-4G	4G DRAM (1 x 4G) for Cisco ISR 4400		Prepaid	\$0.00	\$0.00
1	MEM-FLSH-8G	8G eUSB Flash Memory for Cisco ISR 4430		Prepaid	\$0.00	\$0.00
1	PVDM4-64	64-channel DSP module		Prepaid	\$0.00	\$0.00
1	MEM-4400-DP-2G	2G DRAM (1 DIMM) for Cisco ISR 4400 Data Plane		Prepaid	\$0.00	\$0.00
1	NIM-BLANK	Blank faceplate for NIM slot on Cisco iSR 4400		Prepaid	\$0.00	\$0.00
1	SISR4400UK9-166	Cisco ISR 4400 Series IOS XE Universal		Prepaid	\$0.00	\$0.00
1	NIM-2MFT-T1/E1	2 port Multiflex Trunk Volce/Clear-channel Data T1/E1 Module		Prepaid	\$1,255,49	\$1,255.49
1	PVDM4-64	64-channel DSP module		Prepaid	\$1,876.55	\$1,876.55
1	NIM-2MFT-T1/E1	2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module		Prepaid	\$1,255,49	\$1,255.49
1	PVDM4-64	64-channel DSP module		Prepaid	\$1,876.55	\$1,876.55
2	HX220C-BZL-M5=	HX220C M5 Security Bezel		Prepaid	\$82.24	\$164.48
2	HX-PSU1-770W=	Cisco UCS 770W AC Power Supply for Rack Server		Prepaid	\$385.60	\$771.60
2	CAB-AC-10A-NA=	Power Cord 10A NEMA 5-15P plug for North America		Prepaid	\$66.23	\$132.46
					Subtotal:	\$33,513.56
HIGH S						· · ·
Qty	item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
80	CP-8851-K9=	Cisco UC Phone 8851		Prepaid	\$339.43	\$27,154.40
80	CON-SNT-CP8851K9	SMARTNET 8X5XNBD Cisco UC	12	Prepaid	\$14.00	\$1,120.00
8	CP-8832-K9	CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR NORTH AMERICA		Prepaid	\$949.31	\$7,594,48
8	CON-SNT-CPK8832K	SNTC-8X5XNBD	12	Prepaid	\$61.60	\$492.80
8	CP-8832-PCE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide		Prepaid	\$0.00	\$0.00
8	ATA191-K9	2-Port Analog Telephone Adapter		Prepaid	\$179.88	\$1,439.04
8	CON-SNT-ATA191KT	SNTC-BXSXNBD 2-Port Analog Telephone Adapter	12	Prepaid	\$12.21	\$97.68
8	ATA191-CLIP-NA	Power Clip for ATA191 and ATA192, North America		Prepaid	\$0.00	\$0.00
71	CP-7841-K9=	UC Phone 7841		Prepaid	\$201,45	\$14,302.95
71	CON-SNT-CP7841K9	SMARTNET 8X5XNBD CISCO UP PHONE 7841	12	Prepaid	\$7.00	\$497.00
10	CP-8800-A-KEM¤	8800 Series Audio KEM, 28 Button		Prepald	\$311.69	\$3,116.90

Page 2 of 5

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
10	CON-SNT-CP880KMA	SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	12	Prepaid	\$17.83	\$178.30
					Subtotali	\$55,993.55
DO						:
Qty	item Riumber	Description	Term (Months)	Billing	Price	Ext Price
4.,			1-111	Frequency	7.1.25	
37	CP-8851-K9=	Cisco UC Phone 8851		Prepaid	\$339.43	\$12,558.91
37	CON-SNT-CP8851K9	SMARTNET 8X5XNBD Cisco UC	12	Prepaid	\$14.00	\$518.00
8	CP-8832-K9	CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR NORTH AMERICA		Prepaid	\$949.31	\$7,594,48
8	CON-SNT-CPK8832K	SNTC-8X5XNBD	12	Prepaid	\$61.60	\$492.80
8	CP-8832-P0E	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide		Prepaid	\$0.00	\$0.00
7	ATA191-K9	2-Port Analog Telephone Adapter		Prepaid	\$179.88	\$1,259.16
7	CON-SNT-ATA191KT	SNTC-8X5XNBD 2-Port Analog Telephone Adapter	12	Prepaid	\$12.21	\$85.47
7	ATA191-CLIP-NA	Power Clip for ATA191 and ATA192, North America		Prepaid	\$0,00	\$0.00
8	CP-8800-A-KEM=	8800 Series Audio KEM, 28 Button		Prepaid	\$311,69	\$2,493.52
8	CON-SNT-CP880KMA	SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	12	Prepaid	\$17.83	\$142.64
					Subtotak	\$25,144.98
FIC						
Qty	Item Number	Description	Term (Months)	Billing	Price	Ext Price
•			. com farances	Frequency	TIME	:
25	CP-8851-K9=	Cisco UC Phone 8851		Prepaid	\$339.43	\$8,485.75
25	CON-SNT-CP8851K9	SMARTNET 8X5XNBD Cisco UC	12	Prepaid	\$14.00	\$350.00
4	CP-8832-K9	CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR NORTH AMERICA		Prepaid	\$949.31	\$3,797,24
4	CON-SNT-CPK8832K	SNTC-8X5XNBD	12	Prepald	\$61.60	\$246.40
4	CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide		Prepaid	\$0.00	\$0.00
3	ATA191-K9	2-Port Analog Telephone Adapter		Prepaid	\$179.88	\$539.64
3	CON-SNT-ATA191KT	SNTC-BX5XNBD 2-Port Analog Telephone Adapter	12	Prepaid	\$12.21	\$36.63
3	ATA191-CLIP-NA	Power Clip for ATA191 and ATA192, North America		Prepaid	\$0.00	\$0.00
59	CP-7841-K9¤	UC Phone 7841		Prepaid	\$201,45	\$11,885.55
59	CON-SNT-CP7841K9	SMARTNET 8X5XNBD CISCO UP PHONE 7841	12	Prepaid	\$7.00	\$413.00
1	ISR4321-V/K9	CISCO ISR 4321 BUNDLE W/UC LICENSE		Prepaid	\$1,997.34	\$1,997.34
1	CON-SNT-ISR4321V	SMARTNET 8X5XNBD Cisco ISR 4321 UC Bundle PVDM4-32 UC L	12	Prepaid	\$304.54	\$304.54
1	SL-4320-UC-K9	Unified Communication License for Cisco ISR 4320 Series		Prepaid	\$0.00	\$0.00
1	SL-4320-IPB-K9	IP Base License for Cisco ISR 4320 Series		Prepaid	\$0.00	\$0.00
1	PWR-4320-AC	AC Power Supply for Cisco ISR 4320		Prepaid	\$0.00	\$0.00
1	CAB-AC-C5-C14	AC Power Cord, C5 to C14 converter cable US,CAN,EU,AU,EAC		Prepaid	\$0.00	\$0.00
1	MEM-FLSH-4G	4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)		Prepaid	\$0.00	\$0.00
1	MEM-4320-4G	4G DRAM for Cisco ISR 4320 (Soldered on motherboard)		Prepaid	\$0.00	\$0.00
1	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400		Prepaid	\$0.00	\$0.00
1	SISR4300UK9-166	Cisco ISR 4300 Series IOS XE Universal		Prepaid	\$0.00	\$0.00
1	NIM-2FXS/4FXOP	2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module		Prepaid	\$820.00	\$820.00

GtA	item Number	Description	1erm (Wonths)	Frequency	Price	ERT PTICE
2	CP-8800-A-KEM=	8800 Series Audio KEM, 28 Button		Prepaid	\$311.69	\$623.38
2	CON-SNT-CP880KMA	SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	12	Prepaid	\$17.83	\$35.66
					Subtotal:	\$29,535.13
IAE						
Qty	Item Number	Description	Term (Months)	Billing Frequency	Prica	Ext Price
18	CP-8851-K9=	Cisco UC Phone 8851		Prepaid	\$339.43	\$6,109.74
18	CON-SNT-CP8851K9	SMARTNET 8X5XNBD Cisco UC	12	Prepaid	\$14.00	\$252.00
2	CP-8832-K9	CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR NORTH AMERICA		Prepaid	\$949.31	\$1,898.62
2	CON-SNT-CPK8832K	SNTC-8X5XNBD	12	Prepaid	\$61.60	\$123.20
2	CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide		Prepaid	\$0.00	\$0.00
2	ATA191-K9	2-Port Analog Telephone Adapter		Prepaid	\$179.88	\$359.76
2	CON-SNT-ATA191KT	SNTC-8X5XNBD 2-Port Analog Telephone Adapter	12	Prepaid	\$12.21	\$24.42
2	ATA191-CLIP-NA	Power Clip for ATA 191 and ATA 192, North America		Prepaid	\$0.00	\$0.00
64	CP-7841-K9=	UC Phone 7841		Prepaid	\$201.45	\$12,892.80
64	CON-SNT-CP7841K9	SMARTNET 8X5XNBD CISCO UP PHONE 7841	12	Prepaid	\$7.00	\$448.00
1	ISR4321-V/K9	CISCO ISR 4321 BUNDLE W/UC LICENSE		Prepaid	\$1,997.34	\$1,997.34
1	CON-SNT-ISR4321V	SMARTNET 8X5XNBD Cisco ISR 4321 UC Bundle PVDM4-32 UC L	12	Prepald	\$304.54	\$304.54
1	SL-4320-UC-K9	Unified Communication License for Cisco ISR 4320 Series		Prepaid	\$0.00	\$0.00
1	SL-4320-(PB-K9	* (P Base License for Cisco ISR 4320 Series		Prepaid	\$0.00	\$0.00
1	PWR-4320-AC	AC Power Supply for Cisco ISR 4320		Prepaid	\$0.00	\$0.00
1	CAB-AC-C5-C14	AC Power Cord, C5 to C14 converter cable US,CAN,EU,AU,EAC		Prepaid	\$0.00	\$0.00
1	MEM-FLSH-4G	4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)		Prepaid	\$0.00	\$0.00
1	MEM-4320-4G	4G DRAM for Cisco ISR 4320 (Soldered on motherboard)		Prepaid	\$0.00	\$0.00
1	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400		Prepaid	\$0.00	\$0,00
1	SISR4300UK9-166	Cisco ISR 4300 Series IOS XE Universal		Prepaid	\$0.00	\$0.00
1	NIM-2FXS/4FXOP	2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module		Prepaid	\$820.00	\$820.00
2	CP-8800-A-KEM=	8800 Series Audio KEM, 28 Button		Prepaid	\$311.69	\$623.38
2	CON-SNT-CP880KMA	SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	12	Prepaid	\$17.83	\$35.66
					Subtotal:	\$25,889.46
MIDDL	SCHOOL SCHOOL					
Qty	item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
26	CP-8851-K9=	Cisco UC Phone 8851		Prepaid	\$339.43	\$8,825.18
26	CON-SNT-CP8851K9	SMARTNET 8XSXNBD Cisco UC	12	Prepaid	\$14.00	\$364.00
1	CP-8832-K9	CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR NORTH AMERICA		Prepaid	\$949.31	\$949.31
1	CON-SNT-CPK8832K	SATC-8X5XNBD	12	Prepaid	\$61.60	\$61.60
1	CP-8832-PCE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide		Prepaid	\$0.00	\$0.00
2	ATA191-K9	2-Port Analog Telephone Adapter		Prepaid	\$179.88	\$359.76

Qty

Item Number

Description

Billing

Term (Months)

Price

Ext Price

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
2	ATA191-CLIP-NA	Power Clip for ATA191 and ATA192, North America		Prepaid	\$0.00	\$0.00
59	CP-7841-K9=	UC Phone 7841		Prepaid	\$201.45	\$11,885.55
59	CON-SNT-CP7841K9	SMARTNET 8X5XNBD CISCO UP PHONE 7841	12	Prepaid	\$7.00	\$413.00
5	CON-SNT-CP88CKMA	SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	12	Prepaid	\$17.83	\$89.15
5	CP-8800-A-KEM=	8800 Series Audio KEM, 28 Button		Prepald	\$311.69	\$1,558.45
					Subtotal:	\$24,530.42
Profess	ional Services					•
Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1	NY-CONTRACT- PM20800	NYS OGS Cisco Umbrella contract#PM20800		Prepaid	\$0.00	\$0.00
1	CORE-NOFGHT	No freight charge to client		Prepaid	\$0.00	\$0.00
462	PS-SNY-ENC	Enterprise Network Consultant		Prepaid	\$185.00	\$85,470.00
					Subtotalı	\$85,470.00
				First invoice Ama Quote Subs Estimated Sales Quote 1	otal: : Tax:	\$912,560.10 \$312,560.10 \$0.00 \$312,560.10
Alotes:						
Accepte	d by:	Printed name:	Date:			· :

By accepting this quote you agree to Core's standard Terms and Conditions which can be found at https://corebts.com/legal/T&C.

To ensure fastest processing, please send purchase order/signed quote to purchase.orders@corebts.com and CC the two individuals listed above or fax to (317) 573-1665. If changes are required, please request a revised quote. Thank you for your business!

This proposal is confidential, and shall not be used or disclosed, in whole or in part, for any purpose other than evaluation within the client organization. This quote shall expire on the "Expiration Date" above. Notwithstanding the foregoing, all product and pricing information is based on the latest information available and is subject to change without notice, including at any time prior to the expiration of the quote. All prices are in U.S. dollars. Prices and tax rates are valid in the U.S. only and are subject to change. Seles tax is based on the "ship to" address on your purchase order. Please indicate your taxability status on your purchase order. Product availability is subject to change and cannot be guaranteed. All shipments are FOB origin. Appropriate freight charges will be added at the time of invoice. Please note that this quote may include items which may be subject to vendor restocking fees if returned, or may not be returnable if not defective (all returns are subject to vendor RMA approval). Core passes through all vendor restocking terms and fees without modification, markup, or additional fees.

Cancellation of any licensing or services with a fixed term or indicated as non-cancellable shall incur a termination fee equal to 100% of the cost of the remainder of the term, payable to Core in full upon the effective termination date. If First Invoice Amount is less than the Quote Total this is due to the fact that some or all items have a billing frequency of more than one instance, please consult the billing frequency listed for each item. First Invoice Amount is estimated and may not include shipping/freight, estimated sales tax, and incidental charges.

#### COMPLEX RFQ FINANCIAL RESPONSE

RFQ Number	Authorized User Name	Contract Number	Manufacturer / Reseller Name	Date Completed	Implementation RFQ Total
Rocky Point UFSD IT22-03	Debra Hoffman, Purchasing Agent	NYS OGS Cisco Umbrella contract#PM20800	Cisco/ Core BTS	11/1/2021	\$312,613.59
	A PARTICIPATION OF THE PROPERTY OF THE PROPERT	Unanticipate	d Enhancements to Services (Not to Exceed 15%)		13428

Please See RFQ document and project specifications.

Manufacturer / Reseller will complete Deliverable Number, Deliverable Name, Delivera Additional Discount \$\$ to meet a defined need as detailed in the Authorized User Request for Quote, RESPONSES ARE BINDING AND NON-RETRACTABLE

		Deliverable Number			D	eliverable Name						
To desire the			THE REAL PROPERTY.									
ltems												
RFQ Item#	Building/Other	Product Description	Manufacturer Part Number (SKU)	Net NYS Contract Price	Additional Product Discount %	RFQ Product Price	Qty	Additional Discount \$\$	Extended RFQ Price			
1	BACKEND HARDWARE	Cisco Business Edition 6000M (M5) Appliance, Export Restr SW	BE6M-M5-K9	\$8,738.14	17.910%	\$7,173.10	2		\$14,346.20			
2	BACKEND	SNTC-8X5XNBD Cisco Business Edition 6000M (M5) Applia	CON-SNT-BE6MM5K9	\$354.90	22.223%	\$276.03	2		\$552.0			
3	BACKEND HARDWARE	Cisco UCS 770W AC Power Supply for Rack Server	BE6K-PSU				2					
4	BACKEND HARDWARE	Cisco 12G Modular RAID controller with 2GB cache	BE6K-RAIDCTRLR				2					
5	BACKEND HARDWARE	300GB 12G SAS 10K RPM SFF HDD	BE6K-DISK				12					
6	BACKEND HARDWARE	ENABLE RAID 5 SETTING	R2XX-RAID5				2					
7	BACKEND HARDWARE	16GB DDR4-2666-MHz RDIMM/PC4-21300/single rank/x4/1.2v	BE6K-RAM				6					
8	BACKEND HARDWARE	2.2 GHz 4114/85W 10C/13.75MB Cache/DDR4 2400MHz	BE6K-CPU				2					
9	BACKEND HARDWARE	No power cord option	R2XX- DMYMPWRCORD				2					
10	BACKEND HARDWARE	Cisco BE Embedded Virt. Basic 7x, BE6K only	BE6K-VIRTBAS-7X				2					
11	BACKEND	SWSS UPGRADES Cisco BE Embedded Virt. Basic 7x, BE6K o	CON-ECMU-BE6KVIRX	\$81.00	22.222%	\$63.00	2		\$126.0			
12	BACKEND HARDWARE	Cisco ISR 4431 UC Bundle PVDM4-64 UC License CUBE-25	ISR4431-V/K9	\$11,591.56	17.910%	\$9,515.46	1		\$9,515.4			
13	BACKEND HARDWARE	SMARTNET 8X5XNBD Cisco ISR 4431 UC Bu	CON-SNT-ISR4431V	\$1,542.45	22.222%	\$1,199.68	1		\$1,199.6			
14	BACKEND HARDWARE	IP Base License for Cisco ISR 4400 Series	SL-44-IPB-K9				1					
15	BACKEND HARDWARE	AC Power Supply for Cisco ISR 4430	PWR-4430-AC				1					
16	BACKEND HARDWARE	AC Power Supply (Secondary PS) for Cisco ISR 4430	PWR-4430-AC/2	\$537.88	17.911%	\$441.54	1	Promotion .	\$441.5			

		District-V	Vide Phone Syst	em Replace	ment				
		Deliverable Number			D	eliverable Name			
			Items						
RFQ			Manufacturer Part	Net NYS Contract	Additional Product	RFQ Product		Additional	
Item#	Building/Other	Product Description	Number (SKU)	Price	Discount %	Price	Qty	Discount \$\$	Extended RFQ Price
17	BACKEND HARDWARE	Power Cord,110V	CAB-AC				2		
18	BACKEND	Unified Communication License for Cisco ISR 4400 Series	SL-44-UC-K9				1		
19	BACKEND HARDWARE	4G DRAM (1 x 4G) for Cisco ISR 4400	MEM-44-4G				1		
20	BACKEND HARDWARE	8G eUSB Flash Memory for Cisco ISR 4430	MEM-FLSH-8G				1		
21	BACKEND HARDWARE	64-channel DSP module	PVDM4-64				1		
22	BACKEND HARDWARE	2G DRAM (1 DIMM) for Cisco ISR 4400 Data Plane	MEM-4400-DP-2G				1		
23	HARDWARE BACKEND	Blank faceplate for NIM slot on Cisco ISR 4400	NIM-BLANK				1		
24	BACKEND HARDWARE	Cisco ISR 4400 Series IOS XE Universal	SISR4400UK9-166				1	In the Fire of	
25	BACKEND HARDWARE	2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module	NIM-2MFT-T1/E1	\$1,529.41	17.910%	\$1,255.49	1		\$1,255.49
26	BACKEND HARDWARE	64-channel DSP module	PVDM4-64			\$1,876.55	1		\$1,876.55
27	BACKEND HARDWARE	2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module	NIM-2MFT-T1/E1	\$1,529.41	17.910%	\$1,255.49	1		\$1,255.49
28	BACKEND HARDWARE	64-channel DSP module	PVDM4-64			\$1,876.55	1		\$1,876.55
29	BACKEND HARDWARE	HX220C M5 Security Bezel	HX220C-BZL-M5=	\$100.18	17.908%	\$82.24	2		\$164.48
30	HARDWARE BACKEND	Cisco UCS 770W AC Power Supply for Rack Server	HX-PSU1-770W=	\$469.97	17.910%	\$385.80	2		\$771.60
31 32	HARDWARE	Power Cord 10A NEMA 5-15P plug for North America	CAB-AC-10A-NA=			\$66.23	2		\$132.46
33	DO	Cisco UC Phone 8851	CP-8851-K9=	\$413.49	17.911%	\$339.43	37		\$12,558.91
34	DO	SMARTNET 8X5XNBD Cisco UC	CON-SNT-CP8851K9	\$18.00	22.222%	\$14.00	37		\$518.00
35	DO	CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR NORTH AMERICA	CP-8832-K9	\$1,156.43	17.910%	\$949.31	8		\$7,594.48
36	DO	SNTC-8X5XNBD	CON-SNT-CPK8832K	\$79.20	22.222%	\$61.60	8		\$492.80
37	DO	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	CP-8832-POE				8	I STATE OF THE REAL PROPERTY.	
38	DO	2-Port Analog Telephone Adapter	ATA191-K9	\$219.12	17.908%	\$179.88	7		\$1,259.16
39	DO	SNTC-8X5XNBD 2-Port Analog Telephone Adapter	CON-SNT-ATA191KT	\$15.70	22.229%	\$12.21	7		\$85.47
40	DO	Power Clip for ATA191 and ATA192, North America	ATA191-CLIP-NA				7		
41	DO	8800 Series Audio KEM, 28 Button	CP-8800-A-KEM=	\$379.70	17.912%	\$311.69	8		\$2,493.52
42	DO	SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	CON-SNT-CP880KMA	\$22.92	22.208%	\$17.83	8		\$142.64
43									THE REAL PROPERTY AND ADDRESS.
44		Cisco UC Phone 8851	CP-8851-K9=	\$413.49	17.911%	\$339.43	25		\$8,485.75
45	FJC	SMARTNET 8X5XNBD Cisco UC	CON-SNT-CP8851K9	\$18.00	22.222%	\$14.00	25		\$350.00
46	FJC	CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR NORTH AMERICA	CP-8832-K9	\$1,156.43	17.910%	\$949.31	4		\$3,797.24
47	FJC	SNTC-8X5XNBD	CON-SNT-CPK8832K	\$79.20	22.222%	\$61.60	4		\$246.40

		District-W	lide Phone Syst	tem Replace	ment							
		Deliverable Number	Deliverable Name									
			Home				Market St.					
		T	Items Additional									
RFQ Item #	Building/Other	Product Description	Manufacturer Part Number (SKU)	Net NYS Contract Price	Product Discount %	RFQ Product Price	Qty	Additional Discount \$\$	Extended RFQ Price			
48	FJC	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	CP-8832-POE		and the second second second second		4	ALTERNATION OF TAXABLE PARTY.				
49	FJC	2-Port Analog Telephone Adapter	ATA191-K9	\$219.12	17.908%	\$179.88	3		\$539.64			
50	FJC	SNTC-8X5XNBD 2-Port Analog Telephone Adapter	CON-SNT-ATA191KT	\$15.70	22.229%	\$12.21	3		\$36.63			
51	FJC	Power Clip for ATA191 and ATA192, North America	ATA191-CLIP-NA	\$15.70	ZZ.ZZS /6	\$12.21	3		\$30.03			
52	FJC	UC Phone 7841	CP-7841-K9=	\$245.41	17.913%	\$201.45			\$11,885,55			
53	FJC	SMARTNET 8X5XNBD CISCO UP PHONE 7841										
54	-		CON-SNT-CP7841K9	\$9.00	22.222%	\$7.00			\$413.00			
54	FJC	CISCO ISR 4321 BUNDLE W/UC LICENSE	ISR4321-V/K9	\$2,433.13	17.911%	\$1,997.34	1		\$1,997.34			
55	FJC	SMARTNET 8X5XNBD Cisco ISR 4321 UC Bundle PVDM4-32 UC L	CON-SNT-ISR4321V	\$391.55	22.222%	\$304.54	1		\$304.54			
56	FJC	Unified Communication License for Cisco ISR 4320 Series	SL-4320-UC-K9				1					
57	FJC	IP Base License for Cisco ISR 4320 Series	SL-4320-IPB-K9			12 12 12 12 12 12 12 12 12 12 12 12 12 1	1		- 2000 TRE			
58	FJC	AC Power Supply for Cisco ISR 4320	PWR-4320-AC				1					
59	FJC	AC Power Cord, C5 to C14 converter cable US,CAN,EU,AU,EAC	CAB-AC-C5-C14				1					
60	FJC	4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)	MEM-FLSH-4G				1	I DOWN BUTTON				
61	FJC	4G DRAM for Cisco ISR 4320 (Soldered on motherboard)	MEM-4320-4G				1					
62	FJC	Blank faceplate for NIM slot on Cisco ISR 4400	NIM-BLANK			1 - 3 12 15	1		100000000000000000000000000000000000000			
63	FJC	Cisco ISR 4300 Series IOS XE Universal	SISR4300UK9-166				1					
64	FJC	2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module	NIM-2FXS/4FXOP	\$998.90	17.910%	\$820.00	1		\$820.00			
65	FJC	8800 Series Audio KEM, 28 Button	CP-8800-A-KEM=	\$379.70	17.912%	\$311.69	2		\$623.38			
66	FJC	SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	CON-SNT-CP880KMA	\$22.92	22.208%	\$17.83	2		\$35.66			
67	FJC	Cisco SRST - 1 SRST Endpoint License	SRST-EP				25					
68	FJC	SWSS UPGRADES Cisco SRST - 1 SRST Endpoint License	CON-ECMU- SRSTGTEP				25					
69								NEW OF BUILDING				
70	FLEX 3.0	Flex 3.0 for Education	A-FLEX-3-EDU				1					
71	FLEX 3.0	Basic Support for Flex Plan Contact Center	SVS-FLEX-SUPT-BAS			30000	1					
72	FLEX 3.0	EA Students for K-12	A-FLEX-EA-E-K-STU				3000					
73	FLEX 3.0	Session Manager v11 (1)	A-FLEX-SME11				1					
74	FLEX 3.0	On-Premises Smart License - EA (1)	A-FLEX-P-EA				660					
75	FLEX 3.0	Access Smart License (1)	A-FLEX-P-ACC				110	A STATE OF THE STA				
76	FLEX 3.0	Common Area Smart License (1)	A-FLEX-P-CA				275					
77	FLEX 3.0	Unity Connection Smart License (1)	A-FLEX-P-UCXN	The Pales of the Pales			935					
78	FLEX 3.0	Emergency Responder Smart License (1)	A-FLEX-P-ER				1650					
79		Expressway Product Authorization Key (1)	A-FLEX-EXP-PAK				1					
80	FLEX 3.0	UCM Product Authorization Key (1)	A-FLEX-UCM-PAK				1					
81	FLEX 3.0	On-Premises & Partner Hosted Calling SW Bundle v12.5 (1)	A-FLEX-SW-12.5-K9				1					
82	FLEX 3.0	Messaging Entitlement	A-FLEX-MSG-ENT	Lagrange Company			3660					
83	FLEX 3.0	EntW On-Premises Calling for Education	A-FLEX-EAPL-EDU			\$59.06	550	The second second	\$32,483.00			
84	FLEX 3.0	SRST Endpoints (1)	A-FLEX-SRST-E				660					
85	FLEX 3.0	Cloud Device Registration Entitlement	A-FLEX-C-DEV-ENT				660					
86	FLEX 3.0	File Storage Entitlement	A-FLEX-FILESTG-ENT				73200					
87	FLEX 3.0	Pro Pack for Cisco Control Hub Entitlement	A-FLEX-PROPACK- ENT			American	660					
88	FLEX 3.0	Expressway Rich Media Session (1)	A-FLEX-EXP-RMS				110					
89				William Control								

Group 73600 - Award 22802 IT Umbrella Contract - Manufacturer Based Appendix G. f.

		District-W	lide Phone Syst	tem Replace	ment							
		Deliverable Number	Deliverable Name									
			Items	115 A 10 5 5 5								
RFQ Item#	Building/Other	Product Description	Manufacturer Part Number (SKU)	Net NYS Contract Price	Additional Product Discount %	RFQ Product Price	Qty	Additional Discount \$\$	Extended RFQ Price			
90	HIGH SCHOOL	Cisco UC Phone 8851	CP-8851-K9=	\$413.49	17.911%	\$339.43	80		\$27,154.40			
91	HIGH SCHOOL	SMARTNET 8X5XNBD Cisco UC	CON-SNT-CP8851K9	\$18.00	22.222%	\$14.00	80		\$1,120.00			
92	HIGH SCHOOL	CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARGOAL FOR NORTH AMERICA	CP-8832-K9	\$1,156.43	17.910%	\$949.31	8		\$7,594.48			
93	HIGH SCHOOL	SNTC-8X5XNBD	CON-SNT-CPK8832K	\$79.20	22.222%	\$61.60	8		\$492.80			
94	HIGH SCHOOL	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	CP-8832-POE				8					
95	HIGH SCHOOL	2-Port Analog Telephone Adapter	ATA191-K9	\$219.12	17.908%	\$179.88	8		\$1,439.04			
96	HIGH SCHOOL	SNTC-8X5XNBD 2-Port Analog Telephone Adapter	CON-SNT-ATA191KT	\$15.70	22.229%	\$12.21	8		\$97.68			
97	HIGH SCHOOL	Power Clip for ATA191 and ATA192, North America	ATA191-CLIP-NA				8					
98	HIGH SCHOOL	UC Phone 7841	CP-7841-K9=	\$245.41	17.913%	\$201.45	71		\$14,302.95			
99	HIGH SCHOOL	SMARTNET 8X5XNBD CISCO UP PHONE 7841	CON-SNT-CP7841K9	\$9.00	22.222%	\$7.00	71		\$497.00			
100	HIGH SCHOOL	8800 Series Audio KEM, 28 Button	CP-8800-A-KEM=	\$379.70	17.912%	\$311.69	10		\$3,116.90			
101	HIGH SCHOOL	SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	CON-SNT-CP880KMA	\$22.92	22.208%	\$17.83	10		\$178.30			
102												
103	JAE	Cisco UC Phone 8851	CP-8851-K9=	\$413.49	17.911%	\$339.43	18		\$6,109.74			
104	JAE	SMARTNET 8X5XNBD Cisco UC	CON-SNT-CP8851K9	\$18.00	22.222%	\$14.00	18		\$252.00			
105	JAE	CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR NORTH AMERICA	CP-8832-K9	\$1,156.43	17.910%	\$949.31	2		\$1,898.62			
106	JAE	SNTC-8X5XNBD	CON-SNT-CPK8832K	\$79.20	22.222%	\$61.60	2		\$123.20			
107	JAE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	CP-8832-POE				2					
108	JAE	2-Port Analog Telephone Adapter	ATA191-K9	\$219.12	17.908%	\$179.88	2		\$359.76			
109	JAE	SNTC-8X5XNBD 2-Port Analog Telephone Adapter	CON-SNT-ATA191KT	\$15.70	22.229%	\$12.21	2		\$24.42			
110	JAE	Power Clip for ATA191 and ATA192, North America	ATA191-CLIP-NA				2					
111	JAE	UC Phone 7841	CP-7841-K9=	\$245.41	17.913%	\$201.45	64		\$12,892.80			
112	JAE	SMARTNET 8X5XNBD CISCO UP PHONE 7841	CON-SNT-CP7841K9	\$9.00	22.222%	\$7.00	64		\$448.00			
113	JAE	CISCO ISR 4321 BUNDLE W/UC LICENSE	ISR4321-V/K9	\$2,433.13	17.911%	\$1,997.34	1		\$1,997.34			
114	JAE	SMARTNET 8X5XNBD Cisco ISR 4321 UC Bundle PVDM4-32 UC L	CON-SNT-ISR4321V	\$391.55	22.222%	\$304.54	1		\$304.54			
115	JAE	Unified Communication License for Cisco ISR 4320 Series	SL-4320-UC-K9				1					
116	JAE	IP Base License for Cisco ISR 4320 Series	SL-4320-IPB-K9			ALCOHOL: N	1					
117	JAE	AC Power Supply for Cisco ISR 4320	PWR-4320-AC		BERTHER WELL		1					
118	JAE	AC Power Cord, C5 to C14 converter cable US, CAN, EU, AU, EAC	CAB-AC-C5-C14				1					
119	JAE	4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)	MEM-FLSH-4G			THE STATE OF	1					
120	JAE	4G DRAM for Cisco ISR 4320 (Soldered on motherboard)	MEM-4320-4G			ALCOHOL FOR THE REAL PROPERTY.	1					
121	JAE	Blank faceplate for NIM slot on Cisco ISR 4400	NIM-BLANK				1					
122	JAE	Cisco ISR 4300 Series IOS XE Universal	SISR4300UK9-166	THE REPORT OF THE REAL PROPERTY.			1					

Group 73600 - Award 22802 IT Umbrella Contract - Manufacturer Based Appendix G. f.

		Deliverable Number			D	eliverable Name								
			POST DESCRIPTION											
Items Additional Additional														
RFQ tem #	Building/Other	r Product Description	Manufacturer Part Number (SKU)	Net NYS Contract Price	Additional Product Discount %	RFQ Product Price	Qty	Additional Discount \$\$	Extended RFQ Price					
123	JAE	2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module	NIM-2FXS/4FXOP	\$998.90	17.910%	\$820.00	1		\$820.0					
124	JAE	8800 Series Audio KEM, 28 Button	CP-8800-A-KEM=	\$379.70	17.912%	\$311.69	2		\$623.3					
125	JAE	SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	CON-SNT-CP880KMA	\$22.92	22.208%	\$17.83	2		\$35.6					
126	JAE	Cisco SRST - 1 SRST Endpoint License	SRST-EP				25							
127	JAE	SWSS UPGRADES Cisco SRST - 1 SRST Endpoint License	CON-ECMU- SRSTGTEP				25							
128														
129	MIDDLE SCHOOL	Cisco UC Phone 8851	CP-8851-K9=	\$413.49	17.911%	\$339.43	26		\$8,825.1					
130	MIDDLE SCHOOL	SMARTNET 8X5XNBD Cisco UC	CON-SNT-CP8851K9	\$18.00	22.222%	\$14.00	26		\$364.0					
131	MIDDLE SCHOOL	CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR NORTH AMERICA	CP-8832-K9	\$1,156.43	17.910%	\$949.31	1		\$949.3					
132	MIDDLE SCHOOL	SNTC-8X5XNBD	CON-SNT-CPK8832K	\$79.20	22.222%	\$61.60	1		\$61.6					
133	MIDDLE SCHOOL	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	CP-8832-POE				1							
134	MIDDLE SCHOOL	2-Port Analog Telephone Adapter	ATA191-K9	\$219.12	17.908%	\$179.88	2		\$359.7					
135	MIDDLE SCHOOL	SNTC-8X5XNBD 2-Port Analog Telephone Adapter	CON-SNT-ATA191KT	\$15.70	22.229%	\$12.21	2		\$24.4					
136	MIDDLE SCHOOL	Power Clip for ATA191 and ATA192, North America	ATA191-CLIP-NA				2							
137	MIDDLE SCHOOL	UC Phone 7841	CP-7841-K9=	\$245.41	17.913%	\$201.45	59	Anni menime	\$11,885.5					
138	MIDDLE SCHOOL	SMARTNET 8X5XNBD CISCO UP PHONE 7841	CON-SNT-CP7841K9	\$9.00	22.222%	\$7.00	59		\$413.0					
139	MIDDLE SCHOOL	SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	CON-SNT-CP880KMA	\$22.92	22.208%	\$17.83	8		\$142.6					
140	MIDDLE SCHOOL	8800 Series Audio KEM, 28 Button	CP-8800-A-KEM=	\$379.70	17.912%	\$311.69	5		\$1,558.4					
141														
142	Professional Services	Enterprise Network Consultant	PS-SNY-ENC	\$185.00		\$185.00	462		\$85,470.0					
143	Faciality	No Freight Character Platfat												
144 145	Freight	No Freight Charged to District	FREIGHT				N/A		N/A					
		Was In W				Anticipated Deli	verable	Travel Costs						

# ROCKY POINT UFSD - ROCKY POINT HIGH SCHOOL (9-12) -ITEMS IN RED CHANGED 6/7/2021 WITH SUSAN AND GRILLO

LOCATION	CLASS	ROOM/LOCATION	ADMIN	CONFERENCE	BASIC/CLASSROOM	FAX	NEW DROP	SAVE PHONES	EMERGENCY I	NOTES
HS	CLASSROOM	101			1			Library C	an surigina Lody.	
HS	CLASSROOM	102			1				17.20	
HS	CLASSROOM	103								La Campania
HS	CLASSROOM	104								
HS	CLASSROOM	105			1					
HS	CLASSROOM	106			1					
HS	CLASSROOM	109			1					
HS	CLASSROOM	110			1					
HS	CLASSROOM	111			1					
HS	CLASSROOM	112			1	167				
HS	CLASSROOM	113			1					
HS	CLASSROOM	114	***************************************		1					-
HS	CLASSROOM	115			1					
HS	CLASSROOM	116			1					
HS	CLASSROOM	117			1					
HS	CLASSROOM	118			1					
HS	CLASSROOM	119			1	_				
HS	CLASSROOM	120			1					
HS	COMPUTER LAB	121		- 11	1					Computer Lab
HS	CLASSROOM	122			1					
HS	CLASSROOM	123			1	100				
HS	CLASSROOM	124			1		1			Weight Room
HS	CLASSROOM	125			1					
-IS	CLASSROOM	126			1					IDF 5
HS	CLASSROOM	127			1					
HS	CLASSROOM	128			1		3			
-IS	CLASSROOM	129			1					
<b>4</b> S	CLASSROOM	131			1					
4S	CLASSROOM	133			1					
HS.	CLASSROOM	201			1					
4S	COMPUTER LAB	202		1	1					computer lab
4S	CLASSROOM	203			1					
HS	COMPUTER LAB	204			1					
HS	CLASSROOM	205			1				Tomaso - 18	
HS	CLASSROOM	206			1		1,	National Control		
HS	CLASSROOM	207			1					

							Management of the second secon		
HS	CLASSROOM	208			1				
HS	CLASSROOM	209			1				
HS	CLASSROOM	211			1				
HS	CLASSROOM	212			1				
HS	CLASSROOM	213			1				
HS	CLASSROOM	214			1				
HS	CLASSROOM	215			1				
HS	CLASSROOM	216			1				
HS	CLASSROOM	217			1				
HS	CLASSROOM	218			1				
HS	CLASSROOM	219			1				
HS	CLASSROOM	220			1				
HS	CLASSROOM	221			1			-	
HS	CLASSROOM	223			1				
HS	OFFICE -Special Ec	225	1						SPECIAL ED DIREC
HS	OFFICE - Chair	227	5			1	1		CHAIR OFFICE
HS	CONF ROOM	121A		1	1				
HS		225A			1				-
HS	OFFICE	Account Clerk	1			1	1		Fax and copier
HS	OFFICE	AP SECRETARY	1						
HS	OFFICE	ASSISTANT PRINCIPA	1						
HS	OFFICE	ATHLETICS			1	1			FAX 631-267-5084
HS	OFFICE	ATHLETICS OFFICE/M	3	- 1					
HS	AUDITORIUM	AUDITORIUM			2		2		
HS	OFFICE	B1			1				
HS	OFFICE	B2			1				
HS	OFFICE	B3			1				
HS	OFFICE	B4			1				
HS	OFFICE	BAND / MUSIC ROON	1		1				
HS	OFFICE	BAND ROOM OFFICE	1						
HS	OFFICE	BEHAVIOR SPEC	1						
HS	OFFICE	BIZ / FL / SCIENCE OF	1						*
HS	STORAGE	BOOK STORAGE ROOM (N	NEXT TO PPE)		1		1		
HS	BOILER ROOM	BOILER ROOM			1		1		
HS	BOILER ROOM	BOILER ROOM #2			1		1		
HS	OFFICE	BUSINESS OFFICE	1						
HS	CAFÉ	CAFÉ						 1	631-209-2786 (A I
HS	CHORIS	Chorus Room	1					-	
HS		CONFERENCE ROOM	1						
HS		CONFERENCE ROOM		1				 -	

HS	OFFICE	CUSTODIAL OFFICE	1	- 1					
HS		CUSTODIAN RECEIVING							
HS	FACULTY LOUNGE	FACULTY LOUNGE			1				
HS	OFFICE	FOOD SERVICE CLERK	2						
HS	OFFICE	FOOD SERVICE DIREC	1						
HS	OFFICE	Front Desk Library	1						
17	falls a rest							1 100	
HS	OFFICE	GUIDANCE OFFICE	7	1		1			Fax: 631-591-022
HS	<b>GUIDANCE ROOM</b>	GUIDANCE ROOM	1						
HS	GYM A	GYM A							Ven France and
HS	OFFICE	GYM OFFICE #1	1						
HS	OFFICE	GYM OFFICE #2	1						
HS	NURSES	HEALTH/NURSES OFF	2		1	1			Fax: 631-849-708
HS	FOOD	FOOD SERVICE ACCT	1			1			Fax: 631-591-014
HS	DIRECTOR	HUMANITIES DIRECT	1						
HS	SECRETARY	HUMANITIES SECRET	1						
HS	OFFICE	IDF 5 OFFICE	1						
HS	KITCHEN	KITCHEN	1		1				
HS	KITCHEN	Kitchen Clerks	2						
HS	OFFICE	KITCHEN OFFICE	1						
HS	LIBRARY	LIBRARY 2ND FLOOR	2				73		
HS	LIBRARY	LIBRARY LAB	1				11/1		
HS	CONFERENCE ROC	MAIN HS CONFEREN	1	1					
HS	OFFICE	MAIN OFFICE	8	1	1				1 631-821-3739 (A
HS	OFFICE	MATH/GUIDANCE	2	2					
HS	CLOSET	MDF=MDF SERVER ROOM						0.05	
HS	OFFICE	MUSIC PRACTICE RO	1						
HS	OFFICE	OLD HUMANITIES RO	1						A
HS	POCKET THEATER	POCKET THEATER			1		1		
									Do you need a phone in this room? There is
							-		no existing phone
HS		PREP ROOM IN HS							or run
HS	OFFICE	PRINCIPAL						1	631-209-2789 (A

HS	OFFICE	PRINCIPALS OFFICE	3			1	L			Fax: 631-591-0146
HS	PROJECTOR BOOT	PROJECTOR BOOTH/RC	MOO		1				W 11 VA - 21 11 W - 11 VA - 21 11 W - 11 VA	
HS	OFFICE	PSYCHOLOGIST OFFIC	1	1						
HS	OFFICE	SECURITY OFFICE	2				2			
HS	SERVIS	SERVER ROOM	1							
HS	OFFICE	SOCIAL WORKER	1							
HS	OFFICE	SOCIAL WORKER #2	1							
HS	OFFICE	SPECIAL ED DIRECTO	1							
HS	STAGE	STAGE								
HS	STORAGE	STORAGE		1	1		1			
HS	OFFICE	STEM DIRECTOR OFF	1			1	L			
HS	OFFICE	STUDENT ASSISTANT	1							
HS	OFFICE	TECH OFFICE	4		1					
HS	OFFICE	AARON'S OFFICE	1							
HS	TRAINING ROOM	TRAINING ROOM								
HS	CLOSET	WC1=WC1 IDF								
HS	CLOSET	WC3=HS GUIDANCE ID	F							
HS	CLOSET	WC4=HS ROOM 221								_
HS	CLOSET	WC5=HS ROOM126								
HS	OFFICE	WORLD LANGUAGE (	1							
HS	OFFICE	WRESTLING OFFICE	1							
HS	WRESTLING ROOM	WRESTLING ROOM								
TOTAL			80	8	71	. 8	3 12	2	1	

### ROCKY POINT UFSD -ROCKY POINT MIDDLE SCHOOL (6-8) -ITEMS IN RED CHANGED 6/7/2021 WITH SUSAN AND GRILLO

LOCATION CLASS ROOM/LOCATION ADMIN CONFERENCE BASIC/CLASSROOM FAX NEW DROP SAVE PHONES EMERGENCY PONES NOTES MS CAFÉ CAFÉ 631-821-3453 (A BOCES) / WALL MOUNT ARTS PERFORMING ARTS MS OFFICE GUIDANCE GYM GYM B OFFICE **GAME ROOM** MS Add classroom MS OFFICE HEALTH/NURSES OFFICE FAX 631-849-7092 (DID) LIBRARY LIBRARY LAB COMPUTER LAB MS CLASSROOM M100 CLASSROOM MS M100A MS CLASSROOM M101 MS CLASSROOM M102 CLASSROOM MS M103 MS CLASSROOM M104 MS CLASSROOM M105 1 MS CLASSROOM M106 MS CLASSROOM M107 MS CLASSROOM M108 MS CLASSROOM M109 1 MS CLASSROOM M110 MS CLASSROOM M111 1 MS CLASSROOM M112 MS CLASSROOM M113 1 MS CLASSROOM M114 1 MS CLASSROOM M115 1 MS CLASSROOM M116 1 MS CLASSROOM M117 1 MS CLASSROOM M118 1 MS CLASSROOM M120 MS CLASSROOM M121 1 MS CLASSROOM M122 MS CLASSROOM M123 1 MS CLASSROOM M124 MS CLASSROOM M200 1 MS CLASSROOM M201 1 MS CLASSROOM M202 1 MS CLASSROOM M203 1 MS CLASSROOM M204 1 MS CLASSROOM M205 1 MS CLASSROOM M206 1 MS M207 CLASSROOM 1 MS CLASSROOM M208 1 MS CLASSROOM M209 1 MS CLASSROOM M210 1 MS CLASSROOM M211 1

MS	CLASSROOM	M212			1					
		M213			1					
MS _	CLASSROOM	M214			1			-		
MS	CLASSROOM	M215			1					
MS	CLASSROOM	M216			1					
MS	CLASSROOM	M217			1					
MS	CLASSROOM	M218			1					
MS	CLASSROOM	M219	i		1					
MS	CLASSROOM	M220			1					
MS	CLASSROOM	M221	1		1		1			
MS	CLASSROOM	M221 A	1							
MS	CLASSROOM	M221 B	2							
MS	CLASSROOM	M221 C	2							
MS	CLASSROOM	M221 D	2							
MS	LOSBY	MAIN LOBBY								
MS	OFFICE	MAIN OFFICE	3		1	1				FAX: 631-886-0000 (LIGHPATH)
MS	OFFICE	MAIN OFFICE							1	631-821-3605 (A BOCES)
MS	OFFICE	OFFICE ACROSS ELEV 220/2	1							
MS	OFFICE	PRINCIPALS OFFICE	1					_1		631-821-3574 (A BOCES)
	CONFERENCE	PRINCIPAL CONFERENCE RO	MO	1						
MS	OFFICE	PSYCH	1							
MS	OFFICE	SCIENCE OFFICE	1							
MS	OFFICE	SECURITY / LOBBY	1							
		SOCIAL WORKER	1							
MS	OFFICE	TECH ROOM #1	1							
MS	OFFICE	TECH ROOM #2	1							
MS	OFFICE	TISHA BROOKS	1							
MS	CLOSET	WC2=MS IDF 2ND FLOOR								
		WC6ºMS SHOP IDF								
		WC7=MS IDF BASEMENT								
MS	OFFICE	WEIGHT RM 124	1		1		1			
MS	OFFICE	WOOD SHOP 131	1		1					
TOTAL			26	1	59	2	3	2	1	

.

#### ROCKY POINT UFSD - JOSEPH A. EDGAR INTERMEDIATE SCHOOL (3-5) - ITEMS IN RED CHANGED 6/7/2021 WITH SUSAN AND GRILLO

18 LOCATION ROOM/LOCATION ADMIN | CONFERENCE | BASIC/ Classroom-(FAX CLASS NEW DROP SAVE PHONE EMERGENCY PHONE NOTES JAE CLASSROOM JAE CLASSROOM 102 JAE 103 CLASSROOM JAE CLASSROOM 104 105 JAE CLASSROOM JAE CLASSROOM 106 JAE CLASSROOM 107 JAE CLASSROOM 108 JAE CLASSROOM 108B JAE CLASSROOM 109 IAF STORAGE STORAGE ROOM JAE CLASSROOM 110 JAE CLASSROOM 111 JAE CLASSROOM 112 JAE CLASSROOM 113 JAE CLASSROOM 114 JAE OFFICE 116/NURSE JAE CLASSROOM 118 JAE CLASSROOM 119 JAE CLASSROOM 120 JAE CLASSROOM 121 JAE CLASSROOM 122 1 JAE CLASSROOM 123 1 JAE CLASSROOM 123B JAE CLASSROOM 124 JAE 124a CLASSROOM JAE CLASSROOM 124c 125 JAE CLASSROOM JAE CLASSROOM 126 JAE CLASSROOM 127 JAE CLASSROOM 128 JAE CLASSROOM 129 JAE 130 CLASSROOM JAE CLASSROOM 131 JAE 132 CLASSROOM JAE CLASSROOM 133 134 JAE CLASSROOM JAE CLASSROOM 135 JAE CLASSROOM 136 JAE CLASSROOM 139 JAE CLASSROOM 140 141 JAE CLASSROOM JAE CLASSROOM 142 JAE CLASSROOM 143 JAE 144 CLASSROOM JAE CLASSROOM 145 JAE CLASSROOM 146 JAE CLASSROOM 147 JAE CLASSROOM 148 JAE CLASSROOM 149 JAE 150 CLASSROOM 1 CAFÉ JAE CAFÉ 631-744-3795 (A BOCES) 1

JAE	CAFÉ	CAFETERIA	0	0	2	0	2		
IAE	OFFICE	CUSTODIAL OFFICE	1	0	0	0			
IAE	ROOM	FACULTY ROOM	1	0	0	0			
JAE	GYM	GYM							No phone
IAE	OFFICE	GYM OFFICE		0	2	0			changed from admin to classroom-increased by one phone
IAE	AUDITORIUM	GYM/AUDITORIUM							
IAE	KITCHEN	KITCHEN			1		1		
IAE	OFFICE	KITCHEN OFFICE	1	0	0	0			
IAE	LIBRARY	LIBRARY	2	0	0	0			2 computers - no drop needed
JAE	LIBRARY	LIBRARY A							
JAE	OFFICE	MAIN OFFICE	5	1	1	1	2		FAX 631-744-4898 (LIGHPATH)
IAE	OFFICE	MAIN OFFICE							1 631-209-0158 (A BOCES)
IAE	Closet	ADF = Library Closet							
JAE	Gaveres	MS Gaveres							
JAE	BASEMENT	ROOM/BASEMENT	1	0	1	0			
JAE	NURSE	NURSE/Health	2	0	1				add Germ phones- drop available
JAE	MAILROOM	DM NEXT TO NURSE			1		1		
JAE	NURSE	NURSE/Health				1			FAX 631-744-8909 (A BOCES)
IAE	PT	OT/PT	1	0	0	0	1		
AE	OFFICE	PRINCIPALS OFFICE	2	1	0	0	1		
IAE	OFFICE	PRINCIPALS OFFICE						1	631-744-3815 (A BOCES)
IAE	C	Room C - A/B/C/D			4				
IAE	OFFICE	SECURITY OFFICE	1	0	0	0			
AE	STAGE	GYM/AUDITORIUM	0	0	1	0	1		wall mounted
IAE	Closet	=Storage room 138							
JAE	Closet	WC2=Room C closet							
JAE		TOTALS	18	2	64	2	10	2	1

#### ROCKY POINT UFSD - FRANK J. CARASITI ELEMENTARY SCHOOL (K-2) - ITEMS IN RED CHANGED 6/7/2021 WITH SUSAN AND GRILLO

ADMIN | CONFERENCE | BASIC/ Classroom- FAX LOCATION CLASS ROOM/LOCATION NEW DROP SAVE PHONES EMERGENCY PINOTES FJC 1-2 100 FJC 1-9 101 FJC 1 103 1 FJC 2-1 FJC 1-6 104 1 FJC 2-7 105 1 106 1 FJC 1-8 FJC 1 FJC 1-10 108 1 109 1 FJC 2-10 110 1 FJC 1-2 FJC 2-4 111 1 FJC 1-4 112 1 FJC 2-5 113 FJC 114 1 FJC 2-9 115 1 FJC 1-2 117 1 FJC 118 FJC 2-11 119 120 FJC FJC 2-3 123 124 - Kindengarden café FJC FJC 125 - Music Room 1 K-7 126 FJC 1 K-5 FJC 128 FJC 129 FJC K-10 130 FJC 2-8 131 FJC K-8 132 1 K-1 134 FJC 1 FJC 136 137 FJC 2-2 FJC 138 FJC 2-6 139 FJC 1-1 170 1 1-3 172 FJC FJC 1-5 173 174 FJC K-1 FJC K-2 174 175 FJC 176 1 FJC 177 FJC K-4 FJC K-3 178 FJC K-2 179 FJC 1-7 180 FJC K-6 181 FJC K-9 182 127 GUIDANCE / PSYCH FJC **GUIDANCE** 

FJC	OFFICE	Asst. Principal OFFICE	1	1						
FJC	ART	ART - Room 121			1					`
FJC	BOOK ROOM	BOOK ROOM - Room 116			1					
FJC	OFFICE	BEHAVIOR SPECIALIST	1							
	OFFICE	ASST DIRECTOR PPS	1	1			1			
FJC	CAFÉ	CAFÉ			1		1			
FJC	CAFÉ	CAFÉ							631-	744-3694 (A BOCES)
FJC	LAB	COMPUTER LAB - Room 133	4		1	1	1		ADD	D 4 ADMIN PHONES/FAX AND DROP
FJC	OFFICE	CUSTODIAL OFFICE	2				1		PAUL	/RACHEL/MIKE/JUSTIN
FJC	CONFERENCE	CONFERENCE ROOM - Room 135		1						
-JC	GYM	GYM							NO P	HONES
FJC	OFFICE	GYM OFFICE			3					
FJC	OFFICE	HEALTH OFFICE	2		1	1	1		FAX 6	531-744-2182 (A BOCES)
FJC	OFFICE	KITCHEN OFFICE	1							
-JC	LIBRARY	LIBRARY	2							
FJC	LIBRARY	LIBRARY BACK OFFICE			1		1			
FJC	OFFICE	MAIN OFFICE	5		1	1	1		FAX 6	31-744-1396 (A BOCES)
FJC	OFFICE	MAIN OFFICE							1 631-8	321-3046 (A BOCES)
FJC	MDF	MDF = OTPT CLOSET								
FJC	OT/PT	OT/PT	1				1	7		
FJC	OFFICE	PRINCIPALS OFFICE	1	1			1			
=JC	OFFICE	PRINCIPALS OFFICE						1	631-7	744-3621 (A BOCES)
FJC	OFFICE	PSYCHOLOGY - Room 127			1					
JC	OFFICE	SPECIAL ED	2							
JC	STAGE	STAGE/CAFÉ			1					
FJC	STORAGE	Storage room next to room 182						41 41 5		
FJC	CLOSET	WC1=KINDERGARTEN STORAGE CLOSET						11 11 11		, E
:JC	CLOSET	WC3=SERVER/STORAGE CLOSET								
:JC	CLOSET	WC4=NEXT TO ROOM 102								
-JC	CLOSET	WC5=IN ROOM 115								
FJC	CLOSET	WC6=NORTH STORAGE CLOSET								
TOTAL			25	4	59	3	10	1	1	

#### ROCKY POINT UFSD - DISTRICT OFFICE/NORTH SOUTH TRAILERS- ITEMS IN RED CHANGED 6/7/2021 WITH SUSAN AND GRILLO

8 2 2 ROOM/LOCATION ADMIN | CONFERENCE | BASIC FAX NEW DROP SAVE PHONES EMERGENCY PHONE NOTES TRAILERS SOUTH DISTRICT OFFICE - ADMIN SOUTH FJC DO SOUTH 1 631-744-3724 (A BOCES) DO SOUTH 1 631-821-3241 (A BOCES) SPECIAL ED OFFICE 6 0 ol SPECIAL ED FAX 631-849-7585 (DID) FACILITIES B & G 3 0 1 FAX 631-849-7223 (DID) 2 CENTRAL REGISTRATION 0 0 1 FAX 631-849-7584 (DID) 1 CONFERENCE ROOM B&G 0 0 TECH OFFICE - DIRECTOR 1 1 ol 0 Press Box 1 Conference Room LORRAINE KEGEL 1 0 0 ol Susan WC2=SOUTH DISTRICT OFFICE CLOSET 201 1 0 0 0 202 0 TRAILERS NORTH DISTRICT OFFICE - ADMIN NORTH FJC DO NORTH 631-744-3612 (A BOCES) DO NORTH 1 631-821-3164 (A BOCES) ASST SUPERINTENDENT OF FINANCE WC7=NORTH DISTRICT OFFICE FJC DO CONFERENCE ROOM **HUMAN RESOURCES** 0 0 FAX 631-849-7558 (DID) - ADDED ONE ADMIN PHONE DO NORTH CONFERENCE 0 1 0 0 2 0 0 0 SPECIAL ED DIRECTOR **BUSINESS OFFICE** 5 0 0 ASST SUPERINTENDENT 1 0 0 0 SUPERINTENDENT OFFICE 2 1 0 0 SUPERINTENDENT OFFICE 1 FAX 631-849-7557 (DID) 2 0 0 1 BUSINESS ASST SUPER FAX 631-849-7556 (DID) 1 0 0 0 MAINTENANCE SHED 37 7 8 0 2 2 2

2 drops

 ADMIN
 37

 CONFERENCE
 8

 CLASSROOM
 0

 DROP
 2

#### Hoffman, Debra

From:

Barrington, Christine < Christine.Barrington@COREBTS.com>

Sent:

Thursday, November 11, 2021 8:27 AM

To:

Hoffman, Debra

Subject:

FW: Addendum #3-RFQ #IT22-03 District-Wide Phone System Replacement ... form

completed and signed ...

Attachments:

Addendum #3-RFQ #IT22-03 Districtwide Phone System Replacement - Core BTS.

Inc..pdf

Follow Up Flag:

Flag for follow up

Flag Status:

Flagged

This email originated from outside of our organization. Do not click links, open attachments or reply, unless you recognize the sender's email address and know the content is safe.

## ~Rocky Point UFSD Technology Department~

Good Morning Debra- Attached please find addendum #3 as part of our response. Thank you-Christine

### **Christine Barrington**

Account Manager

O 631.982.4761 | F 631.982.4768 | E Christine.Barrington@CoreBTS.com



For immediate support please call 1-855-470-0623 or e-mail support@corebts.com.

From: Cook, John < John.Cook@COREBTS.com>
Sent: Thursday, November 11, 2021 8:24 AM

To: Barrington, Christine < Christine.Barrington@COREBTS.com>

Subject: RE: Addendum #3-RFQ #IT22-03 District-Wide Phone System Replacement ... form completed and signed ...

... here you go.

Thanks,

#### John Cook

Director

○ 608.661.7760 | C 608.220.5850 | E john.cook@corebts.com



From: Barrington, Christine < <a href="mailto:Christine.Barrington@COREBTS.com">Christine.Barrington@COREBTS.com</a>

Sent: Thursday, November 11, 2021 7:16 AM To: Cook, John < John.Cook@COREBTS.com>

Subject: FW: Addendum #3-RFQ #IT22-03 District-Wide Phone System Replacement

Importance: High

Hi John- Can you please sign and date this one and send it back to me?

#### **Christine Barrington**

Account Manager

O 631.982.4761 | F 631.982.4768 | E Christine.Barrington@CoreBTS.com



For immediate support please call 1-855-470-0623 or e-mail support@corebts.com.

From: DeFeciani, Tony < Tony. DeFeciani@CoreBTS.com>

Sent: Wednesday, November 10, 2021 6:30 PM

To: Barrington, Christine < Christine.Barrington@COREBTS.com>

Subject: FW: Addendum #3-RFQ #IT22-03 District-Wide Phone System Replacement

#### Tony DeFeciani

Vice President, US Northeast

O 518.831.8910 | M 518.339.7026 | E tony.defeciani@corebts.com



From: "Hoffman, Debra" < DHoffman@rockypoint.k12.ny.us>

Date: Wednesday, November 10, 2021 at 5:56 PM

Subject: Addendum #3-RFQ #IT22-03 District-Wide Phone System Replacement

Please see attached Addendum #3 for questions received, and the District's response. The questions were submitted on October 25, 2021 but were hung up in our email filter and were received today. Note: This Addendum must be signed and included with your RFQ response.

Sincerely,

Debra Hoffman

Purchasing Agent Rocky Point UFSD P: (631)849-7563

dhoffman@rockypoint.k12.ny.us

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### District-wide Phone System Replacement

#### RFQ #IT22-03

#### ADDENDUM #3

We have received the following questions regarding this RFQ. Please see below for clarification:

- Who is responsible for the existing network switching configuration?
   District Response: Outsourced contracted vendor through Eastern Suffolk BOCES.
- 2. Do you have an existing FLEX agreement with Cisco?

District Response: No

- 3. Are there any new phone locations or is this a phone for phone replacement? (No new cabling) Please let us know how many new drops are to be expected?
  - District Response: Please refer to Part II specifications for specific locations and quantities
- 4. Are the existing classroom phones wall mounted today?
  - District Response: Yes, the but the new system will primarily utilize desktop phone handsets
- Do we need to build new call handlers, or will we use the existing call flows/prompts?District Response: Build new call handler
- 6. What will be connect to the ATA191's?

District Response: Fax machines

7. Do the schools have KEM's in use today?

District Response: No

- 8. What is the WAN connectivity at each school?
  - District Response: HS 1gb, MS connected directly to the HS 10GB via internal fiber, 1GB external via HS, FJC 1gb to the HS, JAE 500MB to the Street
- 9. Do you use SIP trunking or PRI's? If so, who is the provider

District Response: See answer below

- 10. Do you use PRI for backup? If so, who is the provider
  - District Response: We use PRI as our main connection. It is through Altice
- 11. Who is responsible for any required cabling to new phone locations?

District Response: Please refer to Part II Spec document

- 12. At each school there is a 2 port FXS/4 port FXO. Please describe what will be connected to these ports? Is their existing cabling in-place?
  - District Response: In the new design we will need to have POTS lines in place in each closet to connect to the FXS/FXO and that would be for the backup phone system/failover phone system. These lines are not in place and is something the District would obtain before the phone system goes into production
- 13. Please describe the paging requirements.
  - District Response: The building can use the phone system as a PA, or to page into a classroom
- 14. How does the district handle 911 calls?
  - District Response: Outbound caller ID. Lightpath (carrier) matches the address to it

- Are there any current requirements for E911 that are used
   The existing system does not have E911; please see specs for new system
- b. A good definition of the current setup to ensure proper precautions are taken into account Existing system, based on caller ID over PRIs
- c. CER, or other internal system

Carrier based

d. Intrado or external system

Carrier based

15. Do you intend to have Jabber softphone users?

District Response: No

16. Do you use MS Active Directory?

District Response: Yes

- 17. What UC applications are currently deployed and their versions?
  - a. UCM
  - b. CUC
  - c. IMP
  - d. CER
  - e. Paging

District Response: No

18. What are the current VM hardware configurations/versions?

District Response: The District does not have VMWare on site. The new servers would incorporate it and be versioned, configured and licensed appropriately

19. What is the existing hardware platform?

District Response: It is a very old PBX system and the District is unable to provide the existing hardware platform

- 20. Faxing
  - a. Analog to UCM via ATA or server such as xMedius?

District Response: The new plan calls for ATA

21. Does the district have a single DC or multiple DCs?

District Response: Multiple

22. Do you, or will support, wireless Cisco phones?

District Response: Not part of the new design

23. Does the district currently have MRA/Jabber deployed?

District Response: No

24. Is Extension Mobility deployed?

District Response: No

ADDENDUM #3:	John A. Cook, Director	John A Cook	Nov <u>ember 11, 2</u> 021
	Print Name & Signature		Date
Company Name:	Core BTS, Inc.		
This ADDENDUM	MUST be signed and include	d with your RFQ response	. If RFP has already

This ADDENDUM MUST be signed and included with your RFQ response. If RFP has already been sent, please email ADDENDUM to: dhoffman@rockypoint.k12.ny.us and confirm to Debra Hoffman @ (631) 849-7563



# RFQ #IT22-03 District-wide Phone System Replacement



#### Presented by:

Core BTS, Inc.

1393 Veterans Memorial Highway - Suite 408N

Hauppauge, NY 11788

Phone: 631.982.4761 Fax: 631.982.4768 Christine Barrington – Account Manager Christine.Barrington@corebts.com



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Insurance Information	
Terms and Conditions	



## Cover letter

Debra Hoffman – School Purchasing Agent Rocky Point UFSD 90 Rocky Point-Yaphank Road Rocky Point, NY 11778

To Whom It May Concern:

Core BTS has read and understands the specifications of RFQ IT 22 03 – District Wide Phone System Replacement and is firmly committed and able to perform the work in accordance within those specifications.

We will do our best to meet the deadline of completion however this is dependent upon equipment delivery.

All phones will be desk mounted with the exception of some areas that will need to be wall mounted. There will be new cable ran for these specific areas. Please refer to the attached spreadsheet that details all locations.

Since 1991, Core BTS has helped over 500 school districts successfully develop technology visions, create technology plans and implement a comprehensive technology environment focused on the improvement of the teaching and learning process. With a staff of educators, managers, administrators, and engineers, Core BTS customizes a comprehensive set of technology plans and management services that address a wide range of client requirements. Typically, Core's services are delivered as part of a team of resources comprised of district personnel, hardware and software vendors, architects and engineers, service providers and our partners at the BOCES.

Core's primary role is to design and manage the entire technology implementation effort for a district. Our technology management methodology is based on many years of experience working with some of the most technologically and educationally advanced districts in the country. Core BTS is also highly proficient at helping schools develop and then implement their technology visions. In addition to sharing "best educational technology practices" from other schools, Core's management focus is directed toward the development of plans and recommendations that are educationally sound, technologically achievable and financially realistic for each individual client.

Thank you for this opportunity and we look forward to a partnership with Rocky Point UFSD.

Please feel free to contact me if you have any questions or need any additional information.

Sincerely,

Christine Barrington

Christine Barrington, Account Manager Core BTS, Inc. 1393 Veteran's Memorial Highway, Suite 408N Hauppauge, NY 11778



## Education Experience

Core's education experience extends further than the counties of Suffolk and Nassau. Our Clifton Park, New York; Fairfax Virginia; Reading, Pennsylvania; and Madison, Wisconsin offices all have ties to the education community.

Core's resources have the experience, depth and breadth to fulfill any and all requirements specified within the RFQ. Of the competing firms only Core can boast a full-scale national presence. Despite our size and depth there are no past or present civil or criminal legal investigations, or pertinent litigation and/or regulatory actions that could impact our ability to serve Rocky Point UFSD.

We have provided a full range of services to several school districts on Long Island to include planning, implementing, and supporting district-wide instructional and administrative computer technology programs. The following list includes these districts:

- Bethpage: Product Procurement, Staff Augmentation, Network Support and Integration
- · Hampton Bays: Product Procurement, Network Support and Integration
- Hauppauge: Product Procurement, Staff Augmentation, Network Support and Integration
- Mineola: Product Procurement, Staff Augmentation, Network Support and Integration
- Rocky Point: Product Procurement, Staff Augmentation, Network Support and Integration
- Shoreham-Wading River: Product Procurement, Staff Augmentation, Network Support and Integration
- South Country: Product Procurement, Staff Augmentation, Network Support and Integration
- Wyandanch: Product Procurement, Staff Augmentation, Network Support and Integration

## Core BTS - Company Information

Core is a customer-centric technology consulting organization dedicated to transforming IT experiences and delivering value to clients. Core has 20+ offices across the US with more than 800 employees which allows us to provide national reach with local expertise. Our team has more than 25 years of experience and holds top level certifications with Cisco. Core also holds many partnerships with other national and regional technology providers to ensure we can provide our customers with a holistic technology solution. Core has over 2,500 active customers across industries including, healthcare, education, financial services, and manufacturing.

We work closely with our customers to understand their strategic direction and organization. Our team of consultants, solution architects, and engineers work collaboratively with you from understanding your organization's objectives through implementation and operation.

Core BTS' story is one of convergence – bringing together the right people and organizations to build a leading provider of business technology solutions. Cti, the predecessor organization, was established in 2004 to acquire and build a leading voice and data services integration company. Securing an equity commitment from Founders Equity in 2004-2005, CTi acquired three companies who were already providing voice and data services and products to expanding markets in the Northeast:

- Open Systems Technologies LLC (Clifton Park, NY), founded in 1991
- WorldNet Technology Consultants, Inc. (Reading, PA), providing expansion into Pennsylvania
- AAA Networks (Falls Church, VA), founded in 1992, providing voice and data services in the Washington, DC, area



Then CTi acquired Core Business Technology Solutions, LLC, a business technology consulting and integration company headquartered in Indianapolis, IN, with offices in Exton, PA, Reston, VA, and Nashville, TN. The merged companies consolidated under the Core identity, incorporating Core's business practices and back-office operations.

In July 2009, Core BTS announced the acquisition of Inacom Information Systems, an award-winning integrated solutions provider and technical training powerhouse. With this acquisition in Wisconsin, Core BTS was able to expand its footprint and business impact across a number of solution offerings. In the fall of 2012, Core also acquired the Cisco sales and support team from another value-added reseller in New Jersey, and so now has an office in that state.

In September 2018, Tailwind Capital, a leading middle market private equity firm investing in growth-oriented companies in targeted sectors within business services, healthcare and industrial services, announced its acquisition of Core BTS.

On March 1<sup>st</sup> of 2019, Core announced the acquisition of the Microsoft business unit of SADA Systems, and so Core now has an office in the Los Angeles, CA area. Then in August of 2020, Core acquired Blue Chip Consulting Group, a leading Microsoft Consulting Services provider, based in Cleveland OH. And now in 2021 Core has also acquired Skyline Technologies, a nationally known developer of customized Microsoft applications, based in Green Bay, WI, and Aptera, a leading IT consultancy group based in Fort Wayne, IN.

### Core BTS Partners

Having the highest level of certification-specific rewards and recognition with multiple partners puts Core in a unique position to deliver the most comprehensive, trusted solutions for your enterprise. Through these partnerships Core is able to offer an increased level of technical expertise and support, productivity tools, training, communication resources and solutions incentives. In addition, Core can subsequently offer incremental product discounts and leverage partner resources, including customer satisfaction best practices and tools. By combining experience, knowledge, and talent with top-tier partnerships, Core uniquely positions itself to deliver the highest caliber technology solutions.

#### Cisco.

Core BTS has been a Cisco Gold Certified partner since its inception (2005). Core BTS is in the top 25 of Cisco's largest U.S. Channels partners and as such is a Cisco nationally managed partner. Based on this long-standing strategic partnership, Core has integrated the deepest level of Cisco Lifecycle Services expertise into our offerings. Core currently maintains many Cisco technology partner certifications including:

- Master Data Center and Hybrid Cloud Specialization;
- · Master Collaboration Specialization;
- Master Networking Specialization;
- Advanced Data Center Architecture Specialization;
- · Advanced Security Architecture Specialization;
- Advanced Collaboration Architecture Specialization;
- Advanced Enterprise Networks Architecture Specialization;
- Advanced Customer Experience Specialization;
- Cloud and Managed Services Master;
- WebEx Contact Center Authorization;
- Collaboration SaaS Authorization;



- Hyperflex Authorization;
- EA Collab-Flex Plan; EA Data Center Choice ACI and Hyperflex; EA DNA Switching, Wireless, Routing

Once again in 2020, Core BTS re-sold more than \$100M in Cisco products to 500+ active accounts, and also delivered more than \$25M in professional design, implementation, support and managed services to those same clients, in conjunction with these product sales. Providing value added collaboration, enterprise networking, and security solutions to our clients has been, and continues to be, a key focus area for Core. As a result of this continued strong performance, Cisco has invested more than \$500K annually in support of Core BTS' professional development and marketing activities in recent years for a variety of specialized trainings for our pre-sales and delivery engineers, the development of in-house lab environments which are also available for client demos and training, and a variety of client facing technical seminars. This includes a targeted \$200K investment that directly supports the expansion of our Security team, and many additional "deep dive" security workshops for our clients.

Core BTS currently employs individual engineers with the following Cisco certifications:

CCIE ROUTING/SWITCHING (4), CCIE VOICE (1), CCIE COLLABORATION (3), CCIE SECURITY (1), CCIE 10-YEAR ACHIEVEMENT (1), CCNP ENTERPRISE (16), CCNA (32), CCNA CYBER OPS (1), CCNP SECURITY (2), CCNP WIRELESS (1), CCNP DATA CENTER (1), CCNP SERVICE PROVIDER (1), CCNP COLLAB (6).

#### Other Tier One Partnerships.

- <u>Citrix</u>: Core is a Citrix Gold Partner with ability and extensive experience to deploy all Citrix offerings.
  - CITRIX CERTIFIED professionals including CCIA (3), CSP (10), CCA (32), CCEE (1), CCAA (3)
- <u>DellEMC</u>: Through EMC Gold partnership, Core can offer the latest and most diverse tools and standards in technical architecture quickly and efficiently.
  - o DellEMC CERTIFIED technical professionals include: IE (3), SE (2)
- NetApp: As an experienced NetApp Gold partner, Core deploys and supports NetApp's FlexPod Data Center Solution.
  - NETAPP CERTIFIED professionals including NASP (2), NATSP (1)
- <u>VMware</u>: Being a VMware Enterprise solution provider, Core offers cutting-edge virtualization and business continuity solutions with the highest accreditations.
  - VMWARE CERTIFIED technical professionals including VCP (10), VSP (11), VTSP (8)

## References

Patchogue Medford UFSD 241 South Ocean Avenue Patchogue, NY 11772

Contact: James Richroath - Director of Technology

Phone: (631) 687-6410

South Country Union Free School District



189 N. Dunton Ave. East Patchogue, NY 11772

Contact: Dan Maresca Phone: (631) 730-1527

Mattituck-Cutchogue UFSD 385 Depot Lane Cutchogue, NY 11935

Contact: Gerri Doherty, Director of Technology

Phone: (631) 298-4242

### Core BTS - Differentiators

Core recognizes and respects the current level of competition in the industry. This recognition along with our enthusiastic corporate culture inspires us to continually improve and be the best at delivering service excellence. We know we are not your only choice, but we are the first choice for thousands of organizations around the country because we offer you these differentiators that set us apart:

#### **EXPERIENCE**

Our engineers have logged millions of hours on various projects, and each member of our executive team has their roots in technology. We know this business inside and out and bring our expertise to every meeting with you.

#### CUSTOMER SERVICE

Second to none: you have a deadline to beat, budget to meet and expectations to exceed. Every single employee at Core strives to make this happen, day in and day out. That means that every order is double-checked for accuracy, every invoice is clear and detailed, and every phone call and meeting addresses your concerns.

#### SOLUTIONS PORTFOLIO

Whether it is a large, multi-faceted project or a number of different projects at different times, you can take comfort in the familiarity and trust that a single solution provider can bring. Core's expansive solutions portfolio means that we can handle just about any project, regardless of size, providing you the familiarity and service that only a consistent team can bring.

#### SUPPORT

With Core there is a beginning but there is no end. Not only do you get the personal support you expect during a project engagement, but also can explore the options of customized on-site training and 24x7x365 NOC support.

#### PROGRAM AND PROJECT MANAGEMENT

Core combines the people, processes and services that surround any IT experience. Through Core's proven engagement methodology method, you can maximize every dollar and make your IT investments more effective.

We provide technology-neutral assessments of your business to understand how end-users work with technology and how you would like technology to work for them. We employ I.T. Information Library (ITIL) best practices for IT management and best-in-class Project and Program Management. This unique, all-encompassing methodology provides true ongoing support and ROI realization throughout the life of the project. Many solution providers employ a lifecycle management approach, but none are as comprehensive or successful as the one-of-a-kind model



that Core has built. Core's delivery model ensures maximum efficiency, communication and ROI for each and every project. Every project Core delivers is internally reviewed for excellence at the critical stages of delivery. The talent of the Core team gives customers the confidence and knowledge that their project will be done correctly and bring added value to their business.

### Statement of Work

## **Executive Summary**

The Cisco Collaboration Implementation Service Agreement is designed to provide implementation services to install, upgrade, and configure Cisco Collaboration systems.

Rocky Point UFSD (RPUFSD) will be enhancing its voice communications system by replacing its existing legacy system with the installation of a new Cisco Unified Communications System (UC) that includes IP telephony, voice mail with email integration capabilities, instant messaging, and video conferencing capabilities. The new solution will improve life and safety systems in the district with location-specific 911 emergency calling and paging capabilities.

The proposed Cisco UC solution allows for redundant connectivity to the service provider (Altice Lightpath) and remote survivability for the FJC and JAE buildings, should the wide area network experience an outage.

## **Project Overview**

#### Project specification

#### Centralized Communications Manager and Voice Mail

Core BTS will be implementing a Cisco centralized IP telephony solution for RPUFSD. Cisco Unified Communications Manager (CUCM), Cisco Unity Connection (CUC), Cisco IM & Presence (IMP), Cisco Emergency Responder (CER) applications will be installed with version 12.5 software and will be deployed in a fault tolerant cluster consisting of the Publisher and the Subscriber nodes. Cisco Unified Communications Manager (CUCM) will support all IP and analog end points connected to the system. Cisco Unity Connection (CUC) will support voicemail and auto attendant services.

#### Public Switched Telephone Network (PSTN/POTS) Connectivity

RPUFSD has elected to utilize its existing T1 PRI ISDN circuits connecting to the PSTN. Cisco 4431 Integrated Services Router will be deployed at the existing location in the High School were the current T1 PRI circuits are demarcated. Testing of the circuits will be required prior to cutover. RPUFSD will be responsible for any charges from their carrier requiring re-provisioning of any circuits.

Voice Gateway Installation



Voice Gateways will be installed in locations with access to the existing telecommunications wiring distribution. Any necessary network or telecom cabling is the responsibility of RPUFSD. Core BTS will assist RPUFSD in planning for any necessary cabling during the design phase of this project.

Cisco ISR 4321-V routers will be deployed at FJC and JAE to provide emergency failover and survivability functions.

#### Network and WAN

Core BTS will work RPUFSD to ensure that it is running a voice capable network. This will include a high-level review of deployed, Cisco POE switching.

#### **End User Training**

Core BTS will provide sample Quick Reference Guide (QRG) for RPUFSD to review, so these can be modified to reflect the specific details of the Unified Communications solution that will be implemented.

Core BTS will provide five days of training with 10 to 15 people in each class up to 5 classes per day. The class will run about 45 minutes in length. End User training will cover hold, transfer, conference calls, directory usage, multiple call handling and voicemail.

#### Cutover and Day-1

During Cutover, Core BTS will bring the new system into production and perform any needed tasks like switching of circuits, coordinating with telecommunications providers, any needed networking or WAN configurations, and testing.

During Day-1 support Core BTS will monitor the system, assist with troubleshooting and end user questions and resolve any in-scope issues (punch list). If any issues are out of scope, there will be a change request to be approved by RPUFSD sign off will be 30 days after cutover or after the Day-1 punch list is complete, whichever is later.

#### Day-2 Support and Knowledge Transfer

Once the system is in production, Core BTS will provide a single knowledge transfer session for up to 6 RPUFSD employees. This knowledge transfer will be delivered by the voice engineer on the project. It's preferred to deliver this knowledge transfer after the cut over on day-2 of operation. (Or a few days after as scheduling permits) Typically, minor issues and moves/adds/changes (MAC) are addressed, and the remediation of these issues are an opportune learning environment. The session will be about 2 days of training around 16 hours.

Core BTS will review the management interfaces and Move, Add, Change (MAC) procedures for the deployed UC applications, jointly address any minor issues that may still remaining, and answer general deployment questions.

If desired, and if time permits, Core BTS can review particular features that are new or were not explicitly included in the deployment. An example of these new features can be jointly deployed, if desired, on the production system. RPUFSD would be responsible for the bulk deployment of any desired features or can work via the change control process to have Core BTS assist.

Knowledge Transfer can be accomplished onsite or remotely using a collaboration technology such as WebEx, depending on the project schedule and customer desire. RPUFSD and Core BTS will jointly determine the delivery method prior to engaging.



This knowledge transfer session is not intended to replace formal classroom training. Core BTS encourages RPUFSD to assess their own training requirements and inquire with their Core BTS account manager regarding additional training opportunities.

#### Implementation Plan

Core BTS will manage projects with a professional project manager to ensure your project's success. Our project management methodology serves one purpose—to ensure that Core BTS professionally delivers a quality project that meets RPUFSD expectations and follows the agreed upon schedule and budget. Core BTS will create a project plan after the kickoff meeting with key milestones and deliverables that will need to be met by RPUFSD in order to meet the timeline desired. Core BTS will have mandatory deliverable signoffs sessions where RPUFSD is responsible for reviewing and approving deliverables.

#### **Project Phases**

#### Design

The Design phase consists of a series of assessments and design documents. A physical walkthrough may occur allowing Core BTS to assess the space, wiring and power currently in place to ensure successful implementation. Also, during this phase network assessments (if applicable) and station reviews will be conducted to identify current network configuration and call flow. These assessments will also help identify a dial plan, voice design and telephony server design.

#### **Implement**

The implement phase consists of Building, Testing, Training, and Cutting Over to the new system. During this phase Core BTS will stage, build and test the equipment listed in the bill of materials.

#### Build

The Build phase is where Core BTS will build the various components that RPUFSD has chosen to implement. Included in the Build phase is the network build, installing and configuring the telephony servers, and configuring the voice gateways and handsets.

#### Testing

The testing phase is where Core BTS ensures that the system meets the design phase specifications. At this time Core BTS will work with RPUFSD to develop an implementation test plan that will be used during the cut over of the system.

#### Training

During the training phase Core BTS will provide electronic Quick Reference Guides (QRG) for RPUFSD to distribute to its end-user community. These QRG's will provide information on the operation of the specific IP Handsets, Voice Mail and the other aspects of the system.

Core BTS will provide five days of training with 10 to 15 people in each class. The class will run about 45 minutes in length. End User training will cover hold, transfer, conference calls, directory usage, multiple call handling and voicemail.

#### Cutover



This phase is where the new system is implemented in a production mode. Phone company connections are switched over to the new system and the IPT system becomes the primary device for users. This phase is typically done after normal business hours.

#### Day 1 Support and Transition to Ongoing Support

Core BTS will be onsite during the next business day after the cut to assist with any issues that may arise. Toward the end of the day Core BTS and RPUFSD will develop a punch list of any outstanding issues. This list will be prioritized by RPUFSD and in scope vs. out-of-scope issues will be determined. Also, at this point Core BTS will review the transition to ongoing support.

#### Project Closure and Sign Off

During this phase Core BTS completes the delivery of the telephony system with the features and functionality detailed in the Standard Features Addendum.

#### Design - Network

During this phase the Core BTS engineering staff will plan out the various network addressing and VLAN needs to build the network.

	Responsible Party		
Network Assessment/Design Tasks	Core BTS	RPUFSD	
Provide Core BTS with any existing network documentation, IP addressing scheme, diagrams, etc.		X	
Produce Network design for VoIP including VLANs, IP networks, routing, etc.	X	X	
Identify any existing network equipment that will need to be configured as part of the new VoIP project.	X	12 2 1 Y	

#### Design - Station Review

A Core BTS representative and RPUFSD will fill out the station review forms that will comprise the programming of the voice system. After the project kick off, Core BTS will schedule a meeting with RPUFSD to review and answer questions about the station review form. Core BTS and RPUFSD will meet with department heads and other work groups to gather information regarding inbound call flow needs.

RPUFSD will provide a Single Point of Contact to work with Core BTS to complete the station reviews. This person should have working knowledge of the existing call flow (published numbers, hunt groups, auto attendants, etc.)



	Respon	sible Party
Station Review Tasks	Core BTS	RPUFSD
RPUFSD provides Core BTS with company phone list, published numbers, all Telco circuits and DID blocks, trunk numbers, fax modem, etc.	a = 1	X
Provide naming standard abbreviations for each RPUFSD location and/or department		Х
Meet with departments and work groups to gather workflow needs	X	Х
Core BTS will produce the completed station review form to be filled out by RPUFSD	X	· Data Control of the
RPUFSD will review the completed station review form for accuracy prior to bulk importation to the CUCM system.	.02/61	Х
RPUFSD will go over bell schedules for each building (The project included creating up to two bell schedules per building)		Х
RPUFSD and Core BTS will design up to two paging zones per building	X	Χ

## Design - Telephony Servers and Dial Plan

Core BTS will review with RPUFSD network staff the Enterprise Voice Planning Form. This meeting will provide Core BTS with the server login credentials desired by the client. Core BTS will gather information such as DNS and DHCP servers, internal domains names, backup locations and other needed information before the build of the servers can begin.

	Responsible Party			
Overall Voice Engineering and Server Design	Core BTS	RPUFSD		
Enterprise Voice Planning Form (Station Review)	X	X		

	Responsible Party			
Design Phase Deliverables	Core BTS	RPUFSD		
Network Design	X	X		
Station Review and Call Flow	X	X		
Telephony server planning form i.e., IP addressing, host names, etc.	Х	X		
Voice dial plan	X	Χ		
Paging system design	Х	X		

At the end of the Design Phase, there will be a formal sign off meeting during which Core BTS and RPUFSD will review all of the design items. Changes after this review are out of scope and handled via the change control process. Core BTS will assist with 5% of moves (50) on changes after the initial system configuration is agree upon.



	Respon	sible Party
Implement Phase - Build	Core BTS	RPUFSD
RPUFSD School will purchase all hardware/software from Core BTS based off of the bill of materials quoted. Any additional equipment required, RPUFSD will send a PO and purchase from Core BTS (based on review and needs) or any other provider.		X
Provide a staging room with adequate space, power, cooling, KVM, etc.		X
Unbox and stage equipment	Х	
Build telephony servers	X	an al
Build voice gateways	Х	
Build networking components i.e., switching, VLANs, etc.	Х	Χ
Configure UC system components per the design documents	Х	
Inventory the IP phones and import into the system via the MAC address (station review must be done and approved by both parties before this)	Х	
Unpack, assemble, place, and cable all IP handsets in the final location (unless noted elsewhere in this document)	Х	
RPUFSD will escort Core BTS engineers and staff to appropriate locations during walkthroughs, implementation, deployment, training, etc.		X

	Respon	sible Party
Implement - Test	Core BTS	RPUFSD
Perform any testing that can be accomplished without the outside phone connections. This usually includes Auto Attendant, shared lines, and voice mail	х	X
Core BTS to review and RPUFSD to decide on Day-2 support option	×	X
Contact the PSAP (Emergency services) for each physical location and determine the proper method for testing 911 calls during the cut over event.	х	Х



	Responsible Party		
Implement - Train	Core BTS	RPUFSD	
Provide Electronic versions of all of the end-user training materials so that the materials can transmitted by the RPUFSD designated team to the end-user community.	x		
Core BTS will provide a Knowledge Transfer session for up to (6) RPUFSD IT staff employees for 1-Days up to 8 hours.	X	X	
Ensure attendance of staff members to the administrative training at the scheduled date and time	1	X	
Core BTS will provide five days of training with 10 to 15 people in each class. The class will run about 45 minutes in length. End User training will cover hold, transfer, conference calls, directory usage, multiple call handling and voicemail.	x	Х	

Cutover Phase	Responsible Party		
Cutover	Core BTS	RPUFSD	
Implement the cut over to the new system at scheduled time	X	X	
Monitor the new system and address any issues	X	X	
Test 911 calls per PSAP instructions (Core will be there to support RPUFSD)		Χ	

### Day 1 and Transition

During this phase Core BTS is onsite to monitor the system, troubleshoot minor issues and remedy in scope items for one day. Throughout the day a punch list of issues will be maintained. Core BTS will remedy any obvious in-scope items as they arise and in the priority that RPUFSD sets. Any other issues will be discussed between Core BTS and RPUFSD to determine if they are in scope or additions to the project. Any remaining in-scope items will be addressed, and new items will have a change order and/or new SOW created and approved by RPUFSD before additional work will proceed.

	Responsible Party		
Day 1	Core BTS RPUI		
Core BTS staff onsite to assist with any issues	X		
Monitor system and address any issues	X		
End of Day 1 in scope punch list	X	Χ	
End of Day 1 out of scope desired changes	X	Χ	
Day 2 support information	X		



#### Post-cutover Support and Project Close

Once the new IP Communications system is in production and first day issues have been resolved, RPUFSD will move into a Support Phase. At this point, Core BTS will transition RPUFSD support documentation to either the Core BTS Day-2 Support team, or RPUFSD System Administration staff. Additionally, the Core BTS Project Manager will schedule a project closeout meeting. Core BTS will have completed the punch list items and any outstanding in scope issues prior to the meeting.

#### **Design Phase General Practices and Assumptions**

The below sections outline some basic assumptions and caveats. Not all listed products or items may be included in your particular project.

#### Station Reviews

Core BTS assumes that RPUFSD has access to accurate information about their numbers and call flows. Core BTS and RPUFSD will both work in good faith to discover all numbers and call flows. The ultimate responsibility for this information lies with RPUFSD If at cutover time it is discovered that numbers or call flows were overlooked, Core BTS will work with RPUFSD via the change control process to resolve these issues as soon as possible.

#### Dial Plan

It is assumed that all IP phones will be able to call all other IP phones in the entire organization.

- A 4-digit dial plan is generally used; extensions will match the last 4 digits of DID (if possible)
- Core BTS will utilize the main PSTN connection for 911 connectivity. If RPUFSD desires separate trunks, they need to provide these and let us know before the dial plan is finalized. Additional voice card and DSP resources may be required
- In order for SRST to function properly, each remote site should have a PSTN/POTS connection. If there is no PSTN/POTS connection at each remote site, in the event of a main system outage, the remote sites will have internal dialing available only.
- By default, all stations will be allowed to dial national long distance unless noted in the station review form
- By default, all stations call forwarding privileges will be internal.

#### Call Manager Software

- Music on Hold will be from a static file. RPUFSD can choose from Cisco provided files or provide their own ROYALTY FREE hold music file in WAV format.
- RPUFSD will supply location on existing remote windows server for telephony server backup files. The Cisco applications to be installed require an SFTP server application be installed on this server
- The basic CDR reports available in call manager may not meet all of your needs. Core BTS
  can recommend third party products separately available if applicable. Installations of these
  systems are outside of scope for this project unless explicitly included elsewhere in this
  document.

#### Voice Mail Software (Unity Connection)

It is assumed that Unity Connection is integrated with Unified Communication Manager only.
 Integrations with third party PBX systems are outside of standard scope unless noted.



- If Single Inbox (SIB) is implemented, it may require that Core BTS be provided with administrator rights to the Active Directory and Exchange systems to review the configuration. RPUFSD will be responsible for creating service accounts and assigning permissions to message stores per Cisco documented specifications.
  - Exchange 2003-2012 & Office 365 are natively supported so there are no additional components needed. If RPUFSD would like Core to make any configurations, this will go through the change control process and there will be an additional cost to RPUFSD.
  - Core assumes the Exchange and Active Directory Servers have been configured using industry best practices and are functioning within normal tolerances. If integration problems are encountered that are caused by the configuration or health of the Exchange or Active Directory a change request may be required for Core to implement Single Inbox or LDAP integration.
- RPUFSD will provide written prompts and voicing for any auto attendants, menus, etc. Core BTS will assist RPUFSD with recording.
- RPUFSD will record all generic greetings and voicing on the system. No Core BTS voices or recordings will be left on the system unless explicitly agreed upon.

#### **PBX Integration**

Integration with any existing PBX is not included in this scope.

#### Jabber

 Jabber servers will be installed and provisioned. It is the responsibility of the RPUFSD to deploy Jabber to all needed workstations.

## Addendum Standard Features

All applicable features to standard UC features

#### Dial Plan

	Included/ Standard	Optional/ Purchased	Removed/Not Purchased
Overall			
Configure Dial Plan and Call Routing for all identified phones in the station review form	X		
Standard blocked call list: 900, 976, etc. & Caribbean area codes	X		
CDR will be enabled. A single login will be created for the CAR and the default reports will be enabled	X		
2 Meet Me conferences defined per site (can be DID or Internal)	Х		Trave of
SRST per remote site (Main site with CUCM-BE)	X		
System speed-dials (via translation pattern only)			X
A four or five-digit plan will typically be deployed with the last few digits of the extension matching those of the DID (if possible)	X		
IP Phones			
The following standard functions will be defined on telephone handsets per the station review form	X		
Single extension with dial tone	X		
Long-distance dialing	X		



Voice mail access	X			
Call transfer	X	unita iluita		
Call Park	X	The second section is		
Call hold	X			
Conference calling (max 6 connections per con. call)	X			
Calling between all IP phones	X			
Call forwarding				
System Features Per Physical Location				
5 call park slots per physical call manager (5 usable at a time)	X	· money		
1 operator defined for the zero key "0" if needed	X			
1 operator defined in the voice mail system	X			
1 standard user profile in voicemail including the operator to the correct site	X			
Basic call restriction classes: internal, local, LD, and International	X			
Basic 911 calling routed out of local gateway	X			
E911 (requires Emergency Responder server)		X		
Presence				
All internal extensions configured in a common presence group	X			

## Core BTS Fixed Fee Billing Terms

RPUFSD agrees to compensate Core BTS for the effort required to deliver all items outlined in this Statement of Work. Modifications to this project via the Change Management Process may change the associated fees. This engagement will be performed on a fixed-fee basis. This fixed fee price is inclusive of all travel related expenses.

Service Description	Rates
Fixed Fee	\$85,470.00
Estimated Total	\$85,470.00

## **Duties and Responsibilities**

In order for this project to be successful, it is important that each person performs his/her project duties and creates an environment that is conducive to success. Below are the responsibilities for each member of the project team.

#### Core BTS Project Coordinator

Responsibilities of the Core BTS Project Coordinator include:

· Developing project timeline and ensure schedules are maintained



- Acting as a single point of contact for all members of the Project Team
- Managing all Core BTS resources and coordinating RPUFSD resources
- · Resolving issues with RPUFSD point of contact
- Presenting status weekly via status meetings and status reports
- Providing issue and risk management, including escalation management
- Controlling change management process

#### Core BTS Engineer(s)

Responsibilities of the Core BTS Engineer(s) include:

- Performing tasks as outlined in this Statement of Work with efficiency and diligence
- Acting in a professional manner and abiding by RPUFSD code of business conduct

#### **RPUFSD**

Responsibilities of RPUFSD include:

- · Providing necessary personnel
- A dedicated point of contact
- Subject matter experts (SME's) as needed
- Management with decision-making authority
- If necessary, assist in physical movement and racking of components (unless otherwise specified)
- Providing access during agreed upon timeframes
- Suitable workspace, including a workstation and telephone, if necessary
- Required systems and networks
- Documentation of current procedures, workflows, and network diagrams
- · Providing remote access (VPN preferred) if work is to be completed offsite
- In a timely manner, resolving problems not directly discussed in this SoW, but adversely
  affecting the project's progress (i.e. software bugs, hardware failures, connectivity issues,
  etc.) Core BTS can assist with these issues as through the scope management process.
- Participating in knowledge transfer throughout the project (unless otherwise noted)

#### Mutual

Responsibilities shared by all members of the Project Team include:

- Responding to communication (calls and email) in a timely manner
- Participating in all status meetings
- · Identifying situations requiring scope management and alerting Project Management
- Identifying potential issues and risks and alerting Project Management
- Coordinating scheduling in the event of delays outside of Core BTS's / RPUFSD control

## Core BTS Key Assumptions

**Out of Scope:** Any additional work outside of the tasks defined in this Agreement is considered out-of-scope and will be quoted in a separate Statement of Work.

Core BTS assumes for the sake of pricing and solution sizing that the following will hold true for the duration of the engagement:

Core BTS will perform all review and assessment at the RPUFSD in the specified location.

- Core BTS engineer will be provided access to systems and passwords as required
- Requests for information pertinent to this project will be addressed within 2 business days, unless otherwise agreed upon by both parties.



DATE (MM/DD/YYYY)

- All documentation listed will be delivered in a Core BTS standard format and with Core BTS standard level of detail.
- Core BTS assumes no liability for equipment damage and/or loss associated with the relocation of any equipment to any location other than the initial delivery location.
- Core BTS assumes no liability for data loss. Customer is strongly encouraged to backup and validate data on all affected systems prior to initiation of the engagement.

All review and assessment work is expected to be conducted during normal business hours, which are Monday-Friday from 8AM-5PM in the same time zone of the installation location and will be billed at the standard engineering rate. Any configuration or installation that has to be done outside of normal business hours will be billed at the Overtime (OT) engineering rate.

## Insurance Information

ACOPO

Certificate of Liability Insurance

this certificate does not confer rights to opuce thur J Gallagher Risk Management							
thur J Gallagher Risk Management		15	ONTACT Tammy Q				
	Services	, Inc	HONE A/C, No, Ext): 860-41	8-5336	FAX	1: 860-560-2784	
O Box 649 ount Vernon NY 10552		É	-MAIL DDRESS: tammy_c	uiles@ain.co	(A/C, No	1:000-300-2704	
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## CERTIFICATE OF NYS WORKERS' COMPENSATION INSURANCE COVERAGE

1a Legal Name & Address of Insured (use street address only)	1b Business Telephone Number of Insured		
CORE BTS INC 5875 CASTLE CREEK PARKWAY NORTH DR STE 320 INDIANAPOLIS. IN 46250-4329	317-566-6206  1c. NYS Unemployment Insurance Employer Registration Number of Insured		
Work Location of Insured (Only required if coverage is specifically limited to certain locations in New York State, i.e., a Wrap-Up Policy)	47-722942  1d Federal Employer Identification Number of Insured or Social Security Number 20-3873764		
Name and Address of Entity Requesting Proof of Coverage (Entity Being Listed as the Certificate Holder)  Rocky Point Union Free School District and the Rocky Point Board of Education  90 Rocky Point – Yaphank Road  Rocky Point. NY 11778	3a. Name of Insurance Carrier  VALLEY FORGE INSURANCE COMPANY  3b. Policy Number of Entity Listed in Box "1a"  WC 6 79214508  3c. Policy effective period  09/01/2021  to 09/01/2022  3d. The Proprietor, Partners or Executive Officers are  included. (Only check box if all partners/officers included)  all excluded or certain partners/officers excluded.		

This certifies that the insurance carrier indicated above in box "3" insures the business referenced above in box "1a" for workers' compensation under the New York State Workers' Compensation Law. (To use this form, New York (NY) must be listed under Item 3A on the INFORMATION PAGE of the workers' compensation insurance policy). The Insurance Carrier or its licensed agent will send this Certificate of Insurance to the entity listed above as the certificate holder in box "2".

The insurance carrier must notify the above certificate holder and the Workers' Compensation Board within 10 days IF a policy is canceled due to nonpayment of premiums or within 30 days IF there are reasons other than nonpayment of premiums that cancel the policy or eliminate the insured from the coverage indicated on this Certificate. (These notices may be sent by regular mail.) Otherwise, this Certificate is valid for one year after this form is approved by the insurance carrier or its licensed agent, or until the policy expiration date listed in box "3c", whichever is earlier:

This certificate is issued as a matter of information only and confers no rights upon the certificate holder. This certificate does not amend, extend or after the coverage afforded by the policy listed, nor does it confer any rights or responsibilities beyond those contained in the referenced policy.

This certificate may be used as evidence of a Workers' Compensation contract of insurance only while the underlying policy is in effect

Please Note: Upon cancellation of the workers' compensation policy indicated on this form, if the business continues to be named on a permit, license or contract issued by a certificate holder, the business must provide that certificate holder with a new Certificate of Workers' Compensation Coverage or other authorized proof that the business is complying with the mandatory coverage requirements of the New York State Workers' Compensation Law.

Under penalty of perjury, I certify that I am an authorized representative or licensed agent of the insurance carrier referenced above and that the named insured has the coverage as depicted on this form.

Approved by Kathleen Gabey

C-105.2 (9-17)

	(Print name of authorized representative or licensed agent of		
Approved by	Kathlun Halin	1/09/2021	
	(Signature)	(Date)	
Title	Policy Support Assistant		
ephone Number of authorize	d representative or licensed agent of insurance carrier	407-804-7423	
ease Note: Only insurance of the thorized to issue it.	carriers and their licensed agents are authorized to	issue Form C-105.2. In	isurance brokers are N

www.wcb ny.gov



## Certificate of NYS Disability Insurance



# CERTIFICATE OF INSURANCE COVERAGE DISABILITY AND PAID FAMILY LEAVE BENEFITS LAW

PART 1. To be c	ompleted by Disability and Pa	aid Family Leave	Benefits Carrier	or Licensed Insura	nce Agent of that Carrier
CORE BTS, INC. 5875 CASTLE CRI INDIANAPOLIS, IN Work Location of In	Address of Insured (use street address of Insured (use street address to I 46250 and I 462	TE 320		whone Number of Insul yer Identification Numb ty Number	
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Rocky Point, NY 1		лік – тарпалк Коас	3c. Policy effective	period to	11/01/2022
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Date Signed 11/0	9/2021 By		The Exit of the design of the Exit of the State of the St		
Telephone Number	267-256-4228			Sr. Compliance A	nsurance Agent of that insurance carner)  nnalyst
IMPORTANT:	If Boxes 4A and 5A are checke Licensed Insurance Agent of th	d, and this form is at carrier, this certi	signed by the insu ficate is COMPLE	rance carrier's auth TE. Mail it directly t	norized representative or NYS the certificate holder.
	If Box 4B, 4C or 5B is checked, Disability and Paid Family Leav Board, Plans Acceptance Unit,	e Benefits Law, It i	must be mailed for	completion to the \	tion 220, Subd. 8 of the NYS Workers' Compensation
PART 2. To be	ompleted by the NYS Work	ers' Compensati	on Board (Only if	Box 4C or 5B of Part	1 has been checked)
According to info		State of lorkers' Comp	New York ensation Bo	ard	·
Date Signed	Ву				
		(5	ignature of Authorized N	YS Workers' Compensation	Board Employee)
Telephone Number		Name and Title			

Please Note: Only insurance carriers licensed to write NYS disability and paid family leave benefits insurance policies and NYS licensed insurance agents of those insurance carriers are authorized to issue Form DB-120.1. Insurance brokers are NOT authorized to issue this form.

DB-120.1 (10-17)





## Terms and Conditions

- 1. Payment Terms. Payment is due within thirty (30) days of invoice date. After this time period, interest accrues at the lesser of the maximum rate permitted under applicable law or one and one-half percent (1.5%) per month from the date due until paid. We shall have a purchase money security interest in the products delivered by us to secure payment of the purchase price and any installation charges until they are paid in full by you. If invoice is not paid by you after 60 days, you authorize us to file all documents (including UCC financing statements) deemed necessary by us to protect and maintain our security interests.
- 2. <u>Independent Contractor; Taxes</u>. We will perform all services hereunder in our capacity as an independent contractor and not as an employee or agent of you. Our employees shall not be entitled to any privileges or benefits that you may provide to your employees, and we shall be responsible for payment of all unemployment, social security, federal income (state and local income where applicable) and other payroll taxes imposed by any governmental body on us in regard to our employees who are engaged in the performance of the services. Pricing set forth herein is exclusive of applicable sales, use and similar taxes assessed on the performance of any services. You agree to reimburse, indemnify and hold us harmless from and against any such tax, penalty and interest thereon levied against us for the provision of services to you hereunder.
- 3. No Hiring. For the term of the project and for a period of one year thereafter, you agree not to hire, solicit or accept solicitation of, through employment or otherwise, directly or indirectly, any of our employees or independent contractors with whom you have had any contact during the project, unless you obtain our prior written consent. Should you hire an employee or independent contractor of ours through employment or otherwise within this time period without our prior written consent, you will immediately pay as liquidated damages to us an amount equal to the relevant person's then current annual compensation (or the amount paid to or on behalf of the person in the last 12 months, in the case of an independent contractor).
- Warranty.

A. We warrant and represent that the services will be performed in a skillful and workmanlike manner according to those standards generally prevailing among consultants performing similar services under similar circumstances. To the extent that we are not the manufacturer of any hardware or software products that you may purchase as a result of or relating to our Services, we do not provide any warranty on such products, whether with respect to their design, performance, functionality or compatibility with your existing system. Any warranty with respect to product must come from the manufacturer. Our product procurement distributor or we will pass through to you any applicable warranties of the manufacturer, to the extent permissible.

B. EXCEPT FOR THE EXPRESS WARRANTIES STATED IN THIS SECTION, WE DISCLAIM ALL WARRANTIES INCLUDING ALL IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

- 5. Our Indemnity. We will indemnify, defend and hold you harmless from and against any claims, liabilities, losses, expenses or damages (collectively,"Damages") caused by the services performed or the work delivered by us under these terms infringing any copyright, trade secret or any other proprietary right of any third party. Excluded from such indemnification are any claims related to (i) services performed on equipment or software which you covenanted that we had the rights to modify as set forth in Section 7 below, (ii) services performed to your specification or design and (iii) infringement resulting from or caused by your misuse or unauthorized modification of systems or product. We will also indemnify, defend and hold you harmless from and against any Damages resulting from our willful misconduct or negligent acts or omissions in performing the services which are the subject of these terms, except to the extent such Damages are caused by the willful misconduct or negligence of you, your employees or agents. Our obligation to indemnify and defend you with respect to any claim shall be subject to (i) your providing us with prompt notice of such claim, (ii) our having sole control over the defense and settlement thereof, (iii) your providing us with the information and assistance necessary to defend or settle such claim as reasonably requested by us, and (iv) the limitations on liability set forth in Section 6 below.
- 6. Limitations of Liability. WE WILL NOT BE LIABLE FOR INCIDENTAL, SPECIAL, PUNITIVE, INDIRECT OR CONSEQUENTIAL DAMAGES, INCLUDING FOR LOSS OF DATA OR ITS USE OR LOST PROFITS OR OTHER ECONOMIC DAMAGES, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGE. With the exception of indemnification for intellectual property infringement, your right to recover Damages from us in aggregate of all claims is limited to the amounts paid to us by you in the preceding twelve (12) months. You acknowledge that this limitation of liability is part of the consideration and was considered by us in establishing the prices and rates to be charged to you, which, but for this limitation, would have been higher.

  7. Your Covenants. You covenant that: (i) you have the authority to agree to these terms and the funding necessary to pay for the
- 7. Your Covenants. You covenant that: (i) you have the authority to agree to these terms and the funding necessary to pay for the requested services; (ii) you have title to or license or rights to use or modify any software or products which you have requested us to modify as part of such services; and (iii) you will provide us necessary access to your personnel, appropriate documentation and records and facilities in order for us to timely perform such services.
- 8. Requests for Changes. No change in the services provided hereunder will be performed until we receive a properly issued and executed Change Order; provided, however, that nothing herein will relieve you of the obligation to pay us for services rendered which were requested by you but are not documented in such a properly issued and executed Change Order or within the applicable scope of work.
- 9. Confidentiality. Each party acknowledges that it and its employees or agents may, in the course of the project, be exposed to or acquire information that is proprietary or confidential to the other party. Each party agrees to hold such information in strict confidence and not to discuss or disclose any such information to any third party for a period of three years. The parties acknowledge that the provisions of this paragraph shall not apply to: (a) information which at the time of disclosure is, or without fault of the recipient becomes, generally available; (b) information which either party can show was in its possession at the time of disclosure or was independently developed by it; (c) information received from a third party which had the right to transmit same without violation of any secrecy agreement with the other party; and (d) information which is required to be disclosed pursuant to court order or by law.
- 10. <u>Termination of Agreement</u>. Either party may terminate our engagement at any time upon 30 days prior written notice. Cancellation of any licensing or services with a fixed term and indicated as non-cancellable shall Incur a termination fee equal to 100% of the cost of the remainder of the term, payable to us in full upon the effective termination date.
- 11. <u>Entire Agreement; Amendment</u>. These terms and the accompanying engagement letter sets forth the entire understanding of the parties with respect to the subject matter hereof and is binding upon both parties in accordance with its terms and may be amended only by an entry signed by both parties. There are no understandings, representations or agreements other than those set forth herein.
- 12. <u>Assignment</u>. You may not assign any of the rights or obligations hereunder without the prior written consent of Core.
- 13. Notices. Any notice or communication from one party to the other concerning the terms hereof shall be in writing and shall be sent by certified mail, return receipt requested and postage prepaid or by commercial overnight mail to the most recent address that either party has specified in writing to the other.
- Governing Law. These terms shall be governed by and construed in accordance with the laws of the State of Delaware.
- 15. <u>Force Majeure.</u> Neither party shall be liable to the other for any failures or delays arising out of conditions beyond its reasonable control, including, without limitation, work stoppages, fire, civil disobedience, delays associated with product malfunction or availability, riots, rebellions, storms, electrical failures, delays caused by the other party, and acts of God and similar occurrences.
- 16. Walver: Severability Any waiver of any right or default shall be effective only in the instance given and if in writing and signed by the party against whom it is sought to be enforced and shall not operate as or imply a waiver of a similar right or default on any other occasion. If any term or provision hereof should be declared invalid by a court of competent jurisdiction, the remaining terms and provisions hereof shall be unimpaired, and the invalid terms or provisions shall be replaced by such valid terms and provisions as come closest to the intention underlying the invalid term or provision.

# ROCKY POINT UNION FREE SCHOOL DISTRICT BROOKHAVEN, NEW YORK

CONTRACT No.1 - D.W. TELEPHONE REPLACEMENT

## JOHN A. GRILLO - ARCHITECT PC

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ROCKY POINT COVER

## **COVER SHEET**

**DRAWING INDEX:** 

CONTRACT No.1- D.W. TELEPHONE REPLACEMENT

A-101 - FRANK J. CARASITI ELEMENTARY SCHOOL FLOOR PLAN

A-102 - JOSEPH A. EDGAR INTERMEDIATE SCHOOL FLOOR PLAN

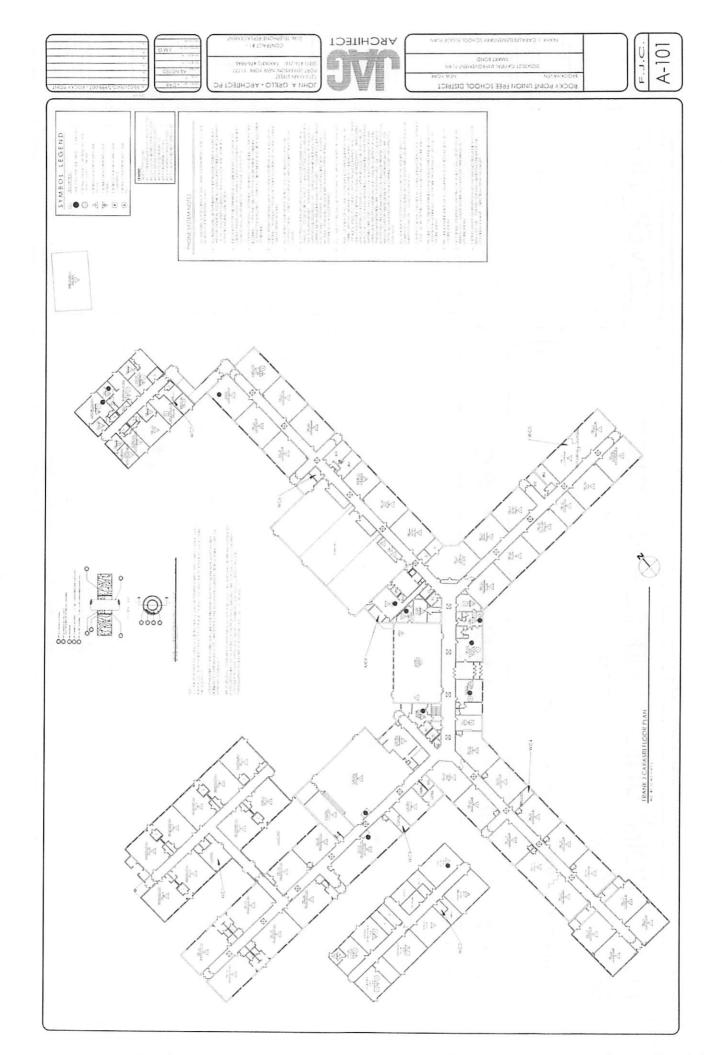
A-103 - H.S./M.S. FIRST FLOOR PLAN

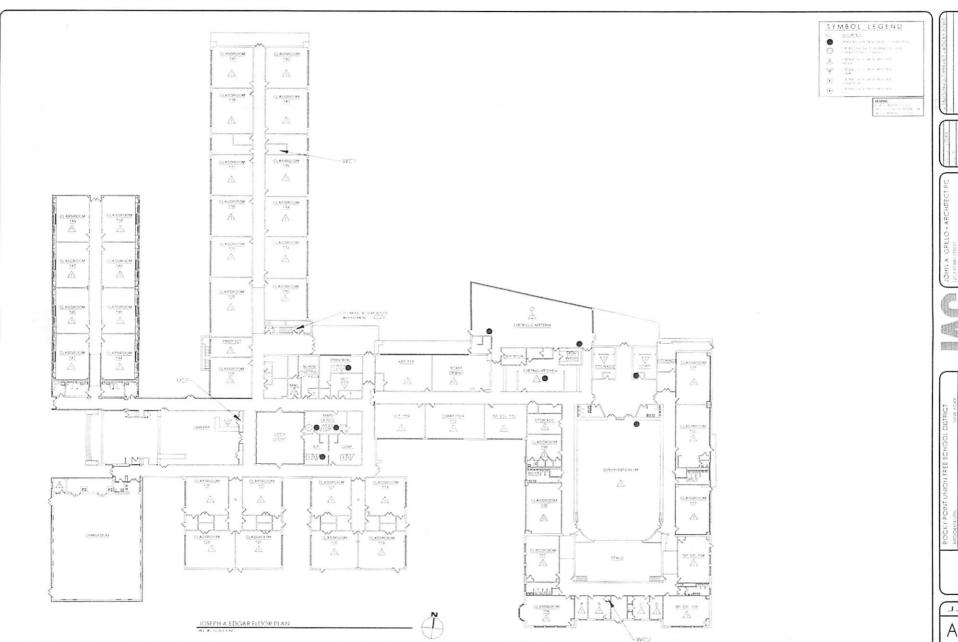
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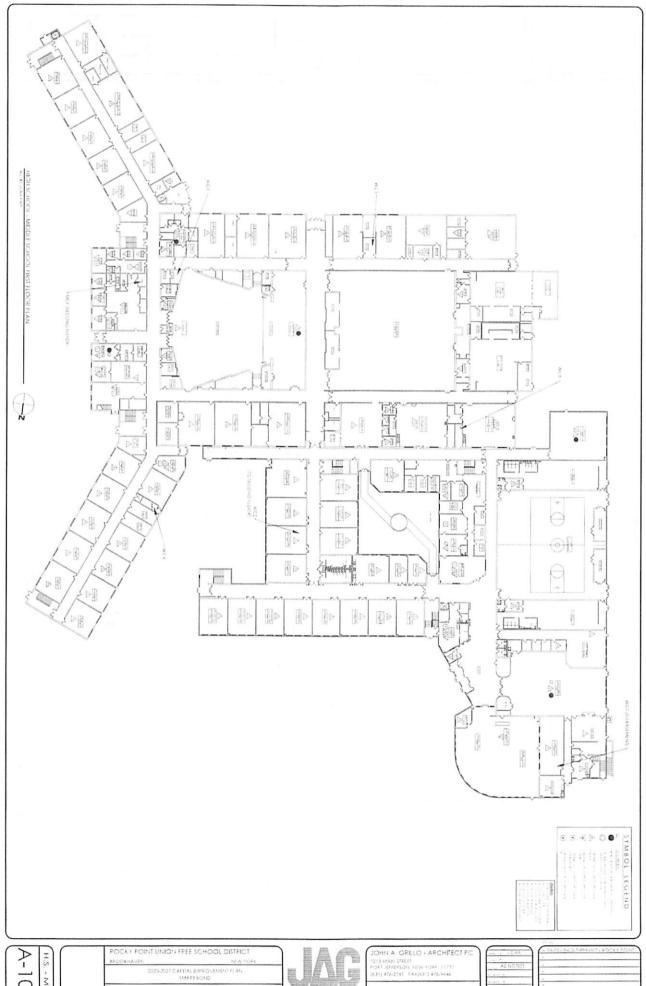
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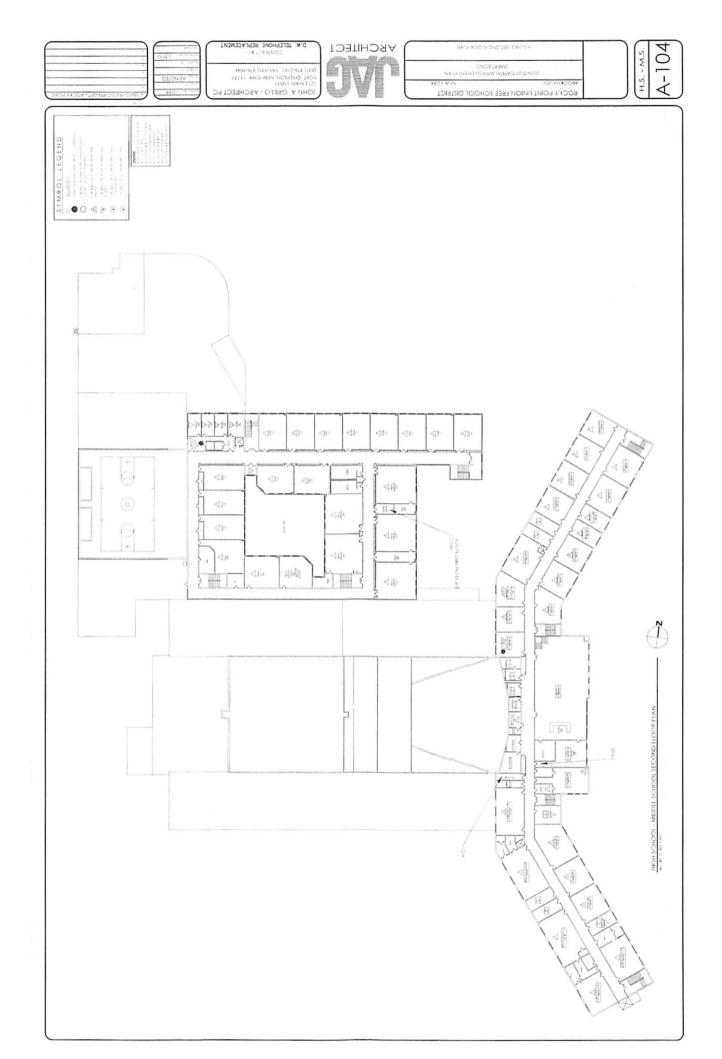
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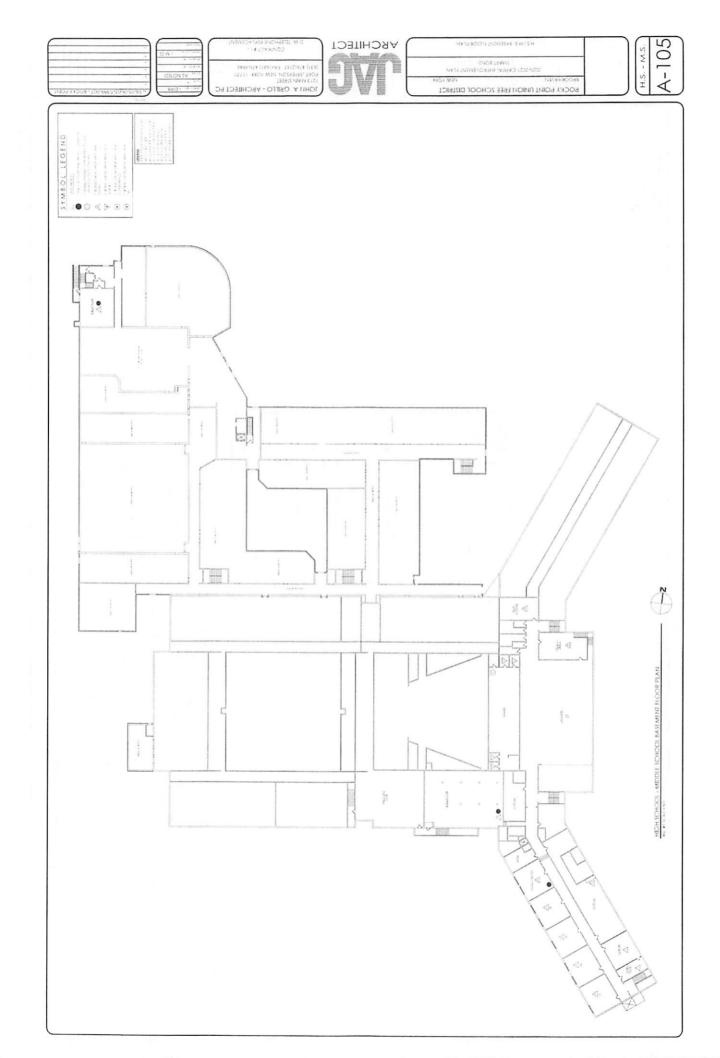


A-103









**DIVISION 16- ELECTRICAL** 

SECTION

16A- CISCO 6000

CISCO

The bridge to possible

Data sheet Cisco public

# Cisco Business Edition 6000 Solutions

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and/or its affiliates

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Platform model options	2
Applications	3
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Cisco Unified Communications Services	6
Cisco Capital	6
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# Cisco Business Edition 6000 14 (Collaboration System Release Version 14)

The Cisco\* Business Edition 6000 (BE6000) gives employees a full range of collaboration tools: premium voice, video, messaging, instant messaging and presence, conferencing, video conferencing, contact center services, mobility capabilities, and more. With these tools your small or midsize business can boost productivity among employees and strengthen relationships with customers and business partners. And they can help you speed decision making and reduce time to market.

Cisco BE6000 is purpose-built for companies with 25 to 1000 employees. The solutions consist of one or more modular, stackable servers so you can easily add more capacity to support additional users. And because they use virtualization technology, they pack a lot of collaboration tools into a small form factor.

Cisco BE6000 is delivered with a suite of preloaded, ready-to-activate unified communications and collaboration applications. And as your business needs grow, you can easily "turn on" the additional application options supported, including emergency services, contact center, video conferencing, edge connectivity, and more. Cisco BE6000 and Cisco Webex can be purchased together with a subscription using the

<u>Cisco Collaboration Flex Plan</u>, which enables customers to simplify purchasing with meetings, messaging, and calling capabilities in one offer.

With these choices in size and functionality, you can select a collaboration engine that meets your business's specific needs.

# Platform model options

Cisco BE6000 platforms are built on virtualized Cisco Unified Computing System<sup>®</sup> (Cisco UCS\*) products, which are designed for performance and density over a wide range of company sizes and business workloads. There are three models:

- BE6000H: Supports multiple applications (typically 8 to 10) in a single virtualized server platform; maximum capacity of 1000 users, 2500 devices, and 100 contact center agents. Ideal for medium- to large-scale end-to-end collaboration deployments (see Figure 1).
- BE6000M: Supports multiple applications (typically 5 to 7) in a single virtualized server platform; maximum capacity of 1000 users, 1200 devices, and 100 contact center agents. Ideal for medium-scale end-to-end collaboration deployments.

The servers are delivered ready for use, with a preinstalled virtualization hypervisor and preloaded software, ready to install. Specific details of BE6000 platform components are available at the links provided in following section.

# Business Edition 6000 Applications

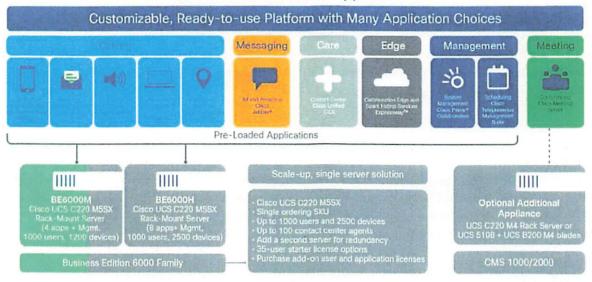


Figure 1.
Cisco BE6000H/M: Built for Medium-Scale Collaboration Deployments

The Cisco BE6000 is a packaged solution that comes preloaded with virtualization and applications software. Simply turn on additional collaboration applications as your business needs grow.

# **Applications**

The following applications are typically used together to deliver the core unified communications features of each BE6000 solution:

## Calling

- <u>Cisco Unified Communications Manager</u> (Cisco Unified CM) is the call-processing engine of Cisco's Collaboration
   Architecture. It extends voice and video features to network devices such as IP phones, telepresence endpoints,
   media-processing devices, gateways, and multimedia applications. Cisco Unified CM is equipped for use with the
   Instant Messaging (IM) and Presence Service. In addition, multimedia conferencing, collaborative contact centers,
   and interactive multimedia response systems are made possible through its open telephony APIs.
- Cisco Unity\* Connection integrates voice-messaging and voice-recognition functions to provide continuous global
  access to calls and messages. Its advanced convergence-based communication services allow you to use natural
  language voice commands to place calls or listen to messages in hands-free mode and to check voice messages from
  your desktop, either from your email inbox or using a web browser. It also provides robust auto-attendant
  functions, including intelligent routing for incoming calls and easily customizable call-screening and messagenotification options.
- <u>Cisco Unified Attendant Consoles</u> provide the human attendant console operator with the tools to quickly accept and effectively dispatch incoming calls to individuals across the organization.
- <u>Cisco Emergency Responder</u> helps assure that Cisco Unified Communications Manager sends emergency calls to the appropriate United States Public Safety Answering Point (PSAP) for the caller's location, and that the PSAP can identify the caller's location and return the call if necessary. The system automatically tracks and updates equipment moves and changes, helping ensure better compliance with legal or regulatory obligations and reducing the risk of liability related to emergency calls as a result.

• <u>Cisco Paging Server</u> provides paging capabilities for all users. It supports basic and advanced paging features. Basic paging features require no license and allow point-to-point or group audio paging between groups of up to 50 Cisco IP phones. An advanced paging license allows unlimited paging groups. It also makes possible other advanced functions, including paging to overhead analog and IP speakers, bell scheduling, prioritizing emergency notifications with the call-barge option, prerecorded and text-only pages, integration with social media sites for notification, email and Short Message Service (SMS) mass notification and all-number monitoring, Emergency Services alerting, and integration with Cisco Jabber clients.

#### Messaging

Cisco Unified Communications Manager IM and Presence Service provides embedded standardsbased enterprise instant
messaging and network-based presence. The service is secure, scalable, easy to manage, and rich in features. It's
tightly integrated with Cisco Jabber desktop and mobile instant messaging and presence clients and the Cisco Jabber
Software Development Kit (SDK). Collaboration clients such as Cisco Jabber use products from the Cisco collaboration
portfolio to perform many functions, such as instant messaging, presence, click-to-call, phone control, voice, video,
visual voicemail, and web collaboration.

#### Contact Center

Cisco Unified Contact Center Express product line helps businesses and organizations deliver a connected digital
experience, enabling you to provide contextual, continuous, and capability-rich journeys for your customers, across
time and channels. This easy-to-deploy and easy-to-use solution is designed for midmarket companies or enterprise
branch offices. Secure and highly available, it supports powerful agent-based services and fully integrated selfservice applications, including Automatic Call Distributor (ACD), Interactive Voice Response (IVR), Computer
Telephony Integration (CTI), and digital channels, including email and chat.

#### Edge

Cisco Expressway is an advanced gateway that helps make collaboration as simple, secure, and effective outside the
organization as it is inside. Expressway provides remote access to mobile users and teleworkers, without the need for
a separate VPN client. It supports business-to-business and business-to-consumer collaboration, and video
interoperability with third-party standards-based systems. Expressway also enables seamless hybrid collaboration
experiences, connecting onpremises unified communications assets to Cisco Webex\* cloud services.

#### Management

- <u>Cisco Prime</u> Collaboration Provisioning provides an automated process for initial deployments and for ongoing moves, adds, changes, and deletions. An intuitive user interface provides a single view of a subscriber and the subscriber's services. Cisco Prime Collaboration Provisioning significantly accelerates site rollouts and dramatically reduces the time required for ongoing changes. The result? Exceptional productivity gains and lower operating expenses. In addition, Cisco Prime Collaboration Provisioning simplifies the tasks, allowing organizations to optimize IT resources and further reduce total cost of ownership.
- <u>Cisco Prime Collaboration Deployment</u> is an application that is designed to assist in the management of unified communications applications. It allows you to perform tasks such as migration of older software versions to new virtual machines, fresh installs, and upgrades of existing applications.
- <u>Cisco TelePresence\* Management Suite</u> offers flexible scheduling capabilities for video meetings, including the ability
  to integrate with Microsoft Exchange and Microsoft Office 365. At the core of the Cisco collaboration infrastructure
  portfolio, the suite facilitates on-premises video collaboration. It works with Cisco Meeting Server and Cisco
  TelePresence Server deployments.

#### Meetings

(Not preloaded) <u>Cisco Meeting Server</u> brings premises-based video, audio, and web communication together to meet
the collaboration needs of the modern workplace. It works with third-party devices and provides an enjoyable and

intuitive user experience. It also scales easily and can be purchased using our all-in-one, user-based multiparty licensing

In addition, when used with a Cisco Business Edition Embedded Virtualization Basic license, BE6000M and BE6000H platform models support co-residency of approved third-party collaboration applications as described in the Co-Residency Policy. Cisco Business Edition Embedded Virtualization Basic licenses may be replaced with a higher-tier feature edition to host any application if required.

# Solution specifications: System capacity

Tables 1 and 2 list the system capacities supported by the BE6000 platform models. For solution design guidance and deployment models, please refer to the Preferred Architecture for Midmarket Collaboration and Cisco Validated Designs guides. The Cisco Solutions Reference Network Design (SRND) guides and the Cisco Collaboration Virtualization document are also available for more advanced implementations, as required.

Table 1. Cisco BE6000M and BE6000H	H Models System Capacity
Attribute	Capacity
Maximum number of users	1000
Maximum number of mailboxes and voicemail ports	1000 mailboxes and 24 voicemail ports
Number of contact center agents	100
Number of presence users	1000
Number of devices supported	BE6000H: 2500 devices BE6000M: 1200 devices
Attribute	Capacity

Table 2. Ordering Cisco Business Edition 6000 Platform Models

Maximum number of co-resident applications

Part Number	Description
BE6H-M5-K9	Cisco Business Edition 6000H Svr (M5), Export Restricted SW
BE6H-M5-XU	Cisco Business Edition 6000H Svr (MS), Export Unrestrict. SW
BE6M-M5-K9	Cisco Business Edition 6000M Svr (M5), Export Restricted SW
BE6M-M5-XU	Cisco Business Edition 6000M Svr (M5), Export Unrestrict. SW

BE6000H: varies by deployment, typically 8 to 10 per appliance BE6000M: varies by deployment, typically 5 to 7 per appliance

# Licensing

The collaboration applications in the BE6000 platform models are licensed on a per-user basis. Each BE6000 customer may purchase a Cisco Collaboration Flex Plan subscription at various feature levels for each of their users and common area devices. Cisco Collaboration Flex Plan provides simplified purchasing with flexible payment options, easily extensible functionality from calling and messaging to meetings and contact center, flexible migration to the cloud and enhanced visibility into collaboration

usage. For more information, see <a href="https://www.cisco.com/c/en/us/products/unified-communications/collaboration-flex-plan/index.html">https://www.cisco.com/c/en/us/products/unified-communications/collaboration-flex-plan/index.html</a>.

# Ordering information

To order any BE6000 platform model, simply purchase the required number of appliances and add application subscriptions to enable the required mix of features and number of users. Cisco channel partners and resellers can refer to the <u>Cisco Business</u> <u>Edition 6000 Ordering Guide</u> for further information.

To place an order, contact your local Cisco representative or visit Cisco.com <u>Locate a Partner</u> and search on "Advanced Collaboration Architecture Specialization (ACAS)," or "Cisco Express Collaboration Specialization" to find a certified unified communications partner in your local area.

## Cisco Unified Communications Services

Cisco Unified Communications Services help you accelerate cost savings and productivity gains associated with deploying Cisco Unified Communications in your network. Delivered by Cisco and our certified partners, our portfolio of deployment and technical support services is based on proven methodologies for unifying voice, video, data, and mobile applications on fixed and mobile networks. Our unique lifecycle approach to these services can help you provide your users with powerful new ways to collaborate with co-workers, partners, and customers across any workspace to accelerate business advantage.

To learn more, please visit https://www.cisco.com/go/ucservices.

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# For more information

To learn more about Cisco Business Edition 6000 solutions, visit: https://www.cisco.com/go/be6000.

To learn more about Cisco's complete portfolio offering for midmarket, visit: <a href="https://www.cisco.com/go/midmarket">https://www.cisco.com/go/midmarket</a>.

To learn more about resources for Cisco channel partners, visit: https://www.cisco.com/go/bepartner.

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DIVISION 16- ELECTRICAL
SECTION 16B- CISCO 4000 SERIES

ILITIFICATION CISCO
The bridge to possible

Data sheet Cisco public

# Cisco 4000 Series Integrated Services Routers

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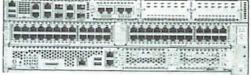
Cisco 4000 Series Integrated Services Routers provide a software-defined WAN platform that delivers the performance, security, and convergence capabilities that today's branch offices need.

## Product overview

The Cisco\* 4000 Series Integrated Services Routers (ISR 4000) revolutionize WAN communications in the enterprise branch. With new levels of built-in intelligent network capabilities and convergence, they specifically address the growing need for application-aware networking in distributed enterprise sites. These locations tend to have lean IT resources. But they often also have a growing need for direct communication with both private data centers and public clouds across diverse links, including Multiprotocol Label Switching (MPLS) VPNs and the internet.

The ISR 4000 Series contains the following platforms: the 4461, 4451, 4431, 4351, 4331, 4321, and 4221 ISRs.





**Figure 1.**Cisco 4000 Series Integrated Services Routers

# Features and benefits

The ISR 4000 Series provides you with Cisco Software-Defined WAN (SD-WAN) software features and a converged branch infrastructure. Along with superior throughput, these capabilities form the building blocks of next-generation branch-office WAN solutions.

#### Cisco SD-WAN

Cisco SD-WAN is a set of intelligent software services that allow you to reliably and securely connect users, devices, and branch office locations across a diverse set of WAN transport links. SD-WAN-enabled routers such as the ISR 4000 Series dynamically route traffic across the "best" link based on up-to-the-minute application and network conditions for great application experiences. You get tight control over application performance, bandwidth usage, data privacy, and availability of your WAN links — control that you need as your branches conduct greater volumes of mission-critical business.

#### Cisco converged branch infrastructure

The ISR 4000 Series consolidates many must-have IT functions, including network, compute, and storage resources. The high-performance, integrated routers run multiple concurrent services, including encryption, traffic management, and WAN optimization, without slowing your data throughput. And you can activate new services on demand through a simple licensing change.

#### Cisco intent-based networking and Cisco DNA

The last few years have seen a rapid transformation and adoption of digital technologies. This puts pressure on the network teams supporting this changing infrastructure — especially when provisioning, managing, monitoring, and troubleshooting these diverse devices. Additionally, innovations such as SD-WAN, Network Functions Virtualization (NFV), open APIs, and cloud

management show great promise in transforming organizations' IT networks. This transformation raises further questions and challenges for IT teams.

The Cisco Digital Network Architecture (Cisco DNA) is an open, extensible, software-driven architecture that provides for faster innovation, helping to generate deeper insights and deliver exceptional experiences across many different applications. Cisco DNA relies on intent-based networking, a revolutionary approach in networking that helps organizations automate, simplify, and secure the network.

The intent-based Cisco DNA network is:

- Informed by context: Interprets every byte of data that flows across it, resulting in better security, more customized experiences, and faster operations.
- Powered by intent: Translates your intent into the right network configuration, making it possible to manage and provision multiple devices and things in minutes.
- Driven by intuition: Continually learns from the massive amounts of data flowing through it and turns that data into
  actionable insight. Helps you solve issues before they become problems and learn from every incident.

Cisco DNA Center provides a centralized management dashboard across your entire network — the branch, campus, data center, and cloud. Rather than relying on box-by-box management, you can design, provision, and set policy end-to-end from the single Cisco DNA Center interface. This allows you to respond to organizational needs faster and to simplify day-to-day operations. Cisco DNA Analytics and Assurance and the Network Data Platform (NDP) help you get the most from your network by continuously collecting and putting insights into action. Cisco DNA is open, extensible, and programmable at every layer. It integrates Cisco and third-party technology, open APIs, and a developer platform to support a rich ecosystem of networkenabled applications.

## Application visibility 1

Applications and users are more distributed than ever, and the internet has effectively become the new enterprise WAN. As organizations continue to embrace internet, cloud, and Software as a Service (SaaS), network and IT teams are challenged to deliver consistent and reliable connectivity and application performance over networks and services they don't own or directly control.

Cisco ThousandEyes is natively integrated on eligible ISR 4000 Series platforms to expand visibility across the internet, cloud, and SaaS. IT managers now have expanded visibility, including hop-by-hop analytics, into network underlay, proactive monitoring of SD-WAN overlay, and performance measurement of SaaS applications. This granular visibility ultimately lowers the Mean Time To Identification of issues (MTTI) and accelerates resolution time.

Table 1 breaks out many of the features and benefits of the ISR 4000 Series that create an SD-WAN and a converged branch infrastructure.

Table 1. General feature highlights

Business requirement(s)	Feature/solution
Performance  • Throughput	<ul> <li>Concurrent software services at speeds up to 2 Gbps. Backplane architecture supports high- bandwidth module-to-module communication at speeds up to 10 Gbps.</li> </ul>
Service reliability	<ul> <li>A distributed multicore architecture with the industry's first internal services plane.</li> </ul>
	<ul> <li>Remote installation of application-aware services, which run identically to their counterparts in dedicated appliances.</li> </ul>

Available in Release 17.6, targeted for Q3CY21.

#### Lower WAN expenditures

## Pay-as-you-grow

- · Performance upgrade model
- Investment protection
- · CapEx budget management

# Superior and secure user application experiences

- Embedded SD-WAN solution for creating lower-cost, business-class internet connections.
- Router capacity can be increased with a remote performance-on-demand license upgrade (no hardware upgrade) for exceptional savings.
- ISR-AX "Application Experience" software bundle with advanced routing and network monitoring services
- Dynamic Multipoint VPN (DMVPN), zone-based firewalls, intrusion prevention (Snort\* and Cisco Umbrella\* Branch), and content management using Cisco Cloud Web security and OpenDNS\*, protecting data, providing authentication credentials, and transmissions not backhauled through the data center.
- Secure Boot feature performs hardware-based authentication of the bootloader software to prevent
  malicious or unintended software from booting on the system.
- Code signing verifies digital signatures of executables prior to loading to prevent execution of altered or corrupted code.
- Hardware authentication protects against hardware counterfeiting by using onboard tamper-proof silicon, including field-replaceable modules. If authentication fails, the module is not allowed to boot.

# IT consolidation, space savings, and improved total cost of ownership (TCO)

 Single converged branch platform integrates routing, switching, virtual server, storage, security, unified communications, WAN optimization, and performance management tools.

#### Business continuity and increased resiliency

- The 4400 Series ISRs (4461, 4451, and 4431) support dual integrated power supplies for backup. The
  entire ISR 4000 Series supports an optional power supply capable of delivering additional Power over
  Ethernet (PoE) to endpoints.
- Modular network interfaces with diverse connection options enable load-balancing and network resillency.
- Modular interfaces with online removal and insertion (OIR) enable module upgrades without network disruption.
- Cisco Unified Survivable Remote Site Telephony (SRST) serves as a resiliency complement to Cisco Hosted Collaboration Solution (HCS), a Cisco cloud-based UC service.
- Support for multiple, diverse access links: T1/E1, T3/E3, serial, xDSL, 1 Gigabit Ethernet, and 10 Gigabit Ethernet.

# Lower telephony costs with voice over IP (VoIP) and rich media experiences

- High-performance analog/digital gateway, allowing VoIP over less expensive Session Initiation Protocol (SIP) trunks.
- Integrated IP PBX (<u>Cisco Unified Communications Express</u>) and Session Border Controller (<u>Cisco Unified Border Element</u>, or <u>CUBE</u>).

#### Business requirement(s)

#### Feature/solution

### Easier manageability and support

- · Single, universal software image for all features and performance-on-demand licensing flexibility.
- No additional services and support needed for compute and storage.
- Supported by Cisco and third-party management tools, with programmability and automation.

# Visibility and actionable insight

- Internet and cloud intelligence with native integration with Cisco ThousandEyes.\* •
   Sophisticated forecasting and what-if analysis for effective resource planning.
- Insightful policy recommendations and root cause analysis based on traffic patterns.

<sup>&#</sup>x27;Available in Release 17.6, targeted for Q3CY21.

# Platform architecture

Table 2 lists the primary hardware architectural features and benefits of the ISR 4000 Series. The routers run modular Cisco IOS' XE Software, widely deployed in the world's most demanding networks. The software's comprehensive portfolio of services spans multiple technology areas, including security, WAN optimization, application and network Quality of Service (QoS), and embedded management.

Table 2. Architectural highlights

Architectural features	Benefits/description
Multicore processors	<ul> <li>High-performance multicore processors support high-speed WAN connections. The data plane uses an emulated flow processor that delivers application-specific integrated circuit (ASIC)-like performance that doe not degrade as services are added.</li> </ul>
Embedded IP Security (IPsec) VPN hardware acceleration	<ul> <li>Increases scalability. When combined with an optional Cisco IOS XE Software Security license, this feature enables WAN link security and VPN services.</li> </ul>
Integrated Gigabit Ethernet ports	
	<ul> <li>The ISR 4000 Series provides up to four built-in 10/100/1000 Ethernet ports for WAN or LAN.</li> </ul>
	<ul> <li>Depending on the platform, some of the 10/100/1000 Ethernet ports can support Small FormFactor Pluggabl (SFP)-based connectivity in addition to RJ-45 connections, enabling fiber or copper connectivity.</li> </ul>
	<ul> <li>Optionally, depending on the platform, up to 30W of PoE+ can be enabled on two of the built-in front panel Gigabit Ethernet interfaces to provide power to external devices such as 4G LTE routers.</li> </ul>
	An additional dedicated Gigabit Ethernet port is provided for device management.
USB-based console access	<ul> <li>A mini Type B USB console port<sup>1</sup> supports management connectivity when traditional serial ports are not available.</li> </ul>
	Traditional console and auxiliary ports are also available. <sup>2</sup>
Optional integrated power supply for distribution of PoE	<ul> <li>An optional upgrade to the internal power supply provides inline power (802.3af-compliant PoE or 802.3at-compliant PoE+) to optional integrated switch modules.</li> </ul>
	Redundant PoE conversion modules provide an additional layer of fault tolerance.
Optional integrated Redundant Power Supply (RPS)	<ul> <li>For the ISR 4400 Series, power redundancy is available by installing an optional integrated RPS for decreasing network downtime and protecting the network from power failures.</li> </ul>
	Optional PoE boost mode increases total PoE capacity to up to 1000W.
Architectural features	Benefits/description
Cisco EtherSwitch Service Module (SM-X)	<ul> <li>Each service-module slot offers high data-throughput capability of up to 10 Gbps toward the system and up to 1 Gbps to other module slots.</li> </ul>
	Support for both single- and double-wide service modules provides flexibility in deployment options.

or replacement modules.1

An SM-X slot can be converted into a network interface module (NIM) slot using an optional carrier card.
 Service modules support online insertion and removal (OIR), avoiding network disruption when installing new

# Cisco Network Interface Modules (NIMs)

- Up to three integrated NIM slots on the ISR 4000 Series allow for flexible configurations.
- Each NIM slot offers options of up to two 2-Gbps connections: one toward the route processor and one for direct module-to-module communication. The ISR 4221 has only one 1-Gbps connection to the route processor.
- · NIMs support OIR.
- Special NIMs add support for SSDs and HDDs.<sup>1</sup>

# Cisco Integrated Services Card (ISC) slot on motherboard

- The ISC slot natively supports the Cisco High-Density Packet Voice Digital Signal Processor Modules (PVDM4s), providing greater-density rich-media voice.
- Each ISC slot connects to the system architecture through a link providing up to 2 Gbps.
- · Future modules can be hosted on the ISC slot, improving system functions.

# Flash memory support

- A single flash memory slot is available to support high-speed storage densities, upgradable to up to 32 GB.
   The ISR 4221 ships with a fixed 8 GB flash.
- Two USB 2.0 Type A ports provide capabilities for convenient storage.<sup>1</sup>

#### DRAM

- For the ISR 4400 Series, the default control-plane memory is 4 GB, upgradable to 16 GB to provide additional scalability for control-plane features. The default data-plane memory is 2 GB.
- For the ISR 4300 Series, the default memory is 4 GB, upgradable to 16 GB (only 8 GB for the 4321) to provide additional scalability.
- The ISR 4200 Series comes with 4 GB fixed DRAM

# Managing your 4000 Series ISRs

The Cisco network management applications listed at the top of Table 3 are standalone products that can be purchased or downloaded to manage your Cisco network devices. The applications are built specifically for the different operational phases; select those that best fit your needs. Those management capabilities listed under the "Cisco IOS XE Software Embedded Management Capabilities" heading are directly integrated into the routers' software operating system.

Table 3. Cisco DNA Center

Operational phase	Application	Description
Device staging and configuration	WebUI	<ul> <li>A GUI-based device-management tool for Cisco IOS and Cisco IOS XE Software-based access routers. This tool simplifies routing, firewall, VPN, unified communications, and WAN and LAN configuration through easyto-use wizards.</li> </ul>
Networkwide deployment, configuration, monitoring, and troubleshooting	Cisco Prime* Infrastructure	<ul> <li>Offers comprehensive lifecycle management of wired and wireless access, campus, and branch-office networks, rich visibility into end-user connectivity, and application performance assurance.</li> </ul>
		<ul> <li>Provides wired lifecycle functions such as inventory, configuration, and image management; automated deployment; compliance reporting; integrated best practices; and reporting.</li> </ul>
Staging, deployment, and changes to configuration and image files	Cisco Configuration Engine	<ul> <li>A secure network management product that provides zero-touch image and configuration distribution through centralized, template-based management.</li> </ul>

Not supported on the ISR 4221.

<sup>7</sup> The ISR 4221 supports shared console and auxiliary ports.

<sup>3</sup> Unified Communications (UC) and UC-based NIMs are not supported.

Context-aware security configuration and monitoring	Cisco Prime Security Manager	<ul> <li>Management tool for configuring and managing context-aware security. The application supports both single- and multi-device manager form factors.</li> <li>Provides the ability to write and enforce the granular context-aware security policies.</li> </ul>
Cisco Wide Area Application Service (WAAS) management	Cisco WAAS Central Manager	<ul> <li>The management tool for the WAAS¹ (WAN optimization and application acceleration) integrated service. It provides a centralized mechanism for configuring WAAS features, reporting, and monitoring.</li> </ul>

Cisco IOS XE Software embedded management capabilities					
Feature	Description				
Cisco IOS Embedded Event Manager (EEM)	<ul> <li>A distributed and customized approach to event detection and recovery.</li> <li>Offers the ability to monitor events and take informational, corrective, or any desired EEM action when the monitored events occur or when a threshold is reached.</li> </ul>				
Cisco IOS XE IP Service-Level Agreements (IP SLAS)	<ul> <li>Helps assure the performance of new business-critical IP applications as well as IP services that use data and voice in an IP network.</li> </ul>				
SNMP, Remote Monitoring (RMON), syslog, NetFlow, IP Flow Information Export (IPFIX)	Network monitoring and accounting tools.				

# **Product sustainability**

Information about Cisco's Environmental, Social and Governance (ESG) initiatives and performance is provided in Cisco's CSR and sustainability reporting.

Sustainability Topic	LE.	Reference
General	Information on product-material-content laws and regulations	Materials
	Information on electronic waste laws and regulations, including our products, batteries and packaging	WEEE Compliance
	Sustainability Inquiries	Contact: csr_inquiries@cisco.com
	Information on product takeback and resuse program	Cisco Takeback and Reuse Program
	Airflow	Table 4. Specifications: Airflow
	Mean Time Between Failures (MTBF)	Table 4. Specifications: MTBF

<sup>&</sup>lt;sup>1</sup> We recommend using AppNav with an external WAAS device for the ISR 4221.

Operating conditions

Table 4. Specifications: Operating conditions

Nonoperating conditions

Table 4. Specifications: Nonoperating conditions

Safety, EMC and Telecom

Table 4. Specifications: Regulatory and compliance

Product power information

Table 4. Specifications: Power specifications

DC Power Support for DC Power

Material Product packaging weight and materials Contact: environment@cisco.com

Product and packaging dimensions and weights

<u>Table 4. Specifications: Size and weights</u>

Power

# **Product specifications**

Table 4 lists the general product specifications for the ISR 4000 Series.

Table 4. Specifications

Table 4. S	pecifications						
Technical specifications	ISR 4461	ISR 4451	ISR 4431	ISR 4351	ISR 4331	ISR 4321	ISR 4221
Aggregate throughput (default)	1.5 Gbps	1 Gbps	500 Mbps	200 Mbps	100 Mbps	50 Mbps	35 Mbps
Aggregate throughput (Performance license)	3 Gbps	2 Gbps	1 Gbps	400 Mbps	300 Mbps	100 Mbps	75 Mbps
Aggregate Cisco Express Forwarding on throughput (Boost license)		Over 4 Gbps	Over 4 Gbps	Over 2 Gbps	Over 2 Gbps	1.5 Gbps	1.2 Gbps
Total onboard WAN or LAN 10/100/1000 ports	4	4	4	3	3	2	2
Total onboard WAN or LAN 10-Gbps ports		-	-	-		-	_
RJ45-based po	4 rts	4	4	3	2	2	2
SFP-based por	4 ts	4	4	3	2	1	1
Enhanced servicemodule slots	3	2	0	2	1	0	0
Double-wide servicemodule slots	2	1 (assumes no singlewide SMX modules installed)	0	1 (assumes no singlewide SM-X modules installed)	0	0	0
NIM slots	3	3	3	3	2	2	2

OIR (all I/O Yes Yes Yes Yes Yes No modules)

Technical specifications	ISR 4461	ISR 4451	ISR 4431	ISR 4351	ISR 4331	ISR 4321	ISR 4221
Onboard ISC slot	1	1	1	1	1	1	No
	-	( <del></del> )	-	4 GB	4 GB	4 GB	4GB
Default memory double- datarate 3 (DDR3) errorcorrectioncode (ECC) DRAM (combined control, services, and data planes)							
Maximum memory DDR3 ECC DRAM (combined control, services, and data planes)	Table 1	_		16 GB	16 GB	8 GB	4GB
Default memory DDR3 ECC DRAM (data plane)	4 GB	2 GB	2 GB	_		-	-
Maximum memory DDR3 ECC DRAM (data plane)	4 GB	2 GB	2 GB	_		_	Name:
Default memory DDR3 ECC DRAM (control and services plane)	8 GB	4 GB	4 GB	_	_	-	_
Maximum memory DDR3 ECC DRAM (control and services plane)	32 GB	16 GB	16 GB	_	_	_	

Default flash memory	8 GB	8 GB	8 GB	4 GB	4 GB	4 GB	8GB
Maximum flash memory	32 GB	32 GB	32 GB	16 GB	16 GB	8 GB	8GB
External USB 2.0 slots (Type A)	2	2	2	2	1	1	1
USB console port - Type B mini (up to	1	1	1	1	1	1	0

Technical	ISR 4461	ISR 4451	ISR 4431	ISR 4351	ISR 4331	ISR 4321	ISR 4221
specifications							
115.2 kbps)						MIN TO THE PARTY OF THE PARTY O	
Serial console port - RJ45 (up to 115.2 kbps)		1	1	1	1	1	1 (combo CON/AUX port)
Serial auxiliary port - RJ45 (up to 115.2 kbps)	1	1	1	1	1	1	1 (combo CON/AUX port)
Power-supply options	Internal: AC, DC, and PoE	Internal: AC, DC, and PoE	Internal: AC, DC, and PoE	Internal: AC, DC, and PoE	Internal: AC, DC, and PoE	External: AC and PoE	External AC only
Redundant power supply	Internal: AC, DC, and PoE	Internal: AC, DC, and PoE	Internal: AC, DC, and PoE	-	_	-	
Power specification	ns						
AC input voltage	100 to 240 VAC autoranging	100 to 240 VAC autorangin g	100 to 240 VAC autoranging	100 to 240 VAC autoranging	100 to 240 VAC autoranging	100 to 240 VAC autoranging	100 to 240 VAC autoranging
DC input voltage	48 to 60V	48 to 60V	48 to 60V	_	24 to 60V	_	_
Input voltage Input current	12A max	12A max	12A max	_	14 - 5A	Manual.	_
AC input frequency	47 to 63 Hz	47 to 63 Hz	47 to 63 Hz	47 to 63 Hz	47 to 63 Hz	47 to 63 Hz	47 to 63 Hz

AC input current range, AC power supply (maximum)	7.1 to 3.0A	7.1 to 3.0A	3 to 1.3A	7.1 to 3.0A	3 to 1.3A	1.5 to 0.6A	1.5 to 0.6A
AC input surge current	60A peak and less than 5 Arms per half cycle	Less than 50A	60A peak and less than 5 Arms per half cycle	60A peak and less than 12 Arms per half cycle	60A peak and less than 5 Arms per half cycle	90A peak and less than 3 Arms per half cycle	90A peak and less than 3 Arms per half cycle
Technical specifications	ISR 4461	ISR 4451	ISR 4431	ISR 4351	ISR 4331	ISR 4321	ISR 4221
Typical power (no modules)		158W	65W	48W	42W	36W	24W
Maximum power with AC power supply	1000W (no PoE)	450W (no PoE)	250W (no PoE)	430W	250W	125W	90W
Maximum power with DC power supply	437W (no PoE)	437W (no PoE)	437W (no PoE)	437W (no PoE)	250W (no PoE)		
Maximum power with PoE power supply (platform only)	1000W with PoE redundant 1450W with PoE boost, no redundancy	1000W with PoE redundant 1450W with PoE boost, no redundanc y	500W with PoE redundant 1000W with PoE boost, no redundancy	990W	530W	260W	(No PoE support)
Maximum endpoint PoE power available from PoE power supply	500W with optional redundancy	500W with optional redundanc y	250W with optional redundancy	500W	250W	120W	(No PoE support)
Maximum endpoint PoE	950W with no redundancy	950W with no redundanc	500W with no redundancy	_	-		(No PoE support)

Sizes and weights

power capacity with PoE boost

Dimensions (H x W x D)	3.5 x 17.25 x 18.5 in 88.9 x 438.15 x 469.9 mm)	3.5 x 17.25 x 18.5 in (88.9 x 438.15 x 469.9 mm)	1.73 x 17.25 x 19.97 in (43.9 x 438.15 x 507.2 mm)	3.5 x 17.25 x 18.5 in (88.9 x 438.15 x 469.9 mm)	1.75 x 17.25 x 17.25 in (44.45 x 438.15 x 438.15 mm)	1.75 x 14.55 x 11.60 in (44.55 x 369.57 x 294.64 mm)	1.72 x 12.7 x 10 in (43.7 x 322.6 x 254 mm)
External power supply dimensions (H x W x D)						2.95 x 1.18 x 6.10 in (75 x 30 x 155 mm)	1.45 × 2.87 × 5.98 in (37 × 73 × 152 mm) (Phihong mfg PN: AA90U120A-R) 1.44 × 2.64 × 6.10 in (36.5 × 67 × 155 mm) (Delta mfg PN: ADP90GR BA)

Technical specifications	ISR 4461	ISR 4451	ISR 4431	ISR 4351	ISR 4331	ISR 4321	ISR 4221
Shipping box dimensions (H x W x D)	9.75 x 22.25 x 26 in (24.76 x 56.51 x 66.04 mm)	9.75 x 22.25 x 26 in (24.76 x 56.51 x 66.04 mm)	7.88 x 22.25 x 28.75 in (200.2 x 565.1 x 730.25 mm)	9.75 x 22.25 x 26 in (24.76 x 56.51 x 66.04 mm)	7.125 x 22.75 x 22.5 in (180.98 x 577.85 x 571.5 mm)	7.0 x 21.5 x 16.125 in (177.8 x 546.1 x 409.6 mm)	4.13 x 18.25 x 12.94 in (104.9 x 463.6 x 328.7 mm)
Rack height	3 rack units (3RU)	2 rack units (2RU)	1 rack unit (1RU)	2 rack units (2RU)	1 rack unit (1RU)	1 rack unit (1RU)	1 rack unit (1RU)
Rack-mount 19-in. (48.3 cm) EIA	Included	Included	Included	Included	Included	Included	Optional
Rack-mount 23-in. (58.4 cm) EIA	Optional	Optional	Optional	Optional	Optional	-	-
Wall-mount	No	No	Yes	No	Yes	Mounting holes under chassis	Yes
Weight with 1x 450W AC power supply (no modules)		28.8 lb (13.1 kg)		28.8 lb (13.1 kg)	=	_	-

Weight with 1x 1000W AC power supply + 1 PoE power module (nother modules)		30.6 lb (13.9 kg)		29.0 lb (13.2 kg)	-	_	
Weight with AC power supply (no modules)		-	18.5 lb (8.4 kg)	-	13.5 lb (6.2 kg)	7.7 lb (3.5 kg) + 1.2 lb (0.66 kg) external PS	7.1 lb (3.22 kg)
Weight with DC power supply (no modules)		28.8 lb (13.1 kg)	28.8 lb (13.1 kg)	28.8 lb (13.1 kg)	13.5 lb (6.2 kg)		
Weight with AC power supply wit PoE (no modules)		-	18.6 lb (8.4 kg)	-	14.1 lb (6.4 kg)	-	_
Typical weight (fully loaded with modules)		42.7 lb (19.4 kg)	22.4 lb (10.2 kg)	37.7 lb (17.1 kg)	16.1 lb (7.3 kg)	9.14 lb (4.2 kg) + 1.2 lb (0.66 kg)	8.11 lb (3.68 kg)
						external PS	
Technical specifications	ISR 4461	ISR 4451	ISR 4431	ISR 4351	ISR 4331	ISR 4321	ISR 4221
A STATE OF THE PARTY OF THE PAR		ISR 4451 6.4 lb (2.9 kg)	ISR 4431 5.9 lb (2.7 kg)	ISR <b>4351</b> 6.4 lb (2.9 kg)	<b>ISR 4331</b> 4.6 lb (2.1 kg)		1.28 lb (0.58 kg)
specifications		6.4 lb (2.9				ISR 4321	1.28 lb (0.58 kg)
specifications Packaging weight	I/O side to	6.4 lb (2.9 kg) I/O side to bezel side	5.9 lb (2.7 kg)	6.4 lb (2.9 kg) I/O side to bezel side	4.6 lb (2.1 kg)	2.2 lb (1 kg) Right I/O side to	1.28 lb (0.58 kg) I/O side to bezel
Packaging weight Airflow Mean time between	I/O side to bezel side 480,770 hours	6.4 lb (2.9 kg)  I/O side to bezel side  480,770	5.9 lb (2.7 kg)  1/O side to bezel side	6.4 lb (2.9 kg) I/O side to bezel side	4.6 lb (2.1 kg)  I/O side to bezel side	2.2 lb (1 kg)  Right I/O side to left I/O side	1.28 lb (0.58 kg) I/O side to bezel side

Altitude (China)	0 to 6560 ft. (0 to 2000 m)	0 to 6560 ft.	0 to 6560 ft. (0 to 2000 m)	0 to 6560 ft. (0 to 2000 m)	0 to 6560 ft. (0 to 2000 m)	0 to 6560 ft. (0 to 2000 m)	0 to 6560 ft. (0 to 2000 m)
,	,	(0 to 2000 m)	(= 10 2000,	(5 15 25 5 11)	, 6 10 2000 11.,	(5 to 2550 m)	(0.10.2000 11.)
Altitude (rest of the world)	0 to 10,000 ft	0 to 10,000 ft	0 to 10,000 ft	0 to 10,000	0 to 10,000 ft (0 to 3050 m)	0 to 10,000 ft (0 to 3050 m)	0 to 10,000 ft (0 to 3050 m)
	(0 to 3050 m)	(0 to 3050 m)	(0 to 3050 m)	ft (0 to 3050 m)		**************************************	
Short-term		-	-	-	32° to 131°F	_	_
temperature up to 6560 ft per NEBS GR63-CORE					(0° to 55° C) (for ISR 4331- DC version)		
Relative humidity	5% to 85%	5% to 85%	5% to 85%	5% to 85%	5% to 85%	5% to 85%	5% to 85%
Short-term humidity	5% to 90%, not to exceed 0.024 kg water/kg of dry air	5% to 90%, not to exceed 0.024 kg water/kg of dry air	5% to 90%, not to exceed 0.024 kg water/kg of dry air	not to exceed 0.024 kg	5% to 90%, not to exceed 0.024 kg water/kg of dry air	5% to 90%, not to exceed 0.024 kg water/kg of dry air	5% to 90%, not to exceed 0.024 kg water/kg of dry air
Acoustics: Sound pressure	50.6/73.1 dBA	50.6/73.1 dBA	54.3/79.1 dBA	50.6/73.1 dBA	52.8/74.8 dBA	24.2/51.9 dBA	28.5/53 dBA
(typical/ maximum)							

Technical specifications	ISR 4461	ISR 4451	ISR 4431	ISR 4351	ISR 4331	ISR 4321	ISR 4221
Acoustics: Sound power (typical/ maximum)	58.2/78.8 dBA	58.2/78.8 dBA	57.2/80.8 dBA	58.2/78.8 dBA	61.2/81.6 dBA	31.9/59.9 dBA	41/68 dBA
Nonoperating co	onditions						
Temperature	-40° to 158°F (-40° to 70°C)	-40° to 158°F (-40° to 70°C)	-40° to 158°F (-40° to 70°C)	-40° to 158°F (-40° to 70°C)	-40° to 158°F (-40° to 70°C)	-40° to 158°F (-40° to 70°C)	-40° to 158°F (-40° to 70°C)

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Relative humidity	5% to 95%	5% to 95%	5% to 95%	5% to 95%	5% to 95%	5% to 95%	5% to 95%
Altitude	15,584 ft (4750 m)	15,584 ft (4750 m)	15,584 ft (4750 m)	15,584 ft (4750 m)	15,584 ft (4750 m)	15,584 ft (4750 m)	15,584 ft (4750 n
Regulatory and cor	mpliance						
Safety	UL 60950-1 CAN/CSA C22.2 No. 60950-1 EN 60950-1 AS/NZS 60950-1 IEC 609501	UL 60950-1 CAN/CSA C22.2 No. 60950-1 EN 609501 AS/NZS 60950-1 IEC 60950-1	UL 60950-1 CAN/CSA C22.2 No. 60950-1 EN 60950-1 AS/NZS 60950-1 IEC 60950-1	UL 60950-1 CAN/CSA C22.2 No. 60950-1 EN 60950-1 AS/NZS 60950-1 IEC 609501	UL 60950-1 CAN/CSA C22.2 No. 60950-1 EN 60950-1 AS/NZS 60950-1 IEC 60950-1	UL 60950-1 CAN/CSA C22.2 No. 60950-1 EN 60950-1 AS/NZS 60950-1 IEC 60950-1	UL 60950-1 CAN/CSA C22.2 No. 60950 EN 60950-1 AS/NZS 60950-1 IEC 60950-1
EMC	47 CFR, Part 15 ICES-003 Class A EN55032 Class A CISPR32 Class A AS/NZS CISPR 32 Class A VCCI V-3 CNS 13438 EN 300-386 EN 61000 (Immunity) EN 55024,	47 CFR, Part 15 ICES-003 Class A EN55032 Class A CISPR32 Class A AS/NZS CISPR 32 Class A VCCI V-3 CNS 13438 EN 300386 EN 61000 (Immunity)	47 CFR, Part 15 ICES-003 Class A EN55032 Class A CISPR32 Class A AS/NZS CISPR 32 Class A VCCI V-3 CNS 13438 EN 300-386 EN 61000 (Immunity) EN 55024,	47 CFR, Part 15 ICES-003 Class A EN55032 Class A CISPR32 Class A AS/NZS CISPR 32 Class A VCCI V-3 CNS 13438 EN 300-386 EN 61000 (Immunity) EN 55024,	47 CFR, Part 15 ICES-003 Class A EN55032 Class A CISPR32 Class A AS/NZS CISPR 32 Class A VCCI V-3 CNS 13438 EN 300-386 EN 61000 (Immunity) EN 55024, CISPR 24 KN22, KN24	ICES-003 Class A EN55032 Class A CISPR32 Class A AS/NZS CISPR 32 Class A VCCI V-3 CNS 13438 EN 300-386 EN 61000 (Immunity) EN 55024, CISPR 24 KN22, KN24	ICES-003 Class A EN55032 Class A CISPR32 Class A AS/NZS CISPR 32 Class A VCCI V-3 CNS 13438 EN 300-386 EN 61000 (Immunity) EN 55024, CISPR 24 KN22, KN24
Technical specifications	ISR 4461 CISPR 24 KN22, KN24	ISR 4451 EN 55024, CISPR 24 KN22, KN24	ISR 4431 CISPR 24 KN22, KN24	ISR 4351 CISPR 24 KN22, KN24	ISR 4331 EN 50121-1 EN61000-6-4 EN 50121-4	ISR 4321	ISR 4221

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Telecom			TIA-968-B	TIA-968-B	TIA-968-B	TIA-968-B	TIA-968-B
			CS-03	CS-03	CS-03	CS-03	CS-03
	T1	T1	ANSI T1.101	ANSI T1.101	ANSI T1.101	ANSI T1.101	ANSI T1.101
	IC CS03:2004	IC CS03:2004	ITU-T G.823, G.824	ITU-T	ITU-T G.823, G.824	ITU-T G.823, G.824	ITU-T G.823, G.824
	TIA-968B:2009		IEEE 802.3	G.823, G.824	IEEE 802.3	IEEE 802.3	IEEE 802.3
	HKTA 2028:2010	HKTA 2028:2010	RTTE Directive	IEEE 802.3	RTTE Directive	RTTE Directive	RTTE Directive
	HKTA 2017:2010	HKTA 2017:2010	Homologatio n requirements	RTTE Directive	Homologation requirements vary by country and	Homologation requirements vary by country	Homologation requirements vary by country and
	HKTA 2015: 2006	HKTA 2015: 2006	vary by country and interface type. For	Homologati on requirement s vary by	interface type. For specific country	and interface type. For specific country	information, refer
	G.703:2001	G.703:200	specific country information,	country and	information, refer to the online	information, refer to the	to the online approvals
	ID0002:200	1	refer to the	interface type. For specific	approvals	online approvals	database at:
	7	ID0002:20 07	online approvals	country	database at:	database at:	https://www.cis
	156100:200 4	IS6100:20 04	database at:	information, refer to the	https://www.cis cofax.com/.	https://www.c iscofax.com/.	cofax.com/.
	DSPR Gray Book:2000	DSPR Gray Book:2000	https://www. ciscofax.com	online approvals database at:	COTAX.COTTY.	iscolax.com/.	
	DSPR Technical Condition: 2004	DSPR Technical Condition: 2004	L	https://ww w.ciscofax. com/.			
	E1	E1					
	AS/ACIF S016: 2001	AS/ACIF S016: 2001					
	AS/ACIF S038: 2001	AS/ACIF 5038: 2001					
	G.703:2001	G.703:200 1					
	TBR 4:1995 TBR 12:1993	TBR 4:1995 TBR					
	TBR	12:1993					
	13:1996 RRA 200938	TBR 13:1996					
	(RRL 200596)	RRA 2009-38					
	IDA TS DLCN:2011	(RRL 2005-96)					
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specifications

2004

IDA TS DLCN:201

PTC

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220:2008 Ethernet

IDA TS ISDN PRA:2005

IEEE 802.3 ANSA

IS6100: 2004

X3.263

PTC 220:2008

Ethernet IEEE 802.3

ANSA X3.263

#### Cisco IOS XE Software

Protocols

IPv4, IPv6, static routes, Routing Information Protocol Versions 1 and 2 (RIP and RIPv2), Open Shortest Path First (OSPF), Enhanced IGRP (EIGRP), Border Gateway Protocol (BGP), BGP Route Reflector, Intermediate System-to-Intermediate System (IS-IS), Multicast Internet Group Management Protocol Version 3 (IGMPv3), Protocol Independent Multicast Sparse Mode (PIM SM), PIM Source Specific Multicast (SSM), RSVP, Cisco Discovery Protocol, encapsulated remote switch port analyzer (ERSPAN), IPSLA, Call Home, EEM, Internet Key Exchange (IKE), access control list (ACL), Ethernet Virtual

Connections (EVC), Dynamic Host Configuration Protocol (DHCP), Frame Relay (FR), DNS, LISP, Overlay Transport Virtualization (OTV),<sup>2</sup> Hot Standby Router Protocol (HSRP), RADIUS, authentication, authorization, and accounting (AAA), Advanced Video Coding (AVC), Distance Vector Multicast Routing Protocol (DVMRP), IPv4-to-IPv6 Multicast, MPLS, Layer

2 and Layer 3 VPN, IPsec, Layer 2 Tunneling

Protocol Version 3 (L2TPv3), Bidirectional Forwarding Detection (BFD), IEEE 802.1ag, and IEEE 802.3ah

Encapsulations

Generic routing encapsulation (GRE), Ethernet, 802.1q VLAN, Point-to-Point Protocol (PPP), Multilink Point-to-Point Protocol (MLPPP), FR, Multilink Frame Relay (MLFR) (FR.15 and FR.16), High-Level Data Link Control (HDLC), serial (RS-232, RS-449, X.21, V.35, and EIA-530), and PPP over Ethernet (PPPoE)

Traffic management

QoS, Class-Based Weighted Fair Queuing (CBWFQ), Weighted Random Early Detection (WRED), Hierarchical QoS, Policy-

Based Routing (PBR), Performance Routing, and NBAR

Cryptographic algorithms

Encryption: Data Encryption Standard (DES), 3DES, Advanced Encryption Standard (AES)-128 or AES256 (in Cipher Block

Chaining [CBC] and Galois/Counter Mode [GCM])

Authentication: RSA (748/1024/2048 bit), ECDSA (256/384 bit)

Integrity: MD5, SHA, SHA-256, SHA-384, SHA-512

# Services plane: Enabling the branch-in-a-box

All 4000 Series ISRs contain processing cores built in as standard to allow full-featured services to run onboard. This includes the full-featured Cisco WAAS engine that provides application acceleration and a highly responsive virtual desktop experience. The technology is known as Cisco Service Containers, and it uses a standard hypervisor to allow x64 based applications to run.

The 4000 Series ISRs can be fitted with SSDs and server cards for local storage and computing capability. The Cisco UCS\* E-Series server cards are available with 8-core Intel\* Xeon\* processors with up to 48 GB of highspeed DDR3 memory and three drives built in, offering RAID 0, 1, and 5. This immense amount of compute power can eliminate the need for any dedicated servers at branch sites. Cisco UCS E-Series cards can be configured and managed using VMware vCenter and pooled with data center compute resources.

<sup>&#</sup>x27;Using onboard Gigabit Ethernet interfaces.

<sup>&</sup>lt;sup>2</sup> Supported only on the 4451 for bandwidths less than 100 Mbps.

# Software subscription through Cisco DNA licensing

The ISR 4000 Series supports software-based subscription using Cisco DNA based licensing. Three Cisco DNA based software subscription licenses are available for the WAN portfolio: Cisco DNA Essentials, Cisco DNA Advantage, and Cisco DNA Premier, allowing customers to have a single, unified solution that spans across the ISR 4000 Series and its ASR 1000 and ISR 1000 Series counterparts

The license tiers are structured to support growing business needs, enabling the customer to move from basic functionality using Cisco DNA Essentials to full functionality with Cisco DNA Advantage and expanding that to include WAN optimization and analytics with Cisco DNA Premier. This structure provides complete flexibility to move the same license across endpoints based on growing network and security requirements and growth in bandwidth based on user and application growth at the sites, as well as the ability to change the management of the platform from on-premises to cloud or vice versa.

Cisco DNA licenses are supported for all ISR 4000 platforms using Cisco DNA Center, the controller and analytics platform at the heart of Cisco's intent-based network. For more information on Cisco DNA Center and supported platforms, refer to <a href="https://www.cisco.com/c/en/us/products/cloud-systems-management/dnacenter/index.html">https://www.cisco.com/c/en/us/products/cloud-systems-management/dnacenter/index.html</a>.

# Enterprise NFV on the ISR 4000

Built to reduce costs without compromising vital network services, the Cisco UCS E-Series router-integrated branch blade servers provide support for a virtualization-ready and application-centric platform that can be seamlessly integrated on the ISR 4000 platform. Customers can now install virtualized applications on the ISR 4000 routers through the Cisco Enterprise NFV Infrastructure Software (NFVIS) — a virtualization infrastructure that integrates full VM lifecycle management, monitoring, device programmability, and service chaining in a single, installable package. For more information on Enterprise NFV and NFVIS, refer to <a href="https://www.cisco.com/c/en/us/solutions/enterprise-networks/enterprise-network-functions-virtualizationnfv/index.html#~stickynav=2">https://www.cisco.com/c/en/us/solutions/enterprise-networks/enterprise-network-functions-virtualizationnfv/index.html#~stickynav=2</a>.

# Support for DC power

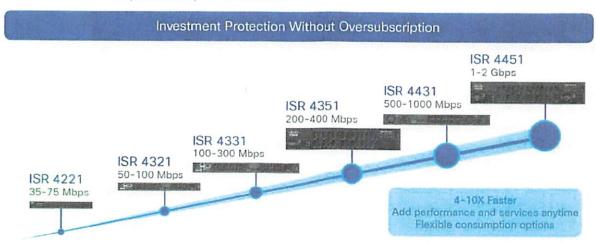
The ISR 4000 platforms support both DC and AC power supplies as options. Specifically, the ISR 4331 has two separate product SKUs – the ISR4331/K9 and the ISR4331-DC/K9 — that support AC and DC power, respectively, The ISR 4400 Series can independently support an AC or a DC power supply on the same chassis. While the ISR 4300 Series supports between 24V and 60V DC, the 4400 Series supports between 48V and 60V DC. The 4331 provides for up to 250W of power rating, while the 4400 Series provides up to 437W. It is important to note that when DC power supplies are installed on the router, PoE-based modules may not be used.

More details about the DC power supplies and their capabilities can be found at <a href="https://www.cisco.com/c/en/us/td/docs/routers/access/4400/hardware/installation/guide44004300/C4400">https://www.cisco.com/c/en/us/td/docs/routers/access/4400/hardware/installation/guide44004300/C4400</a> isr/FRUs Modules <a href="https://www.cisco.com/c/en/us/td/docs/routers/access/4400/hardware/installation/guide44004300/C4400">https://www.cisco.com/c/en/us/td/docs/routers/access/acce

# Product performance and scalability

The ISR 4000 Series is built on a multicore CPU architecture. It runs modular Cisco IOS XE Software, which allows the platform to take full advantage of its distributed multicore architecture. The architecture of the ISR 4000 separates control- and data-plane operations and integrates an industry-first services plane. This design delivers full-featured integrated services up to Layer 7 at high performance with the ability to deliver application-aware network services while maintaining a stable platform and a high level of performance during periods of heavy network traffic.

The ISR 4000 Series consists of three series of routers: the 4400 Series, the 4300 Series, and the 4200 Series, whose performance levels are represented by the chart below.



All platforms in the ISR 4000 Series come with fixed maximum performance levels. One fixed base performance level is delivered as a factory default with an optional performance-on-demand license to increase the base forwarding throughput. This scenario enables deployment in high-speed WAN environments through performance-on-demand licensing to double or, for one of the platforms, triple the router capacity without any hardware upgrades.

All ISR 4000 platforms have their fixed performance levels set well within actual capacity, with the result that performance does not necessarily degrade when a service is added to the configuration. This setup provides a deterministic performance, eliminating guesswork for the network administrator when planning new services.

For a more detailed description of the ISR 4000 Series performance and platform scalability, refer to the performance white paper at <a href="https://www.cisco.com/c/en/us/products/collateral/routers/4000-seriesintegrated-services-routers-isr/white-paper-c11-734550.html">https://www.cisco.com/c/en/us/products/collateral/routers/4000-seriesintegrated-services-routers-isr/white-paper-c11-734550.html</a>.

#### ISR 4000 Boost license

In addition to the Performance license, customers may now order a Booster (or Boost) license that allows router throughput that is five or more times that of the throughput available with the Performance license. In Booster mode, the router does not provide the deterministic level of performance that it does when operating with the default license or with the Performance license.

The Boost license provides a license tier above the Performance license, allowing customers to completely remove the ISR 4000's performance limiters. This will make the ISR 4000 platforms perform at entirely new performance levels, allowing for 4+ Gbps of IP routing (Cisco Express Forwarding) performance on the 4400 Series ISRs. For deployments using encryption, IPsec throughput with AES-256 increases to 250 Mbps on the lowest platform and up to 10 Gbps on the ISR 4461.

# ISR 4000 interfaces and modules supported

The ISR 4000 Series consists of modular routers with LAN and WAN connectivity. The routers provide for NIM slots and EtherSwitch Service Module (SM-X) slots, offering a rich set of modules, such as LAN, WAN, and wireless interfaces plus a range of compute engines for embedded services.

For a complete list of supported modules on the ISR 4000 Series, refer to the Interfaces and Modules sheet at <a href="https://www.cisco.com/c/en/us/products/routers/4000-series-integrated-services-routers-isr/relevantinterfaces-and-modules.html">https://www.cisco.com/c/en/us/products/routers/4000-series-integrated-services-routers-isr/relevantinterfaces-and-modules.html</a>.

#### SD-WAN with the ISR 4000 Series

The ISR 4000 Series is optimized for SD-WAN. For enterprises, this means that business-critical applications run faster, with more reliability and reduced OpEx. The SD-WAN achieves this by giving all branches and data centers the ability to monitor, control, move, and report on streams of application data, such as specific web (HTTP) traffic, for example. The ISR 4000 Series has deep packet inspection capability and can accurately identify and control thousands of different applications, including custom in-house enterprise applications.

The entire SD-WAN implementation on the ISR 4000 may be implemented by managing the end device either from the cloud or on-premises through ascending levels of throughput-based licenses. All licenses that support SD-WAN, whether on-premises or in the cloud, are enabled using subscription licenses. These subscription licenses enable all customers to seamlessly transition between on-premises and cloud management as needed. The license tiers are structured to support the growth in business needs through simple subscriptions that help simplify the journey to intent-based networking for the WAN.

The SD-WAN subscriptions are aligned across three subscription licenses of Cisco DNA Essentials, Cisco DNA Advantage, and Cisco DNA Premier, each expanding functionally. Cisco DNA Essentials covers all types of connectivity and router lifecycle management, with support for network and application visibility coupled with basic premises and transport security. Cisco DNA Advantage provides for advanced WAN topologies and application-aware policies supported by enhanced network security. Cisco DNA Premier provides for cloud connectivity with unlimited segmentation, advanced application optimization, and network analytics, secured by advanced threat protection.

For more information on Cisco SD-WAN, refer to <a href="https://www.cisco.com/c/en/us/products/software/one-wansubscription/index.html">https://www.cisco.com/c/en/us/products/software/one-wansubscription/index.html</a>.

#### The benefits are immense:

- Business-critical applications no longer have to contend each other or with traffic that should be served on a best-effort basis.
- The enterprise network becomes more reliable because multiple paths can be used.
- Costs are greatly reduced because dual MPLS links can be replaced with a mix of MPLS and internet.
- The time to bring up new remote sites is dramatically reduced because the SD-WAN supports rapidly deployed DSL and 3G/4G LTE connections as easily as MPLS.
- Security is assured across these connections through a zero-touch secure VPN technology used by governments and finance organizations worldwide.

#### From a platform perspective, the ISR 4000 Series has:

- Separated control and data planes for Denial-of-Service (DoS) attack prevention, Intrusion Prevention System (IPS), and firewall capability built in.
- The ability to locally cache SaaS application content. The caching is automatic and peers directly with Akamai technology to obtain intelligence.
- Greatly increased application performance speed by using in-built application acceleration technology that can locally cache at the byte level.

# Cisco security solutions for the ISR 4000 Series

#### Cisco WAN MACsec

Cisco routers support a wide range of ever-enhancing security features on the ISR 4000 Series. Cisco WAN MACsec is supported on the ISR 4000 Series using the NIM-2GE-CU-SFP module. WAN MACsec provides a line-rate network encryption solution over Layer 2 Ethernet transport services and can be leveraged outside campus networks over either Metro Ethernet transport or Data Center Interconnect (DCI) links. MACsec also secures WAN connections that are leveraging Ethernet as the link-layer media. For more information, refer to the white paper at

https://www.cisco.com/c/dam/en/us/td/docs/solutions/CVD/Aug2016/WP-WANMACsecDep-Aug2016.pdf.

### Cisco Encrypted Threat Analytics

The rapid rise in encrypted traffic is changing the threat landscape. As more businesses become digital, a significant number of services and applications are using encryption as the primary method of securing information. Encrypted Threat Analytics (ETA) is a functionality that allows customers to do cryptographic assessments and identify malware communications in encrypted traffic through passive monitoring. Using information about events that occur inside of a flow or intraflow telemetry to identify malware communication in encrypted traffic means ETA can maintain the integrity of the encrypted flow without the need for bulk decryption. For more information and platform support, refer to

 $\frac{https://www.cisco.com/c/dam/en/us/solutions/collateral/enterprise-networks/enterprise-network-security/nb09-encrytd-traf-anlytcs-wp-cte-en.pdf.\\$ 

#### Cisco Snort IPS and Cisco Umbrella Branch

Cisco Snort IPS for the ISR 4000 Series offers a lightweight threat defense solution that uses industryrecognized Snort open-source Intrusion Prevention System (IPS) technology. It is perfect for customers who are looking for a cost-effective solution that provides one box for both advanced routing capabilities and integrated threat defense security to help comply with regulatory requirements.

Cisco Umbrella Branch is a cloud-delivered security service for the Cisco ISRs. It provides the first layer of defense against threats at branch offices. And it offers the simplest, fastest way to protect every device on your branch network. You gain visibility and enforcement at the DNS layer, so you can block requests to malicious domains and IPs before a connection is ever made.

When enabling MACsec, you will need to procure the Security and HSEC licenses to stay within the limits of federal export control regulations. When enabling ETA, you need to enable the Security (SEC) license. Enabling Snort requires a Security (SEC) license and a signature subscription license. Enabling Cisco Umbrella Branch requires an Umbrella Branch license and a subscription license.

# Reducing operational costs using Cisco ISR

## Support for data modelling

Enterprises and service providers can reduce the OpEx of their networks and increase the agility and speed with which they deliver new services by investing in SDN and NFV. Cisco routers provide support for NETCONF and YANG data modelling, with model coverage increasing in successive releases.

#### Software Maintenance Upgrades (SMUs)

The ISR 4000 Series now supports Software Maintenance Upgrades. The SMU is a package that can be installed on a system to provide a patch fix or security resolution to a released image. An SMU package is provided on a per-release and per-component basis and is specific to the platform. An SMU is an independent and self-sufficient package and does not have any prerequisites or dependencies. Refer to

https://www.cisco.com/c/en/us/td/docs/ios-xml/ios/config-mgmt/configuration/xe-16-6/config-mgmt-xe16-6-book/cm-smu.html for additional details.

## Network Plug and Play

Cisco Network Plug and Play (PnP) helps automate the onboarding of new devices on your network by applying configuration settings without manual intervention. With the ease of a centrally managed controller, it reduces the time a new device takes to join your network and become functional. For more information on PnP, refer to

https://www.cisco.com/c/en/us/td/docs/solutions/Enterprise/Plug-and-Play/release/notes/pnp-connectrelease-notes.html

# Cisco IOS Software licensing and packaging

## Universal IOS XE and XE-SDWAN image

A single Cisco IOS XE Universal image encompassing all functions is delivered with the platform. Advanced features can be enabled simply by activating a software license on the Universal image. Technology packages and feature licenses, enabled through right-to-use licenses, simplify software delivery and decrease the operational costs of deploying new features.

Beginning with Cisco IOS Release 16.9.1, SD-WAN support is provided for the Cisco IOS image on the ISR 4000 Series. The SD-WAN features are provisioned through a separate image, the XE-SDWAN image. While the Universal Cisco IOS XE image provides for routing features, the XE-SDWAN image provides support for onpremises or cloud-based SD-WAN solutions. Unified communications for XE-SDWAN will be supported in upcoming releases

When ordering an ISR, a customer may choose either the Cisco IOS-XE or XE-SDWAN image. With Cisco IOS XE, customers may opt for subscription-based licensing or for perpetual licensing. With the XE-SDWAN image, customers may order only subscription licensing. Refer to the Cisco DNA Ordering Guide at

https://www.cisco.com/c/dam/en/us/products/collateral/cloud-systems-management/dna-center/nb-09-dna1-x-ordering-guide-cte-en-latest.pdf.

<sup>&</sup>lt;sup>1</sup> Supported beginning with Cisco IOS XE Release 16.6.1 for all ISR 4000 and ASR 1000 Series platforms.

Four major technology licenses are available on the ISR 4000 Series and use the Cisco IOS XE image; these licenses can be activated through the Cisco software activation process described at <a href="https://www.cisco.com/go/sa">https://www.cisco.com/go/sa</a>. The following licenses are available:

- IP Base: This technology package is available as the default.
- Application Experience (APPX): This license includes data and application performance features.
- Unified Communications (UC): This license includes voice features.
- Security (SEC) or Security with No Payload Encryption (SEC-NPE): This license includes features for securing network infrastructure.

The ISR 4000 Series has a performance-on-demand license to increase the base forwarding throughput with no hardware changes. Also present is the High Security (HSEC) license, which removes the curtailment enforced by the U.S. government export restrictions on the encrypted tunnel count and encrypted throughput. The HSECK9 license is a separately required license for a feature to have full crypto functionality. Without the HSECK9 license, only 1000 secure tunnels and 250 Mbps<sup>2</sup> of crypto bandwidth would be available.

For additional information and details about Cisco IOS Software licensing and packaging on the ISR 4000 Series, visit <a href="https://www.cisco.com/c/en/us/td/docs/routers/access/4400/software/configuration/guide/isr4400swcfg.pdf">https://www.cisco.com/c/en/us/td/docs/routers/access/4400/software/configuration/guide/isr4400swcfg.pdf</a>.

Cisco IOS XE provides support for both perpetual and subscription licensing. Subscription licensing with support for Cisco DNA Center is offered using the three licenses of Cisco DNA Essentials, Cisco DNA

Advantage, and Cisco DNA Premier, in line with similar licenses that provide support on the XE-SDWAN side. Please refer to the Cisco DNA Ordering Guide at <a href="https://www.cisco.com/c/dam/en/us/products/collateral/cloud-systems-management/dna-center/nb-09-dna1-x-ordering-guide-cte-en-latest.pdf">https://www.cisco.com/c/dam/en/us/products/collateral/cloud-systems-management/dna-center/nb-09-dna1-x-ordering-guide-cte-en-latest.pdf</a>.

SDNs may be provisioned through three major licenses on the ISR 4000 Series; these licenses can be activated through the Cisco software activation process identified at <a href="https://www.cisco.com/go/sa">https://www.cisco.com/go/sa</a> using Cisco DNA Center or through the vManage management portal. The XE-SDWAN image provides for its own licensing schema through Cisco DNA licensing.

The following licenses are available:

- Cisco DNA Essentials covers all types of connectivity and router lifecycle management and support for network and application visibility, coupled with basic premises and transport security.
- Cisco DNA Advantage provides for advanced WAN topologies and application-aware policies supported by enhanced network security.
- Cisco DNA Premier provides for cloud connectivity with unlimited segmentation, advanced application optimization, and network analytics, secured by advanced threat protection.

For more information, refer to <a href="https://www.cisco.com/c/dam/en/us/products/collateral/software/dnasoftware-routing-subscription.pdf">https://www.cisco.com/c/dam/en/us/products/collateral/software/dnasoftware-routing-subscription.pdf</a>.

#### Smart Software Licensing support for Cisco IOS XE

Cisco IOS XE supports Smart Licensing beginning with image version 16.6.1 and Device-Led Conversion (DLC) beginning with image version 16.9.1. Smart Software licensing is a simplified license management system that delivers visibility into customer license ownership and consumption. Licenses are managed through a central Cisco Smart License cloud portal (SSM). The cloud portal maintains an account of what the customer has bought and what they are using, thus alerting the customer if they go out of compliance. Customers can determine what licenses they own and how they are being used. Customers benefit from being

Unified communications is not supported by the ISR 4221

The change to 250 Mbps was achieved in Cisco IOS XE Release 16.8.1 pursuant to revised federal regulations.

able to pool available licenses, providing for more straightforward license use across like platforms and thus decreasing operational costs.

While customers can purchase existing SKUs, they must mandatorily create a Smart Account when implementing Smart Licensing. One or more Virtual Accounts may be created under the Smart Account to enable the organization to logically segregate the purchased licenses. DLC allows the customer to convert all existing PAK and RTU licenses on the router into a Smart License. For more information, refer to <a href="https://www.cisco.com/c/en/us/products/software/smart-accounts/software-licensing.html">https://www.cisco.com/c/en/us/products/software/smart-accounts/software-licensing.html</a>.

#### Cisco ThousandEyes\*

ThousandEyes is natively integrated with eligible ISR 4000 Series platforms with a minimum of 8 GB DRAM and 8 GB of bootflash/storage. Additional memory and storage will be necessary for concurrently running the ThousandEyes agent with containerized SD-WAN security services.

A valid ThousandEyes agent license is required to activate the ThousandEyes agent. Existing ThousandEyes subscriptions can be leveraged on eligible ISR 4000 Series routers. For additional ThousandEyes subscription information, go to <a href="https://www.thousandeyes.com/signup/?utm\_source=Cisco&utm\_medium=referral&utm\_campaign=CiscoSDWAN">https://www.thousandeyes.com/signup/?utm\_source=Cisco&utm\_medium=referral&utm\_campaign=CiscoSDWAN</a>

#### ISR 4000 bundles

The ISR 4000 Series is available in several attractive bundles. The AX bundles integrate Cisco WAAS, Security (SEC), and Data (DATA) licenses into a single bundle that is simple to order, configure, and deploy. For customers who are also interested in voice along with all of these features, AXV presents an attractive option. See Table 5 for details.

Table 5. Available bundles

Bundles	Features
Application Experience with Voice (AXV)	AX + voice
Voice with Security (VSEC)	Voice + security
Application Experience (AX)	IP Base + Security + advanced networking protocols: L2TPv3, BFD, MPLS, VRF, VXLAN <sup>1</sup> (for bandwidth less than 100 Mbps)
	Application Experience: PfRv3, WAAS with AppNav**, NBAR2, AVC, IP SLA
	Hybrid cloud connectivity: LISP, OTV (for bandwidth less than 100 Mbps), VPLS, EOMPLS
	Intelligent web caching: Akamai Connect
Voice (V)	IP Base + Unified Communications: CME, SRST, CUBE
Security (SEC)	IP Base + Advanced security: Zone-based firewall, IPsec VPN, EZVPN, DMVPN, FlexVPN

Supported only on the ISR 4451.

Note: The ISR 4221/K9 does not support UC (voice); hence no V, VSEC, or AXV bundles are available for the ISR 4221/K9.

Available in Release 17.6, targeting Q3CY21.

More information on ISR AX bundles is available at https://www.cisco.com/go/ax.

A pay-as-you-grow licensing model lets you increase the performance level for the platforms from the base level to a higher level. So you can purchase at an attractive entry-level price point and increase the performance level as your business demand grows. Table 7 describes the performance licenses.

Table 6. Performance licenses

Table 8: Terror	interice neerises	
Platform	Performance-ondemand license	Features
ISR4461	FL-4460-PERF-K9	Increases the performance from base performance of 1.5 Gbps to 3 Gbps
ISR4451	FL-44-PERF-K9	Increases the performance from base performance of 1 Gbps to 2 Gbps
ISR4431	FL-44-PERF-K9	Increases the performance from base performance of 500 Mbps to 1 Gbps
ISR4351	FL-4350-PERF-K9	Increases the performance from base performance of 200 Mbps to 400 Mbps
ISR4331	FL-4330-PERF-K9	Increases the performance from base performance of 100 Mbps to 300 Mbps
ISR4321	FL-4320-PERF-K9	Increases the performance from base performance of 50 Mbps to 100 Mbps
ISR4221	FL-4220-PERF-K9	Increases the performance from base performance of 35 Mbps to 75 Mbps

Table 7. Booster (Boost) Performance licenses

Booster (Beess	Terrormance neerises
Part number	Description
FL-4220-BOOST-K9 (=)	Booster Performance License for 4221 Router
FL-4320-BOOST-K9 (=)	Booster Performance License for 4321 Router
FL-4330-BOOST-K9 (=)	Booster Performance License for 4331 Router
FL-4350-BOOST-K9 (=)	Booster Performance License for 4351 Router
FL-4430-BOOST-K9 (=)	Booster Performance License for 4431 Router
FL-44-BOOST-K9 (=)	Booster Performance License for 4451 Router
FL-4460-BOOST-K9 (=)	Booster Performance License for 4461 Router

# Ordering information

The Cisco ISR 4000 Series is orderable and shipping. To place an order, refer to Table 8 below and visit the <u>Cisco Ordering Home Page</u>.

Table 8. Ordering information

Product name	Product description

ISR4461/K9	Cisco ISR 4461 with 4 onboard GE, 3 NIM slots, 1 ISC slot, 3 SM slots, 8 GB Flash Memory default, 2 GB DRAM default (data plane), 4 GB DRAM default (control plane)
ISR4451-X/K9	ISR 4451 with 4 onboard GE, 3 NIM slots, 1 ISC slot, 2 SM slots, 8 GB Flash Memory default, 2 GB DRAM default (data plane), 4 GB DRAM default (control plane)
ISR4431/K9	ISR 4431 with 4 onboard GE, 3 NIM slots, 1 ISC slot, 8GB Flash Memory default, 2 GB DRAM default (data plane), 4 GB DRAM default (control plane)
ISR4351/K9	ISR 4351 with 3 onboard GE, 3 NIM slots, 1 ISC slot, 2 SM slots, 4 GB Flash Memory default, 4 GB DRAM default
ISR4331/K9	ISR 4331 with 3 onboard GE, 2 NIM slots, 1 ISC slot, 1 SM slots, 4 GB Flash Memory default, 4 GB DRAM default
ISR4321/K9	ISR 4321 with 2 onboard GE, 2 NIM slots, 1 ISC slot, 4 GB Flash Memory default, 4 GB DRAM default
ISR4221/K9	ISR 4221 with 2 onboard GE, 2 NIM slots, 1 ISC slot, 8 GB Flash Memory default, 4 GB DRAM default

For additional product numbers, including the ISR 4000 Series bundle offerings, contact your local Cisco account representative. To place an order, visit the <u>Cisco Ordering Home Page</u>. To download software, visit the <u>Cisco Software Center</u>.

# Integrated Services Router migration options

The ISR 4000 Series is included in the standard Cisco Technology Migration Program (TMP). Refer to <a href="https://www.cisco.com/go/tmp">https://www.cisco.com/go/tmp</a> and contact your local Cisco account representative for program details.

# Warranty information

The ISR 4000 Series has a 90-day limited liability warranty.

# Cisco and partner services for the branch office

Services from Cisco and our certified partners help you transform the branch-office experience and accelerate business innovation and growth. We have the expertise to create a clear, replicable, optimized branch-office footprint across technologies. Planning and design services align technology with your business goals and can increase deployment efficiency. Technical services help you improve operational efficiency, save money, and mitigate risk. Optimization services help you continuously improve performance and succeed with new technologies. For more information, visit <a href="https://www.cisco.com/go/services">https://www.cisco.com/go/services</a>.

Cisco Smart Net Total Care\* technical support for the ISR 4000 Series is available on a one-time or annual contract basis. Support options range from help-desk assistance to proactive, onsite consultation. All support contracts include:

- · Major Cisco IOS Software updates for protocol, security, bandwidth, and feature improvements
- · Full access rights to Cisco.com technical libraries for technical assistance, electronic commerce, and product information
- · Access 24 hours a day to the industry's largest dedicated technical support staff

# Cisco Capital

#### Flexible payment solutions to help you achieve your objectives

Cisco Capital\* makes it easier to get the right technology to achieve your objectives, enable business transformation, and stay competitive. We can help you reduce the total cost of ownership, conserve capital, and accelerate growth. In more than 100 countries, our flexible payment solutions can help you acquire hardware, software, services, and complementary third-party equipment in easy, predictable payments. Learn more.

#### For more information

For more information about the ISR 4000 Series, visit <a href="https://www.cisco.com/go/ISR4K">https://www.cisco.com/go/ISR4K</a> or contact your local Cisco account representative.

# Document history

New or revised topic	Described In	Date
Change 4461 from 2RU to 3RU	Sizing Section	December 4, 2018
Added 4461 and SD-WAN		November 13, 2018
Added support for Cisco SD-WAN with IOS XE SD-WAN, 16.9.1 software release. Added Encrypted Traffic Analytics as well as Boost Performance Licensing support information.	Ordering Information	August 8, 2018
Added new ISR 4000 Series model, the ISR 4221. Updated all related modules, memory, licenses, and bundles support related to the ISR 4221.	Features and Benefits	August 23, 2017

Americas Headquarters Cisco Systems, Inc. San Jose, CA Asia Pacific Headquarters Cisco Systems (USA) Pte. Ltd. Singapore Europe Headquarters Cisco Systems International BV Amsterdam, The Netherlands

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Printed in USA

C78-732542-23 05/21

#### Hoffman, Debra

From:

Robin Schmidt <rschmidt@aspiretransforms.com>

Sent:

Friday, November 12, 2021 10:04 AM

To:

Hoffman, Debra

Cc:

TeamAspire; Joseph Latessa; Stephen Howard

Subject:

FW: ASPIRE RESPONSE: ROCKY POINT PHONE SYSTEM RFQ IT-2203

Attachments:

Equipment RFQ IT22-03 Spreadsheet Phones 10-15-2021.xlsx; Rocky Point Phone

System RFQ Template.pdf

Importance:

High

This email originated from outside of our organization. Do not click links, open attachments or reply, unless you recognize the sender's email address and know the content is safe.

## ~Rocky Point UFSD Technology Department~

Good Morning Debra,

Attached you will find Aspire Technology Partners response to the above referenced Request for Quote. Please contact if you have any questions.

Thank you and have a great weekend.

Regards,

Robin Schmidt | RFP Specialist 25 James Way, Eatontown, NJ 07724

Office: 732.847.9562

Email: rschmidt@aspiretransforms.com













Master Collaboration Specialization
Master Networking Specialization
Master Security Specialization
Cloud and Managed Services Master
Advanced Data Center Architecture Specialization
Advanced Customer Experience Specialization
Cisco IoT Authorization

\*

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Aspire Technology	Partners, LLC.	

#### COMPLEX RFQ FINANCIAL RESPONSE

RFQ Number	Authorized User Name	Contract Number	Manufacturer / Reseller Name	Date Completed	Implementation RFQ Total
Rocky Point UFSD IT22-03	Debra Hoffman, Purchasing Agent	ogs	CISCO/ASPIRE TECHNOLOGY PARTNERS, LLC	11/11/2021	\$299,807.75
	The second secon	Unanticip	ated Enhancements to Services (Not to Exceed 15%)		

Please See RFQ document and project specifications.

Page 1 of 4

Lot this RFQ Applies to: 

Lot 1 Software 

Lot 2 Hardware 

Lot 4 Implementation

The RFQ includes Lot 4 – Implementation, Contractor must prior to submitting a response to the RFQ either hold an award for Lot 4 - Implementation, or be able to provide the services under the other Lots included in the RFQ.

Manufacturer / Reseller will complete Deliverable Number, Deliverable Name, Delivera Additional Discount \$\$ to meet a defined need as detailed in the Authorized User Request for Quote. RESPONSES ARE BINDING AND NON-RETRACTABLE

		Deliverable Number		ystem Replacement  Deliverable Name					
			Items						
RFQ Item#	Building/Other	Product Description	Manufacturer Part Number (SKU)	Net NYS Contract Price	Additional Product Discount %	RFQ Product Price	Qty	Additional Discount \$\$	Extended RFQ Price
1	BACKEND HARDWARE	Cisco Business Edition 6000M (M5) Appliance, Export Restr SW	BE6M-M5-K9	\$8,738.14	23.826581%	\$6,656.14	2		\$13,312.2
2	BACKEND HARDWARE	SNTC-8X5XNBD Cisco Business Edition 6000M (M5) Applia	CON-SNT- BE6MM5K9	\$354.90	27.486616%	\$257.35	2		\$514.7
3	BACKEND HARDWARE	Cisco UCS 770W AC Power Supply for Rack Server	BE6K-PSU			7	2		
4	BACKEND HARDWARE	Cisco 12G Modular RAID controller with 2GB cache	BE6K-RAIDCTRLR				2	No.	
5	BACKEND HARDWARE	300GB 12G SAS 10K RPM SFF HDD	BE6K-DISK				12		
6	BACKEND HARDWARE	ENABLE RAID 5 SETTING	R2XX-RAID5				2		
7	BACKEND HARDWARE	16GB DDR4-2666-MHz RDIMM/PC4-21300/single rank/x4/1.2v	BE6K-RAM				6		
8	BACKEND HARDWARE	2.2 GHz 4114/85W 10C/13.75MB Cache/DDR4 2400MHz	BE6K-CPU				2		
9	BACKEND HARDWARE	No power cord option	R2XX- DMYMPWRCORD				2	THE THE STREET	
10	BACKEND HARDWARE	Cisco BE Embedded Virt. Basic 7x, BE6K only	BE6K-VIRTBAS-7X				2		
11	BACKEND HARDWARE	SWSS UPGRADES Cisco BE Embedded Virt, Basic 7x, BE6K o	CON-ECMU- BE6KVIRX	\$81.00	27.481481%	\$58.74	2		\$117.4
12	BACKEND HARDWARE	Cisco ISR 4431 UC Bundle PVDM4-64 UC License CUBE-25	ISR4431-V/K9	\$11,591.56	3.994113%	\$11,128.58	1		\$11,128.5
13	BACKEND HARDWARE	SMARTNET 8X5XNBD Cisco ISR 4431 UC Bu	CON-SNT-ISR4431V	\$1,542.45	24.949917%	\$1,157,61	1		\$1,157.6
14	BACKEND HARDWARE	IP Base License for Cisco ISR 4400 Series	SL-44-IPB-K9	\$2,689.38	100.000000%		1		
15	BACKEND HARDWARE	AC Power Supply for Cisco ISR 4430	PWR-4430-AC				1		
16	BACKEND HARDWARE	AC Power Supply (Secondary PS) for Cisco ISR 4430	PWR-4430-AC/2	\$537.88	1.933517%	\$527.48	1		\$527.4
17	BACKEND HARDWARE	Power Cord,110V	CAB-AC				2		
18	BACKEND HARDWARE	Unified Communication License for Cisco ISR 4400 Series	SL-44-UC-K9	\$1,344.69	100.000000%		1	MORST N	
19	BACKEND HARDWARE	4G DRAM (1 x 4G) for Cisco ISR 4400	MEM-44-4G				1		a Marandage (19.
20	BACKEND HARDWARE	8G eUSB Flash Memory for Cisco ISR 4430	MEM-FLSH-8G				1		
21	HARDWARE	64-channel DSP module	PVDM4-64	\$2,285.97	12.032529%	\$2,010.91	1		\$2,010.9
22	BACKEND HARDWARE	2G DRAM (1 DIMM) for Cisco ISR 4400 Data Plane	MEM-4400-DP-2G				1		
23	BACKEND HARDWARE	Blank faceplate for NIM slot on Cisco ISR 4400	NIM-BLANK				1		
24	BACKEND	Cisco ISR 4400 Series IOS XE Universal	SISR4400UK9-166			My Kenner of the State of	1		Wilder of the second

		Deliverable Number	ide Phone Sys	stem Replac		Deliverable Name	,		
			Items						
RFQ Item#	Building/Other	Product Description	Manufacturer Part Number (SKU)	Net NYS Contract Price	Additional Product Discount %	RFQ Product Price	Qty	Additional Discount \$\$	Extended RFQ Price
25	BACKEND HARDWARE	2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module	NIM-2MFT-T1/E1	\$1,529.41	12.036668%	\$1,345.32	1		\$1,345.32
26	BACKEND HARDWARE	64-channel DSP module	PVDM4-64	\$2,285,97	12.032529%	\$2,010.91	1		\$2,010.91
27	BACKEND	2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module	NIM-2MFT-T1/E1	\$1,529.41	12,036668%	\$1,345.32	1		\$1,345.32
28	BACKEND	64-channel DSP module	PVDM4-64	\$2,285.97	12 032529%	\$2,010.91	1		\$2,010.91
29	HARDWARE BACKEND	HX220C M5 Security Bezel	HX220C-BZL-M5=	\$100.18	33.918846%	\$66.20	2		\$132.40
30	HARDWARE BACKEND	Cisco UCS 770W AC Power Supply for Rack Server	HX-PSU1-770W=	\$469.97	33.919186%	\$310.56	2		\$621.12
31	HARDWARE BACKEND	Power Cord 10A NEMA 5-15P plug for North America	CAB-AC-10A-NA=			\$73.95	2		\$147.90
32	HARDWARE								
33	DO	Cisco UC Phone 8851	CP-8851-K9=	\$413.49	25.212218%	\$309.24	37		\$11,441.88
34	DO	SMARTNET 8X5XNBD Cisco UC	CON-SNT- CP8851K9	\$18.00	27.500000%	\$13.05	37		\$482.85
35	DO	CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR NORTH AMERICA	CP-8832-K9	\$1,158.43	25.241476%	\$864.53	8		\$6,916.24
36	DO	SNTC-8X5XNBD	CON-SNT- CPK8832K	\$79.20	27,487000%	\$57.43	8		\$459.44
37	DO	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	CP-8832-POE				8		
38	DO	2-Port Analog Telephone Adapter	ATA191-K9	\$219.12	23.822563%	\$166.92	7		\$1,168.44
39	DO	SNTC-8X5XNBD 2-Port Analog Telephone Adapter	CON-SNT- ATA191KT	\$15.70	27.500000%	\$11.38	7		\$79.68
40	DO	Power Clip for ATA191 and ATA192, North America	ATA191-CLIP-NA				7		
41	DO	8800 Series Audio KEM, 28 Button	CP-8800-A-KEM=	\$379.70	23.834606%	\$289.20	8		\$2,313.60
42	DO	SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	CON-SNT- CP880KMA	\$22.92	27.485000%	\$16.62	8		\$132.96
43									47.704.00
44	FJC	Cisco UC Phone 8851	CP-8851-K9= CON-SNT-	\$413.49	25.212218%	\$309.24	25		\$7,731.00
45	FJC	SMARTNET BX5XNBD Cisco UC	CP8851K9	\$18.00	27.500000%	\$13.05	25		\$326.25
46	FJC	CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR NORTH AMERICA	CP-8832-K9	\$1,156.43	25.241476%	\$864.53	4		\$3,458.12
47	FJC	SNTC-8X5XNBD	CON-SNT- CPK8832K	\$79.20	27.487000%	\$57.43	4		\$229.72
48	FJC	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	CP-8832-POE				4		250.70
49	FJC	2-Port Analog Telephone Adapter	ATA191-K9 CON-SNT-	\$219.12	23.822563%	\$166,92	3		\$500.76
50	FJC	SNTC-8X5XNBD 2-Port Analog Telephone Adapter	ATA191KT	\$15.70	27.510000%	\$11.38	3		\$34.14
51	FJC	Power Clip for ATA191 and ATA192, North America	ATA191-CLIP-NA				3		444444
52	FJC	UC Phone 7841	CP-7841-K9= CON-SNT-	\$245,41	25.096777%	\$183.82	59		\$10,845.38
53	FJC	SMARTNET 8X5XNBD CISCO UP PHONE 7841	CP7841K9	\$9.00	27.445000%	\$6.53	59		\$385.27
54	FJC	CISCO ISR 4321 BUNDLE W/UC LICENSE	ISR4321-V/K9	\$2,433.13	7.581592%	\$2,248.66	1		\$2,248.66
55	FJC	SMARTNET 8X5XNBD Cisco ISR 4321 UC Bundle PVDM4-32 UC L	CON-SNT-ISR4321V	\$391.55	24 921466%	\$293.97	1		\$293.97
56	FJC	Unified Communication License for Cisco ISR 4320 Series	SL-4320-UC-K9	\$941.28		Proposition 1	1		
57	FJC	IP Base License for Cisco ISR 4320 Series	SL-4320-IPB-K9	\$336.17	100.000000%		1		
58 59	FJC FJC	AC Power Supply for Cisco ISR 4320  AC Power Cord, C5 to C14 converter cable US,CAN,EU,AU,EAC	PWR-4320-AC CAB-AC-C5-C14	\$41.66	100.000000%		1		
60	FJC	4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)	MEM-FLSH-4G	341.00	100.0000078		1		,
61	FJC	4G DRAM for Cisco ISR 4320 (Soldered on motherboard)	MEM-4320-4G			ar a second	1		
62	FJC	Blank faceplate for NIM slot on Cisco ISR 4400	NIM-BLANK			Fall-year to be	1		
63	FJC	Cisco ISR 4300 Series IOS XE Universal	SISR4300UK9-166				1		
64	FJC	2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module	NIM-2FXS/4FXOP	\$998,90		\$878.63	1	200000000000000000000000000000000000000	\$878.63
65	FJC	8800 Series Audio KEM, 28 Button	CP-8800-A-KEM=	\$379.70	23.834606%	\$289.20			\$578.40
66	FJC	SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	CON-SNT- CP880KMA	\$22.92	27.490000%	\$16.62	2		\$33.24

NOT ON CONTRACT - OPEN MARKET

Group 73600 - Award 22802 IT Umbrella Contract - Manufacturer Based Appendix G. f.

FUEX   Section					,	Deliverable Name		manufacture residence	de Phone Sys	Deliverable Number		1011
Record   Product   Produ					No.				Items			
FUC.   Sept.	RFQ Price	Extended RFQ			Qty		Product	Net NYS Contract	Manufacturer Part	Product Description	Building/Other	
File				THE RESERVE AND ADDRESS.	The second second			\$20.10		Cisco SRST - 1 SRST Endpoint License	FJC	67
PEX.30   Piex 30 for Education					25			\$3.60		SWSS UPGRADES Cisco SRST - 1 SRST Endpoint License	FJC	68
File   File   File   File   File   Command Cember   SVS-FILENSIP   BAS   File						1 V / Inches   1   1   1   1   1   1   1   1   1			ONO TOTAL			
Page					1					Flex 3.0 for Education	FLEX 3.0	70
FIEX.30   ES Sudem's for Manager will					1	Era Theresia				Basic Support for Flex Plan Contact Center	FLEX 3.0	71
FLEX.30   SESSION Manager vit (1)					3000					EA Students for K-12	FLEX 3.0	72
PLEX.30   Appears Strant Leonse (1)					1				A-FLEX-SME11	Session Manager v11 (1)	FLEX 3.0	73
FLEX 3.0   Common Area Smart Lennes (1)										On-Premises Smart License - EA (1)	FLEX 3.0	74
## FLEX 30 Unity Connection Smart License (1)					110				A-FLEX-P-ACC			
FLEX.3   Emergency Responder Strant Leonse (1)												
## FLEX.3.0   CMP Product Authorization Key (1)   A-FLEX.EMP.PAX   1   1   1   1   1   1   1   1   1									The second liverage and the se			
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FLEX.3.0   Cloud Device Registration Entitlement   A-FLEX-C-DEV-ENT   660	\$34,243.			362,26		302.20						-
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HIGH SCHOOL   Cisco UC Phone 8851   CP-8851-Kg=					110				A-FLEX-EXP-RMS	Expressway Rich Media Session (1)	FLEA 3.0	
HIGH SCHOOL   SMARTNET BX5XNBD CISCO UC   CON.SNT.   CP8851KB   S18.00   27.500000%   S13.05   80	404700				00	6200.24	25.24224987	£412.40	CD 9951 VO-	Cisco IIC Phone 8851	HIGH SCHOOL	
Page	\$24,739.		-									
93 HIGH SCHOOL CHARCOAL FOR NORTH AMERICA  94 HIGH SCHOOL SITC-8X5XNBD  95 HIGH SCHOOL Cisco IP Conference Phone 8832 POE Accessories for Worldwide  96 HIGH SCHOOL SITC-8X5XNBD 2-Port Analog Telephone Adapter  97 HIGH SCHOOL SITC-8X5XNBD 2-Port Analog Telephone Adapter  98 HIGH SCHOOL Power Clip for ATA191 and ATA192, North America  99 HIGH SCHOOL UC Phone 7841  99 HIGH SCHOOL UC Phone 7841  99 HIGH SCHOOL SMARTNET 8X5XNBD CISCO UP PHONE 7841  100 HIGH SCHOOL 8800 Series Audio KEM, 28 Button  101 HIGH SCHOOL SITC-8X5XNBD 8800 Series Audio KEM, 28 Button  102 CON-SNT-CP880KMA  103 JAE Cisco UC Phone 8851  104 JAE SMARTNET 8X5XNBD CISCO UC CONFERENCE PHONE 8832 IN  105 BISSON SERVED SERVE	\$1,044.6				80	\$13.05	27.500000%	\$18.00	CP8851K9			
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95 HIGH SCHOOL 2-Port Analog Telephone Adapter ATA191-K9 \$219.12 23.822563% \$166.92 8 96 HIGH SCHOOL SNTC-8X5XNBD 2-Port Analog Telephone Adapter CON-SNT-ATA191KT S15.70 27.515000% \$11.38 8 97 HIGH SCHOOL Power Clip for ATA191 and ATA192, North America ATA191-CLIP-NA 8 98 HIGH SCHOOL UC Phone 7841 CP-7841-K9= \$245.41 25.096777% \$183.82 71 99 HIGH SCHOOL SMARTNET 8X5XNBD GISCO UP PHONE 7841 CON-SNT-CP7841K9 S9.00 27.445000% \$6.53 71 100 HIGH SCHOOL 8800 Series Audio KEM, 28 Button CP-880-A-KEM= \$379.70 23.834606% \$289.20 10 101 HIGH SCHOOL SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button CON-SNT-CP880KMA \$22.92 27.485000% \$16.62 10 102 CON-SNT-CP880KMA S22.92 27.485000% \$16.62 10 103 JAE Cisco UC Phone 8851 CP-8851-K9= \$413.49 25.212218% \$309.24 18 104 JAE SMARTNET 8X5XNBD CISCO UC CON-SNT-CP8851K9 \$18.00 27.500000% \$13.05 18	\$459.4				8	\$57.43	27.490000%	\$79.20		SNTC-8X5XNBD	HIGH SCHOOL	93
HIGH SCHOOL   SNTC-8X5XNBD 2-Port Analog Telephone Adapter   CON-SNT-ATA191KT   S15.70   27.515000%   S11.38   8     97					8				CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	HIGH SCHOOL	94
### ATA191KT ### S15.70 27.515000% \$11.38 8  #### B	\$1,335.3				8	\$166.92	23.822563%	\$219.12	ATA191-K9	2-Port Analog Telephone Adapter	HIGH SCHOOL	95
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99 HIGH SCHOOL SMARTNET 8X5XNBD CISCO UP PHONE 7841 CON-SNT- CP7841K9 \$9.00 27.445000% \$6.53 71  100 HIGH SCHOOL 8800 Series Audio KEM, 28 Button CP-8800-A-KEM= \$379.70 23.834606% \$289.20 10  101 HIGH SCHOOL SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button CON-SNT- CP880KMA \$22.92 27.485000% \$16.62 10  102 CP-8851-K9= \$413.49 25.212218% \$309.24 18  104 JAE SMARTNET 8X5XNBD CISCO UC CON-SNT- CP8851K9 \$18.00 27.500000% \$13.05 18  105 LAE CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CP8832 KD \$14.66 47 25.244478% \$18.00 27.500000%					8					Power Clip for ATA191 and ATA192, North America	HIGH SCHOOL	97
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100 HIGH SCHOOL 8800 Series Audio KEM, 28 Button	\$463.				71	\$6.53	27.445000%	\$9.00	The second secon	SMARTNET 8X5XNBD CISCO UP PHONE 7841	HIGH SCHOOL	99
101 HIGH SCHOOL SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button CP880KMA S22.92 27.485000% \$16.62 10 102 103 JAE Cisco UC Phone 8851 CP-8851-K9= \$413.49 25.212218% \$309.24 18 104 JAE SMARTNET 8X5XNBD Cisco UC CON-SNT- CP8851-K9= \$413.49 25.212218% \$309.24 18 105 JAE CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CP8851K9 \$18.00 27.500000% \$13.05 18	\$2,892.							\$379.70		8800 Series Audio KEM. 28 Button	HIGH SCHOOL	100
102 CP880KMA  103 JAE Cisco UC Phone 8851  104 JAE SMARTNET 8X5XNBD Cisco UC  105 LAE CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN  106 CP880KMA  107 CP880KMA  108 S413.49 25 212218% \$309.24 18  109 CON-SNT-  109 CP8851K9  110 CP8837 K9  110					-				CON-SNT-			
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104 JAE SMARTNET 8X5XNBD CISCO UC CON-SNT- CP8851K9 \$18.00 27.500000% \$13.05 18	\$5,566.3				18	\$309.24	25.212218%	\$413,49	CP-8851-K9=	Cisco UC Phone 8851	JAE	
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106 JAE SNTC-8X5XNBD CON-SNT- \$79.20 27.490000% \$57.43 2	\$1,729.0	MANUFACTURE OF THE								CHARCOAL FOR NORTH AMERICA		

NOT NEEDED PER ADDENDUM #1
NOT NEEDED PER ADDENDUM #1

NOT ON CONTRACT - OPEN MARKET

Group 73600 - Award 22802 IT Umbrella Contract - Manufacturer Based Appendix G. f.

			Deliverable Name			ide Phone Sys	Deliverable Number		-
		NO. SHOW				Items			CONTRACT OF THE PARTY OF THE PA
Extended RFQ Price	Additional Discount \$\$	Qty	RFQ Product Price	Additional Product Discount %	Net NYS Contract Price	Manufacturer Part Number (SKU)	Product Description	Building/Other	RFQ Item#
		2		THE PERSON NAMED IN		CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	JAE	107
\$33	A TOTAL CONTRACTOR OF	2	\$166.92	23.822563%	\$219.12	ATA191-K9	2-Port Analog Telephone Adapter	JAE	108
\$2		2	\$11.38	27.510000%	\$15.70	CON-SNT- ATA191KT	SNTC-8X5XNBD 2-Port Analog Telephone Adapter	JAE	109
***		2				ATA191-CLIP-NA	Power Clip for ATA191 and ATA192, North America	JAE	110
\$11,76		64	\$183.82	25.096777%	\$245.41	CP-7841-K9= CON-SNT-	UC Phone 7841	JAE	111
\$41		64	\$6.53	27.445000%	\$9.00	CP7841K9	SMARTNET 8X5XNBD CISCO UP PHONE 7841	JAE	112
\$2,24		1	\$2,248.66	7.581592%	\$2,433.13	ISR4321-V/K9	CISCO ISR 4321 BUNDLE W/UC LICENSE	JAE	113
\$29		1	\$293.97	24.921466%	\$391.55	CON-SNT-ISR4321V	SMARTNET 8X5XNBD Cisco ISR 4321 UC Bundle PVDM4-32 UC L	JAE	114
		1		100 000000%	\$941.28	SL-4320-UC-K9	Unified Communication License for Cisco ISR 4320 Series	JAE	115
		1		100.000000%	\$336,17	SL-4320-IPB-K9	IP Base License for Cisco ISR 4320 Series	JAE	116
		1		100.000000%	\$41.66	PWR-4320-AC CAB-AC-C5-C14	AC Power Supply for Cisco ISR 4320  AC Power Cord, C5 to C14 converter cable US, CAN, EU, AU, EAC	JAE JAE	117
		1		100.00000036	341.00	MEM-FLSH-4G	4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)	JAE	119
		1				MEM-4320-4G	4G DRAM for Cisco ISR 4320 (Soldered on motherboard)	JAE	120
		1				NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400	JAE	121
		1				SISR4300UK9-166	Cisco ISR 4300 Series IOS XE Universal	JAE	122
\$87		1	\$878.63	12.040244%	\$998.90	NIM-2FXS/4FXOP	2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module	JAE	123
\$57		2	\$289.20	23.834606%	\$379.70	CP-8800-A-KEM=	8800 Series Audio KEM, 28 Button	JAE	124
\$3		2	\$16.62	27.490000%	\$22.92	CON-SNT- CP880KMA	SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	JAE	125
		25			\$20.10	SRST-EP	Cisco SRST - 1 SRST Endpoint License	JAE	126
		25			\$3.60	CON-ECMU- SRSTGTEP	SWSS UPGRADES Cisco SRST - 1 SRST Endpoint License	JAE	127
	Charles and the								128
\$8,04		26	\$309.24	25.212218%	\$413.49	CP-8851-K9=	Cisco UC Phone 8851	MIDDLE SCHOOL	129
\$33		26	\$13.05	27.500000%	\$18,00	CON-SNT- CP8851K9	SMARTNET 8X5XNBD Cisco UC	MIDDLE SCHOOL	130
\$86		1	\$864.53	25.241476%	\$1,156.43	CP-8832-K9	CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR NORTH AMERICA	MIDDLE SCHOOL	131
\$5		1	\$57.43	27 490000%	\$79.20	CON-SNT- CPK8832K	SNTC-8X5XNBD	MIDDLE SCHOOL	132
		1				CP-8832-POE	Cisco IP Conterence Phone 8832 PoE Accessories for Worldwide	MIDDLE	133
\$33		2	\$166.92	23.822563%	\$219.12	ATA191-K9	2-Port Analog Telephone Adapter	MIDDLE SCHOOL	134
\$2		2	\$11.38	27 510000%	\$15.70	CON-SNT- ATA191KT	SNTC-8X5XNBD 2-Port Analog Telephone Adapter	MIDDLE SCHOOL	135
		2				ATA191-CLIP-NA	Power Clip for ATA191 and ATA192, North America	MIDDLE SCHOOL	136
\$10,84		59	\$183.82	25 096777%	\$245.41	CP-7841-K9=	UC Phone 7841	MIDDLE SCHOOL	137
\$38		59	\$6.53	27 445000%	\$9.00	CON-SNT- CP7841K9	SMARTNET 8X5XNBD CISCO UP PHONE 7841	MIDDLE SCHOOL	138
\$8		5	\$16.62	27 490000%	\$22.92	CON-SNT- CP880KMA	SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	MIDDLE SCHOOL	139
\$1,44		5	\$289.20	23.834606%	\$379.70	CP-8800-A-KEM=	8800 Series Audio KEM, 28 Button	MIDDLE SCHOOL	140
									141
\$80,85		462	\$175.00	5.405405%	\$185.00	PS-SNY-ENC	Enterprise Network Consultant	Professional Services	142
									143
		N/A				FREIGHT	No Freight Charged to District	Freight	144
\$299,80	e Travel Costs able Discount iverable Cost	Deliver							

NOT NEEDED PER ADDENDUM #1 NOT NEEDED PER ADDENDUM #1



# Aspire Technology Partners, LLC Response To:

Request for Quote Number IT 22-03

District-Wide Phone System Replacement

Prepared For: Rocky Point UFSD



Sr. Account Manager:

Joseph Latessa

Date:

November 12, 2021



#### **Table of Contents**

Cover Letter	3
Aspire Company Background	4
Accolades and Awards	6
References	8

#### 10.1 Attachments

- 1. Executed IT 22-03 Request for Quote
- 2. Professional Services Statement of Work
- 3. Aspire Pricing Proposal Official Quote
- 4. Certificate of Insurance
- 5. Signed Addendum(s)
- 6. Equipment RFQ IT 22-03 Spreadsheet See separate Excel file





November 12, 2021

Debra Hoffman
Purchasing Agent
Rocky Point UFSD
90 Rocky Point Yaphank Rd
Rocky Point, NY 11778

Re: Request for Quote Number IT 22-03 - District-Wide Phone System Replacement

Dear Ms. Hoffman,

Aspire Technology Partners, LLC. (Aspire) is pleased to respond to your above referenced request to provide a District-Wide Phone System Replacement

Our proposal encompasses the requirements of your RFQ and is crafted to meet the needs of the Rocky Point UFSD.

Aspire is eager to discuss our proposal with you further. Please do not hesitate to contact Joseph Latessa, your Aspire Sr. Account Manager at <a href="mailto:jlatessa@aspiretransforms.com">jlatessa@aspiretransforms.com</a>. or on (917) 903-0921 if you have any questions.

Thank You for your consideration.

Best Regards,

Lorraine Azzinaro, Chief Operating Officer

teamaspire@aspiretransforms.com

(732) 847-9640





#### Aspire Company Background

Aspire is a premier technology services firm specializing in the delivery of digital infrastructure solutions and managed services designed specifically to achieve your business goals. In today's digital world, we believe technology sits at the heart of every enterprise strategy. From creating more agile and efficient IT environments, to delivering differentiated customer experiences, we take time to understand your business initiatives and align technology solutions to drive the organization forward. Aspire's outcomedriven approach accelerates your journey by combining secure digital infrastructure, world-class design and implementation expertise, and managed services – all centered around transforming today's multicloud architectures into enablers of business value.

Enterprise Networks Unified Communications Security Architecture

Mobility Contact Center Security Consulting

IoT Video & Web Conferencing Cloud Security

Cloud Digital Workplace Managed Security Services

Data Center Platform Interoperability Managed Detection & Response

Managed Infrastructure Managed Collaboration Services Incident Response

Aspire was established over 17 years ago in Hazlet, New Jersey by John Harris and Randon Wolford. Their mission was and still is to provide a differentiated customer experience which cultivates strong long-term relationships with our clients. Our leadership believes that an open and honest relationship, with clients, provides us with a competitive advantage in a crowded field of resellers that lack our commitment to partnership. By focusing our dedicated team on Cisco technologies, we are able to go-to-market with our Cisco counterparts to design and implement secure solutions that promote productivity and work efficiency, help control costs, and provide clients with more time for innovation and business growth.

After expanding our work force nearly 200% between 2014 and 2019, we opened our new progressive headquarters in Eatontown, New Jersey and established offices in Mount Laurel, NJ, White Plains, NY, and Albany, NY. The relocation and expansion were pivotal to accommodate our rapid growth and expansion and to attract some of the brightest and dedicated individuals to Aspire.

#### Aspire and Cisco Partnership for Customer Success

We are a dedicated and committed **Cisco Gold Certified partner**, engrained in solution pillars that set us apart as a true Cisco solutions provider. Our success is based on the continuous improvement of expertise and skillsets around Cisco initiatives that enable us to help customers in the adoption and expansion of technology architectures. We deliver the desired outcomes for our partnership, and most importantly, for our customers.





At Aspire, we believe our relationship with our customers is paramount to our continued success. We are pleased to have been recognized as a leader in the Cisco partner community for building one of the most mature Customer Success practices in the US. Aspire is one of only 25 partners in the US to receive the Cisco Advanced Customer Experience Specialization.

Our Customer Success (CX) team comprises Customer Success Managers and Technical Advisors focused on customer adoption, training, and onboarding – all part of our continuous enhancement of customer experience. Our team has developed CX Playbooks, built Telemetry for measuring outcomes, and performs regular business reviews with customers to ensure they realize significant return on their technology investment.

#### Aspire Culture

Our company culture reflects a commitment to integrity, excellence, and responsiveness to your needs. We go beyond the norm. Aspire designs solutions that produce transformative experiences for your organization's users and customers. While doing so, we aim to provide you with an exceptional experience gained from working with our team. From project kick-off to solution handoff to back office support, we truly want every interaction with Aspire to be positive and impactful. We take pride in being a valued extension of your organization. A unique combination of industry-leading expertise, flexibility, and customer-first values are what sets Aspire apart. The result is a differentiated customer experience which cultivates strong long-term relationships with our clients.

## Aspire has achieved the Cisco Certifications and Specializations below:

#### Cisco Certifications and Specializations

- Gold Certified Partner
- Master Security Specialization
- Master Cloud and Managed Services
- Master Networking Specialization
- Master Collaboration Specialization
- Advanced Security Architecture Specialization
- Advanced Customer Experience Specialization
- Advanced Enterprise Networks Architecture Specialization
- Advanced Collaboration Architecture Specialization
- Advanced Data Center Architecture Specialization

- LifeCycle Advisor-Collaboration, WebEx, EN, and Security
- Collaboration SaaS Authorization
- Cisco IoT Authorization
- WebEx Contact Center Authorization
- · Cisco Umbrella for MSSPs
- EA Data Center Cloud
- SaaS Simple Resale
- Managed Security
- Managed Business Communications
- Cisco Partner Ecosystem
- Security Enterprise Licensing Agreement





#### Aspire is 1 of only 14 Cisco Gold Partners in the US to hold four or more Master Certifications

















# Accolades and Awards

Aspire's organic growth throughout the Northeast has earned us accolades and important recognition from the IT Community. It is because of our culture and industry recognition that we have been successful in attracting and retaining high-end engineering resources to our team. Our technical team members are the bedrock of Aspire, which is why they make up seventy-five percent of the company with the majority being Cisco Certified, many with multiple certifications.

Aspire has received numerous awards and recognition over the years. In 2018, 2019 and 2020, Aspire was awarded the following industry awards:

Cisco Webex Partner Award Rising Star 2021

Cisco IoT/Industry Partner of the Year Americas US: East - 2020





Cisco Meraki Elevate Partner of the Year

Americas US: East - 2020

Cisco SLED Partner of the Year

Americas US: East - 2019

Cisco Execution Excellence: Regional Partner of the Year

Americas US: East - 2019

Cisco SLED Education Partner of the Year

Americas US Public Sector - 2018

Cisco SLED Partner of the Year

Americas US: East - 2018

Cisco Execution Excellence: Regional Partner of the Year

Americas US: East - 2018

Cisco Outstanding Solutions Partner of the Year

Americas US: East - 2017

Cisco Regional Partner of the Year

Americas US: East - 2016

Cisco Services Partner of the Year

Americas US: East - 2016

Aspire Named to MSSP Alert's Top 250 MSSP List

2020

Aspire Named to CRN MSP 500 List in the Security 100 Category

2020, 2019, 2018, 2017, 2016

Aspire Named to CRN Fast Growth 150 List

2020, 2018, 2017, 2016

Aspire Named to CRN Solution Provider 500 List

2021, 2020, 2019, 2018, 2017, 2016

Aspire Named to CRN Tech Elite 250 List

2021, 2020, 2019, 2016

Aspire Named CRN Triple Crown Award Winner

2020, 2016

The above awards recognize Aspire for its innovation, leadership, best practices, and partner excellence as a leading IT solutions and managed services provider. The Cisco recognitions are reflections of Aspire as a top-performing partner within specific technology markets across the region as well as US markets.





We are a focused and experienced Cisco Gold Certified partner, with expertise across architectures that sets us apart as a premier systems integrator and managed services provider (MSP). Our success is based on the continuous improvement and advancement of skillsets around Cisco advanced technologies that enable us to help clients leverage technology to achieve their business goals and desired outcomes.

These awards recognize Aspire for its innovation, leadership, best practices, and partner excellence as a reputable IT solutions and managed services provider. These Cisco recognitions are reflections of Aspire as a top-performing partner within specific technology markets across the region.

All Cisco award recipients are selected by a group of Cisco Global Partner Organization and regional executives.

#### References

Jack Branin, Network Director Brookdale Community College jbranin@brookdalecc.edu (732) 224-2042

Andrew Calvo, Assistant Director of IT Monmouth County Sheriff's Office acalvo@mcsonj.org (732) 431-6400 X 1608

Peter Teklinski, Director of Telecommunications and Networks New Jersey Institure of Technology pt@njit.edu (973) 596-2908



# Request for Quote

TO BE COMPLET	FED BY AUTHORIZED USER
RFQ Title District-wide Phone System Replacement	RFQ Number IT 22-03
Authorized User Information: Rocky Point UFSD 90 Rocky Point-Yaphank Road	Authorized User Delivery Information: Rocky Point UFSD
Rocky Point, NY 11778	Attention: Aaron Factor, Executive Director 90 Rocky Point-Yaphank Road Rocky Point, NY 11778
Special Delivery Instructions:	
DESIGN	NATED CONTACTS
Name(s)	E-Mail(s)
Debra Hoffman, Purchasing Agent	dhoffman@rockypoint.k12.ny.us
	Iser's policies and procedures relative to permissible it Lobbying:  gs/regulations/defaultAdvisoryCouncil.html)  S AND OTHER EVENTS
Contract – Manufacturer Based (Statewide):	s as defined in Award # 22802 – Information Technology Umbrella
The Authorized User named above is seeking competitiv (where applicable) of Information Technology Umbrella C Products. If the RFQ includes Lot 4 – Implementation, Co	2 – Hardware  \( \subseteq \text{Lot 4 – Implementation} \) the quotes from the Contractor (Manufacturer) and their Resellers Contract – Manufacturer Based Contract(s) for the above-referenced contractor must prior to submitting a response to the RFQ either hold
an award for Lot 4- Implementation, or be able to provide	Date Time
RFQ Release Date	10/14/2021 4 PM EST
Questions Due	10/29/2021 12 PM EST
Vendor Response Due Date	11/12/2021 12 PM EST
IS THE RFQ BIDDER POOL LIMITED TO M/WBE, SB,	AND SDVOB VENDORS: ☐ Yes ☒ No
BASIS FOR AWARD Lowest Price Meeting Specified Lowest Price Meeting Specified Sectivation Best Value with Technical and I	Technical Requirements and Mandatory Pass/Fail Requirements
E-RATE ELIGIBLE Yes (E-Rate Discounts are Requ	ired) 🗵 No
ATTACHMENTS • Basic RFQ Financial Respons • X Complex RFQ Financial Re	

The Authorized User will not be held liable for any cost incurred by the Contractor for work performed in the preparation of a response to this RFQ or for any work performed prior to the formal execution of an Authorized User Agreement. Responses to the RFQ must be received by the deadline specified above. Contractors assume all risks for timely, properly submitted deliveries. A Contractor is strongly encouraged to arrange for delivery of RFQ responses prior to the date of the RFQ opening. LATE RFQ responses may be rejected. The received time of a RFQ response will be determined by the Authorized User.

All purchases resulting from this RFQ shall be in accordance with terms and conditions of the OGS Information Technology Umbrella Contract – Manufacturer Based Contract and any additional terms and conditions set forth in this RFQ and its Attachments.

October 24, 2018

Appendix G. e. - Complex Request for Quote

#### **SCOPE/MANDATORY REQUIREMENTS:**

This RFQ is being distributed to the Contractor and Resellers (where applicable) to acquire the following:

Districtwide phone system replacement of a Cisco VoiP Telephone System

The successful vendor must design, document, plan, install (all required wiring) and configure a new Cisco VolP telephone system.

Parts and services required for this project are summarized below. Note that professional services must be quoted as an hourly rate on the financial worksheet submitted.

Qty.	Manufacturer Part #	Description
BACKEND		
HARDWARE		Standard Control of Co
2		Cisco Business Edition 6000M (M5) Appliance, Export Restr SW
2	CON-SNT-BE6MM5K9	SNTC-8X5XNBD Cisco Business Edition 6000M (M5) Applia
2		Cisco UCS 770W AC Power Supply for Rack Server
	BE6K-RAIDCTRLR	Cisco 12G Modular RAID controller with 2GB cache
12	BE6K-DISK	300GB 12G SAS 10K RPM SFF HDD
2	R2XX-RAID5	ENABLE RAID 5 SETTING
6	BE6K-RAM	16GB DDR4-2666-MHz RDIMM/PC4-21300/single rank/x4/1.2v
2	BE6K-CPU	2.2 GHz 4114/85W 10C/13.75MB Cache/DDR4 2400MHz
2	R2XX-DMYMPWRCORD	No power cord option
2	BE6K-VIRTBAS-7X	Cisco BE Embedded Virt. Basic 7x, BE6K only
2	CON-ECMU-BE6KVIRX	SWSS UPGRADES Cisco BE Embedded Virt. Basic 7x, BE6K o
1	ISR4431-V/K9	Cisco ISR 4431 UC Bundle PVDM4-64 UC License CUBE-25
1	CON-SNT-ISR4431V	SMARTNET 8X5XNBD Cisco ISR 4431 UC Bu
1	SL-44-IPB-K9	IP Base License for Cisco ISR 4400 Series
1	PWR-4430-AC	AC Power Supply for Cisco ISR 4430
1	PWR-4430-AC/2	AC Power Supply (Secondary PS) for Cisco ISR 4430
2	CAB-AC	Power Cord,110V
1	SL-44-UC-K9	Unified Communication License for Cisco ISR 4400 Series
1	MEM-44-4G	4G DRAM (1 x 4G) for Cisco ISR 4400
1	MEM-FLSH-8G	8G eUSB Flash Memory for Cisco ISR 4430
1	PVDM4-64	64-channel DSP module
1	MEM-4400-DP-2G	2G DRAM (1 DIMM) for Cisco ISR 4400 Data Plane
1	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400
1	SISR4400UK9-166	Cisco iSR 4400 Series IOS XE Universal
1	NIM-2MFT-T1/E1	2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module
1	PVDM4-64	64-channel DSP module
1	NIM-2MFT-T1/E1	2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module
1	PVDM4-64	64-channel DSP module
2	HX220C-BZL-M5=	HX220C M5 Security Bezel
2	HX-PSU1-770W=	Cisco UCS 770W AC Power Supply for Rack Server
2	CAB-AC-10A-NA=	Power Cord 10A NEMA 5-15P plug for North America
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RFQ IT 22-03	
Rocky Point UFSD	

#### Group 73600 — Award 22802 IT Umbrella Contracts — Manufacturer Based Appendix G. e. - Complex Request for Quote

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District	
Office	

37	CP-8851-K9=	Cisco UC Phone 8851
37	CON-SNT-CP8851K9	SMARTNET 8X5XNBD Clsco UC
		CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR
8	CP-8832-K9	NORTH AMERICA
8	CON-SNT-CPK8832K	SNTC-8X5XNBD
8	CP-8832-POE	Cisco IP Conference Phone 8832 POE Accessories for Worldwide
7	ATA191-K9	2-Port Analog Telephone Adapter
7	CON-SNT-ATA191KT	SNTC-8X5XNBD 2-Port Analog Telephone Adapter
7	ATA191-CLIP-NA	Power Clip for ATA191 and ATA192, North America
8	CP-8800-A-KEM=	8800 Series Audio KEM, 28 Button
8	CON-SNT-CP8800KMA	SNTX-8X5XNBD 8800 Series Audio KEM, 28 Button
	·	

# Frank J. Carasiti Elem. School

25	CP-8851-K9=	Cisco UC Phone 8851
25	CON-SNT-CP8851K9	SMARTNET 8X5XNBD Cisco UC
		CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR
4	CP-8832-K9	NORTH AMERICA
4	CON-SNT-CPK8832K	SNTC-8X5XNBD
4	CP-8832-POE	Cisco IP Conference Phone 8832 POE Accessories for Worldwide
3	ATA191-K9	2-Port Analog Telephone Adapter
3	CON-SNT-ATA191KT	SNTC-8X5XNBD 2-Port Analog Telephone Adapter
3	ATA191-CLIP-NA	Power Clip for ATA191 and ATA192, North America
<b>59</b>	CP-7841-K9=	UC Phone 7841
59	CON-SNT-CP7841K9	SMARTNET 8X5XNBD CISCO UP PHONE 7841
1	ISR4321-V/K9	CISCO ISR 4321 BUNDLE W/UC LICENSE
1	CON-SNT-ISR4321V	SMARTNET 8X5XNBD Cisco ISR 4321 UC Bundle PVDM4-32 UC L
1	SL-4320-UC-K9	Unified Communication License for Cisco ISR 4320 Series
1	SL-4320-IPB-K9	IP Base License for Cisco ISR 4320 Series
1	PWR-4320-AC	AC Power Supply for Cisco ISR 4320
1	CAB-AC-C5-C14	AC Power Cord, C5 to C14 converter cable US,CAN,EU,AU,EAC
1	MEM-FLSH-4G	4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)
1	MEM-4320-4G	4G DRAM for Cisco ISR 4320 (Soldered on motherboard)
1	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400
1	SISR4300UK9-166	Cisco ISR 4300 Series IOS XE Universal
1	NIM-2FXS/4FXOP	2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module
2	CP-8800-A-KEM=	8800 Series Audio KEM, 28 Button
2	CON-SNT-CP88COKMA	SNTX-8X5XNBD 8800 Series Audio KEM, 28 Button
25	SRST-EP	Cisco SRST-1 SRST Endpoint License
25	CON-ECMU-SRSTGTEP	SWSS UPGRADES Cisco SRST-1 SRST Endpoint License
.0		• • • • • • • • • • • • • • • • • • • •

**FLEX 3.0** 

1 A-FLEX-3-EDU Flex 3.0 for Education

October 24, 2018

RFQ IT 22-03 Rocky Point U	F8D	Group 73600 - Award 22802 IT Umbrella Contracts - Manufacturer Based Page 4 of 6
1	SVS-FLEX-SUPT-BAS	Appendix G. e Complex Request for Quote  Basic Support for Flex Plan Contact Center
3000	A-FLEX-EA-E-K-STU	EA Students for K-12
1	A-FLEX-SME11	Session Manager v11 (1)
660	A-FLEX-P-EA	On-Premises Smart License - EA (1)
110	A-FLEX-P-ACC	Access Smart License (1)
275	A-FLEX-P-CA	Common Area Smart License (1)
935	A-FLEX-P-UCXN	Unity Connection Smart License (1)
1650	A-FLEX-P-ER	Emergency Responder Smart License (1)
1		Expressway Product Authorization Key (1)
1		UCM Product Authorization Key (1)
1		On-Premises & Partner Hosted Calling SW Bundle v12.5 (1)
3660	A-FLEX-MSG-ENT	Messaging Entitlement
550	A-FLEX-EAPL-EDU	EntW On-Premises Calling for Education
660	A-FLEX-SRST-E	SRST Endpoints (1)
660	A-FLEX-C-DEV-ENT	Cloud Device Registration Entitlement
73200	A-FLEX-FILESTG-ENT	File Storage Entitlement
660	A-FLEX-PROPACK-ENT	Pro Pack for Cisco Control Hub Entitlement
110	A-FLEX-EXP-RMS	Expressway Rich Media Session (1)
Rocky Point		
<b>High School</b>		
80	CP-8851-K9=	Cisco UC Phone 8851
80	CON-SNT-CP8851K9	SMARTNET 8X5XNBD Cisco UC
	•	CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR
. 8	CP-8832-K9	NORTH AMERICA
8	CON-SNT-CPK8832K	SNTC-8X5XNBD
8	CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide
8	ATA191-K9	2-Port Analog Telephone Adapter
8	CON-SNT-ATA191KT	SNTC-8X5XNBD 2-Port Analog Telephone Adapter
8	ATA191-CLIP-NA	Power Clip for ATA191 and ATA192, North America
71	CP-7841-K9=	UC Phone 7841
71		SMARTNET 8X5XNBD CISCO UP PHONE 7841
10	CP-8800-A-KEM=	8800 Series Audio KEM, 28 Button
10	CON-SNT-CP880KMA	SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button
Joseph A.		
Edgar Interm.		
school		•
18	CP-8851-K9=	Cisco UC Phone 8851
18	CON-SNT-CP8851K9	SMARTNET 8X5XNBD Cisco UC
,		CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR
2	CP-8832-K9	NORTH AMERICA
2	CON-SNT-CPK8832K	SNTC-8X5XNBD
2	CP-8832-POE	Cisco IP Conference Phone 8832 POE Accessories for Worldwide
	ATA191-K9	2-Port Analog Telephone Adapter
2 October 24, 201	CON-SNT-ATA191KT	SNTC-8X5XNBD 2-Port Analog Telephone Adapter
October 24, 201	U	Appendix G. e Complex Request for Quote

Group 73600 - Award 22602 **RFQ IT 22-03** IT Umbrella Contracts - Manufacturer Based Page 5 of 6 Rocky Point UFSD Appendix G. e. - Complex Request for Quote 2 ATA191-CLIP-NA Power Clip for ATA191 and ATA192, North America 64 CP-7841-K9= **UC Phone 7841** 64 CON-SNT-CP7841K9 **SMARTNET 8X5XNBD CISCO UP PHONE 7841** 1 ISR4321-V/K9 CISCO ISR 4921 BUNDLE W/UC LICENSE CON-SNT-ISR4321V SMARTNET 8X5XNBD Cisco ISR 4321 UC Bundle PVDM4-32 UC L 1 SL-4320-UC-K9 Unified Communication License for Cisco ISR 4320 Series 1 SL-4320-IPB-K9 IP Base License for Cisco ISR 4320 Series 1 PWR-4320-AC **AC Power Supply for Cisco ISR 4320** 1 CAB-AC-C5-C14 AC Power Cord, C5 to C14 converter cable US,CAN,EU,AU,EAC 1 MEM-FLSH-4G 4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard) 1 MEM-4320-4G 4G DRAM for Cisco ISR 4320 (Soldered on motherboard) 1 NIM-BLANK Blank faceplate for NIM slot on Cisco ISR 4400 1 SISR4300UK9-166 Cisco ISR 4300 Series IOS XE Universal 2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module 1 NIM-2FXS/4FXOP 2 CP-8800-A-KEM= 8800 Series Audio KEM, 28 Button 2 CON-SNT-CP8800KMA SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button 25 SRST-EP Cisco SRST-1 SRST Endpoint License 25 CON-ECMU-SRSTGTEP SWSS UPGRADES Cisco SRST-1 SRST Endpoint License **Rocky Point** Middle School 26 CP-8851-K9= Cisco UC Phone 8851 26 CON-SNT-CP8851K9 SMARTNET 8X5XNBD Cisco LIC CISCO HW UNIFIED COMM IP CONFERENCE PHONE 8832 IN CHARCOAL FOR I CP-8832-K9 **AMERICA** 1 CON-SNT-CPK8832K SNTC-8X5XNBD CP-8832-POE Cisco IP Conference Phone 8832 POE Accessories for Worldwide 2 ATA191-K9 2-Port Analog Telephone Adapter 2 CON-SNT-ATA191KT SNTC-8X5XNBD 2-Port Analog Telephone Adapter 2 ATA191-CLIP-NA Power Clip for ATA191 and ATA192, North America 59 CP-7841-K9= **UC Phone 7841** 59 CON-SNT-CP7841K9 **SMARTNET 8X5XNBD CISCO UP PHONE 7841** 5 CON-SNT-CP880KMA SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button CP-8800-A-KEM= 8800 Series Audio KEM. 28 Button

**PS-SNY-ENC Enterprise Network Consultant** 

1 Freight No Freight charged to District

462 Professional Services

Upon selection, the successful vendor will perform a detailed review and assessment of the Rocky Point UFSD current phone environment and determine the requirements for the new VoIP phone system implementation aligned with the District's Plan.

Based on the successful vendor's experience and established industry best practices, the successful vendor will implement the new phone system design and configuration.

The chosen implementation team will then work with Rocky Point UFSD IT operations team and District architect to review the design and finalize the Districtwide chone system implementation plan. The chosen vendor understands the goal of this project is to plan and implement the new phone system, verify functionality and provide documentation and administrative training. Additionally, the phone system implementation must adhere to the District's approved plan/budget and must be designed to provide implementation services to install and configure all aspects of the Cisco VolP telephone solution using the approved models.

#### **VENDOR QUALIFICATIONS:**

- Cisco Gold Partner preferred
- 10+ years of iT project planning/implementation
- Three references for projects of the same scope and size, preferably in a school environment

#### **INSURANCE REQUIREMENTS-CONTRACTOR:**

The Contractor shall purchase and maintain during the life of the contract the following insurance. This insurance must be purchased from a New York State licensed, A.M. Rated "A" or "A+" carrier. The Rocky Point Union Free School District and the Rocky Point Board of Education, with the exception of Workers' Compensation and Employers Liability Insurance, shall be named as additional insured and certificate holder. An original of the certificate shall be mailed to the District, with a provision that in the event the policies are either canceled or diminished, at least 30 days prior written notice by certified mail, return receipt requested, thereof shall be given to the District. Any endorsements effecting coverage for additional insured must be attached to the certificate. The Contractor shall not commence work under this contract until they have obtained all insurance as required and such insurance has been approved by the District.

The Contractor shall require any subcontractor(s) to provide all of the requirements of this section before any work is to commence. In addition, all subcontractors must carry statutory Workers' Compensation and Employers Liability Insurance for their employees.

#### For All Coverages:

Any deductible or self-insured retentions must be declared to and approved by the District. Any failure to comply with reporting provisions of the policies shall not affect coverage provided to the District, its Board of Education, (Board) officers. employees or volunteers.

#### Commercial General Liability Insurance:

"Occurrence" form, including Premises-Operations, Products-Completed Operations, Contractual, Personal Injury, Owner-Contractor Protective and Fire Damage Legal Liability. Coverage shall be in, at minimum, the amount of \$1,000,000 per occurrence, \$2,000,000 aggregate.

#### Comprehensive Automobile Liability insurance:

On owned, hired, leased, or non-owned motor vehicles in the amount of \$1,000,000 per occurrence. Combined Single Limit. Policy should include code 1-"any auto" and insurance Services Office (i.S.O.) endorsement CA 0029 (Ed. 12/88)- Changes in Business Auto and Truckers Coverage.

With regard to Comprehensive Automobile and Commercial General Liability coverages, the policies shall be endorses to contain the following provisions:

- Contractor's insurance coverage shall be primary insurance as respects
- the District, its Board, officers, employees and volunteers
  The District and its Board shall enjoy all rights and privileges of the policy contract without the responsibility to pay premiums

#### Workers' Compensation and Employers Liability:

Statutory Workers' Compensation and Employers Liability insurance for all of his employees to be engaged in work under the contract and if such work is sublet, the contract shall require the subcontractor to maintain similar coverage for all of his employees.

#### A. STATEMENT OF WORK

#### VoIP System:

Through interactive meeting(s) and/or conference calls, the selected vendor will plan, implement test/validate, provide full documentation and day one support for the installation of a redundant Districtwide VoIP phone system with fail-over functionality. These recommendations will adhere to the requirements and expectations defined by the customer. This project work will be done during vacations, after school hours (approximately 4 PM) and on weekends ONLY unless prior approval is sought and granted by the District. The deadline for completion of the entire project is no later than 8/30/2022.

- Installation of DW phone system, including hardware, software and drops as requested by client
- Backup voice gateways at each location (building) in the event that the main phone server fails
- Standardized phone sets
- · Built-in phone/data trunk ports
- Phones to work of switching POE for power
- · All devices must be fully compatible with existing Cisco switches and architecture
- All office phones will be desk mounted and classroom phones will be wall mounted near the computer drops at each teacher station
- Voicemail features to include caller menus/call handlers, voicemail box integration and voicemail must be compatible
  with the VoIP system
- Project oversight and installation/configuration of system by an Enterprise Network Consultant with engineering expertise that is employed, not sub-contracted, by the chosen vendor
- Testing and validation
- Day one Support
- Full documentation
- Basic administrative training
- Project Deliverables-The following deliverables are included with this service:
  - -Design of new phone system
  - -Tested and validated new phone system
  - -Basic training on new phone system and voicemail operation
  - -Documentation detailing new phone system

#### AUTHORIZED USER TERMS AND CONDITIONS

Prospective vendors must be able to:

- To provide evidence of insurance as required in the "Scope/Mandatory Requirements"
- Be able to supply all products and services as specified in the NYS Smart Schools Plan that are new and not refurbished or from a secondary market
- Provide at least three (3) references for projects of the same scope and size
- · Evidence number of years providing integrated services relative to this type of project
- Cisco Gold Partner, preferred
- · All items must be new from Cisco and not refurbished or purchased on the secondary market
- Must follow the New York State Labor Law Prevailing Rate guidelines when submitting the hourly rate for installation
- Must commit to completing the project on or before 8/30/2022.

#### PRICE GUARANTEE

Following project award, the District will issue a Purchase Order.

Please Note: Project is not expected to begin until mid-June 2022; however, Purchase Order is being provided early to allow vendor to procure needed equipment, supplies, etc. Awarded prices must be guaranteed by awarded vendor from inception through project completion.

All submissions received by the deadline will be scored using the following rubric and will be used to evaluate each vendor. The District reserves the right to select the vendor that serves the best interest of the District.

İtem	Maximum Points	Points Awarded
Cisco Gold Partner	20 Points	
Cost of eligible goods and services	20 Points	
Relationship with District in providing IT professional services	20 Points	
Project management expertise including 10+ years of IT planning/implementation of similar projects of scope and size	20 Points	
Availability to meet project deadlines	10 Points	
References (minimum 3)	10 Points	
Total	100 Points	

#### B. QUESTIONS

Questions regarding this RFQ must be received in writing and directed to Debra Hoffman at dhoffman@rockypoint.k12.ny.us on or before 10/29/2021, no later than 12:00 p.m. EST.

- Emails must be titled as follows: RFQ No. IT 22-03 Question.
- District reserves the right to disregard emails with an incorrect title.

Questions and answers will be emailed to all canvassed vendors. Phone calls to the District regarding this RFQ will not be accepted. Contractors are strongly encouraged to submit questions as early as possible. However, all questions must be submitted by the question due date and time listed on the Cover Page of this RFQ.

#### C. DOWNSTREAM PROHIBITION (not applicable)

#### D. AUTHORIZED USER DISPUTE RESOLUTION PROCESS

Should a dispute or protest arise regarding this RFQ, the dispute or protest will be considered and decided by the Authorized User.

1.1 Disputes or Controversies Occurring During the Term of the Authorized User Agreement.

In the event there is a dispute or controversy during the term of the Authorized User Agreement resulting from this RFQ, the Contractor and Authorized User agree to exercise their best efforts to resolve the dispute as soon as possible. The Contractor and Authorized User shall, without delay, continue to perform their respective obligations under the resulting Authorized User Agreement and this Centralized Contract which are not affected by the dispute. Primary responsibility for resolving any dispute arising under the Authorized User Agreement shall rest with the persons designated by the Authorized User and the Contract's Contract Administrator and/or Account Manager.

In the event the Authorized User is dissatisfied with the Contractor's Products provided under the Authorized User Agreement, the Authorized User shall notify the Contractor in writing pursuant to the terms of the Contract. In the event the Contractor has any disputes with the Authorized User, the Contractor shall so notify the Authorized User in writing. If either party notifies the other of such dispute or controversy, the other party shall then make good faith efforts to solve the problem or settle the dispute amicably, including meeting with the party's representatives to attempt diligently to reach a satisfactory result.

If negotiation between such persons fails to resolve any such dispute to the satisfaction of the parties within fourteen (14) business days or as otherwise agreed to by the Contractor and Authorized User, of such notice, then the matter shall be submitted to the persons designated by the Authorized User and the Contractor's senior officer of the rank of Vice President or higher as its representative. Such representatives shall meet in person and shall attempt in good failh to resolve the dispute within the next fourteen (14) business days or as otherwise agreed to by the parties. This meeting must be held before either party may seek any other method of dispute resolution, including judicial or governmental resolutions. Notwithstanding the foregoing, nothing in this section shall be construed to prevent either party from seeking and obtaining temporary equitable remedies, including injunctive relief.

The Contractor shall extend the dispute resolution period for so long as the Authorized User continues to make reasonable efforts to cure the breach, except with respect to disputes about the breach of payment of fees or infringement of its or its licensors' intellectual property rights.

# Manufacturer / Authorized Reseller Information

#### This Page is to be Completed By the Manufacturer or Authorized Reseller Responding to the RFQ The RFQ Response must be fully and properly executed by an authorized person. By signing you certify your express authority to sign on behalf of yourself, your company, or other entity and full knowledge and acceptance of this RFQ (including any Questions/Answers or addenda), the OGS Centralized Contract and that all information provided is complete, true and accurate. Quotes received by RFQ due date/lime are binding and non-retractable for 120 days or as stipulated in the RFQ. Contract # Manufacturer Name Authorized Reseller Name PM20800 CISCO ASPIRE TECHNOLOGY PARTNERS, LLC 732-847-9600 Manufacturer or Reseller Signature: Phone Date: Number: E-Mail: teamaspire@aspiretransforms.com 11/11/2021 Printed or Typed Name: Title: LORRAINE AZZINARO CHIEF OPERATING OFFICER If you are not providing a RFQ Response, place an "x" in the box, please explain why you are not responding, and return this page only. ☐ WE ARE UNABLE TO RESPOND AT THIS TIME BECAUSE:

After fully completing the information above, please submit this page via e-mail with attached "Complex Financial Response" (Excel) to the Authorized User indicated on the Cover Page. Authorized User reserves the right to request the original executed page of this RFQ.



# **Cisco Collaboration Implementation**

# Statement of Work

# Prepared For:



Account Manager:	Joseph Latessa
Author:	Stephen Howard
Client:	Rocky Point Union Free School District
Solution ID:	#533507
Revision:	V 1.2.1
Date:	2021-Nov-08

#### Cisco Collaboration Implementation Statement of Work



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2	Scope and Approach	3
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## 1 Executive Summary

Rocky Point Union Free School District (Hereafter "Client") has requested the professional services of Aspire Technology Partners, LLC (Hereafter "Aspire") to migrate the district from its existing aging PBX to a complete Voice over IP (VoIP) solution. This Cisco Collaboration implementation provides for a complete, premises based, Unified Communications and Collaboration foundation leveraging Cisco's integrated voice, mobility, and presence services across endpoints, devices, and applications.

In order to successfully assist the Client with this endeavor, Aspire proposes assigning a Project Manager, a Technical Consultant, or other staff resources to work with the Client to achieve their desired goals and objectives for this engagement. The Cisco Collaboration Implementation will be provided to the Client as detailed below.

This Statement of Work (Hereafter "SOW") is a part of, and is incorporated into, the terms of the Aspire Master Services Agreement (Hereafter "MSA"), which can be found here: <a href="https://www.aspiretransforms.com/aspire-technology-partners-llc-master-services-agreement/">https://www.aspiretransforms.com/aspire-technology-partners-llc-master-services-agreement/</a>.

Aspire's project approach includes a comprehensive implementation methodology, along with structured and repeatable technical processes. We are confident that the approach outlined within this SOW clearly demonstrates that Aspire understands the Client's needs; is highly-qualified to deliver the desired services; has a solid, well-proven approach for performing the work; and is providing reasonable time and effort estimates. Aspire stands out due to our focus on Client satisfaction, commitment to high-quality service, proven experience, Client flexibility, and competitive cost structure.

# 2 Scope and Approach

Aspire will involve the appropriate stakeholders within the Client and make sure they understand the purpose and importance of each phase. Additionally, Aspire provides opportunity for the stakeholders to review and comment on draft documentation as it is prepared in order to ensure the accuracy and completeness of each phase of this engagement.

Confidential | 2021-N



#### Scope

The scope of the project will comprise of the following: design, staging, installation, configuration, training, cutover, production go-live support, post deployment support, and project closure documentation.

- District Data Center:
  - o Two (2) Cisco Business Edition 6000 Medium Density Servers UCS C220M5
    - Dual power supplies
  - One (1) Cisco ISR 4431 Voice Gateway
    - 2 Port PRI Module w/ PVDM4-64
    - 2 Port PRI Module w/ PVDM4- 64
    - Dual power supplies
- District Office
  - Thirty-seven (37) 8851 IP Phones
  - Eight (8) 8800 Audio Key Expansion Modules
  - o Eight (8) 8832 IP Phones
  - Seven (7) ATA 191 2-Port Analog Adapter
- Frank Carasiti Elementary School
  - o Twenty-Five (25) 8851 IP Phones
  - Two (2) 8800 Audio Key Expansion Modules
  - Four (4) 8832 IP Phones
  - Three (3) ATA 191 2-Port Analog Adapter
  - o Fifty-Nine (59) 7841 IP Phones
  - One (1) Cisco ISR 4321 Voice Gateway
    - Four FXO Ports and Two FXS Ports
- High School
  - Eighty (80) 8851 IP Phones
  - Ten (10) 8800 Audio Key Expansion Modules
  - o Eight (8) 8832 IP Phones
  - Eight (8) ATA 191 2-Port Analog Adapter
  - Seventy-One (71) 7841 IP Phones
- Joseph Edgar Intermediate School
  - Eighteen (18) 8851 IP Phones
  - Two (2) 8800 Audio Key Expansion Modules



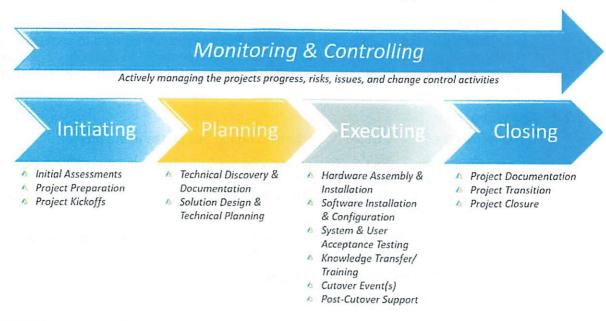
- Two (2) 8832 IP Phones
- Two (2) ATA 191 2-Port Analog Adapter
- o Sixty-Four (64) 7841 IP Phones
- o One (1) Cisco ISR 4321 Voice Gateway
  - Four FXO Ports and Two FXS Ports
- Middle School
  - o Twenty-Six (26) 8851 IP Phones
  - Five (5) 8800 Audio Key Expansion Modules
  - o One (1) 8832 IP Phones
  - o Two (2) ATA 191 2-Port Analog Adapter
  - o Fifty-Nine (59) 7841 IP Phones
- Collaboration Flex Plan for Knowledge Workers
  - EntW On-Premises Calling for Education Qty 550
  - Basic Support
  - Applications to be deployed within this Scope
    - Communications Manager
    - Unity Connection
    - **Emergency Responder**
    - Survivable Remote Site Telephony (SRST)



#### Approach

The Aspire Project Manager (PM) will act as the single point of contact, managing all required interactions with the Client and other required vendors for this engagement.

Aspire's recommended project approach consists of the following phases:



# 2.1 Initiating

During this phase, Aspire focuses on kicking off the project. This will provide the information required to successfully plan and deploy the appropriate solution within the Client environment.

#### 2.1.1 Activities

The following activities would be performed during this phase of the project:

- Define and allocate Aspire project resources
- Conduct Project Kickoff meeting
  - Identify and secure supporting Client resources
  - Define critical success factors to be used as high-level benchmark criteria that must be met at the end of each project phase
  - Identify anticipated delivery dates for specified deliverables and review project milestones
  - Identify known project risks and propose methods to address/minimize their impact
  - Define the Communications Plan
  - Review billing gates



#### 2.1.2 Deliverables

During this phase, Aspire will provide the following deliverable:

Project Kickoff Presentation

#### 2.2 Planning

During this phase, Aspire focuses on planning and defining the functional and business requirements for the project. This will provide the information required to successfully plan and deploy the appropriate solution within the Client environment. In addition, Aspire will focus on developing detailed design documentation in concert with the Client staff and other engaged vendors.

#### 2.2.1 Activities

The following activities would be performed during this phase of the project:

- Review and collect documentation and configurations from the existing Collaboration Infrastructure remotely via VPN access NOTE: Full VPN access to the Client's environment is mandatory for successful completion of this project.
- Conduct a Collaboration Design Workshop to collect technical requirements to include the following design elements and documentation:
  - Planning and Design Workbook
  - UC staging form
  - Key sheets for users, phones, extensions, DIDs, etc.
  - SIP & PSTN Questionnaire
  - Network documentation of Voice VLAN, QoS, firewall port requirements, LDAP, email, etc.
- Develop and document Solution Design and/or Proposed Network Design to address stated business and technical requirements obtained during the Design Workshops defined above
- Develop implementation plans
- Review, Finalize and Signoff on Solution Designs

#### 2.2.2 Deliverables

During this phase, Aspire will provide the following deliverables:

Solution Design Document(s)

#### 2.3 Executing

During this phase, Aspire focuses on installing, configuring and testing the solution based on the approved design produced in the previous phase. Aspire will then focus on implementation. deployment, knowledge transfer and post-deployment support.



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#### 2.3.1 Activities

The following activities will be performed during this phase of the project:

- Define staging and test environment and any additional required equipment and/or licensing
- Prepare staging and testing environment at the following location:
  - The Client's office located at 82 Rocky Point Yaphank Road, Rocky Point NY (hereafter "Staging Center")
  - NOTE: The Client will ensure Staging Center has proper space, cooling and power to support the equipment in this SOW
- Develop and document System and/or User Acceptance Tests (SAT/UAT)
- Receive and inventory all equipment and software shipped to the Staging Center
- Stage equipment in the Staging Center to include:
  - Unpack and inventory all new hardware and software
  - Upgrade firmware / software on all equipment to the latest recommend stable version
  - o Register and apply licensing NOTE: The Client will ensure Cisco Smart Account is active and accessible
  - Establish network interconnections
  - Validate network connectivity and remote management



- Install and configure two (2), Cisco Unified Computing System (UCS) Servers Business Edition 6000 Medium for hosting collaboration applications with configuration for:
  - Rack or shelf-mount and termination of all available server connections for power, ground, and network
  - Install additional power supplies
  - Configuration of Cisco Integrated Management Console (CIMC) includina:
    - Verify and upgrade of firmware/management software
    - Dedicated management network access
  - Configuration of VMWare hypervisor, including:
    - Verify and upgrade of firmware/management software
    - LAN port configuration for one (1) network subnet
- Design, install and configure two (2) Cisco Unified Communications Manager (CUCM) Virtual Machines (VM), including configuration for:
  - Up to six hundred and sixty (660) Users
  - Configuration for all IP Phones and ATA adapters in the BOM accompanied with this SOW
  - Standard phone features including hold, conference, transfer, park, music-on-hold, redial, caller-id, call history, and corporate directory
  - Design and configuration for dial plan and call routing strategy
  - Connection with the Client Cisco Smart Account for licensing usage
  - Integration with one (1) Active Directory LDAP Forest for phone directory and authentication services
- Installation of IP Phones and ATA adapters
  - Desk mount IP Phones and ATAs for up to four hundred and eighty-four (484) devices
    - Wall mounting hardware for the phones and installation are not included and will be handled as a Change Order as needed
  - All IP phone and ATA locations assume existing and operational cable drop
  - Client to provide scissor lift as needed

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- Design, install and configure two (2) Cisco Unity Connection (CUC) Virtual Machines (VM), with provisioning for:
  - Up to nine hundred (900) subscriber voicemail users
  - Up to five (5) distinct Auto-Attendant menus
  - Unified Messaging for voicemail to email via integration to Exchange/O365 or SMTP Relay for others
- Design, install and configure two (2) Cisco Emergency Responder (CER) Virtual Machines (VM), with provisioning for:
  - Configuration for up to five hundred (500) phones and five (5) district locations
  - Emergency Response Locations (ERL) will be configured per building. floor, or wing based on the agreed upon design and district consultation with their local authorities to identify a dispatchable location within the sites to the PSAP
  - Configure Communications Manager for integration with Emergency Responder - CTI Route Points, Route and Translation Patterns
  - Discovery of network switches in CER via SNMP and designate all switch ports for associated ERL.
  - ERLs to be assigned to phones by LAN switch ports for phone move tracking. If a phone moves to another ERL it will be automatically assigned to that new ERL.
  - Client to perform the physical discovery and mapping of which switches and AP's terminate on which wing/floor for Emergency Responder
  - Emergency Location Identification Number (ELIN) phone number (DID). which is associated with an ERL, will be configured and presented to the PSAP so they can match the caller ID number to the ALI Information (Caller's Address). \*\*DIDs to be provided by Client / ALI Database Update to be performed by Client with guidance from Aspire\*\*
  - Configuration of Emergency Responder to route any callback attempts by the PSAP to be routed to the extension that dialed 911
  - Configuration of 911 alerting by voice, web, and email to the specified user groups per site
- Design, install, and configure one (1) Cisco ISR 4431 Voice Gateway at the district data center with provisioning for:
  - Two (2) 2-Port PRI Cards for a total of four (4) PRI connections for PSTN
  - Dual power supplies
- Design, install, and configure one (1) Cisco ISR 4321 Voice Gateway at Frank J Carasiti Elementary School with provisioning for:
  - Up to fifty (50) phones for Survivable Remote Site Telephony (SRST)

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- Up to four (4) FXO ports and two (2) FXS ports for POTS lines and analog devices connecting to the router
- Design, install, and configure one (1) Cisco ISR 4321 Voice Gateway at Joseph A. Edgar Intermediate School with provisioning for:
  - Up to fifty (50) phones for Survivable Remote Site Telephony (SRST)
  - Up to four (4) FXO ports and two (2) FXS ports for POTS lines and analog devices connecting to the router
- Configure Disaster Recovery Systems to automatically perform backup functions to Rocky Point's existing backup servers (SFTP Server)
- NOTE: Client is responsible for procuring, purchasing, installing and configuring any required host hardware and software licensing to support Cisco recommended Secure FTP (SFTP) backups
- Execute System and/or User Acceptance Testing (SAT/UAT) with the Client during define timeframe - one (1) business day and document results
- Review implementation plans with the Client and modify as necessary
- Execute implementation plan for approximately six (6) months during normal business hours
  - The Client or its vendors will be responsible for:
    - Notifying all parties of the implementation plans and schedules
    - Identifying and providing rack space, power and cabling for the equipment
    - Procure all copper and fiber patch cables necessary to complete the installation
    - Ensure that all environment and operational requirements (e.g., MDF and IDF are clean; all cabinets and power are installed; fiber infrastructure cabling is terminated and ready to use, etc.) are met prior to commencement of the Implementation Plan
    - Provide existing PBX data (Users/Extensions/AA etc.) in standard Aspire key sheet format
    - Shipping and shipping costs of any hardware, including phones, that needs to be sent to its final installation location
    - Maintaining an active maintenance and software support contract with existing PBX for the duration of this project
    - Maintaining or purchasing any needed hardware or software maintenance and Smart Net for support that may be required from Cisco TAC
    - Purchasing all required PSTN, ISP, and other network and voice circuits and services in order to support this project



- Providing all require network interface ports & Power over Ethernet (PoE), in support of this solution
- Procuring and provisioning all network and voice cabling and cabling extensions that may be required in support of this solution
- Providing all terminated Category 5e+ or better cabling to locations where endpoint or IP phone is to be installed
- Configuring all network and firewall services needed to support this project including: (specific requirements to be provided by Aspire):
  - Switchport configurations
  - Certificate Authority certificates (internal and public)
  - · Communications Manager to LDAP integration
  - Domain Name Services (DNS)
  - Firewall policies
- Client to perform the physical discovery and mapping of which switches and AP's terminate on which wing/floor for Emergency Responder
- DIDs to be purchased by Client from Provider and ALI Database Update to be performed by Client with guidance from Aspire\*\*
- Client is responsible for procuring, purchasing, installing and configuring any required host hardware and software licensing to support Cisco recommended Secure FTP (SFTP) backups
- Troubleshooting and resolution of Layer 1 connectivity
- Aspire will provide remote and onsite deployment services and will be responsible for:
  - Unpack and inventory all previously staged equipment
  - Complete Collaboration system cut-overs, integrations and/or migrations necessary as defined in this SOW to move any staged equipment and services into the active production environment including final, target-version software upgrades (and associated licensing) required as part of the project scope
  - Aspire to install phones at each provided location. Once the phones have been installed, Aspire will remotely test and validate the solution, perform any troubleshooting, and provide issue resolution
  - Perform post-deployment validation testing
- Develop and deliver Collaboration training as follows:
  - Up to eight (8) half-hour remote training sessions for up to twenty-five (25) endusers on phone features during two (2) business days

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- Up to two (2) four-hour remote administrative training session and knowledge transfer for up to four (4) administrative technical staff members during one (1) business day
- NOTE: Client is responsible for providing training location, if onsite. Client is responsible for providing and provisioning a PoE switch, phones (if new phones are not being deployed) and presentation technology for onsite training area.
- Provide First Day in Service (FDIS) up to eight (8) hours of remote support
- Provide Post Deployment Support for up to sixteen (16) additional hours the week following the FDIS date

### 2.3.2 Deliverables

During this phase, Aspire shall provide the following deliverables:

- Receipt and inventory of provisioned equipment
- Documented results from UAT and SAT testing
- Updated Solution Design Documents, if necessary

### 2.4 Closing

During this portion of the engagement, Aspire will focus on closing out the project and transitioning support to the Client or to Aspire's Managed Services group. A closure meeting will be conducted by Aspire's Project Manager to ensure the services have been delivered in accordance within the agreement herein and to obtain the Client's signoff.

### 2.4.1 Activities

The following activities will be performed during this phase of the project:

- Prepare project closure documentation and diagrams of systems deployed by Aspire
- Conduct final review meeting with the Client for documentation submission, project closure, and signoff
- Prepare and submit final billing

## 2.4.2 Deliverables

At the completion of the project the following deliverables will be provided:

Project closure documentation



# 3 Change Management Process

In the event either party desires to change this SOW, the following procedures will apply:

- Change requests may be initiated by the Client or by Aspire. The reasons for a change may include, but are not limited to Client requests, regulatory changes, change in technical scope or other technical issues that will have an adverse effect on project budget, timeline or scope.
- 2. If Aspire determines that the proposed change is within the scope of the project SOW, no further action shall be required under the Change Management Process. The Aspire Project Manager and the Client's Main Point of Contact/Project Manager shall provide the project team with the appropriate direction.
- 3. If Aspire determines that the proposed change is outside the original scope of the project SOW, the parties shall negotiate in good faith the adjustments and any charges required to implement the change within the project. The proposal shall include a description of the delivery, the schedule impacts to the project, and associated pricing. Aspire may, at its discretion, charge the Client for the costs associated with developing the proposal for the change.
- If both parties agree to implement the change request, the Aspire Project Manager will
  create a Change Order for execution by the appropriate authorized representatives of
  both parties.
- 5. Where applicable, Purchase Orders representing funds to provide additional services or materials must accompany accepted and signed Change Orders.
- 6. The Client may choose to close the change request or place the change on hold for later consideration. If the Client chooses to place the change on hold, Aspire reserves the right to revise the proposal as project impacts generally will differ from those identified in the original proposal. The Client's Main Point of Contact/Project Manager and Aspire's Project Manager shall sign-off on disposition of all change requests. All executed change requests will be handled separately from this SOW and as a unique engagement. Once all deliverables associated with the original SOW have been provided to the Client, Aspire reserves the right to close the original project even if a change request is still pending/open.

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# 4 Client Requirements & Assumptions

The following Client requirements must be met throughout the engagement. These requirements facilitate a successful deployment of this project and attainment of the stated activities and deliverables in this SOW. If these requirements are not met, delays and/or additional costs may be incurred by the Client. The costs and project schedule described in this document are based on the following requirements:

- Aspire considers normal hours of operation as between the hours of 8 AM to 6 PM
  Eastern time on normal business days ("Business Hours") excluding weekend days and
  Aspire observed holidays. Unless expressly stated in Section 2, all work will be
  performed during normal Business Hours. It is the responsibility of the Client to notify
  the Aspire Project Manager if after hours or weekend work is desired. This will be
  subject to the upcharges detailed below and subject to engineer availability:
  - After hours (Mon Thurs, 6PM 8AM Eastern)
     and Weekends (Fri 6 PM Mon 8AM Eastern)
     25%
  - Aspire Holidays (\*Based on availability)

Aspire will provide a list of holidays upon request.

- 2. All onsite services are based on a minimum one-day engagement. Unless otherwise noted in the SOW, a day of service is defined as eight (8) hours per resource delivered during normal Business Hours. All remotely performed services are based on a minimum quarter hour engagement. Requests for service outside of the normal working hours, are subject to the uplifts defined above.
- Aspire will make best efforts to meet the requested installation date, however, unforeseen circumstances including, but not limited to product availability delays or delays in obtaining required data and technical information necessary to configure equipment may cause a delay in the installation schedule.
- 4. The Client agrees to notify Aspire at least two (2) business days prior to the scheduled work commencement date if the premises will not be ready for Aspire or if the Client is unable to prepare the premises by the scheduled date of delivery. The Client shall be responsible for any costs associated with such delays. The Client understands that such delays will cause Aspire to reschedule installation at a later date based on availability of Aspire resources.
- 5. The Client will ensure products covered under this Agreement are insured against loss or damage during the staging process of the project.
- The Client will be responsible for securing equipment onsite for the duration of the project.



- 7. If the proposed solution includes circuits (WAN, ISP or PSTN), the following applies:
  - The Client shall order, install and test all circuits specified in the solution design documentation prior to the scheduled implementation date and ensure Telco demarcation circuit identifications are clearly identified and extended to the final connection location.
  - If Section 2 (Scope and Approach) explicitly identifies Aspire as responsible for supporting circuit turnups, testing and ports. Aspire reserves the right to bill for services exceeding four (4) hours per circuit installation.
  - The Client will notify Aspire within two (2) business days if the circuits will not be completely ready by the scheduled implementation date. Implementation will then be rescheduled once circuits are live and tested based on availability of Aspire resources. Any expenses incurred by Aspire will be passed to the Client.
- 8. During onsite implementations, If the Client does not meet the requirements and the implementation must be rescheduled, the Client will be charged for one (1) business day per resource.
- 9. Unless otherwise agreed to by the parties, the Client agrees to respond within two (2) business days for the following. Any delays beyond two (2) business days may result in project delays or putting the project on hold.
  - Requests for client information or documentation
  - Requests for review of project deliverables. If no response is received within the specified timeframe, Aspire will assume the documentation is acceptable
- 10. The Client agrees to provide feedback within five (5) business days of receiving the Project Closure Documentation. If no response is received within the specified timeframe. Aspire will assume the documentation is acceptable and the project will be closed.
- 11. If a Project is put on hold based on Client request or project requirements not being met by the Client, Aspire reserves the right to bill for any unbilled work performed and/or delays caused by restarting a project that was placed on hold by the Client. The Client understands that such delays will cause Aspire to reschedule the project at a later date based on availability of Aspire resources.
- 12. Time spent on the project by the Client resources is not included in the costs presented in this SOW.
- 13. The pricing provided in this SOW shall be valid for up to sixty (60) days from the original date this document was issued. If the contract has not been awarded within the sixty (60) days, pricing is subject to change.
- 14. Unless explicitly identified in Section 2 (Scope and Approach), this SOW does not include time and material costs for Aspire resources to travel beyond the local service area (Boston, Eastern PA, NJ and NY). If work is required at the Client location(s) outside of the local service area, travel time, in quarter hour increments, will be charged to the Client. Expenses incurred by Aspire in providing services, including but not limited to travel, lodging, if necessary, per diem meals and mileage, will be charged to the Client at Aspire cost.



- 15. All onsite work will be coordinated with the appointed Client representative before commencement of any onsite activities.
- 16. It is the responsibility of the Client personnel to notify the Aspire Project Manager if the services being provided have any impact on the Client production environment.
- 17. The Client agrees to provide Aspire with required Administrative/User access to the computer systems to be configured during this engagement.
- 18. Aspire reserves the right to determine which of its personnel shall be assigned to perform services. Aspire reserves the right to replace or reassign such personnel during the term of this agreement.
- 19. Aspire will require a schedule extension of up to thirty (30) days for any personnel change requests made by the Client, unless those personnel change requests are for material delivery failure that resulted in repeated discussions, escalation and eventual request to remove the team member.
- 20. The Client is responsible for the on-going support and/or enhancements of any work delivered as part of this engagement.
- 21. So long as Aspire is performing services under this agreement, and for a period of one (1) year thereafter neither party will, except with the other party's prior written approval, solicit or offer employment to the other party's personnel engaged in any efforts under or relating to this agreement.
- 22. If Aspire will be installing software on the client's behalf, Aspire will require an Authorized individual to assign and authorize Aspire to accept the EULA on the client's behalf.
- 23. The Client will provide all patch cables (RJ45, Fiber, etc.) required.
- 24. The Client will designate a main point of contact for the duration of the project. The individual in this role is responsible for resolving and/or escalating issues outside the control of Aspire, identifying the Client support resources for Aspire, and signing off on all Aspire deliverables.
- 25. The Client will identify and assign client subject matter experts crucial for the execution and completion of the project. The Client subject matter experts will make themselves available for interview, discussions, requirements gathering and deliverable reviews throughout the project.
- 26. The Client will provide at least one technical contact with system administration responsibilities and the appropriate levels of system access and technical information necessary to perform the services stated in this SOW.
- 27. The client will provide and coordinate all appropriate Client resources and vendors required to deliver the solution within this SOW.
- 28. The client will provide and coordinate all support efforts on third-party systems required to be integrated with the solution within this SOW.
- 29. The Client will be responsible for licensing, hardware and software support contracts for all products and services included within this SOW.
- 30. The Client will send requests to the Aspire Project Manager to schedule Aspire resources a minimum of one week in advance



- 31. The Client will provide and/or be responsible for the necessary facilities and documentation for the implementation including:
  - Rack space and power requirements have been properly allocated
  - · Racks for all equipment are adequately grounded
  - Adequate air ventilation/cooling of all hardware
  - Electrical power requirements for new and/or re-provisioned equipment including circuits and UPS units have been provided
  - Network requirements for the equipment to be installed as part of this SOW including, but not limited to: IP addressing, VLANs, switch ports, etc.
  - Existing DNS and DHCP server configuration information if applicable
  - All network documentation (Visio Diagrams, Configurations, etc.) available for the current systems and processes
  - Remote network access for authorized Aspire resources to the systems in scope for the duration of the project
- 32. The Client's network architecture design shall not change between the kickoff and the completion of all services outlined in this SOW.
- 33. Aspire reserves the right to bill for services delivered to complete assignments outside of this SOW. Aspire will not perform any such services without first obtaining written approval from the authorized Client representative. (See Change Management Process Section) The following are not deemed part of the scope unless otherwise specified in this SOW:
  - Any customization of, or labor to install, software (except pre-installed software purchased with the product) on systems not expressly deemed as part of the initiative
  - Support or replacement of product that is altered, modified, mishandled, destroyed or damaged by natural causes or damaged due to a negligent or willful act or omission by the Client or use by the Client other than as specified in the applicable Aspire-supplied documentation
  - Services to resolve incompatibility issues resulting from integration with thirdparty software/hardware or causes beyond Aspire's control (e.g., System Deficiencies with Cisco firmware/software, UCM, Contact Center Products, etc.)
- 34. The parties to this proposal response are not agents or legal representatives of each other and have no power or authority to represent, act for, bind or commit each other with respect to any products or services.
- 35. Any software provided under this SOW is subject to the license terms that are provided with it. All software license terms are established directly between the Client and the owner or licensor of the software. Unless Aspire is identified as the owner or licensor of the software, Aspire is not a party to any such software license and Aspire makes no warranties or representations related to the ownership, use or operation of the software.

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36. Any third party maintenance or support services resold by Aspire hereunder, including but not limited to Cisco SMARTNet, are subject to the terms and conditions for such services, as identified by the third party provider. Aspire is not a party to any such third party terms and conditions.

# 5 Project Fees

All work will be performed on a project basis. We will work closely with the Client to make the best business decisions regarding the schedule.

Description	Fees
Cisco Collaboration Implementation	\$80,850.00

<sup>\*\*\*</sup>Aspire typically requires 4 - 6 weeks notice after the Client has accepted the SOW to start the project.

Payment terms will be Net 30 days from the date the milestones are met and/or deliverables are received by the Client. Payment schedule will conform to the following schedule:

Milestone Description	Fee (Percent of Total)
Completion of Project Kickoff	30%
Completion of Milestone 1 – Completion of Initiating Phase	30%
Completion of Milestone 2 – Completion of Planning Phase	30%
Completion of Project	10%

The fees provided in this SOW shall be valid for up to sixty (60) days from the original date this SOW was issued. If the contract has not been awarded within sixty (60) days, pricing is subject to change.

If a project is put on hold based on Client request or project requirements not being met by the Client, Aspire reserves the right to invoice for any unbilled worked performed up until the date the project was placed on hold.

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# **Engagement Acceptance**

Signatures on this SOW serve in lieu of a Purchase Order and indicate that the SOW has been accepted and agreed to by Aspire and the Client. The parties hereby acknowledge that they have read and understand this agreement and all attachments hereto and agree to all terms and conditions stated herein.

# Accepted and agreed by: Rocky Point Union Free School Aspire Technology Partners, LLC. District Represented by: Represented by: Print Print Signature Signature Date

Date



Quote Date: 11/10/21



631.849.7080

25 James Way, Eatontown, NJ 07724 Phone: 732-847-9600 - Fax: 732-847-9620

Account Executive: Joe Latessa

Phone:

Email:

ROCKY POINT UNION FREE SCHOOL DISTRICT
AARON FACTOR
90 ROCKY POINT-YAPHANK ROAD ROCKY POINT, NY 11778

SHIP TO	ROCKY POINT UNION FREE SCHOOL DISTRICT
Primary Contact:	AARON FACTOR
Ship To Address:	90 ROCKY POINT-YAPHANK ROAD ROCKY POINT, NY 11778
Phone:	631 849 7080

Email:

LINE	QTY	PART#	DESCRIPTION	UNIT PRICE	EXT PRICE
1			NYS OGS CONTRACT PM20800		
2					
3	2	BE6M-M5-K9	Cisco Business Edition 6000M (M5) Appliance, Export Restr SW	\$6,656.14	\$13,312.28
4	2	CON-SNT-BE6MM5K9	1 Yr SNTC-8X5XNBD Cisco Business Edition 6000M (M5) Applia	\$257.35	\$514.70
5	2	BE6K-PSU	Cisco UCS 770W AC Power Supply for Rack Server	\$0.00	\$0.00
6	2	BE6K-RAIDCTRLR	Cisco 12G Modular RAID controller with 2GB cache	\$0.00	\$0.00
7	12	BE6K-DISK	300GB 12G SAS 10K RPM SFF HDD	\$0.00	\$0.00
8	2	R2XX-RAID5	Enable RAID 5 Setting	\$0.00	\$0.00
9	6	BE6K-RAM-M5-NEW	16GB DDR4-2933-MHz RDIMM/1Rx4/1.2v	\$0.00	\$0.00
10	2	BE6K-CPU	2.2 GHz 4114/85W 10C/13.75MB Cache/DDR4 2400MHz	\$0.00	\$0.00
11	2	BE6K-VIRTBAS-7X	Cisco BE Embedded Virt. Basic 7x, BE6K only	\$0.00	\$0.00
12	2	CON-ECMU-BE6KVIRX	1 Yr SWSS UPGRADES Cisco BE Embedded Virt. Basic 7x, BE6K o	\$58.74	\$117.48
13	2	R2XX-DMYMPWRCORD	No power cord option	\$0.00	\$0.00
14					
15	1	ISR4431-V/K9	Cisco ISR 4431 UC Bundle, PVDM4-64, UC License	\$11,128.58	\$11,128.58
16	1	CON-SNT-ISR4431V	1 Yr SNTC-8X5XNBD Cisco ISR 4431 UC Bu	\$1,157.61	\$1,157.61
17	1	PWR-4430-AC	AC Power Supply for Cisco ISR 4430	\$0.00	\$0.00
18	1	PWR-4430-AC/2	AC Power Supply (Secondary PS) for Cisco ISR 4430	\$527.48	\$527.48
19	2	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$0.00	\$0.00
20	1	SL-44-IPB-K9	IP Base License for Cisco ISR 4400 Series	\$0.00	\$0.00
21	1	SL-44-UC-K9	Unified Communication License for Cisco ISR 4400 Series	\$0.00	\$0.00
22	1	MEM-44-4G	4G DRAM (1 x 4G) for Cisco ISR 4400	\$0.00	\$0.00

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ASPIRE TECHNOLOGY PARTNERS

Page 1

25 James Way, Eatontown, NJ 07724 - (732) 847-9600

LINE	QTY	PART#	DESCRIPTION	UNIT PRICE	EXT PRICE
23	1	MEM-FLSH-8G	8G eUSB Flash Memory for Cisco ISR 4430	\$0.00	\$0.0
24	1	MEM-4400-DP-2G	2G DRAM (1 DIMM) for Cisco ISR 4400 Data Plane	\$0.00	\$0.0
25	1	PVDM4-64	64-channel DSP module	\$2,010.91	\$2,010.9
26	1	NIM-BLANK	Blank faceplate for NIM stot on Cisco ISR 4400	\$0.00	\$0.00
27	1	SISR4400UK9-174	Cisco ISR 4400 Series IOS XE Universal	\$0.00	\$0.00
28	1	NIM-2MFT-T1/E1	2 port Multiflex Trunk Volce/Clear-channel Data T1/E1 Module	\$1,345.32	\$1,345.32
29	1	PVDM4-84	64-channel DSP module	\$2,010.91	\$2,010.91
30	1	NIM-2MFT-T1/E1	2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module	\$1,345.32	\$1,345.32
31	1	PVDM4-64	64-channel DSP module	\$2,010.91	\$2,010.91
32					
33	2	HX220C-BZL-M5=	HX220C M5 Security Bezel	\$66.20	\$132.40
34		•	• • • • • • • • • • • • • • • • • • •		
35	2	HX-P8U1-770W=	Cisco UCS 770W AC Power Supply for Rack Server	\$310.56	\$621.12
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38	37	CP-8851-K9=	Cisco IP Phone 8851	\$309.24	\$11,441.88
39	37	CON-SNT-CP8851K9	1 Yr SNTC-8X5XNBD Cisco UC Phone 8851	\$13.05	\$482.85
40			en e		
41	 8	CP-8832-K9	Cisco 8832 in Charcoal with accessories for North America	\$864.53	\$6,916.24
42	8	CON-SNT-CPK8832K	1 Yr SNTC-8X5XNBD Cisco IP Conference Phone 8832 in Char	\$57.43	\$459.44
43	8	CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	\$0.00	\$0.00
44		<del></del>	· · · · · · · · · · · · · · · · · · ·		
45	7	ATA191-K9	2-Port Analog Telephone Adapter	\$166.92	\$1,168.44
48	<b>7</b>	CON-SNT-ATA191KT	1 Yr SNTC-8X5XNBD 2-Port Analog Telephone Adapter	\$11.38	\$79.66
47	7	ATA191-CLIP-NA	Power Clip for ATA191 and ATA192, North America	\$0.00	\$0.00
48		<del></del>			
49	8	CP-8800-A-KEM=	8800 Series Audio KEM, 28 Button	\$289.20	\$2,313.60
50	8	CON-SNT-CP880KMA	1 Yr SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	\$16.62	\$132.98
51					
52	25	CP-8851-K9=	Cisco IP Phone 8851	\$309.24	\$7,731.00
53	25	CON-SNT-CP8851K9	1 Yr SNTC-8X5XNBD Cisco UC Phone 8851	\$13.05	\$326,25
54	· · _ ·	· · · · · · · · · · · · · · · · · · ·		•	
	4	CP-8832-K9	Cisco 8832 in Charcosl with accessories for North America	\$864.53	\$3,458.12
<b>65</b>	•				•

INE	QTY	PART#	DESCRIPTION	UNIT PRICE	EXT PRICE	
<b>57</b>	4	CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	\$0.00	\$0.00	
58			<del></del>			
59	3	ATA191-K9	2-Port Analog Telephone Adapter	\$166.92	\$500.76	
60	3	CON-SNT-ATA191KT	1 Yr SNTC-8X5XNBD 2-Port Analog Telephone Adapter	\$11.38	\$34.14	
61	3	ATA191-CLIP-NA	Power Clip for ATA191 and ATA192, North America	\$0.00	\$0.00	
62						
63	 59	CP-7841-K9=	Cisco UC Phone 7841	\$183.82	\$10,845.38	
64	59	CON-SNT-CP7841K9	1 Yr SNTC-8X5XNBD Cisco UC Phone 7841	\$6.53	\$385.27	
65				مستقالها ووالتك بتبيعوات		
66	—	ISR4321-V/K9	Cisco ISR 4321 Bundle, w/UC License	\$2,248.66	\$2,248.66	
67	1	CON-SNT-ISR4321V	1 Yr SNTC-8X5XNBD Cisco ISR 4321 UC Bundle, PVDM4-32, UC L	\$293,97	\$293.97	
68	1	SL-4320-UC-K9	4320-UC-K9 Unified Communication License for Cisco ISR 4320 Series		\$0.00	
69	9 1 SL-4320-IPB-K9 IP Base License for Cise		IP Base License for Cisco ISR 4320 Series	\$0.00	\$0.00	
70			AC Power Supply for Cisco ISR 4320	\$0.00	\$0.00	
71	 1	CAB-AC-C5-C14	AC Power Cord, C5 to C14 converter cable US,CAN,EU,AU,EAC	\$0.00	\$0.60	
72		MEM-FLSH-4G	\$0.00	\$0.00		
73	<u>-</u>	MEM-4320-4G	· · · · · · · · · · · · · · · · · · ·			
74		NIM-BLANK			\$0.00 \$0.00	
75	·	SISR4300UK9-174	Cisco ISR 4300 Series IOS XE Universal	\$0.00 \$0.00	\$0.00	
·	<del>-</del> -	NIM-2FXS/4FXOP	<del></del>			
76		MIM-2PASI4FAQP	2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module	\$878.63 	\$878.63	
77						
78	2	CP-8800-A-KEM=	8800 Series Audio KEM, 28 Button	\$289.20	\$578.40	
79 	2	CON-SNT-CP880KMA	1 Yr SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	\$16.62 	\$33.24	
80				44.1		
81		CP-8851-K9=	Cisco IP Phone 8851	\$309.24	\$24,739.20 	
82	80	CON-SNT-CP8851K9	1 Yr SNTC-8X5XNBD Claco UC Phone 8851	<b>\$13.05</b>	\$1,044.00	
83		· · · · · · · · · · · · · · · · · · ·				
84	8	CP-8832-K9	Cisco 8832 in Charcoal with accessories for North America	\$864.53	\$6,916.24	
85	8	CON-SNT-CPK8832K	1 Yr SNTC-8X5XNBD Cisco IP Conference Phone 8832 in Char	\$57.43	\$459.44	
88	8	CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	\$0.00	\$0.00	
87						
88	8	ATA191-K9	2-Port Analog Telephone Adapter	\$166.92	\$1,335.36	
89	8	CON-SNT-ATA191KT	1 Yr SNTC-8X5XNBD 2-Port Analog Telephone Adapter	\$11.38	\$91.04	
80	8	ATA191-CLIP-NA	Power Clip for ATA191 and ATA192, North America	\$0.00	\$0.00	

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LINE	QTY	PART#	DESCRIPTION	UNIT PRICE	EXT PRICE
91					
92	71	CP-7841-K9=	Cisco UC Phone 7841	\$183.82	\$13,051.22
93	71	CON-SNT-CP7841K9	1 Yr SNTC-8X5XNBD Cisco UC Phone 7841	\$6.53	\$463.63
94					
95	10	CP-8800-A-KEM=	8800 Series Audio KEM, 28 Button	\$289.20	\$2,892.00
96	10	CON-SNT-CP880KMA	1 Yr SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	\$16.62	\$166.20
97	• • • •	••••••••••••			
98	18	CP-8851-K9=	Cisco IP Phone 8851	\$309.24	\$5,566.32
99	18	CON-SNT-CP8851K9	1 Yr SNTC-8X5XNBD Cisco UC Phone 8851	\$13.05	\$234,90
100		<del></del>		• •	
101	2	CP-8832-K9	Cisco 8832 in Charcoal with accessories for North America	\$864,53	\$1,729.06
102	2	CON-SNT-CPK8832K	1 Yr SNTC-8X5XNBD Cisco IP Conference Phone 8832 in Char	\$57.43	\$114.86
103	2	CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	\$0.00	\$0.00
104			· · · · · · · · · · · · · · · · · · ·	- · · · · · · ·	
105	2	ATA191-K9	2-Port Analog Telephone Adapter	\$166.92	\$333.84
108	2	CON-SNT-ATA191KT	1 Yr SNTC-8X5XNBD 2-Port Analog Telephone Adapter	\$11.38	\$22.76
107	2	ATA191-CLIP-NA	Power Clip for ATA191 and ATA192, North America	\$0.00	\$0.00
108		<del></del>			· · · · · · · · · · · · · · · · · · ·
109	64	CP-7841-K9=	Cisco UC Phone 7841	\$183.82	\$11,764.48
110	64	CON-SNT-CP7841K9	1 Yr SNTC-8X5XNBD Cisco UC Phone 7841	\$6.53	\$417.92
111					
112	1	ISR4321-V/K9	Cisco ISR 4321 Bundle, w/UC License	\$2,248.66	\$2,248.66
113	1	CON-SNT-18R4321V	1 Yr SNTC-8X5XNBD Cisco ISR 4321 UC Bundle, PVDM4-32, UC L	\$293.97	\$293.97
114	1	SL-4320-UC-K9	Unified Communication License for Cisco ISR 4320 Series	\$0.00	\$0.00
115	1	SL-4320-IPB-K9	IP Base License for Cisco ISR 4320 Series	\$0.00	\$0.00
116	1	PWR-4320-AC	AC Power Supply for Cisco ISR 4320	\$0.00	\$0.00
117	1	CAB-AC-C5-C14	AC Power Cord, C5 to C14 converter cable US,CAN,EU,AU,EAC	\$0.00	\$0.00
118	1	MEM-FLSH-4G	4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)	\$0.00	\$0.00
119	1	MEM-4320-4G	4G DRAM for Cisco ISR 4320 (Soldered on motherboard)	\$0.00	\$0.00
120	1	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400	\$0.00	\$0.00
121	1	SISR4300UK9-174	Cisco ISR 4300 Series IOS XE Universal	\$0.00	\$0.00
122	1	NIM-2FXS/4FXOP	2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module	\$878.63	\$878.63
123					
124	2	CP-8800-A-KEM=	8800 Series Audio KEM, 28 Button	\$289.20	\$578.40

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ASPIRE TECHNOLOGY PARTNERS 25 James Way, Eatontown, NJ 07724 - (732) 847-9600

LINE	QTY	PART#	DESCRIPTION	UNIT PRICE	EXT PRICE
125	2	CON-SNT-CP880KMA	1 Yr SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	\$16.62	\$33.24
126	-				
127	26	CP-8851-K9=	Cisco IP Phone 8851	\$309.24	\$8,040.24
128	26	CON-SNT-CP8851K9	1 Yr SNTC-8X5XNBD Cisco UC Phone 8851	\$13.05	\$339.30
129			· · · · · · · · · · · · · · · · · · ·		
130	1	CP-8832-K9	Cisco 8832 in Charcoal with accessories for North America	\$864.53	\$864.53
131	1	CON-SNT-CPK8832K	1 Yr SNTC-8X5XNBD Cisco IP Conference Phone 8832 in Char	\$57.43	\$57.43
132	1	CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	\$0.00	\$0.00
133		· · · · · · · · · · · · · · · · · · ·			
134	2	ATA191-K9	2-Port Analog Telephone Adapter	\$166.92	\$333.84
135	2	CON-SNT-ATA191KT	1 Yr SNTC-8X5XNBD 2-Port Analog Telephone Adapter	\$11.38	\$22.76
138	2	ATA191-CLIP-NA	Power Clip for ATA191 and ATA192, North America	\$0.00	\$0.00
137			· · · · · · · · · · · · · · · · · · ·		
138	59	CP-7841-K9=	Cisco UC Phone 7841	\$183.82	\$10,845.38
139	59	CON-SNT-CP7841K9	1 Yr SNTC-8X5XNBD Cisco UC Phone 7841	\$6.53	\$385.27
140				· · · · · · · · · · · · · · · · · ·	<del></del>
141	5	CP-8800-A-KEM⊐	8800 Series Audio KEM, 28 Button	\$289.20	\$1,446.00
142	5	CON-SNT-CP880KMA	1 Yr SNTC-8X5XNBD 8800 Series Audio KEM, 28 Button	\$16.62	\$83.10
143			• • • • • • • • • • • • • • • • • • • •	V.U.U.	
144			Aspire Professional Services		
145	462	PS-SNY-ENC	Enterprise Network Consultant	\$175.00	\$80,850.00
146			Enterprise Network Consultant		\$00,000.00
147			Ones Hadred	····	
		CAD AC 404 NA-	Open Market		
148	2	CAB-AC-10A-NA=	Power Cord 10A NEMA 5-15P plug for North America	\$73.95 	\$147.80 ————
149		····			
150			Collaboration Flex Plan - On-Premise		
181			Term: 12 Months		
152			Auto-Renewal: 12 Months		
153	<del></del>	<u> </u>	Billing: Monthly		
154	1	A-FLEX-3-EDU	Flex 3.0 for Education	\$0.00	<b>\$0.00</b>
155	1	SVS-FLEX-SUPT-BAS	Basic Support for Flex Plan	\$0.00	<b>\$0.</b> 00
156	550	A-FLEX-EAPL-EDU	EntW On-Premises Calling for Education	\$62.26	\$34,243.00
157	3,000	A-FLEX-EA-E-K-STU	EA Students for K-12	\$0.00	\$0.00
158	660	A-FLEX-SRST-E	SRST Endpoints (1)	\$0.00	\$0.00

11/10/21 Confidential

LINE	QTY	PART#	DESCRIPTION	UNIT PRICE	EXT PRICE
159	110	A-FLEX-P-ACC	Access Smart License (1)	\$0.00	\$0.00
160	275	A-FLEX-P-CA	Common Area Smart License (1)	\$0.00	\$0.00
161	935	A-FLEX-P-UCXN	Unity Connection Smart License (1)	\$0.00	\$0.00
162	1,650	A-FLEX-P-ER	Emergency Responder Smart License (1)	\$0.00	\$0.00
163	1	A-FLEX-EXP-PAK	Expressway Product Authorization Key (1)	\$0.00	\$0.00
184	1	A-FLEX-SW-12.5-K9	On-Premises & Partner Hosted Calling SW Bundle v12.5 (1)	\$0.00	\$0.00
165	660	A-FLEX-C-DEV-ENT	Cloud Device Registration Entitlement	\$0.00	\$0.00
166	3,660	A-FLEX-MSG-ENT	Messaging Entitlement	\$0.00	\$0.00
167	73,200	A-FLEX-FILESTG-ENT	File Storage Entitlement	\$0.00	\$0.00
168	660	A-FLEX-PROPACK-ENT	Pro Pack for Cisco Control Hub Entitlement	\$0.00	\$0.00
169	110	A-FLEX-EXP-RMS	Expressway Rich Media Session (1)	\$0.00	\$0.00
				SubTotal	\$299,807.75
				Sales Tax Shipping	\$0.00 \$0.00
				Total	\$289,807.75
Accept	ed By (Pi	rint Name & Title)	Signature	Date	

The information provided to you in this communication is regarded by Aspire Technology Partners, LLC to be Confidential and Proprietary information. This includes the description of the materials/products for sels, the prices quoted, and any description of consulting services to be performed by Aspire Technology Partners, LLC. This information shall not be disclosed or made available to any party unrelated to this agreement without our express written consent. You must also exercise reasonable care to protect this information from the unauthorized disclosure by others.



## **CERTIFICATE OF LIABILITY INSURANCE**

DATE (MM/DD/YYYY)

1/1/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such and assembly to the certificate holder in lieu of such and assembly to the certificate holder in lieu of such and assembly to the certificate holder in lieu of such and assembly to the certificate holder in lieu of such and assembly to the certificate holder in lieu of such and assembly to the certificate holder in lieu of such and assembly to the certificate holder in lieu of such and assembly to the certificate holder in lieu of such assembly to the lieu of such

th	this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).								
	DUCER	<u> </u>		•	NAME: Kelly PAtitucci				
401	hur J. Gallagher Risk Management 30 Midlantic Drive Suite 200	sen	rices,	, Inc.	PHONE (A/C, No, Ext): 888-273-8155 (A/C, No): 856-273-3663 E-MAIL ADDRESS:				273-3663
	unt Laurel NJ 08054				E-MAIL ADDRESS:				
Ì						INS	URER(S) AFFOR	DING COVERAGE	NAIC#
				License#: BR-724491	INSURE	RA: Chubb In	surance Con	npany of New Jersey	41386
INSU				ASPITEC-01	INSURE	RB: Chubb N	ational Insur	ance Company	10052
AS 25	oire Technology Partners, LLC James Way				INSURE	Rc: Valley Fo	orge Insuranc	e Company	20508
Ea	ontown NJ 07724				INSURE	RD: ACE Am	erican Insura	nce Company	22667
					INSURE	RE:			
					INSURE	RF:			
				NUMBER: 1766823179				REVISION NUMBER:	
Ti	IS IS TO CERTIFY THAT THE POLICIES	OF	NSU	RANCE LISTED BELOW HA	VE BEE	N ISSUED TO	THE INSURE	D NAMED ABOVE FOR THE P	OLICY PERIOD
C	dicated. Notwithstanding any ri Ertificate may be issued or may	:QUII PERT	(EME 'AIN	NT, TERM OR CONDITION THE INSURANCE AFFORD	OF AN' FD RY	Y CONTRACT THE POLICIES	OR OTHER I S DESCRIBEI	DOCUMENT WITH RESPECT TO D HERFIN IS SUBJECT TO ALL	THE TERMS
E	(CLUSIONS AND CONDITIONS OF SUCH	POLI	CIES.	LIMITS SHOWN MAY HAVE	BEEN F	REDUCED BY I	PAID CLAIMS.		
INSR LTR	TYPE OF INSURANCE	ADDL	SUBR WVD	POLICY NUMBER		POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
С	X COMMERCIAL GENERAL LIABILITY			38081024		1/1/2021	1/1/2022		000,000
	CLAIMS-MADE X OCCUR	ľ						DAMAGE TO RENTED PREMISES (Fig occurrence) \$ 1,0	00,000
								MED EXP (Any one person) \$ 15	,000
								PERSONAL & ADV INJURY \$ 1,0	000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:							GENERAL AGGREGATE \$2,0	00,000
	POLICY X PRO- LOC							PRODUCTS - COMP/OP AGG \$ 2,0	00,000
	OTHER:								000,000
Α	AUTOMOBILE LIABILITY			73618939		1/1/2021	1/1/2022	COMBINED SINGLE LIMIT \$1,0	00,000
	ANY AUTO							BCDILY INJURY (Per person) \$	
	OWNED X SCHEDULED AUTOS							BODILY INJURY (Per accident) \$	
	X AUTOS ONLY AUTOS ONLY X AUTOS ONLY X AUTOS ONLY							PROPERTY DAMAGE (Per accident)	
								\$	
A	X UMBRELLA LIAB X OCCUR			78192601		1/1/2021	1/1/2022	EACH OCCURRENCE \$4,0	000,000
	EXCESS LIAB CLAIMS-MADE	ļ	ĺ					AGGREGATE \$4,0	00,000
	DED X RETENTIONS 10 000							\$	
В	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			71833269		1/1/2021	1/1/2022	X PER OTH-	
İ	ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	N/A						E.L. EACH ACCIDENT \$1,0	00,000
	(Mandatory in NH)	""						E.L. DISEASE - EA EMPLOYEE \$ 1,0	00,000
	If yes, describe under DESCRIPTION OF OPERATIONS below							E.L. DISEASE - POLICY LIMIT \$ 1,0	000,000
D	Tech E&O and Network Security			D95775901		1/1/2021	1/1/2022		,000,000 0,000
	•		1						,,000
<u> </u>			<u> </u>	<u> </u>					
DES	CRIPTION OF GPERATIONS / LOCATIONS / VEKIC	LES (	ACORD	101, Additional Remarks Schedu	io, may b	ettached if more	spaco la requin	ed)	
L_									
CE	RTIFICATE HOLDER				CANO	ELLATION			
					Suc	י פרו עעע מי וווני	THE AROVE O	ESCRIBED POLICIES BE CANCE	I LED REFORE
l					THE	EXPIRATION	I DATE THI	ERECF, NOTICE WILL BE I	
	Aspire Technology Partner	اليو	C		ACC	CRDANCE WI	TH THE POLIC	Y PROVISIONS.	
	25 James Way Eatontown NJ 07724-2272	3 <sub>1</sub> tel			AUTUC	RIZED REPRESE	NTATO /2		
1	Eatontown NJ 07724-2272					RIZED REPRESE		7 .	
ı						~ )	1 4/6	/ _	

# Rocky Point Union Free School District

10/20/2021

# District-wide Phone System Replacement

## RFQ #IT22-03

## ADDENDUM #1

We have received the following questions regarding this RFQ. Please see below for clarification:

- Server has no power cords selected.
  - a. Can we assume that when this was put together these options weren't selected? If that is the case, you simply require US power cords. They are included but we want to make sure that we do not leave these off, as they will be required for the design/implementation of the equipment to function.

District Response: Power cables are listed on the BOM as line item #'s 30-31.

- 2. FJC and JAE have an SRST gateway and you are asking for SRST licenses, they are however included in the flex with this BOM. As it is requested, you would be buying 2x what you need and being charged 2x what you should be.
  - a. Can we assume that we can drop the SRST Licenses, as they are already included (in line item 84) and buying them would double the cost with no benefit.

District Response: The (25) SRST licenses are no longer valid.

- 3. Also the gateway sizing here is not going to cover all pones for SRST
  - a. The 2 gateways are 4321's and they can only handle a certain amount of phones (50 for what is spec 'ed) however both schools have over that total coverage in terms of actual phones. You are going to have to choose which phones wont register in the current design, unless the total phones include spares? This is something we would be happy to discuss and explain better if we can jump on a call with you and your team.

District Response: Will only cover main offices, security offices and nurse's offices.

- 4. SOW says wall mounted desk phone although the BOM has no wall mounts.
- a. Would you like us to include wall mounts for the phones, if so what's the total # required?

  District Response: The District does not require stand-alone mounts as indicated in the original SOW. The District specified a phone handset model which includes a wall-mount plate for any location requiring a wall-mounted phone as indicated in the project drawings.

ADDENDUM #1:	Lorraine Azzinaro, Chief Operating Officer	November 1, 2021
	Print Name & Signature	Date
Company Name:	Aspire Technology Partners, LLC	

This ADDENDUM MUST be signed and included with your RFQ response. If RFP has already been sent, please email ADDENDUM to: dhoffman@rockypoint.k12.ny.us and confirm to Debra Hoffman @ (631) 849-7563

## Rocky Point Union Free School District

10/20/2021

# District-wide Phone System Replacement

### RFQ #IT22-03

### ADDENDUM #2

We have received the following question regarding this RFQ. Please see below for clarification:

1. Regarding the Cloud related SKU's on the RFQ (i.e. Cisco A-Flex), are they net new sub and not a renewal or modification of an existing one?

\*\*District Response: They are net new\*\*

ADDENDUM #2:

Lorraine Azzinaro, Chief Operating Officer

Print Name & Signature

\*\*Date\*\*

Company Name: Aspire Technology Partners, LLC

This ADDENDUM MUST be signed and included with your RFQ response. If RFP has already been sent, please email ADDENDUM to: dhoffman@rockypoint.k12.ny.us and confirm to Debra Hoffman @ (631) 849-7563

# District-wide Phone System Replacement

### RFQ #IT22-03

### ADDENDUM #3

We have received the following questions regarding this RFQ. Please see below for clarification:

- Who is responsible for the existing network switching configuration?
   District Response: Outsourced contracted vendor through Eastern Suffolk BOCES.
- Do you have an existing FLEX agreement with Cisco? District Response: No
- 3. Are there any new phone locations or is this a phone for phone replacement? (No new cabling) Please let us know how many new drops are to be expected?
  District Response: Please refer to Part II specifications for specific locations and quantities
- Are the existing classroom phones wall mounted today?
   District Response: Yes, the but the new system will primarily utilize desktop phone handsets
- 5. Do we need to build new call handlers, or will we use the existing call flows/prompts? District Response: Build new call handler
- What will be connect to the ATA191's?District Response: Fax machines
- 7. Do the schools have KEM's in use today?

District Response: No

- 8. What is the WAN connectivity at each school?
  - District Response: HS 1gb, MS connected directly to the HS 10GB via internal fiber, 1GB external via HS, FJC 1gb to the HS, JAE 500MB to the Street
- Do you use SIP trunking or PRI's? If so, who is the provider District Response: See answer below
- Do you use PRI for backup? If so, who is the provider
   District Response: We use PRI as our main connection. It is through Altice
- 11. Who is responsible for any required cabling to new phone locations?
  District Response: Please refer to Part II Spec document
- 12. At each school there is a 2 port FXS/4 port FXO. Please describe what will be connected to these ports? Is their existing cabling in-place?
  District Response: In the new design we will need to have POTS lines in place in each closet

to connect to the FXS/FXO and that would be for the backup phone system/failover phone system. These lines are not in place and is something the District would obtain before the phone system goes into production

- 13. Please describe the paging requirements.
  - District Response: The building can use the phone system as a PA, or to page into a classroom
- 14. How does the district handle 911 calls?
  District Response: Outbound caller ID. Lightpath (carrier) matches the address to it

- a. Are there any current requirements for E911 that are used

  The existing system does not have E911; please see specs for new system
- A good definition of the current setup to ensure proper precautions are taken into account Existing system, based on caller ID over PRIs
- c. CER, or other internal system

Carrier based

d. Intrado or external system

Carrier based

15. Do you intend to have Jabber softphone users?

District Response: No

16. Do you use MS Active Directory?

District Response: Yes

- 17. What UC applications are currently deployed and their versions?
  - a. UCM
  - b. CUC
  - c. IMP
  - d. CER
  - e. Paging

District Response: No

18. What are the current VM hardware configurations/versions?

District Response: The District does not have VMWare on site. The new servers would incorporate it and be versioned, configured and licensed appropriately

19. What is the existing hardware platform?

**District Response:** It is a very old PBX system and the District is unable to provide the existing hardware platform

- 20. Faxing
  - a. Analog to UCM via ATA or server such as xMedius?

District Response: The new plan calls for ATA

21. Does the district have a single DC or multiple DCs?

District Response: Multiple

22. Do you, or will support, wireless Cisco phones?

District Response: Not part of the new design

23. Does the district currently have MRA/Jabber deployed?

District Response: No

24. Is Extension Mobility deployed?

District Response: No

ADDENDUM #3:	Jouand Aginan	11/11/2021	
	Lorraine Azzinaro, Chief Operating Officer Print Name & Signature	Date	
Company Name:_	Aspire Technology Partners, LLC		

This ADDENDUM MUST be signed and included with your RFQ response. If RFP has already been sent, please email ADDENDUM to: dhoffman@rockypoint.k12.ny.us and confirm to Debra Hoffman @ (631) 849-7563

# CONTRACTOR INFORMATION Hempstead Lincoln Mercury Motors Corp.

CONTRACTOR/COMPANY INFORMA	TION
Company Name:	Hempstead Lincoln Mercury Motors Corp.
Address:	301 North Franklin Street Hempstead, NY 11550
Company Website:	https://www.hempsteadford.net/
Federal ID #:	111968002
NYS Vendor ID #:	1100014953
Contract Administrator Name:	John D'Alessandro
Title:	Director, Fleet Sales
Email:	johndtower@aol.com
Phone:	516-587-3073
Toll Free Phone:	N/A
Normal Business Days/Hours 9am - 5pm Monday - Friday	

# PAYMENT/ORDERING INFORMATION

Does Contractor offer a prompt payment discount for payments made in less than 30 days after receipt of a proper invoice? If yes, please detail the additional discounts by providing the percentage of discounts and the specific number of days within which payment must be made for the discounts to apply (for example: 2% / 15 days; 1% / 20 days).	No
Does Contractor accept the NYS Purchasing Card (see Appendix B, Purchasing Card) at no additional charge, for orders up to and including \$50,000?	No
If Contractor requires a minimum and/or maximum purchase amount for orders placed using the NYS Purchasing Card, please indicate those minimum and maximum amounts. If there is no minimum or maximum, enter "N/A".	N/A
If Contractor offers an additional discount for purchases made with the NYS Purchasing Card, enter here (%).	N/A

## Martinez, Paul

From:

johndtower@aol.com

Sent:

Wednesday, December 1, 2021 10:58 AM

To:

Martinez, Paul

Subject:

F150 spec

CAUTION: This email originated from outside of our organization. Do not click links, open attachments or reply, unless you recognize the sender's email address and know the content is safe.

# ~Rocky Point UFSD Technology Department~

### ROCKY POINT UFSD

Mini Bid# 8567

Vehicle supplied equipped as shown below. Only the equipment shown below is included at this price. No other items or equipment will be supplied. Price quoted is valid for 30 days only.

# F1C 2022 FORD F150 4X2 REGULAR CAB PICKUP

122.5" WHEELBASE- 6 ½ FOOT BED (SHORT BED)

YZ OXFORD WHITE

CS MED DARK SLATE CLOTH 40/20/40 SEAT

100A EQUIP GROUP

.XL SERIES

.17"SILVER STEEL WHEELS

99B 3.3L V6 PFDI ENGINE

44G ELEC 10-SPD AUTO TRANS

.245/70R-17 A/S TIRES

X19 3.55 REGULAR AXLE

6010# GVWR

FRONT LICENSE PLATE BRKT

425 50 STATE EMISSION SYSTEM

85A POWER EQUIP GROUP

85H BACKUP ALARM

94S LED WARNING LIGHTS-AMBER

DEALER SUPPLIED ITEMS:

DROP-IN BED LINER

2 ADDITIONAL KEYS - 4 TOTAL

John D'Alessandro Hempstead Ford - Lincoln 301 North Franklin Street Hempstead, NY 11550 cell phone# 516-587-3073

email: johndtower@aol.com

NYS Base F	NYS Aftern	NYS Price f	Total Numb	<b>Total Price</b>	Revised NY	Revised Nu	Revised To
\$24,886.65	\$400.35	\$25,287.00		\$25,287.00			#VALUE!
				\$25,287.00			#VALUE!
				\$25,287.00			

# Center Moriches Union Free School District

**BOARD OF EDUCATION** 

George Maxwell, *President* Danielle Dench, *Vice President* 

Marcus Babzien Robyn Rayburn Thomas Kelly

Jeannine Barr District Clerk Diane M. Smith Treasurer 529 Main Street Center Moriches, New York 11934 (631) 878-0052 Fax (631) 878-4326 www.cmschools.org

Dr. Ronald M. Masera Superintendent of Schools

Dr. Ricardo Soto

Assistant Superintendent for Student Services,
Personnel and Instructional Technology

Ms. Keri Loughlin
Assistant Superintendent for Business



August 26, 2021

Rocky Point Union Free School District Mr. Christopher A. Van Cott - Assistant Superintendent for Business 90 Rocky Point- Yaphank Rd. Rocky Point, NY 11778

Dear Mr. Van Cott:

Enclosed please find two (2) signed copies of the 2021-2022 Special Education Services Agreements that were approved at the August 25th, Board of Education Meeting. Please sign both copies, retain one (1) for your records, and return one (1) to the District business office for each contract. (4 contracts total)

If you require additional information, please do not hesitate to contact me.

Sincerely yours,

Keri Loughlin

Assistant Superintendent for Business

jm

Attachment

# PUBLIC SCHOOL TUITION CONTRACT FOR SPECIAL EDUCATION SERVICES

AGREEMENT made by and between the Board of Education of the Center Moriches Union Free School District, having its principal office at 529 Main Street, Center Moriches, New York 11934 (hereinafter called the "Receiving School District"), and the Board of Education of the Rocky Point UFSD, having its principal office at 90 Rocky Point-Yaphank Road, Rocky Point, NY (hereinafter called the "Sending School District").

### WITNESSETH:

WHEREAS, pursuant to Education Law §4402(2) (b), the Sending School District is authorized to contract for special services or programs as the Sending School District shall deem reasonable and appropriate for students with disabilities, and has determined after consideration of the recommendations of the local committee on special education ("CSE") that the Receiving School District is adequate to provide such special education instruction and/or related services; and

WHEREAS, the Receiving School District is a public school district authorized by New York State to conduct, operate and maintain an educational program and provide special education and related services to students with disabilities; and

WHEREAS, the Sending School District is desirous of having the Receiving School District provide such instruction and/or related services to certain students with disabilities residing within the Sending School District; and

WHEREAS, the Receiving School District acknowledges that it has reviewed the Individualized Education Program(s) ("IEP") of the student(s) to be served pursuant to this agreement and warrants that it is capable of providing and will provide the level of instructional and related services required by each applicable IEP;

NOW, THEREFORE, the parties mutually agree as follows:

### A. TERM:

The Sending School District hereby agrees to place, and the Receiving School District agrees to accept, the student(s) listed on the attached "Confidential Schedule A" in an appropriate program of the Receiving School District for the 2021-2022 school year. The term of this Agreement shall be from September 1, 2021 through June 30, 2022, inclusive, unless earlier terminated as provided in this Agreement.

### B. <u>COMPENSATION</u>:

1. The Sending School District agrees to pay nonresident tuition to the Receiving

School District for each student receiving services pursuant to this Agreement in the estimated amount of \$90,021.97 per student, which includes Basic Instruction and additional services, in 10 equal monthly installments of \$9002.20 per student. The total nonresident tuition rate charged shall be based on either the Receiving School District's actual costs to educate the student(s) or on the tuition formula set forth in §174.2 of the Commissioner's Regulations. If the Receiving School District's tuition rates are modified, or upon the request of the Sending School District, the Receiving School District shall provide verification of its tuition charges.

- 2. The Receiving School District shall submit a written invoice to the Sending School District which references the time period for which payment is being requested and includes a breakdown of the total amount due for the period specified.
- 3. The Sending School District shall pay the Receiving School District within thirty (30) days of receipt of each invoice by the Sending School District.
- 4. The Sending School District shall only be responsible for making payment for services actually rendered. The Sending School District shall not incur any charges should the Receiving School District, its employees and/or agents in any way fail to perform services.

# C. SERVICES AND RESPONSIBILITIES:

- 1. The Receiving School District shall provide the services as set forth in each student's Individualized Education Program (IEP). The Sending School District shall obtain and provide to the Receiving School District such releases, prescriptions and/or other legal documents as necessary for the Receiving School District to provide such services and to fulfill its obligations under this Agreement. The Sending School District shall provide prompt written notice to the Receiving School District of any modification of a student's IEP.
- 2. The Sending School District is responsible for OT, PT and speech therapy as set forth in the student's IEP. These related services are in addition to the tuition and will be billed separately and directly by the contractor to the Sending School District and paid by the Sending School District directly to the contractor.
- 3. The Sending School District shall give written notice to the Receiving School District if a student(s) is to be added or deleted from the Confidential Schedule A. Such notice shall be given thirty days in advance or as soon as the Sending School District becomes aware of the student terminating attendance in the Receiving School District's program. In the event that a student(s) is/are added or deleted during the term of this Agreement, the payment amount owed by the Sending School District shall be adjusted accordingly.

- 4. The Receiving School District shall perform all services under this Agreement in accordance with all applicable Federal, State and local laws, rules, and regulations, as well as established policy guidance from the New York State Education Department, including but not limited to the maintenance of the student's pendency rights, if and when such rights are properly asserted.
- 5. The Receiving School District agrees to report to the Sending School District on the progress of the student as requested and as set forth in the student's IEP. The Receiving School District agrees to permit a representative or representatives of the Committee on Special Education of the Sending School District to visit the program in which the student is enrolled upon reasonable prior written notice.
- 6. The Receiving School District shall make qualified personnel available to participate in meetings of the Sending School District's Committee on Special Education (CSE), where appropriate, upon reasonable prior notice to the Receiving School District of such meetings.
- 7. The Receiving School District shall comply with the provisions of the Safe Schools Against Violence in Education (SAVE) Act including background checks and fingerprinting of all staff directly providing services to students.
- 8. In the event that the parent or person in parental relation to a student(s) receiving services pursuant to this Agreement files a request for an impartial hearing or administrative complaint or initiates litigation in connection with such services, the Receiving School District shall promptly give written notice of same to the Sending School District.

## D. **INSURANCE**:

- 1. The receiving district, at its sole expense, shall procure and maintain such policies of commercial general liability, malpractice and other insurance as shall be necessary to insure the receiving district and the sending district, including the Board of Education, employees and volunteers, as additionally insured, against any claim for liability, personal injury or death occasioned directly or indirectly by the receiving district in connection with the performance of the receiving district's responsibilities under this agreement; each such policy shall provide a minimum coverage of One Million Dollars (\$1,000,000) per occurrence subject to an annual aggregate of Three Million Dollars (\$3,000,000).
- 1. The insurance is to be written by a licensed and/or admitted New York State Insurer with a minimum Bests rating of A-Minus.
- 2. In the event any of the aforementioned insurance policies are cancelled or not renewed, the receiving district shall notify the sending district in writing within thirty

(30) days of such cancellation or non-renewal.

# E. <u>REPRESENTATIONS:</u>

- 1. The Receiving School District represents that services under this Agreement shall be provided by qualified individuals of good character and in good professional standing. The Receiving School District represents that no individuals providing services under this Agreement are currently charges, nor in the past have been charged with any relevant criminal or professional misconduct or incompetence.
- 2. In the event that the required license/certification of any agent or employee of the Receiving School District providing services under this Agreement is revoked, terminated, suspended, or otherwise impaired, the Receiving School District shall immediately notify the Sending School District in accordance with the requirements for all notices pursuant to this Agreement set forth below.
- 3. Nothing contained herein, shall serve to transfer responsibilities for the student from the Sending School District to the Receiving School District of offering a free appropriate public education except for the provision of the particular special education services contracted herein.

# F. **CONDITIONS**:

- 1. This Agreement, and any amendments to this Agreement, will not be in effect until agreed to in writing and signed by authorized representatives of both parties.
- 2. Receiving School District agrees to defend, indemnify and hold harmless the Sending School District, its officers, directors, agents, or employees against all claims, demands, actions, lawsuits, costs, damages and expenses, including attorneys fees, judgments, fines and amounts arising from any willful act, omission, error, recklessness or negligence of the Receiving School District, its officers, directors, agents or employees in connection with the performance of services pursuant to this Agreement. This indemnity shall survive the termination of this Agreement.
- 3. Sending School District agrees to defend, indemnify and hold harmless the Receiving School District, its officers, directors, agents, or employees against all claims, demands, actions, lawsuits, costs, damages and expenses, including attorneys' fees, judgments, fines and amounts arising from any willful act, omission, error, recklessness or negligence of the Sending School District, its officers, directors, agents or employees in connection with the performance of services pursuant to this Agreement.

## G. <u>TERMINATION:</u>

- 1. Either the Sending School District or the Receiving School District may terminate this Agreement upon thirty (30) days prior written notice to the other party, subject to any asserted pendency rights. Such notice shall be given in accordance with the requirements for all notices pursuant to this Agreement set forth below.
- 2. The parties agree that either party's failure to comply with any terms or conditions of this Agreement will provide a basis for the other party to immediately terminate this Agreement without any further liability to the party which violated the Agreement.
- 3. In the event the Sending School District or the Receiving School District terminates this Agreement with or without cause, such termination of the Agreement shall not discharge the parties' existing obligations to each other as of the effective date of termination.
- 4. In the event the Sending School District's CSE changes the student's program or placement recommendation, the Receiving School District shall be entitled to a pro rata share of tuition through and including the final date of the student's attendance in the Program or the last day noticed, whichever is later.

## H. NOTICES:

1. All notices which are required or permitted under this Agreement shall be in writing, and shall be deemed to have been given if delivered personally or sent by registered or certified mail, addressed as follows:

To the Sending School District:

Superintendent of Schools Rocky Point UFSD 90 Rocky Point-Yaphank Rd. Rocky Point, NY 11778

To Receiving School District:

Superintendent of Schools Center Moriches UFSD 529 Main Street Center Moriches, NY 11934

## I. GENERAL

- 1. It is expressly understood that this Agreement shall not be assigned or transferred without prior written consent of the other party.
- 2. The relationship of the Receiving School District and the Sending School District over the course of this Agreement shall at all times be deemed an Independent Contractor. Employees of the Receiving School District are solely deemed employees of the Receiving School District for purpose of this Agreement and the Receiving School District is entirely responsible for their supervision, work, and compensation. Employees of the Receiving School District will not be entitled to participate in any of the Sending School District's employee benefit programs such as workers' compensation, unemployment insurance, retirement benefits, fringe benefits, disability benefits, or other similar programs.
- 3. Both parties acknowledge and agree to comply with all laws, rules and/or regulations as applicable and pertaining to the confidentiality of information obtained, transmitted, reviewed, generated, requested, provided, maintained and/or otherwise utilized in connection with this Agreement. This shall include but not be limited to the requirements of the Individuals with Disabilities Education Act ("IDEA"), the Family Educational Rights and Privacy Act ("FERPA") and any concurrent Federal and/or State law, rule and/or regulation. The Receiving School District agrees that it will not disclose confidential information to third parties except as provided for and necessitated under this Agreement. This provision will survive the termination of this Agreement.
- 4. The failure of either party to enforce any provision of this Agreement shall not be construed as a waiver or limitation of that party's right to subsequently enforce every provision of this Agreement.
- 5. Should any provision of this Agreement, for any reason, be declared invalid and/or unenforceable, such decision shall not affect the validity of the remaining provisions of this Agreement. Such remaining provisions shall remain in full force and effect as if this Agreement had been executed with the invalid provisions(s) eliminated.
- 6. This Agreement and the rights and obligations of the parties hereunder shall be construed in accordance with, and governed by, the laws and regulations of the State of New York and applicable Federal laws and regulations.
- 7. This Agreement, along with the attached "Schedule A," is the complete and exclusive statement of the Agreement between the parties, and supersedes all prior or contemporaneous, oral or written: proposals, understandings, representations, conditions or covenants between the parties relating to the subject matter of the

Agreement.

8. This Agreement may not be changed orally, but only by an agreement, in writing, signed by authorized representatives of both parties.

Sending School District	Receiving School/District
	Lenal Harkle XI
By:	By: George Maxwell
President, Board of Education	President, Board of Education
Date	Date 8 25 2021

# Confidential Schedule A

Student's Name:	Program or Placement:
	<u>8:1:1</u>

## PUBLIC SCHOOL TUITION CONTRACT FOR SPECIAL EDUCATION SERVICES

AGREEMENT made by and between the Board of Education of the Center Moriches Union Free School District, having its principal office at 529 Main Street, Center Moriches, New York 11934 (hereinafter called the "Receiving School District"), and the Board of Education of the Rocky Point UFSD, having its principal office at 90 Rocky Point-Yaphank Road, Rocky Point, NY (hereinafter called the "Sending School District").

#### WITNESSETH:

WHEREAS, pursuant to Education Law §4402(2) (b), the Sending School District is authorized to contract for special services or programs as the Sending School District shall deem reasonable and appropriate for students with disabilities, and has determined after consideration of the recommendations of the local committee on special education ("CSE") that the Receiving School District is adequate to provide such special education instruction and/or related services; and

WHEREAS, the Receiving School District is a public school district authorized by New York State to conduct, operate and maintain an educational program and provide special education and related services to students with disabilities; and

WHEREAS, the Sending School District is desirous of having the Receiving School District provide such instruction and/or related services to certain students with disabilities residing within the Sending School District; and

WHEREAS, the Receiving School District acknowledges that it has reviewed the Individualized Education Program(s) ("IEP") of the student(s) to be served pursuant to this agreement and warrants that it is capable of providing and will provide the level of instructional and related services required by each applicable IEP;

NOW, THEREFORE, the parties mutually agree as follows:

#### A. TERM:

The Sending School District hereby agrees to place, and the Receiving School District agrees to accept, the student(s) listed on the attached "Confidential Schedule A" in an appropriate program of the Receiving School District for the 2021-2022 school year. The term of this Agreement shall be from September 1, 2021 through June 30, 2022, inclusive, unless earlier terminated as provided in this Agreement.

#### B. <u>COMPENSATION:</u>

1. The Sending School District agrees to pay nonresident tuition to the Receiving

School District for each student receiving services pursuant to this Agreement in the **estimated** amount of \$72,480.95 per student, which includes Basic Instruction and additional services, in 10 equal monthly installments of \$7,248.10 per student. The total nonresident tuition rate charged shall be based on either the Receiving School District's actual costs to educate the student(s) or on the tuition formula set forth in \$174.2 of the Commissioner's Regulations. If the Receiving School District's tuition rates are modified, or upon the request of the Sending School District, the Receiving School District shall provide verification of its tuition charges.

- 2. The Receiving School District shall submit a written invoice to the Sending School District which references the time period for which payment is being requested and includes a breakdown of the total amount due for the period specified.
- 3. The Sending School District shall pay the Receiving School District within thirty (30) days of receipt of each invoice by the Sending School District.
- 4. The Sending School District shall only be responsible for making payment for services actually rendered. The Sending School District shall not incur any charges should the Receiving School District, its employees and/or agents in any way fail to perform services.

#### C. SERVICES AND RESPONSIBILITIES:

- 1. The Receiving School District shall provide the services as set forth in each student's Individualized Education Program (IEP). The Sending School District shall obtain and provide to the Receiving School District such releases, prescriptions and/or other legal documents as necessary for the Receiving School District to provide such services and to fulfill its obligations under this Agreement. The Sending School District shall provide prompt written notice to the Receiving School District of any modification of a student's IEP.
- 2. The Sending School District is responsible for OT, PT and speech therapy as set forth in the student's IEP. These related services are in addition to the tuition and will be billed separately and directly by the contractor to the Sending School District and paid by the Sending School District directly to the contractor.
- 3. The Sending School District shall give written notice to the Receiving School District if a student(s) is to be added or deleted from the Confidential Schedule A. Such notice shall be given thirty days in advance or as soon as the Sending School District becomes aware of the student terminating attendance in the Receiving School District's program. In the event that a student(s) is/are added or deleted during the term of this Agreement, the payment amount owed by the Sending School District shall be adjusted accordingly.

- 4. The Receiving School District shall perform all services under this Agreement in accordance with all applicable Federal, State and local laws, rules, and regulations, as well as established policy guidance from the New York State Education Department, including but not limited to the maintenance of the student's pendency rights, if and when such rights are properly asserted.
- 5. The Receiving School District agrees to report to the Sending School District on the progress of the student as requested and as set forth in the student's IEP. The Receiving School District agrees to permit a representative or representatives of the Committee on Special Education of the Sending School District to visit the program in which the student is enrolled upon reasonable prior written notice.
- 6. The Receiving School District shall make qualified personnel available to participate in meetings of the Sending School District's Committee on Special Education (CSE), where appropriate, upon reasonable prior notice to the Receiving School District of such meetings.
- 7. The Receiving School District shall comply with the provisions of the Safe Schools Against Violence in Education (SAVE) Act including background checks and fingerprinting of all staff directly providing services to students.
- 8. In the event that the parent or person in parental relation to a student(s) receiving services pursuant to this Agreement files a request for an impartial hearing or administrative complaint or initiates litigation in connection with such services, the Receiving School District shall promptly give written notice of same to the Sending School District.

## D. <u>INSURANCE:</u>

- 1. The receiving district, at its sole expense, shall procure and maintain such policies of commercial general liability, malpractice and other insurance as shall be necessary to insure the receiving district and the sending district, including the Board of Education, employees and volunteers, as additionally insured, against any claim for liability, personal injury or death occasioned directly or indirectly by the receiving district in connection with the performance of the receiving district's responsibilities under this agreement; each such policy shall provide a minimum coverage of One Million Dollars (\$1,000,000) per occurrence subject to an annual aggregate of Three Million Dollars (\$3,000,000).
- 1. The insurance is to be written by a licensed and/or admitted New York State Insurer with a minimum Bests rating of A-Minus.
- 2. In the event any of the aforementioned insurance policies are cancelled or not renewed, the receiving district shall notify the sending district in writing within thirty

(30) days of such cancellation or non-renewal.

### E. <u>REPRESENTATIONS:</u>

- 1. The Receiving School District represents that services under this Agreement shall be provided by qualified individuals of good character and in good professional standing. The Receiving School District represents that no individuals providing services under this Agreement are currently charges, nor in the past have been charged with any relevant criminal or professional misconduct or incompetence.
- 2. In the event that the required license/certification of any agent or employee of the Receiving School District providing services under this Agreement is revoked, terminated, suspended, or otherwise impaired, the Receiving School District shall immediately notify the Sending School District in accordance with the requirements for all notices pursuant to this Agreement set forth below.
- 3. Nothing contained herein, shall serve to transfer responsibilities for the student from the Sending School District to the Receiving School District of offering a free appropriate public education except for the provision of the particular special education services contracted herein.

#### F. <u>CONDITIONS</u>:

- 1. This Agreement, and any amendments to this Agreement, will not be in effect until agreed to in writing and signed by authorized representatives of both parties.
- 2. Receiving School District agrees to defend, indemnify and hold harmless the Sending School District, its officers, directors, agents, or employees against all claims, demands, actions, lawsuits, costs, damages and expenses, including attorneys fees, judgments, fines and amounts arising from any willful act, omission, error, recklessness or negligence of the Receiving School District, its officers, directors, agents or employees in connection with the performance of services pursuant to this Agreement. This indemnity shall survive the termination of this Agreement.
- 3. Sending School District agrees to defend, indemnify and hold harmless the Receiving School District, its officers, directors, agents, or employees against all claims, demands, actions, lawsuits, costs, damages and expenses, including attorneys' fees, judgments, fines and amounts arising from any willful act, omission, error, recklessness or negligence of the Sending School District, its officers, directors, agents or employees in connection with the performance of services pursuant to this Agreement.

#### G. <u>TERMINATION:</u>

- 1. Either the Sending School District or the Receiving School District may terminate this Agreement upon thirty (30) days prior written notice to the other party, subject to any asserted pendency rights. Such notice shall be given in accordance with the requirements for all notices pursuant to this Agreement set forth below.
- 2. The parties agree that either party's failure to comply with any terms or conditions of this Agreement will provide a basis for the other party to immediately terminate this Agreement without any further liability to the party which violated the Agreement.
- 3. In the event the Sending School District or the Receiving School District terminates this Agreement with or without cause, such termination of the Agreement shall not discharge the parties' existing obligations to each other as of the effective date of termination.
- 4. In the event the Sending School District's CSE changes the student's program or placement recommendation, the Receiving School District shall be entitled to a pro rata share of tuition through and including the final date of the student's attendance in the Program or the last day noticed, whichever is later.

## H. NOTICES:

1. All notices which are required or permitted under this Agreement shall be in writing, and shall be deemed to have been given if delivered personally or sent by registered or certified mail, addressed as follows:

To the Sending School District:

Superintendent of Schools Rocky Point UFSD 90 Rocky Point-Yaphank Rd. Rocky Point, NY 11778

To Receiving School District:

Superintendent of Schools Center Moriches UFSD 529 Main Street Center Moriches, NY 11934

#### I. GENERAL

- 1. It is expressly understood that this Agreement shall not be assigned or transferred without prior written consent of the other party.
- 2. The relationship of the Receiving School District and the Sending School District over the course of this Agreement shall at all times be deemed an Independent Contractor. Employees of the Receiving School District are solely deemed employees of the Receiving School District for purpose of this Agreement and the Receiving School District is entirely responsible for their supervision, work, and compensation. Employees of the Receiving School District will not be entitled to participate in any of the Sending School District's employee benefit programs such as workers' compensation, unemployment insurance, retirement benefits, fringe benefits, disability benefits, or other similar programs.
- 3. Both parties acknowledge and agree to comply with all laws, rules and/or regulations as applicable and pertaining to the confidentiality of information obtained, transmitted, reviewed, generated, requested, provided, maintained and/or otherwise utilized in connection with this Agreement. This shall include but not be limited to the requirements of the Individuals with Disabilities Education Act ("IDEA"), the Family Educational Rights and Privacy Act ("FERPA") and any concurrent Federal and/or State law, rule and/or regulation. The Receiving School District agrees that it will not disclose confidential information to third parties except as provided for and necessitated under this Agreement. This provision will survive the termination of this Agreement.
- 4. The failure of either party to enforce any provision of this Agreement shall not be construed as a waiver or limitation of that party's right to subsequently enforce every provision of this Agreement.
- 5. Should any provision of this Agreement, for any reason, be declared invalid and/or unenforceable, such decision shall not affect the validity of the remaining provisions of this Agreement. Such remaining provisions shall remain in full force and effect as if this Agreement had been executed with the invalid provisions(s) eliminated.
- 6. This Agreement and the rights and obligations of the parties hereunder shall be construed in accordance with, and governed by, the laws and regulations of the State of New York and applicable Federal laws and regulations.
- 7. This Agreement, along with the attached "Schedule A," is the complete and exclusive statement of the Agreement between the parties, and supersedes all prior or contemporaneous, oral or written: proposals, understandings, representations, conditions or covenants between the parties relating to the subject matter of the

Agreement.

8. This Agreement may not be changed orally, but only by an agreement, in writing, signed by authorized representatives of both parties.

Sending School District	Receiving School District
	Jenus Marlwill
By:	By: George Maxwell
President, Board of Education	President Board of Education
Date	Date

## Confidential Schedule A

Student's Name:	Program or Placement:
-	<u>8:1:1</u>

## PUBLIC SCHOOL TUITION CONTRACT FOR SPECIAL EDUCATION SERVICES

AGREEMENT made by and between the Board of Education of the Center Moriches Union Free School District, having its principal office at 529 Main Street, Center Moriches, New York 11934 (hereinafter called the "Receiving School District"), and the Board of Education of the Rocky Point UFSD, having its principal office at 90 Rocky Point-Yaphank Road, Rocky Point, NY (hereinafter called the "Sending School District").

#### WITNESSETH:

WHEREAS, pursuant to Education Law §4402(2) (b), the Sending School District is authorized to contract for special services or programs as the Sending School District shall deem reasonable and appropriate for students with disabilities, and has determined after consideration of the recommendations of the local committee on special education ("CSE") that the Receiving School District is adequate to provide such special education instruction and/or related services; and

WHEREAS, the Receiving School District is a public school district authorized by New York State to conduct, operate and maintain an educational program and provide special education and related services to students with disabilities; and

WHEREAS, the Sending School District is desirous of having the Receiving School District provide such instruction and/or related services to certain students with disabilities residing within the Sending School District; and

WHEREAS, the Receiving School District acknowledges that it has reviewed the Individualized Education Program(s) ("IEP") of the student(s) to be served pursuant to this agreement and warrants that it is capable of providing and will provide the level of instructional and related services required by each applicable IEP;

NOW, THEREFORE, the parties mutually agree as follows:

#### A. TERM:

The Sending School District hereby agrees to place, and the Receiving School District agrees to accept, the student(s) listed on the attached "Confidential Schedule A" in an appropriate program of the Receiving School District for the 2021-2022 school year. The term of this Agreement shall be from September 1, 2021 through June 30, 2022, inclusive, unless earlier terminated as provided in this Agreement.

#### B. <u>COMPENSATION:</u>

1. The Sending School District agrees to pay nonresident tuition to the Receiving

School District for each student receiving services pursuant to this Agreement in the **estimated** amount of \$87,179.35 per student, which includes Basic Instruction and additional services, in 10 equal monthly installments of \$8,717.94 per student. The total nonresident tuition rate charged shall be based on either the Receiving School District's actual costs to educate the student(s) or on the tuition formula set forth in \$174.2 of the Commissioner's Regulations. If the Receiving School District's tuition rates are modified, or upon the request of the Sending School District, the Receiving School District shall provide verification of its tuition charges.

- 2. The Receiving School District shall submit a written invoice to the Sending School District which references the time period for which payment is being requested and includes a breakdown of the total amount due for the period specified.
- 3. The Sending School District shall pay the Receiving School District within thirty (30) days of receipt of each invoice by the Sending School District.
- 4. The Sending School District shall only be responsible for making payment for services actually rendered. The Sending School District shall not incur any charges should the Receiving School District, its employees and/or agents in any way fail to perform services.

## C. SERVICES AND RESPONSIBILITIES:

- 1. The Receiving School District shall provide the services as set forth in each student's Individualized Education Program (IEP). The Sending School District shall obtain and provide to the Receiving School District such releases, prescriptions and/or other legal documents as necessary for the Receiving School District to provide such services and to fulfill its obligations under this Agreement. The Sending School District shall provide prompt written notice to the Receiving School District of any modification of a student's IEP.
- 2. The Sending School District is responsible for OT, PT and speech therapy as set forth in the student's IEP. These related services are in addition to the tuition and will be billed separately and directly by the contractor to the Sending School District and paid by the Sending School District directly to the contractor.
- 3. The Sending School District shall give written notice to the Receiving School District if a student(s) is to be added or deleted from the Confidential Schedule A. Such notice shall be given thirty days in advance or as soon as the Sending School District becomes aware of the student terminating attendance in the Receiving School District's program. In the event that a student(s) is/are added or deleted during the term of this Agreement, the payment amount owed by the Sending School District shall be adjusted accordingly.

- 4. The Receiving School District shall perform all services under this Agreement in accordance with all applicable Federal, State and local laws, rules, and regulations, as well as established policy guidance from the New York State Education Department, including but not limited to the maintenance of the student's pendency rights, if and when such rights are properly asserted.
- 5. The Receiving School District agrees to report to the Sending School District on the progress of the student as requested and as set forth in the student's IEP. The Receiving School District agrees to permit a representative or representatives of the Committee on Special Education of the Sending School District to visit the program in which the student is enrolled upon reasonable prior written notice.
- 6. The Receiving School District shall make qualified personnel available to participate in meetings of the Sending School District's Committee on Special Education (CSE), where appropriate, upon reasonable prior notice to the Receiving School District of such meetings.
- 7. The Receiving School District shall comply with the provisions of the Safe Schools Against Violence in Education (SAVE) Act including background checks and fingerprinting of all staff directly providing services to students.
- 8. In the event that the parent or person in parental relation to a student(s) receiving services pursuant to this Agreement files a request for an impartial hearing or administrative complaint or initiates litigation in connection with such services, the Receiving School District shall promptly give written notice of same to the Sending School District.

#### D. INSURANCE:

- 1. The receiving district, at its sole expense, shall procure and maintain such policies of commercial general liability, malpractice and other insurance as shall be necessary to insure the receiving district and the sending district, including the Board of Education, employees and volunteers, as additionally insured, against any claim for liability, personal injury or death occasioned directly or indirectly by the receiving district in connection with the performance of the receiving district's responsibilities under this agreement; each such policy shall provide a minimum coverage of One Million Dollars (\$1,000,000) per occurrence subject to an annual aggregate of Three Million Dollars (\$3,000,000).
- 1. The insurance is to be written by a licensed and/or admitted New York State Insurer with a minimum Bests rating of A-Minus.
- 2. In the event any of the aforementioned insurance policies are cancelled or not renewed, the receiving district shall notify the sending district in writing within thirty

(30) days of such cancellation or non-renewal.

#### E. <u>REPRESENTATIONS:</u>

- 1. The Receiving School District represents that services under this Agreement shall be provided by qualified individuals of good character and in good professional standing. The Receiving School District represents that no individuals providing services under this Agreement are currently charges, nor in the past have been charged with any relevant criminal or professional misconduct or incompetence.
- 2. In the event that the required license/certification of any agent or employee of the Receiving School District providing services under this Agreement is revoked, terminated, suspended, or otherwise impaired, the Receiving School District shall immediately notify the Sending School District in accordance with the requirements for all notices pursuant to this Agreement set forth below.
- 3. Nothing contained herein, shall serve to transfer responsibilities for the student from the Sending School District to the Receiving School District of offering a free appropriate public education except for the provision of the particular special education services contracted herein.

#### F. CONDITIONS:

- 1. This Agreement, and any amendments to this Agreement, will not be in effect until agreed to in writing and signed by authorized representatives of both parties.
- 2. Receiving School District agrees to defend, indemnify and hold harmless the Sending School District, its officers, directors, agents, or employees against all claims, demands, actions, lawsuits, costs, damages and expenses, including attorneys fees, judgments, fines and amounts arising from any willful act, omission, error, recklessness or negligence of the Receiving School District, its officers, directors, agents or employees in connection with the performance of services pursuant to this Agreement. This indemnity shall survive the termination of this Agreement.
- 3. Sending School District agrees to defend, indemnify and hold harmless the Receiving School District, its officers, directors, agents, or employees against all claims, demands, actions, lawsuits, costs, damages and expenses, including attorneys' fees, judgments, fines and amounts arising from any willful act, omission, error, recklessness or negligence of the Sending School District, its officers, directors, agents or employees in connection with the performance of services pursuant to this Agreement.

#### G. <u>TERMINATION:</u>

- 1. Either the Sending School District or the Receiving School District may terminate this Agreement upon thirty (30) days prior written notice to the other party, subject to any asserted pendency rights. Such notice shall be given in accordance with the requirements for all notices pursuant to this Agreement set forth below.
- 2. The parties agree that either party's failure to comply with any terms or conditions of this Agreement will provide a basis for the other party to immediately terminate this Agreement without any further liability to the party which violated the Agreement.
- 3. In the event the Sending School District or the Receiving School District terminates this Agreement with or without cause, such termination of the Agreement shall not discharge the parties' existing obligations to each other as of the effective date of termination.
- 4. In the event the Sending School District's CSE changes the student's program or placement recommendation, the Receiving School District shall be entitled to a pro rata share of tuition through and including the final date of the student's attendance in the Program or the last day noticed, whichever is later.

#### H. NOTICES:

1. All notices which are required or permitted under this Agreement shall be in writing, and shall be deemed to have been given if delivered personally or sent by registered or certified mail, addressed as follows:

To the Sending School District:

Superintendent of Schools Rocky Point UFSD 90 Rocky Point-Yaphank Rd. Rocky Point, NY 11778

To Receiving School District:

Superintendent of Schools Center Moriches UFSD 529 Main Street Center Moriches, NY 11934

#### I. GENERAL

- 1. It is expressly understood that this Agreement shall not be assigned or transferred without prior written consent of the other party.
- 2. The relationship of the Receiving School District and the Sending School District over the course of this Agreement shall at all times be deemed an Independent Contractor. Employees of the Receiving School District are solely deemed employees of the Receiving School District for purpose of this Agreement and the Receiving School District is entirely responsible for their supervision, work, and compensation. Employees of the Receiving School District will not be entitled to participate in any of the Sending School District's employee benefit programs such as workers' compensation, unemployment insurance, retirement benefits, fringe benefits, disability benefits, or other similar programs.
- 3. Both parties acknowledge and agree to comply with all laws, rules and/or regulations as applicable and pertaining to the confidentiality of information obtained, transmitted, reviewed, generated, requested, provided, maintained and/or otherwise utilized in connection with this Agreement. This shall include but not be limited to the requirements of the Individuals with Disabilities Education Act ("IDEA"), the Family Educational Rights and Privacy Act ("FERPA") and any concurrent Federal and/or State law, rule and/or regulation. The Receiving School District agrees that it will not disclose confidential information to third parties except as provided for and necessitated under this Agreement. This provision will survive the termination of this Agreement.
- 4. The failure of either party to enforce any provision of this Agreement shall not be construed as a waiver or limitation of that party's right to subsequently enforce every provision of this Agreement.
- 5. Should any provision of this Agreement, for any reason, be declared invalid and/or unenforceable, such decision shall not affect the validity of the remaining provisions of this Agreement. Such remaining provisions shall remain in full force and effect as if this Agreement had been executed with the invalid provisions(s) eliminated.
- 6. This Agreement and the rights and obligations of the parties hereunder shall be construed in accordance with, and governed by, the laws and regulations of the State of New York and applicable Federal laws and regulations.
- 7. This Agreement, along with the attached "Schedule A," is the complete and exclusive statement of the Agreement between the parties, and supersedes all prior or contemporaneous, oral or written: proposals, understandings, representations, conditions or covenants between the parties relating to the subject matter of the

Agreement.

8. This Agreement may not be changed orally, but only by an agreement, in writing, signed by authorized representatives of both parties.

Sending School District	Receiving School District
	senal Marlylell
By:	By: George Maxwell /
President, Board of Education	President Board of Education
Date	Date \$ 25 2021

## Confidential Schedule A

Student's Name:	Program or Placement:
	<u>8:1:1</u>

## PUBLIC SCHOOL TUITION CONTRACT FOR SPECIAL EDUCATION SERVICES

AGREEMENT made by and between the Board of Education of the Center Moriches Union Free School District, having its principal office at 529 Main Street, Center Moriches, New York 11934 (hereinafter called the "Receiving School District"), and the Board of Education of the Rocky Point UFSD, having its principal office at 90 Rocky Point-Yaphank Road, Rocky Point, NY (hereinafter called the "Sending School District").

#### WITNESSETH:

WHEREAS, pursuant to Education Law §4402(2) (b), the Sending School District is authorized to contract for special services or programs as the Sending School District shall deem reasonable and appropriate for students with disabilities, and has determined after consideration of the recommendations of the local committee on special education ("CSE") that the Receiving School District is adequate to provide such special education instruction and/or related services; and

WHEREAS, the Receiving School District is a public school district authorized by New York State to conduct, operate and maintain an educational program and provide special education and related services to students with disabilities; and

WHEREAS, the Sending School District is desirous of having the Receiving School District provide such instruction and/or related services to certain students with disabilities residing within the Sending School District; and

WHEREAS, the Receiving School District acknowledges that it has reviewed the Individualized Education Program(s) ("IEP") of the student(s) to be served pursuant to this agreement and warrants that it is capable of providing and will provide the level of instructional and related services required by each applicable IEP;

NOW, THEREFORE, the parties mutually agree as follows:

#### A. <u>TERM</u>:

The Sending School District hereby agrees to place, and the Receiving School District agrees to accept, the student(s) listed on the attached "Confidential Schedule A" in an appropriate program of the Receiving School District for the 2021-2022 school year. The term of this Agreement shall be from September 1, 2021 through June 30, 2022, inclusive, unless earlier terminated as provided in this Agreement.

## B. <u>COMPENSATION</u>:

1. The Sending School District agrees to pay nonresident tuition to the Receiving

School District for each student receiving services pursuant to this Agreement in the **estimated** amount of \$108,528.32 per student, which includes Basic Instruction and additional services, in 10 equal monthly installments of \$10,852.83 per student. The total nonresident tuition rate charged shall be based on either the Receiving School District's actual costs to educate the student(s) or on the tuition formula set forth in §174.2 of the Commissioner's Regulations. If the Receiving School District's tuition rates are modified, or upon the request of the Sending School District, the Receiving School District shall provide verification of its tuition charges.

- 2. The Receiving School District shall submit a written invoice to the Sending School District which references the time period for which payment is being requested and includes a breakdown of the total amount due for the period specified.
- 3. The Sending School District shall pay the Receiving School District within thirty (30) days of receipt of each invoice by the Sending School District.
- 4. The Sending School District shall only be responsible for making payment for services actually rendered. The Sending School District shall not incur any charges should the Receiving School District, its employees and/or agents in any way fail to perform services.

## C. SERVICES AND RESPONSIBILITIES:

- 1. The Receiving School District shall provide the services as set forth in each student's Individualized Education Program (IEP). The Sending School District shall obtain and provide to the Receiving School District such releases, prescriptions and/or other legal documents as necessary for the Receiving School District to provide such services and to fulfill its obligations under this Agreement. The Sending School District shall provide prompt written notice to the Receiving School District of any modification of a student's IEP.
- 2. The Sending School District is responsible for OT, PT and speech therapy as set forth in the student's IEP. These related services are in addition to the tuition and will be billed separately and directly by the contractor to the Sending School District and paid by the Sending School District directly to the contractor.
- 3. The Sending School District shall give written notice to the Receiving School District if a student(s) is to be added or deleted from the Confidential Schedule A. Such notice shall be given thirty days in advance or as soon as the Sending School District becomes aware of the student terminating attendance in the Receiving School District's program. In the event that a student(s) is/are added or deleted during the term of this Agreement, the payment amount owed by the Sending School District shall be adjusted accordingly.

- 4. The Receiving School District shall perform all services under this Agreement in accordance with all applicable Federal, State and local laws, rules, and regulations, as well as established policy guidance from the New York State Education Department, including but not limited to the maintenance of the student's pendency rights, if and when such rights are properly asserted.
- 5. The Receiving School District agrees to report to the Sending School District on the progress of the student as requested and as set forth in the student's IEP. The Receiving School District agrees to permit a representative or representatives of the Committee on Special Education of the Sending School District to visit the program in which the student is enrolled upon reasonable prior written notice.
- 6. The Receiving School District shall make qualified personnel available to participate in meetings of the Sending School District's Committee on Special Education (CSE), where appropriate, upon reasonable prior notice to the Receiving School District of such meetings.
- 7. The Receiving School District shall comply with the provisions of the Safe Schools Against Violence in Education (SAVE) Act including background checks and fingerprinting of all staff directly providing services to students.
- 8. In the event that the parent or person in parental relation to a student(s) receiving services pursuant to this Agreement files a request for an impartial hearing or administrative complaint or initiates litigation in connection with such services, the Receiving School District shall promptly give written notice of same to the Sending School District.

## D. <u>INSURANCE:</u>

- 1. The receiving district, at its sole expense, shall procure and maintain such policies of commercial general liability, malpractice and other insurance as shall be necessary to insure the receiving district and the sending district, including the Board of Education, employees and volunteers, as additionally insured, against any claim for liability, personal injury or death occasioned directly or indirectly by the receiving district in connection with the performance of the receiving district's responsibilities under this agreement; each such policy shall provide a minimum coverage of One Million Dollars (\$1,000,000) per occurrence subject to an annual aggregate of Three Million Dollars (\$3,000,000).
- 1. The insurance is to be written by a licensed and/or admitted New York State Insurer with a minimum Bests rating of A-Minus.
- 2. In the event any of the aforementioned insurance policies are cancelled or not renewed, the receiving district shall notify the sending district in writing within thirty

(30) days of such cancellation or non-renewal.

#### E. <u>REPRESENTATIONS:</u>

- 1. The Receiving School District represents that services under this Agreement shall be provided by qualified individuals of good character and in good professional standing. The Receiving School District represents that no individuals providing services under this Agreement are currently charges, nor in the past have been charged with any relevant criminal or professional misconduct or incompetence.
- 2. In the event that the required license/certification of any agent or employee of the Receiving School District providing services under this Agreement is revoked, terminated, suspended, or otherwise impaired, the Receiving School District shall immediately notify the Sending School District in accordance with the requirements for all notices pursuant to this Agreement set forth below.
- 3. Nothing contained herein, shall serve to transfer responsibilities for the student from the Sending School District to the Receiving School District of offering a free appropriate public education except for the provision of the particular special education services contracted herein.

#### F. <u>CONDITIONS</u>:

- 1. This Agreement, and any amendments to this Agreement, will not be in effect until agreed to in writing and signed by authorized representatives of both parties.
- 2. Receiving School District agrees to defend, indemnify and hold harmless the Sending School District, its officers, directors, agents, or employees against all claims, demands, actions, lawsuits, costs, damages and expenses, including attorneys fees, judgments, fines and amounts arising from any willful act, omission, error, recklessness or negligence of the Receiving School District, its officers, directors, agents or employees in connection with the performance of services pursuant to this Agreement. This indemnity shall survive the termination of this Agreement.
- 3. Sending School District agrees to defend, indemnify and hold harmless the Receiving School District, its officers, directors, agents, or employees against all claims, demands, actions, lawsuits, costs, damages and expenses, including attorneys' fees, judgments, fines and amounts arising from any willful act, omission, error, recklessness or negligence of the Sending School District, its officers, directors, agents or employees in connection with the performance of services pursuant to this Agreement.

#### G. TERMINATION:

- 1. Either the Sending School District or the Receiving School District may terminate this Agreement upon thirty (30) days prior written notice to the other party, subject to any asserted pendency rights. Such notice shall be given in accordance with the requirements for all notices pursuant to this Agreement set forth below.
- 2. The parties agree that either party's failure to comply with any terms or conditions of this Agreement will provide a basis for the other party to immediately terminate this Agreement without any further liability to the party which violated the Agreement.
- 3. In the event the Sending School District or the Receiving School District terminates this Agreement with or without cause, such termination of the Agreement shall not discharge the parties' existing obligations to each other as of the effective date of termination.
- 4. In the event the Sending School District's CSE changes the student's program or placement recommendation, the Receiving School District shall be entitled to a pro rata share of tuition through and including the final date of the student's attendance in the Program or the last day noticed, whichever is later.

#### H. NOTICES:

1. All notices which are required or permitted under this Agreement shall be in writing, and shall be deemed to have been given if delivered personally or sent by registered or certified mail, addressed as follows:

To the Sending School District:

Superintendent of Schools Rocky Point UFSD 90 Rocky Point-Yaphank Rd. Rocky Point, NY 11778

To Receiving School District:

Superintendent of Schools Center Moriches UFSD 529 Main Street Center Moriches, NY 11934

#### I. GENERAL

- 1. It is expressly understood that this Agreement shall not be assigned or transferred without prior written consent of the other party.
- 2. The relationship of the Receiving School District and the Sending School District over the course of this Agreement shall at all times be deemed an Independent Contractor. Employees of the Receiving School District are solely deemed employees of the Receiving School District for purpose of this Agreement and the Receiving School District is entirely responsible for their supervision, work, and compensation. Employees of the Receiving School District will not be entitled to participate in any of the Sending School District's employee benefit programs such as workers' compensation, unemployment insurance, retirement benefits, fringe benefits, disability benefits, or other similar programs.
- 3. Both parties acknowledge and agree to comply with all laws, rules and/or regulations as applicable and pertaining to the confidentiality of information obtained, transmitted, reviewed, generated, requested, provided, maintained and/or otherwise utilized in connection with this Agreement. This shall include but not be limited to the requirements of the Individuals with Disabilities Education Act ("IDEA"), the Family Educational Rights and Privacy Act ("FERPA") and any concurrent Federal and/or State law, rule and/or regulation. The Receiving School District agrees that it will not disclose confidential information to third parties except as provided for and necessitated under this Agreement. This provision will survive the termination of this Agreement.
- 4. The failure of either party to enforce any provision of this Agreement shall not be construed as a waiver or limitation of that party's right to subsequently enforce every provision of this Agreement.
- 5. Should any provision of this Agreement, for any reason, be declared invalid and/or unenforceable, such decision shall not affect the validity of the remaining provisions of this Agreement. Such remaining provisions shall remain in full force and effect as if this Agreement had been executed with the invalid provisions(s) eliminated.
- 6. This Agreement and the rights and obligations of the parties hereunder shall be construed in accordance with, and governed by, the laws and regulations of the State of New York and applicable Federal laws and regulations.
- 7. This Agreement, along with the attached "Schedule A," is the complete and exclusive statement of the Agreement between the parties, and supersedes all prior or contemporaneous, oral or written: proposals, understandings, representations, conditions or covenants between the parties relating to the subject matter of the

Agreement.

8. This Agreement may not be changed orally, but only by an agreement, in writing, signed by authorized representatives of both parties.

Sending School District	Receiving School District
By:	By: George Maxwell President, Board of Education
President, Board of Education	President, Board of Education
Date	Date 8 25 2021

## Confidential Schedule A

Student's Name:	Program or Placement:
**************************************	<u>8:1:1</u>

# Board of Cooperative Educational Services

of Nassau County

Please fill out the information below and return this form to the attention of Mr. Michael Perina, Nassau BOCES Administrative Center 71 Clinton Road, Garden City, New York 11530 (516) 396-2240

COMMODITY	21/22-036 COMPUTER HARDWARE, SOFTWARE, SUPPLIES AND PARTS
ANTICIPATI	ED AWARD DATE: / /
Applicable	Fee: 1200.00 Note - MAG Member Rate: 0.00
Please Check: Yes No	I wish to participate. A General Resolution will be forwarded under separate cover after Board approval.
SIGNATURE:	I am interested in receiving a 'download' file of the bid award. I understand the fee will be: \$75.00  Assistant Superintendent for Business
	Christopher Van Cott Asst. Supt. for Business Please Print Name Title
	Rocky Point UFSD Agency/school District
DATE:	12/3/2021
	Please indicate: Microcomputer Support (MCS)/NASTECH
	Health & Safety Member
	☐ Health Office Member

Phone: (631)849-7563 3250

Fax: (631)209-0627

5627

ROCKY POINT SD/CROSS CONTRACT EASTERN DEBRA HOFFMAN

90 ROCKY POINT-YAPANK RD

ROCKY POINT, NY 11778-Att'n: DEBRA HOFFMAN

## DISTRICTS: NEW REQUIREMENT

In order to obtain accurate district usage please provide the following information: Projected Annual Expenditure level for COMPUTER HARDWARE, is approximately: \$\frac{15}{15},000 You may base this information on historical or anticipated allocations.

~ Thank you.

#### **GENERAL RESOLUTION**

## FOR THE PURPOSE OF

#### PARTICIPATING IN A COOPERATIVE BID COORDINATED BY

# THE BOARD OF COOPERATIVE EDUCATION SERVICES OF NASSAU COUNTY

## FOR

Various Commodities and/or Services As Listed on Pages 1-3 of This Resolution

WHEREAS, the Board of Education,	School District of New
York State (the "School District") wishes to partici	pate in a Cooperative Bidding
Program conducted by The Board of Cooperative F ("Nassau BOCES") for the purchase of various con	
authorized by and in accordance with the Education Section 119-o; and	
WHEREAS, the District, more particularly, cooperative bids as listed and checked below (checked below)	
	<b>PARTICIPATION</b>

CORE GROUP:	<u>YES</u>	NO
(NASSAU BOCES PER BID RATE)		
ABATEMENT AND DISPOSAL OF ASBESTOS		
& Lead Materials		
ARTS & CRAFT SUPPLIES		
ASPHALTIC & CEMENT CONCRETE		
PAVING REPAIR & MAINTENANCE		
ATHLETIC UNIFORMS		
AUDIO VISUAL EQUIPMENT/NET TV		
AUDIO VISUAL SUPPLIES		
AUTO BODY SUPPLIES		
AUTO MECHANIC SUPPLIES		
AUTOMOBILES – PASSENGER CARS/VANS/TRUCKS		
AUTOMOTIVE AIR CONDITIONING REPAIRS		
BOILER, DUCT & KITCHEN EXHAUST CLEANING		
BUILDINGS & GROUNDS EQUIPMENT		•
CARPENTRY, CABINETRY & BUILDING SUPPLIES		
CARPETING & INSTALLATION		
CESSPOOL MAINTENANCE SERVICES		•——

CHAIN LINK FENCING		
COMPUTER HARDWARE, SOFTWARE, NETWORKING		-
AND SUPPLIES	X	
CUSTODIAL AND GREEN CUSTODIAL SUPPLIES		
DOORS: HOLLOW METAL, FRAMES & HARDWARE		
ELECTRICAL SUPPLIES		
FAX & PHOTOCOPY EQUIPMENT, SUPPLIES		
AND MAINTENANCE		
FINANCING & LEASING OF CAPITAL EQUIPMENT FIRE EXTINGUISHERS & SERVICE		
FITNESS EQUIPMENT		
FLOOR TILES & INSTALLATION	-	
FOOD & BEVERAGE SUPPLIES	-	
FOOD PREPARATION: PAPER & PLASTIC SUPPLIES	-	-
FOOD SERVICE EQUIPMENT		
FUEL OIL		
FURNITURE: CLASSROOM & OFFICE		
GENERAL SAFETY SUPPLIES		
GENERAL SCHOOL & OFFICE SUPPLIES	-	
GLAZING SERVICES & SUPPLIES		
GYMNASIUM FLOOR REFINISHING		
GUARD SERVICE (LICENSED, UNIFORMED,	-	
UNARMED)		
HAZARDOUS MATERIALS: HANDLING, REMOVAL,		
TRANSPORTATION & DISPOSAL		
HVAC EQUIPMENT		
HVAC MAINTENANCE & INSTALLATION		
INDUSTRIAL ARTS & WELDING SUPPLIES	-	
INTERSCHOLASTIC ATHLETIC SUPPLIES		
IRRIGATION SYSTEMS - REPAIR & MAINTENANCE		
LIBRARY SUPPLIES		
MEDICAL & DENTAL SUPPLIES		
MUSICAL INSTRUMENTS & SUPPLIES		
MUSICAL INSTRUMENT RENTALS		
MUSICAL INSTRUMENT REPAIRS		
OIL & GAS BURNER SERVICE		
PAINT & PAINTING SUPPLIES		
PAPER: XEROGRAPHIC, FAX & COPIER		
PHOTOGRAPHY SUPPLIES	-	
PHYSICAL EDUCATION SUPPLIES		
PLUMBING & HEATING SUPPLIES		
PLUMBING SERVICES		
RECONDITIONING OF ATHLETIC EQUIPMENT		
ROOF MAINTENANCE & REPAIR		
SCHOOL BUS AIR CONDITIONING INSTALLATION,		
MAINTENANCE & REPAIRS		

SCHOOL BUS & AUTO PARTS		
SCIENCE SUPPLIES	-	
SNACK VENDING SERVICE		
SUBSCRIPTION SERVICES	-	
TEACHING AIDS	***************************************	
TOOLS: POWER & HAND		
TRANSMISSION REPAIRS: CARS, VANS	Editholography	
TRUCKS & SCHOOL BUSES		
UNIFORMS - GENERAL		
VEHICLE BODY AND UPHOLSTERY REPAIRS		
VENETIAN BLINDS & SHADES		
VEHICLE REPAIRS & INPECTIONS		
Nassau BOCES as its representative and agent in all matte Bidding Program, including but not limited to responsibility advertising for bids, accepting and opening bids, tabulating the School District and making recommendations thereon,  BE IT FURTHER RESOLVED that Nassau BOCE award cooperative bids on behalf of the School District to lowest responsible bidder meeting the bid specifications at Article 5-A of the General Municipal Law of the State of I bids and contracts and to enter into contracts for the purchaservices as authorized herein, and	ty for drafting of species bids, reporting the rand  S is hereby authorize the bidder deemed to ad otherwise complying York relating to	cifications results to ed to be the ng with public
BE IT FURTHER RESOLVED, that the School Di School Business Administrator or his/her designee on beha participate in cooperative bidding conducted by Nassau BC furnish Nassau BOCES an estimated minimum number of and such other documents and information which may be r in conducting the Cooperative Bidding Program, and	alf of the School Dist OCES and if requeste units that will be pur	rict to d to chased

Superintendent of Schools Date Rocky Point UFSD School District Name

its obligations and responsibilities pursuant to any contract that may be awarded by Nassau BOCES on behalf of the School District.

BE IT FURTHER RESOLVED, that the School District agrees to assume its equitable share of the administrative costs of the cooperative bidding program and all of

O:\BHPP Department Data\Of Counsel Department Data\David Kay\BOCES\GENERAL RESOLUTION.doc

#### LETTER OF INTENT

#### FOR THE PURPOSE OF

## PARTICIPATING IN A COOPERATIVE BID COORDINATED BY

# THE BOARD OF COOPERATIVE EDUCATIONAL SERVICES OF NASSAU COUNTY

FOR

#### Various Commodities and/or Services

BE IT KNOWN, that by this Letter of Intent that the School District indicated below plans to participate in the comprehensive cooperative bids conducted by the Board of Cooperative Educational Services of Nassau County, in accordance with the terms of the General Resolution.

The executed General Resolution will be forwarded subsequent to the Board approval, as required by New York State General Municipal Law (Section 119.0).

12 |3 |22 | Date

Superintendent of Schools

School District Name



# SOUTH HUNTINGTON UNION FREE SCHOOL DISTRICT

CREATING THE LEADERS OF TOMORROW

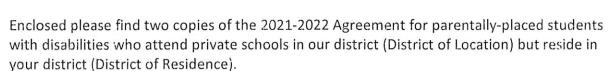
SUPERINTENDENT OF SCHOOLS Vito M. D'Elia, Ed.D vdelia@shufsd.org

Deputy Superintendent Joseph T. Centamore, Ed. D. jcentamore@shufsd.org Phone: 631-812-3001

November 4, 2021

Mr. Christopher Van Cott Asst. Supt. for Business Rocky Point UFSD 90 Rocky Point-Yaphank Rd. Rocky Point, NY 11778

Dear Mr. Van Cott,



Please have your Board President sign both Agreements and mail one fully-executed Agreement back to us.

In addition, please forward the second fully-executed Agreement to your Special Education Dept. along with the IESP's that are included in this package. Your Special Education Dept. will need that as backup to the invoice you will be receiving in the summer of 2022 from us for the special education services provided throughout the school year.

Sincerely,

Joseph T. Centarnore Deputy Superintendent

JTC/dl enclosure

#### **AGREEMENT**

This Agreement is entered into this 1st day of July, 2021 by and between the Rocky Point UFSD School District (hereinafter the "DISTRICT OF RESIDENCE"), having its principal place of business for the purpose of this Agreement at Rocky Point UFSD 90 Rocky Point-Yaphank Rd. Rocky Point, NY 11778 and the South Huntington Union Free School District (hereinafter the "DISTRICT OF LOCATION"), having its principal place of business for the purpose of this Agreement at 60 Weston Street, Huntington Station, New York 11746.

#### WITNESSETH

WHEREAS, the DISTRICT OF LOCATION is required by Education Law Section 3602-c to provide special education services to parentally-placed students with disabilities, when such students attend private schools in the DISTRICT OF LOCATION, but reside in the DISTRICT OF RESIDENCE; and

WHEREAS, the DISTRICT OF LOCATION is a public school district within the State of New York authorized to provide special education and related services to students with disabilities;

NOW, THEREFORE, the parties mutually agree as follows:

A. <u>TERM</u>: The term of this Agreement shall be from July 1, 2021 through June 30, 2022 inclusive, unless terminated earlier as provided for in this Agreement.

#### B. <u>SERVICES AND RESPONSIBILITIES:</u>

- 1. The DISTRICT OF LOCATION shall develop an individualized education service program (IESP) for those student(s) listed on the attached "Confidential Schedule A," incorporated by reference herein and made a part of this Agreement, and shall provide the services set forth in such IESP. If an IEP for any of the students covered by this Agreement was developed by the DISTRICT OF RESIDENCE, and the DISTRICT OF RESIDENCE obtains written parental consent, the DISTRICT OF RESIDENCE shall forward the IEP to the Committee on Special Education of the DISTRICT OF LOCATION. The DISTRICT OF LOCATION shall provide the services recommended in such IEP, unless and until the IEP is amended by the DISTRICT OF LOCATION's own Committee on Special Education.
  - a. A student(s) may be added or deleted from the attached Schedule "A" at any time. In such event, the payment amount owed by the DISTRICT OF RESIDENCE shall be adjusted accordingly.
- 2. The services provided by the DISTRICT OF LOCATION to students under this Agreement shall be in accordance with each student's IESP, as it may be modified from time to time.

- 3. The DISTRICT OF LOCATION shall perform all services under this Agreement in accordance with all applicable Federal, State and local laws, rules, and regulations, as well as established policy guidance from the New York State Education Department.
- 4. Both parties to this Agreement shall comply with the provisions of the New York State Safe Schools Against Violence in Education (SAVE) Act, including, but not limited to background checks and fingerprinting of all staff directly providing services to students. If requested, each District shall provide the other with the proof of clearance for employment from the New York State Education Department.
- 5. The DISTRICT OF LOCATION represents its services under this Agreement shall be provided by qualified individuals of good character and in good professional standing. The DISTRICT OF LOCATION represents that no individuals providing services under this Agreement are currently charged, nor in the past have been charged with any relevant criminal or professional misconduct or incompetence.
- 6. Upon execution of this Agreement, the DISTRICT OF LOCATION shall provide copies of required licenses/certifications of all professionals providing services to student(s) under this Agreement. In the event that the required license/certification of any agent or employee of the DISTRICT OF LOCATION providing services under this Agreement is revoked, terminated, suspended, or otherwise impaired, the DISTRICT OF LOCATION shall immediately notify the DISTRICT OF RESIDENCE in accordance with the requirements for all notices pursuant to this Agreement as set forth below.
- 7. The DISTRICT OF LOCATION shall obtain whatever releases, prescriptions, or other legal documents that are necessary for the DISTRICT OF LOCATION to provide services pursuant to this Agreement and to render full reports concerning the education and progress of the student(s).
- 8. The DISTRICT OF LOCATION agrees to furnish to the State all reports, audits, etc. required to make determination as to eligibility under the provisions of the Regulations of the Commissioner of Education. Such material shall be furnished at such times as are required by the State. The DISTRICT OF LOCATION agrees to provide the State access to all relevant records which the State requires to determine either DISTRICT OF LOCATION's or DISTRICT OF RESIDENCE's compliance with applicable Federal or State statutes or regulations with the effect of law, which regulate either the execution of this Agreement or the performance of obligations under this Agreement. The DISTRICT OF LOCATION agrees to retain all materials and records relevant to the execution or performance of this Agreement in accordance with the provision or section 74.21 of volume 34 of the Code of Federal Regulations, but in no event less than six (6) years from the date of this Agreement.
- 9. The DISTRICT OF LOCATION agrees to furnish written reports of each pupil's educational progress to DISTRICT OF RESIDENCE. DISTRICT OF LOCATION will render such reports to DISTRICT OF RESIDENCE at any time that such reports are made to the parents of the pupil(s) covered by the terms of this Agreement, and will render such additional reports as may be required by the DISTRICT OF RESIDENCE. At a minimum, all reports shall be furnished at the end of each semester, i.e. January

- 31st and June 30th. Any and all reports shall be furnished upon termination of this Agreement. The DISTRICT OF LOCATION shall provide such additional information concerning the pupil's progress as may be required by the DISTRICT OF RESIDENCE.
- 10. The DISTRICT OF LOCATION shall maintain records, logs and/or reports in accordance with all applicable laws, regulations, requirements of the New York State Education Department or Health Department. The DISTRICT OF RESIDENCE shall have the right to examine any or all records or accounts maintained and/or created by the DISTRICT OF LOCATION in connection with this Agreement, and upon request shall be entitled to copies of same.
- 11. Upon reasonable prior written notice, the DISTRICT OF LOCATION shall be subject to visitation by the DISTRICT OF RESIDENCE and/or its designated representatives during the normal business hours of the DISTRICT OF LOCATION.
- 12. The DISTRICT OF LOCATION shall be subject to the visitation of the Commissioner of Education or his/her designated representative(s).
- 13. The DISTRICT OF LOCATION shall maintain monthly attendance records which shall be submitted to DISTRICT OF RESIDENCE at the end of each month. If a child has been absent for a period of five (5) or more consecutive days, the attendance record shall indicate the reason for that absence.
- 14. The DISTRICT OF RESIDENCE shall request and do its best to obtain written consent from parents or guardians of each student covered by this Agreement to the release of personally identifiable information concerning the child from the DISTRICT OF RESIDENCE to the DISTRICT OF LOCATION.
- 15. In the event that the parent or person in parental relation to a student(s) receiving services pursuant to this Agreement files a request for an impartial hearing or administrative complaint or initiates litigation in connection with such services, the DISTRICT OF LOCATION shall promptly give written notice of same to the DISTRICT OF RESIDENCE.
- 16. The DISTRICT OF LOCATION agrees that all disciplinary measures for disabled students will be conducted in accordance with applicable Federal, State and local laws, rules and regulations.
- 17. The DISTRICT OF RESIDENCE shall be responsible for providing all students listed in Schedule A of the Agreement with transportation to and from school.
- 18. The DISTRICT OF LOCATION will provide transportation from the nonpublic school to a school in the DISTRICT OF LOCATION and from the DISTRICT OF LOCATION to the student's home if the special education services are provided after the nonpublic school day.

#### C. COMPENSATION:

 The DISTRICT OF LOCATION shall be entitled to recover from the DISTRICT OF RESIDENCE 100% of the actual cost of services that may be charged for each student receiving services pursuant to this Agreement in accordance with the Education Law and the Regulations of the Commissioner of Education, hereinafter referred to as the "Actual Cost of Services."

"Actual Cost of Services" shall mean costs of services, costs of evaluation, and costs of committee on special education administration. However, the Actual Cost of Services shall not exceed the actual cost to the DISTRICT OF LOCATION of providing such services, after deducting any costs paid with federal or state funds.

The DISTRICT OF LOCATION may only recover the Actual Cost of Services directly from the DISTRICT OF RESIDENCE if DISTRICT OF RESIDENCE has obtained parental written consent to the release of personally identifiable information concerning the child to the DISTRICT OF LOCATION. If parental consent to release of such information is not obtained, THE DISTRICT OF LOCATION shall submit a claim for the costs of said services to the Commissioner of Education.

This Agreement recognizes that the authority for the DISTRICT OF RESIDENCE and the DISTRICT OF LOCATION to contract for the provision of special education services herein is derived from Education Law Section 3602-c, and related provisions of the Education Law and Regulations of the Commissioner of Education; and that it is these statutes and regulations that may define the maximum costs that may be charged hereunder.

The DISTRICT OF LOCATION shall utilize its best efforts to accurately calculate the Actual Cost of Services, and such calculations will be consistent with the maximum costs that may be authorized by the Education Law and the Regulations of the Commissioner of Education to be charged.

- 2. Requests for payment by the DISTRICT OF LOCATION shall be made by submission of a detailed written invoice to the DISTRICT OF RESIDENCE on a monthly basis which references the time period for which payment is being requested, and a breakdown of the total amount due for the period specified.
- 3. The DISTRICT OF RESIDENCE shall pay the DISTRICT OF LOCATION within thirty (30) days of receipt of each invoice by the DISTRICT OF RESIDENCE, except as set forth in paragraph C (1) of this Agreement.

#### D. <u>INDEMNIFICATION</u>:

 The DISTRICT OF LOCATION agrees to defend, indemnify and hold harmless the DISTRICT OF RESIDENCE, its officers, directors, agents, or employees against all claims, demands, actions, lawsuits, costs, damages and expenses, including attorneys' fees, judgments, fines and amounts arising from any willful act, omission, error, recklessness or negligence of the DISTRICT OF LOCATION, its officers, directors, agents or employees in connection with the performance of services pursuant to this

- Agreement. The obligations pursuant to this provision shall survive the termination of this Agreement.
- 2. The DISTRICT OF RESIDENCE agrees to defend, indemnify and hold harmless the DISTRICT OF LOCATION, its officers, directors, agents, or employees against all claims, demands, actions, lawsuits, costs, damages and expenses, including attorneys' fees, judgments, fines and amounts arising from any willful act, omission, error, recklessness or negligence of the DISTRICT OF RESIDENCE, its officers, directors, agents or employees in connection with the performance of services pursuant to this Agreement. The obligations pursuant to this provision shall survive the termination of this Agreement.

#### E. <u>CONFIDENTIALITY</u>:

- 1. DISTRICT OF LOCATION, its employees, and/or agents agree that all information obtained in connection with the services provided for in this Agreement is deemed confidential information. DISTRICT OF LOCATION, its employees, and/or agents shall not use, publish, discuss, disclose or communicate the contents of such information, directly or indirectly with third parties, except as provided for in this Agreement. DISTRICT OF LOCATION further agrees that any information received by DISTRICT OF LOCATION, its employees, and/or agents during the course of the services provided pursuant to this Agreement which concerns the personal, financial, or other affairs of DISTRICT OF RESIDENCE, its employees, agents, clients, and/or students will be treated by DISTRICT OF LOCATION, its employees, and/or agents in full confidence and will not be revealed to any other persons, firms, or organizations.
- 2. DISTRICT OF RESIDENCE, its employees, and/or agents agree that all information obtained in connection with the services provided for in this Agreement is deemed confidential information. DISTRICT OF RESIDENCE, its employees, and/or agents shall not use, publish, discuss, disclose or communicate the contents of such information, directly or indirectly with third parties, except as provided for in this Agreement. DISTRICT OF RESIDENCE further agrees that any information received by DISTRICT OF RESIDENCE, its employees, and/or agents during the course of the services provided pursuant to this Agreement which concerns the personal, financial, or other affairs of DISTRICT OF LOCATION, its employees, agents, clients, and/or students will be treated by DISTRICT OF RESIDENCE, its employees, and/or agents in full confidence and will not be revealed to any other persons, firms, or organizations.
- 3. In the event of a breach of the within confidentiality provision by either party, the breaching party shall immediately notify the non-breaching party and advise it as to the nature of the breach and the steps it has taken to minimize said breach. The breaching party shall indemnify and hold the non-breaching party harmless from any claims arising from its breach of the within confidentiality provision. The parties further agree that the terms and conditions set forth herein shall survive the expiration and/or termination of this Agreement.

4. Both parties to this Agreement understand that they may receive and/or come into contact with protected health information as defined by the Health Insurance Portability and Accountability Act of 1996 ("HIPAA") and information protected by the Family Educational Rights and Privacy Act ("FERPA"). The parties hereby acknowledge their respective responsibilities pursuant to HIPAA and, if necessary, shall execute a Business Associate Agreement in connection with such responsibilities.

#### F. REPRESENTATIONS:

- 1. All employees of DISTRICT OF LOCATION shall be deemed employees of DISTRICT OF LOCATION for all purposes and DISTRICT OF LOCATION alone shall be responsible for their work, personal conduct, direction, and compensation. DISTRICT OF LOCATION acknowledges that it will not hold itself, its officers, employees and/or agents out as employees of DISTRICT OF RESIDENCE. DISTRICT OF LOCATION shall, during the periods of its services hereunder, be engaged as an independent contractor. As such, the DISTRICT OF LOCATION will be solely responsible for the payment of Federal and State income taxes applicable to this Agreement. The DISTRICT OF RESIDENCE, if required by Federal or State requirements, will submit a Form 1099 and IT 2102.1 respectively at year-end to the Federal Government for all individuals having a gross income exceeding \$600, which thereupon will be reported for income tax purposes.
- 2. All employees of DISTRICT OF RESIDENCE shall be deemed employees of DISTRICT OF RESIDENCE for all purposes and DISTRICT OF RESIDENCE alone shall be responsible for their work, personal conduct, direction, and compensation. DISTRICT OF RESIDENCE acknowledges that it will not hold itself, its officers, employees and/or agents out as employees of DISTRICT OF LOCATION. DISTRICT OF RESIDENCE shall, during the periods of its services hereunder, be engaged as an independent contractor. As such, the DISTRICT OF RESIDENCE will be solely responsible for the payment of Federal and State income taxes applicable to this Agreement. The DISTRICT OF LOCATION, if required by Federal or State requirements, will submit a Form 1099 and IT 2102.1 respectively at year-end to the Federal Government for all individuals having a gross income exceeding \$600, which thereupon will be reported for income tax purposes.
- 3. Neither the DISTRICT OF LOCATION nor any of its employees, agents, or assigns will be eligible for any employee benefits whatsoever relative to this Agreement including, but not limited to, Social Security, New York State Worker's Compensation, unemployment insurance, New York State Employee's Retirement System, health or dental insurance, or malpractice insurance, or the like.

#### G. INSURANCE:

1. Each party to this Agreement shall purchase from and maintain in a company or companies lawfully licensed to do business in the State of New York such insurance as will protect each party from claims set forth below for which the other may be legally liable, whether such operations be by the other party or by anyone directly or indirectly employed by any of them, or by anyone for whose acts any of them may be liable.

#### 2. Required Insurance:

- a. Commercial General Liability Insurance: \$1,000,000 per occurrence/ \$2,000,000 aggregate.
- b. Automobile Liability: \$1,000,000 combined single limit for owned, hired and borrowed and non-owned motor vehicles.
- c. Workers' Compensation and N.Y.S. Disability: Statutory Workers' Compensation, Employers' Liability and N.Y.S. Disability Benefits Insurance for all employees.
- d. Professional Errors and Omissions Insurance: \$1,000,000 per occurrence/\$2,000,000 aggregate for the professional acts of each party performed under the contract for the other party. If written on a "claims-made" basis, the retroactive date must pre-date the inception of the contract or agreement. Coverage shall remain in effect for two (2) years following the completion of work.
- 3. Each party shall provide the other with evidence of the above insurance requirements upon execution of the within Agreement. Each party further acknowledges that its failure to obtain or keep current the insurance coverage required by this Agreement shall constitute a material breach of contract and subjects the party to liability for damages including, but not limited to, direct, indirect, consequential, special and any other damages the other party sustains as a result of this breach.

#### H. MISCELLANEOUS

 All notices which are required or permitted under this Agreement shall be in writing, and shall be deemed to have been given if delivered personally or sent by registered or certified mail, addressed as follows:

To DISTRICT OF RESIDENCE: Rocky Point UFSD 90 Rocky Point-Yaphank Rd. Rocky Point, NY 11778

To DISTRICT OF LOCATION: South Huntington Union Free School District 60 Weston Street Huntington Station, New York 11746

- 2. This Agreement, along with the attached "Schedule A," is the complete and exclusive statement of the Agreement between the parties, and supersedes all prior or contemporaneous, oral or written: agreements, proposals, understandings, representations, conditions or covenants between the parties relating to the subject matter of the Agreement.
- 3. This Agreement has been arrived at mutually and is not to be construed against any party hereto as being the drafter hereof or causing the same to be drafted.

- 4. It is expressly understood that this Agreement shall not be assigned or transferred without prior written consent of the other party.
- 5. This Agreement may not be changed orally, but only by an agreement, in writing, signed by authorized representatives of both parties.
- 6. Should any provision of this Agreement, for any reason, be declared invalid and/or unenforceable, such decision shall not affect the validity of the remaining provisions of this Agreement. Such remaining provisions shall remain in full force and effect as if this Agreement had been executed with the invalid provision(s) eliminated.
- 7. This Agreement shall be governed by, and interpreted and enforced in accordance with, the laws of the State of New York without regard to conflicts or choice of law provisions that would defer to the substantive laws of another jurisdiction. Each of the parties hereto consents to the jurisdiction of any state court located within the County of Nassau, State of New York, or federal court in Federal District Court for the Eastern District of New York located in the County of Suffolk, State of New York, and irrevocably agrees that all actions or proceedings relating to this Agreement must be litigated in such courts, and each of the parties waives any objection which it may have based on improper venue or forum non conveniens to the conduct of and proceeding in any such court.
- 8. No course of dealing of any party hereto, no omission, failure or delay on the part of any party hereto in asserting or exercising any right hereunder, and no partial or single exercise of any right hereunder by any party hereto shall constitute or operate as a waiver of any such right or any other right hereunder. No waiver of any provision hereof shall be effective unless in writing and signed by or on behalf of the party to be charged therewith. No waiver of any provision hereof shall be deemed or construed as a continuing waiver, as a waiver in respect of any other or subsequent breach or default of such provision, or as a waiver of any other provision hereof unless expressly so stated in writing and signed by or on behalf of the party to be charged therewith.
- 9. Neither party will discriminate against any individual because of his/her age, race, creed, color, national origin, sexual orientation, military status, sex, disability, predisposing genetic characteristics or marital status and will take affirmative action to ensure that each individual is afforded equal opportunities without discrimination because of his/her age, race, creed, color, national origin, sexual orientation, military status, sex, disability, predisposing genetic characteristics or marital status.

#### I. AUTHORIZATION TO ENTER INTO AGREEMENT

 The undersigned representative of DISTRICT OF LOCATION to this Agreement hereby represents and warrants that the undersigned is an officer, director, or agent of DISTRICT OF LOCATION with full legal rights, power and authority to enter into this Agreement on behalf of DISTRICT OF LOCATION and bind DISTRICT OF LOCATION with respect to the obligations enforceable against DISTRICT OF LOCATION in accordance with its terms. 2. The undersigned representative of DISTRICT OF RESIDENCE to this Agreement hereby represents and warrants that the undersigned is an officer, director, or agent of DISTRICT OF RESIDENCE with full legal rights, power and authority to enter into this Agreement on behalf of DISTRICT OF RESIDENCE and bind DISTRICT OF RESIDENCE with respect to the obligations enforceable against DISTRICT OF RESIDENCE in accordance with its terms.

DISTRICT OF RESIDENCE	DISTRICT OF LOCATION					
	Nielodas Ciap					
By:	Nicholas R. Ciappetta, J.D., President South Huntington UFSD					
Rocky Point UFSD						
Date:	Date: 10/30/21					

### **CONFIDENTIAL SCHEDULE "A"**

Student(s) to whom services shall be provided pursuant to this AGREEMENT:

**Rocky Point** 

Name and Address of Student	Date of Birth

#### WI

#### West Islip Union Free School District

The Michael and Christine Freyer Administration Building

100 Sherman Ave. • West Islip, N.Y. 11795

Tel: 631.930.1513 • Email: c.kearney@wi.k12.ny.us • Fax: 631.893.3217

November 16, 2020

#### RE: Parentally Placed Students with Disabilities

Enclosed please find the below documents for students residing in your school district who are attending St. John the Baptist Diocesan High School and/or The Bridges Academy in West Islip for the 2021-2022 school year, and are receiving additional special education services:

- Two (2) copies of the "Special Education Services Contract"
- Listing of students receiving special education services ("Schedule A") attached to each contract
- IESP document for each student

I ask that you return one (1) signed copy of the "Special Education Services Contract" to my attention at the address above at your earliest convenience. Please leave the "Schedule A" document attached to each contract. Of note, invoices for special education services provided will be sent out after June 30, 2021.

Thank you in advance for your cooperation on this matter.

Sincerely,

Christine Kearney

Christine Kearney

Business & Operations Administrator

Enclosure(s)

#### WI

#### West Islip Union Free School District

The Michael and Christine Freyer Administration Building

100 Sherman Ave. • West Islip, N.Y. 11795

Tel: 631.930.1513 • Email: c.kearney@wi.k12.ny.us • Fax: 631.893.3217

November 16, 2020

# NOV 2 3 2021 BUSINESS OFFICE

#### RE: Parentally Placed Students with Disabilities

Enclosed please find the below documents for students residing in your school district who are attending St. John the Baptist Diocesan High School and/or The Bridges Academy in West Islip for the 2021-2022 school year, and are receiving additional special education services:

- Two (2) copies of the "Special Education Services Contract"
- Listing of students receiving special education services ("Schedule A") attached to each contract
- IESP document for each student

I ask that you return one (1) signed copy of the "Special Education Services Contract" to my attention at the address above at your earliest convenience. Please leave the "Schedule A" document attached to each contract. Of note, invoices for special education services provided will be sent out after June 30, 2021.

Thank you in advance for your cooperation on this matter.

Sincerely,

Christine Kearney

Christne Kearney

**Business & Operations Administrator** 

Enclosure(s)

#### **SPECIAL EDUCATION SERVICES CONTRACT**

This Agreement is entered into this 1<sup>st</sup> day of July, 2021 by and between the Board of Education of the Rocky Point School District (hereinafter the "DISTRICT OF RESIDENCE"), having its principal place of business for the purpose of this Agreement at 90 Rocky Point-Yaphank Road, Rocky Point, NY 11778 and the Board of Education of the WEST ISLIP UNION FREE School District (hereinafter the "DISTRICT OF LOCATION"), having its principal place of business for the purpose of this Agreement at 100 Sherman Avenue, West Islip, New York.

#### WITNESSETH

WHEREAS, the DISTRICT OF LOCATION is required by Education Law Section 3602-c to provide special education services to parentally-placed students with disabilities, when such students attend private schools in the DISTRICT OF LOCATION, but reside in the DISTRICT OF RESIDENCE and have provided the DISTRICT OF LOCATION timely notice; and

WHEREAS, the DISTRICT OF LOCATION is a public school district within the State of New York authorized to provide special education and related services to students with disabilities;

NOW, THEREFORE, the parties mutually agree as follows:

A. <u>TERM</u>: The term of this Agreement shall be from July 1, 2021 through June 30, 2022 inclusive, unless terminated earlier as provided for in this Agreement.

#### B. **SERVICES AND RESPONSIBILITIES:**

- 1. The DISTRICT OF LOCATION shall develop an individualized education service program (IESP) for those student(s) listed on the attached "Confidential Schedule A," incorporated by reference herein and made a part of this Agreement, and shall provide the services set forth in such IESP attached as Schedule "B".
  - a. A student(s) and/or services may be added or deleted from the attached Schedules "A" and/or "B" at any time upon written notification to the DISTRICT OF RESIDENCE. Such written notification shall include a copy of any revised IESP. In such event, the payment amount owed by the DISTRICT OF RESIDENCE shall be adjusted accordingly.
  - b. The DISTRICT OF LOCATION represents and warrants that it has

received written consent from the parents of these students listed on Confidential Schedule A to share personally identifiable special education information with the DISTRICT OF RESIDENCE.

2. The DISTRICT OF LOCATION represents and warrants that services to students under this Agreement shall be provided by individuals who are certified or licensed in accordance with applicable law, rules and regulations.

#### C. **COMPENSATION**:

The parties to this Agreement recognize that the authority for the DISTRICT OF RESIDENCE and the DISTRICT OF LOCATION to contract for the provision of special education services herein is derived from Education Law Section 3602-c, and related provisions of the Education Law and Regulations of the Commissioner of Education; and that these statutes and regulations define the costs and categories of costs that may be charged hereunder.

The DISTRICT OF LOCATION shall be entitled to recover from the DISTRICT OF RESIDENCE the actual cost as described in Education Law Section 3602-c and Regulations of the Commissioner of Education, Part 177.

- 2. Requests for payment by the DISTRICT OF LOCATION shall be made by submission of a detailed written invoice to the DISTRICT OF RESIDENCE on a monthly basis which references the time period for which payment is being requested, and a breakdown of the total amount due for the period specified.
- 3. The DISTRICT OF RESIDENCE shall pay the costs claimed by the DISTRICT OF LOCATION within forty-five (45) business days of receipt of each invoice by the DISTRICT OF RESIDENCE, unless the DISTRICT OF RESIDENCE sends the DISTRICT OF LOCATION a written notice disputing the invoice within forty-five (45) business days of its receipt. If a dispute or claim arises regarding payment, the parties shall have those legal rights and remedies provided by law and regulation. Failure to provide the written notice herein shall not preclude the DISTRICT OF RESIDENCE from disputing the costs by the DISTRICT OF LOCATION. Resolution of disputes regarding such cost claims shall be governed by Education Law Section 3602-c, part 177.

#### D. TERMINATION

This Agreement may be terminated by written notice of either party.

#### E. MISCELLANEOUS

1. All notices which are required or permitted under this Agreement shall be in writing, and shall be deemed to have been given if delivered personally or sent by registered or certified mail, addressed as follows:

Rocky Point School District 90 Rocky Point-Yaphank Road, Rocky Point, NY 11778

West Islip Union Free School District 100 Sherman Avenue, West Islip, NY 11795

- 2. It is expressly understood that this Agreement shall not be assigned or transferred without prior written consent of the other party.
- 3. The failure of either party to enforce any provision of this Agreement shall not be construed as a waiver or limitation of that party's right to subsequently enforce every provision of this Agreement. Enforcement of the Agreement must be made pursuant to Education Law Section 3602-c at 8 NYCRR Part 177.
- 4. Should any provision of this Agreement for any reason, be declared invalid and/or unenforceable such declaration shall not effect the validity of the remaining provisions of this Agreement. Such remaining provisions shall remain in full force and effect as if this Agreement had been executed with the invalid provision(s) eliminated.
- 5. This Agreement and the rights and obligations of the parties hereunder shall be construed in accordance with, and governed by, the laws and regulations of the State of New York and applicable Federal laws and regulations.
- 6. This Agreement, along with the attached Schedules "A" and "B", is the complete and exclusive statement of the Agreement between the parties, and supercedes all prior or contemporaneous, oral or written: agreements, proposals, understandings, representations, conditions or covenants between the parties relating to the subject matter of the Agreement
- 7. Except for Schedules "A" and "B", this Agreement may not be changed orally, but only by an agreement, in writing, signed by authorized representatives of both parties.
- 8. It is expressly understood that nothing in this Agreement is intended to modify or vary, or enlarge or diminish the statutory and regulatory obligations or rights of the parties; nor is it intended to create any additional legal rights or obligations other than those imposed or provided by Federal or State law or regulation. This Agreement does not provide either party with a breach of contract action. Enforcement of this Agreement is through the dispute resolution procedures set forth in 8 NYCRR Part 177.
- 9. Nothing in this Agreement is intended to bestow any benefits or rights to any third parties who are not signatories to this Agreement. The parties to this Agreement shall have the sole right to enforce its terms.

- 10. Nothing in this Agreement is intended to place an obligation on the parties to ensure that the other party is complying with its obligations under Federal or State law or regulation.
- 11. The DISTRICT OF RESIDENCE agrees to defend, indemnify and hold harmless the DISTRICT OF LOCATION, its officers, directors, agents, or employees against all claims, demands, actions, lawsuits, costs, damages and expenses, including attorneys' fees, judgments, fines and amounts arising from any willful act, omission, error, recklessness or negligence of the DISTRICT OF RESIDENCE, its officers, directors, agents or employees in connection with the performance of services pursuant to this Agreement. The obligations pursuant to this provision shall survive termination of this Agreement.
- 12. The DISTRICT OF LOCATION agrees to defend, indemnify and hold harmless the DISTRICT OF RESIDENCE, its officers, directors, agents or employees, all claims, demands, actions, lawsuits, costs, damages and expenses, including attorney's fees, judgments, fines and amounts arising from any willful act, omission, error, recklessness or negligence of the DISTRICT OF LOCATION, its officers, directors, agents or employees in connection with the performance of services pursuant to this Agreement. The obligations pursuant to this provision shall survive the termination of this Agreement.

President, Board of Education	Date
Rocky Point School District	
July Jack	11/4/4
President, Board of Education	Date
West Islip Union Free School District	

#### West Islip Union Free School District SY 2021 - 2022

#### Schedule A

St. John the Baptist Diocesan High School, 1170 Montauk Highway, West Islip, NY 11795 Student(s) to whom services shall be provided pursuant to this AGREEMENT:

School District	Last Name	First Name	Grade
Rocky Point School District			10

# MODIFICATION TO THE EMPLOYMENT AGREEMENT BETWEEN THE BOARD OF EDUCATION OF THE ROCKY POINT UNION FREE SCHOOL DISTRICT AND SCOTT O'BRIEN

AGREEMENT, made as of the 13th day of December 2021, by and between the Board of Education of the Rocky Point Union Free School District, Suffolk County, New York (hereinafter the "Board"), and Scott O'Brien, Superintendent of Schools ("Superintendent")

WHEREAS, the Board and Dr. O'Brien entered into an employment agreement, dated April 16, 2019 and subsequently amended on November 15, 2020, employing Scott O'Brien, as Superintendent; and

WHEREAS, the parties wish to further modify the Agreement by amending certain terms set forth in the Agreement;

**NOW THEREFORE**, for good and valuable consideration, receipt of which is hereby acknowledged, and intending to be legally bound thereby, the parties agree to modify the Agreement as follows:

- 1. Paragraph one (1) of the Agreement entitled "Term of Employment" shall be amended to extend the term of this agreement until December 12, 2026.
- 2. Subparagraph K of Paragraph 11 of the Agreement entitled "Participation in Other Benefits" shall be amended to provide an increase to the district's non-elective employer contribution to the Superintendent's tax deferred annuity plan by an additional \$5,000 for each year of this agreement.
- 3. Paragraph two (2) of the Agreement entitled "Compensation" shall be amended to provide a section entitled "Longevity" that the Superintendent shall receive the following annual longevity base salary increases:

  Three years of Rocky Point Administration Service = 2% of current year's base salary; Six years of Rocky Point Administration Service = 3% of current year's base salary; Eight years of Rocky Point Administration Service = 4% of current year's base salary. The longevity base salary increase shall be added to the base salary for the start of the school year after which it is earned and calculated after the initial contractual salary increase and shall continue to be calculated in such manner each year thereafter.
- 4. This agreement shall take effect immediately.

IN WITNESS WHEREOF, the parties have caused this Modification to be executed as of the day and year first set forth above.

BOARD OF EDUCATION OF	
THE ROCKY POINT UFSD	
Ву:	
Susan Y. Sullivan, President	Scott O'Brien, Superintendent of Schools
Witness:	
Kelly White, District Clerk, RPUFSD	

# MODIFICATION TO THE EMPLOYMENT AGREEMENT BETWEEN THE BOARD OF EDUCATION OF THE ROCKY POINT UNION FREE SCHOOL DISTRICT AND CHRISTOPHER VAN COTT

AGREEMENT, made as of the 13th day of December 2021, by and between the Board of Education of the Rocky Point Union Free School District, Suffolk County, New York (hereinafter the "Board"), and Christopher Van Cott, Assistant Superintendent for Business ("Assistant Superintendent")

WHEREAS, the Board and Mr. Van Cott entered into an employment agreement, dated August 26, 2019 and subsequently amended on December 14, 2020, employing Christopher Van Cott, as Assistant Superintendent; and

WHEREAS, the parties wish to further modify the Agreement by amending certain terms set forth in the Agreement;

**NOW THEREFORE**, for good and valuable consideration, receipt of which is hereby acknowledged, and intending to be legally bound thereby, the parties agree to modify the Agreement as follows:

- 1. Paragraph one (1) of the Agreement shall be amended to extend the term of this agreement until July 2, 2027.
- 2. Paragraph seven (7) of the Agreement shall be amended to provide an increase to the district's non-elective employer contribution to the Assistant Superintendent's tax deferred annuity plan by an additional \$5,000 for each year of this agreement.
- 3. Paragraph five (5) of the Agreement entitled "Compensation" shall be amended to provide a section entitled "Longevity" that the Assistant Superintendent shall receive the following annual longevity base salary increases: Three years of Rocky Point Administration Service = 2% of current year's base salary; Six years of Rocky Point Administration Service = 3% of current year's base salary; Eight years of Rocky Point Administration Service = 4% of current year's base salary. For purposes of this provision, effective immediately, Mr. Van Cott will be granted three years of Rocky Point Administrative Service. The longevity base salary increase shall be added to the base salary for the start of the school year after which it is earned and calculated after the initial contractual salary increase and shall continue to be calculated in such manner each year thereafter.
- 4. This agreement shall take effect immediately.

IN WITNESS WHEREOF, the parties have caused this Modification to be executed as of the day and year first set forth above.

BUARD OF EDUCATION OF	
THE ROCKY POINT UFSD	
By:	
Susan Y. Sullivan, President	Christopher Van Cott, Assistant Superintendent for Business
Witness:	
Kelly White, District Clerk, RPUFSD	-

# MODIFICATION TO THE EMPLOYMENT AGREEMENT BETWEEN THE BOARD OF EDUCATION OF THE ROCKY POINT UNION FREE SCHOOL DISTRICT AND SUSANN CROSSAN

AGREEMENT, made as of the 13th day of December 2021, by and between the Board of Education of the Rocky Point Union Free School District, Suffolk County, New York (hereinafter the "Board"), and Susann Crossan, Assistant Superintendent of Schools ("Assistant Superintendent")

WHEREAS, the Board and Mrs. Crossan entered into an employment agreement, dated June 17, 2019 and subsequently amended on December 14, 2020, employing Susann Crossan, as Assistant Superintendent; and

WHEREAS, the parties wish to further modify the Agreement by amending certain terms set forth in the Agreement;

**NOW THEREFORE**, for good and valuable consideration, receipt of which is hereby acknowledged, and intending to be legally bound thereby, the parties agree to modify the Agreement as follows:

- 1. Paragraph one (1) of the Agreement shall be amended to extend the term of this agreement until July 2, 2027.
- 2. Paragraph seven (7) of the Agreement shall be amended to provide increase the districts non-elective employer contribution to the Assistant Superintendent's tax deferred annuity plan by an additional \$5,000 for each year of this agreement.
- 3. Paragraph five (5) of the Agreement shall be amended to provide a section entitled "Compensation" that the Assistant Superintendent shall receive the following annual longevity base salary increases: Three years of Rocky Point Administration Service = 2% of current year's base salary; Six years of Rocky Point Administration Service = 3% of current year's base salary; Eight years of Rocky Point Administration Service = 4% of current year's base salary. The longevity base salary increase shall be added to the base salary for the start of the school year after which it is earned and calculated after the initial contractual salary increase and shall continue to be calculated in such manner each year thereafter.
- 4. This agreement shall take effect immediately

IN WITNESS WHEREOF, the parties have caused this Modification to be executed as of the day and year first set forth above.

BOARD OF EDUCATION OF	
THE ROCKY POINT UFSD	
By:	
Susan Y. Sullivan, President	Susann Crossan, Assistant Superintendent of Schools
Witness:	
	-
Kelly White, District Clerk, RPUFSD	

#### 12/13/2021 Schedule-A Classified Staff

Last	First	Position	Building	Rate	BOE Date	Amount	Effective Date	Description/Comments
DuBois	Barbara	School Teacher Aide	DW	N/A	12/13/2021	N/A	6/27/2022	Resignation for the purpose of retirement
Pitcher	Andrea	Guard	DW	N/A	12/13/2021	N/A	12/2/2021	Continuation of unpaid leave of absence for medical reasons commencing 12/2/2021 through 12/20/2021
Severin	Robert	Part-Time Weekend Security Guard	DW	N/A	12/13/2021	N/A	12/1/2021	Continuation of unpaid leave of absence for medical reasons commencing 12/1/2021 through 1/31/2022
Cullin	Dayra	Food Service Worker	DW	Hourly, Step 0	12/13/2021	15.00	12/15/2021	Part-time (5 days per week, 4 hours per day) tenmonth contractual appointment. Replaces E. Gravinese
Cornell	Diane	Food Service Worker	DW	Hourly, Step 0	12/13/2021	15.00	12/15/2021	Part-time (5 days per week, 4 hours per day) conditional ten-month contractual appointment. Replaces M. Carmen
Viscusi	Karen	Food Service Worker	DW	Hourly, Step 0	12/13/2021	15.00	12/15/2021	Part-time (5 days per week, 4 hours per day) tenmonth contractual appointment. Replaces L. George-Denicola
Spadafina	Dawn	Account Clerk	HS	Annual, Step 0	12/13/2021	33,851.00	1/3/2022	Full-time twelve-month conditional probationary permanent appointment as per Civil Service rules and regulations. Replaces E. Darnell-Boehm. Salary pro-rated.
Pessalano	Andrew	Custodial Worker I	DW	N/A	12/13/2021	N/A	12/17/2021	Resignation for personal reasons

#### 12/13/2021 Schedule-B Certified Staff

Last	First	Position	Bldg.	Rate	BOE Date	Amount	Effective Date	Description/Comments
Randazzo	Susan	CSE/CPSE Administrator	DW	N/A	12/13/2021	N/A	11/27/2021	Tenure
Diament	Lauren	ELA 7-12 Teacher	HS	N/A	12/13/2021	N/A	1/29/2022	Unpaid leave of absence for the purpose of childcare commencing 1/29/2022 through 4/01/2022. Return 4/04/2022

#### 12/13/2021 Schedule-C Non-Teaching Substitutes

Last	First	Position	Bldg.	Rate	BOE Date	Amount	Effective Date	Description/Comments
Ulrich	Christopher	Substitute Custodian	DW	Hourly	12/13/2021	15.00	12/15/2021	2021-2022 school year

#### 12/13/2021 Schedule-D Teaching/Certified Substitutes

Last	First	Position	Bldg.	Rate	BOE Date	Amount	Effective Date	Description/Comments	
Lebohner	Robert	Per Diem Substitute Teacher/Teaching	DW	Daily	12/13/2021	125.00 non preferred;	12/15/2021	2021-2022 school year	
Lebonner	Robert	Assistant	Daily 12/13		12/13/2021	150.00 preferred	12/13/2021	2021-2022 SCHOOL Year	
Hadzima	Glenn	Per Diem Substitute Teacher/Teaching	DW	Daily	12/13/2021	125.00 non preferred;	12/15/2021	2021-2022 school year	
Hadzima	Gleffili	Assistant	DVV			150.00 preferred	12/13/2021		
Pannizzo	Christopher	Per Diem Substitute Teacher/Teaching	DW	Dailv	12/13/2021	125.00 non preferred;	12/15/2021	2021-2022 school year	
Pannizzo		Assistant	DVV	Daily		150.00 preferred	12/13/2021		
D-1/24-	Anthony	Per Diem Substitute Teacher/Teaching	DW	Daily	12/13/2021	125.00 non preferred;	12/15/2021	2021 2022 seheal year	
DeVito	Anthony	Assistant	DVV	Dally	12/13/2021	150.00 preferred	12/13/2021	2021-2022 school year	

#### 12/13/2021 Schedule-E Co-Curricular Positions 2021/2022

							Effective	
Last	First	Position	Bldg.	Rate	BOE Date	Amount	Date	Description/Comments
Fitzpatrick	Kelly	Volunteer - Softball	DW	N/A	12/13/2021	N/A	3/14/2022	Coaching appointment 2021-2022 school year
Fisher	Sara	STEM Science Club	JAE	Annual	12/13/2021	1,261	12/1/2021	2021-2022 school year
DeVito	Anthony	Volunteer - Wrestling	DW	N/A	12/13/2021	N/A	12/14/2021	Coaching appointment 2021-2022 school year
Capell	Daniel	JV Baseball (Year 6)	DW	Annual	12/13/2021	5,192	3/14/2022	Amended stipend amount for 2021-2022 school year

#### 12/13/2021 Schedule-F Community Education

Last	First	Position	Bldg.	Rate	BOE Date	Amount	Effective Date	Description/Comments
None								